



**FISCAL YEAR
2015 BUDGET**

FISCAL YEAR 2015 BUDGET

CITY OF MARIETTA, GEORGIA

JULY 2014 – JUNE 2015

WILLIAM F. BRUTON, JR.
CITY MANAGER

SAM LADY
FINANCE DIRECTOR

LORI DUNCAN
BUDGET MANAGER

DIANE SELLITTO
BUDGET ANALYST

MAYOR AND CITY COUNCIL



Stuart Fleming
Councilmember, Ward 1



R. Steve Tumlin, Jr.
Mayor



Griffin "Grif" L. Chalfant, Jr.
Councilmember, Ward 2



Johnny Walker
Councilmember, Ward 3



G.A. (Andy) Morris
Councilmember, Ward 4



Rev. Anthony C. Coleman
Councilmember, Ward 5



Michelle Cooper Kelly
Councilmember, Ward 6



Philip M. Goldstein
Councilmember, Ward 7

OFFICIALS

Mayor and City Council

R. Steve Tumlin, Jr.
Mayor

Stuart Fleming	Ward 1
Griffin "Grif" L. Chalfant, Jr.	Ward 2
Johnny Walker	Ward 3
G. A. "Andy" Morris	Ward 4
Rev. Anthony C. Coleman	Ward 5
Michelle Cooper Kelly	Ward 6
Philip M. Goldstein	Ward 7

Board of Lights and Water

R. Steve Tumlin, Jr., Mayor
Chairperson

G. A. "Andy" Morris, Councilmember	Board Member
Bruce E. Coyle	Board Member
Terry G. Lee	Board Member
Alice R. Summerour	Board Member
J. Brian Torras	Board Member
Michael G. Wilson	Board Member

City / BLW Administration

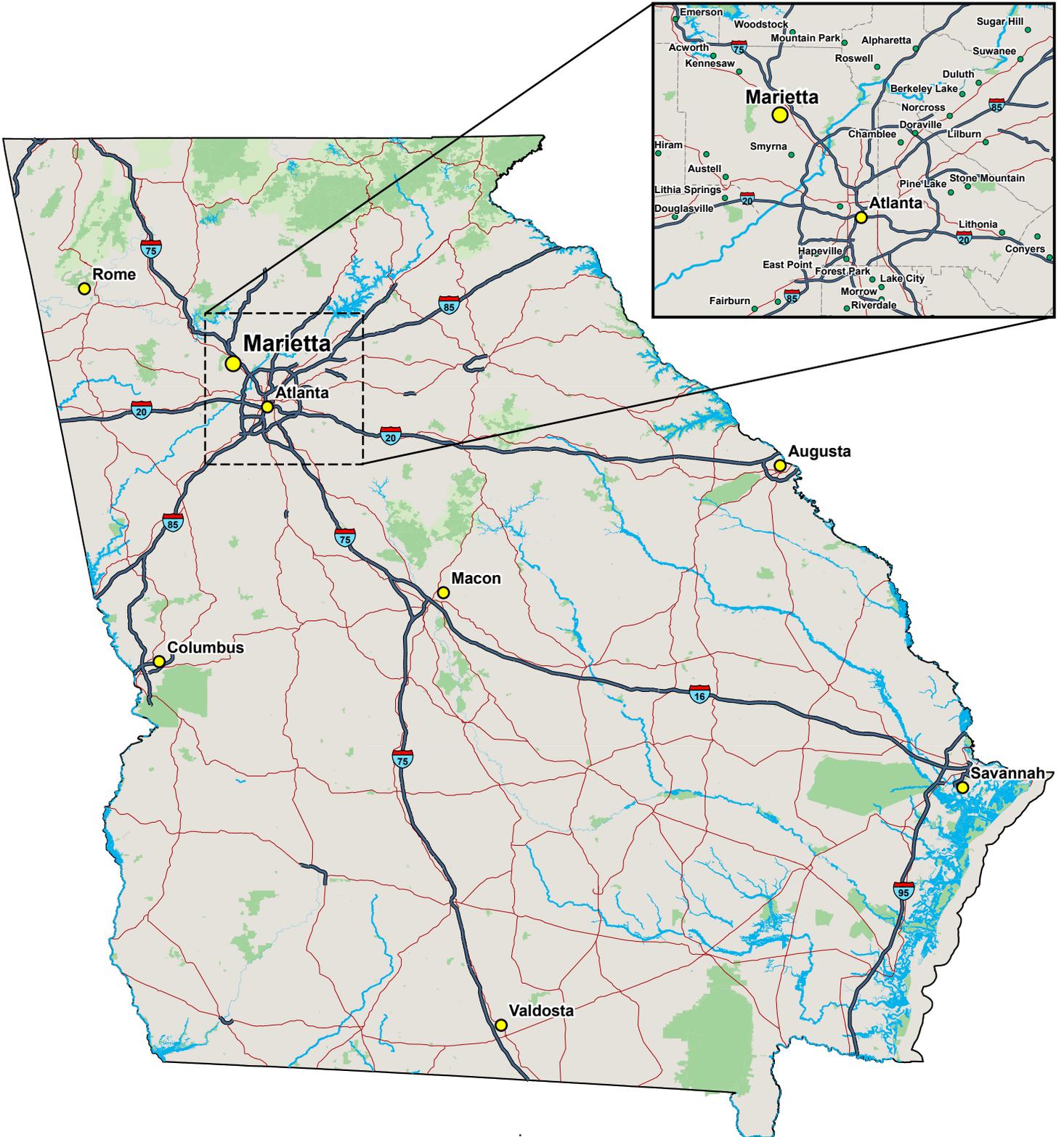
William F. Bruton, Jr.
City Manager /
Acting BLW General Manager

