

Marietta Industrial Analysis

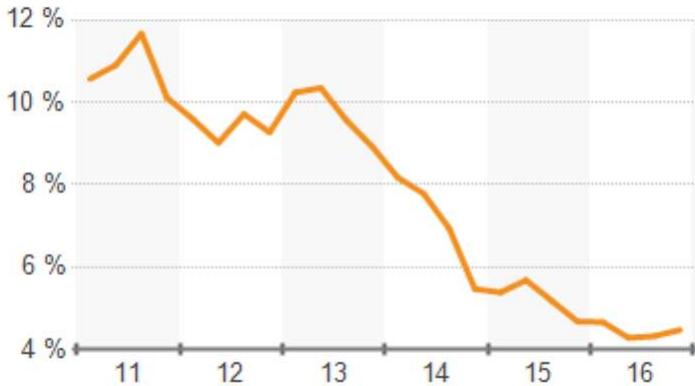
Availability	Survey	5-Year Avg
Rent Per SF	\$5.56	\$5.02
Vacancy Rate	4.5%	7.5%
Vacant SF	618,717	1,032,137
Availability Rate	7.0%	10.8%
Available SF	978,382	1,488,205
Sublet SF	91,445	67,192
Months on Market	8.7	15.5

Inventory	Survey	5-Year Avg
Existing Buildings	407	406
Existing SF	13,837,190	13,784,537
12 Mo. Const. Starts	102,125	41,168
Under Construction	102,125	29,094
12 Mo. Deliveries	0	8,551

Demand	Survey	5-Year Avg
12 Mo. Absorption SF	98,013	207,145
12 Mo. Leasing SF	832,000	802,782

Sales	Past Year	5-Year Avg
Sale Price Per SF	\$66	\$47
Asking Price Per SF	\$55	\$47
Sales Volume (Mil.)	\$39	\$29
Cap Rate	8.5%	7.4%

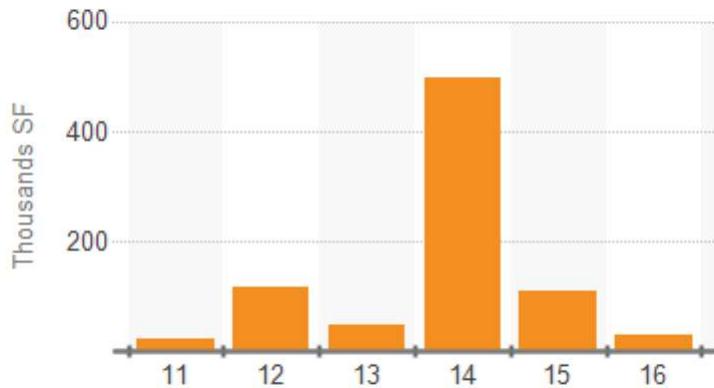
Vacancy Rate



Asking Rent Per SF



Net Absorption



Probability of Leasing in Months