Pamela Allen	Municipal Court Administrator
Ronald Barrett	Information Technology Director
Shannon Barrett	Assistant to the City Manager
Shannon Barrett	Acting Human Resources and Risk Mgmt. Director
Thomas Bell	Electrical Director
Brian Binzer	Development Services Director
Richard Buss	Parks, Recreation and Facilities Director
Daniel Conn	Public Works Director
Barry Echols	Utility Marketing Director
Daniel Flynn	Police Chief
Jackie Gibbs	Fire Chief
Stephanie Guy	City Clerk
Douglas R. Haynie	City Attorney
Sam Lady	Finance Director
J. Kevin Moore	BLW Attorney
Ronald Mull	Customer Care Director
Robert Snelson	Water and Sewer Director

The State of Georgia

&

City of Marietta Location Map



CITY OF MARIETTA

HISTORIC DEVELOPMENT

The Marietta and Cobb County area were still part of Cherokee Indian Territory as Marietta's original settlers began to arrive. Coming from other parts of Georgia in the early 1830s, the earliest inhabitants were winners in the land lottery that had been implemented to allocate the Indian lands. The Cherokee land had been divided into 40-acre gold tracts and 160-acre farm tracts. The original settlers were seeking their fortunes as gold prospectors although many established homesteads as the Indian population was moved west. By 1833 nearly 100 people had settled close to springs now known as the Marietta town square. The county was named in honor of Judge Thomas Willis Cobb, Georgia Congressman, U.S. Senator and later Judge of Superior Court. The City of Marietta was named after his wife. By the mid-1840s, Marietta had grown to include more than 1,500 residents and was becoming a resort town for people from the "low country" in Georgia. The decade of the 1850s established Marietta as a fast-growing community with flourishing businesses such as tailors, bakeries, warehouses, grocery stores, general stores, carriage shops, gunsmiths and numerous other professionals such as physicians and attorneys. On January 22, 1852, Marietta was incorporated as a city and in 1854 it established the Marietta Fire Department.

In April 1862, the War Between the States came to Marietta in the form of a group of Union undercover agents, who, after an overnight stay at the Kennesaw House (a hotel still standing on Depot Street near the Marietta town square) boarded the W & A railroad northbound train at the Marietta station. At Big Shanty, now known as the town of Kennesaw, the Union agents took control of the train, leading to the great locomotive chase with the pursuing train "Texas" overtaking the "General" near Ringgold, Georgia. This difficult period culminated with federal occupation of the City of Marietta on July 4, 1864, following battles around Kennesaw Mountain.

After the War Between the States, Marietta continued to prosper as new businesses were established. These included a barrel factory, knitting mills, paper mills and marble works. In the 1870s a new jail and courthouse were built and in 1894 the Marietta Police Department was established to bring law and order to the growing town. The year 1889 saw the advent of street lights illuminating the town and by 1898 a local telephone company was serving residents. The Marietta Board of Lights and Water was created in 1906 to provide low cost electric power as well as water and sewer services to the citizens of Marietta. Schools were established early in the City of Marietta and in 1919 Marietta organized the first parent/teacher association in the country. The national parent/teacher association was formed in Washington, D.C. by a former Marietta woman, Alice McClennan Birney.

In 1905 an electric railway operated between Marietta and Atlanta and by 1926 Highway 41 was paved and tourism became a recognized business in the area. World War II brought additional changes to Marietta. In 1941 Rickenbacker Field, now Dobbins Air Reserve Base, was built south of town adjoined by the Bell aircraft plant. During the WWII period, B-29s were produced at the plant and employment peaked at 28,000. The plant closed in 1946 but reopened in 1951 as Lockheed Georgia Company. Although the City's foundation lies in its historic beginnings, its growth and economic vitality results from its forward thinking, extensive planning and the dedication of citizens and government. Development in and around Marietta since the 1950s has caused this area to be one of the fastest growing suburbs in the metro Atlanta region.



GOVERNMENT FINANCE OFFICERS ASSOCIATION

*Distinguished
Budget Presentation
Award*

PRESENTED TO

**City of Marietta
Georgia**

For the Fiscal Year Beginning

July 1, 2013

Executive Director

The Government Finance Officers Association of the United States and Canada (GFOA) presented an award of Distinguished Budget Presentation to the City of Marietta, Georgia, for its annual budget for the fiscal year beginning July 1, 2013.

In order to receive this award, a governmental unit must publish a budget document that meets program criteria as a policy document, as an operations guide, as a financial plan, and as a communications device.

The award is valid for a period of one year only. We believe our current budget continues to conform to program requirements, and we are submitting this book to GFOA to determine its eligibility for another award.

TABLE OF CONTENTS

INTRODUCTION

Budget Message	1
About Marietta	14
Introduction:	
Budget Calendar	16
Budget Process	17
Basis of Budgeting	18
Amending the Budget	18
About the Budget Book	19
Basis of Presentation	19
City of Marietta Organization Chart	21
City of Marietta Fund and Function Chart	22
Personnel Position Summary	23
Vision Statement and Statement of Goals	24
Mission Statement	28
Comprehensive Plan 2006-2030 Policies	29
Financial Policies	42

FINANCIAL SUMMARY

Sources and Uses of Funds	45
Combined Statement of Revenue, Expenditures and Changes in Fund Balance	53
Fund Balance Summary	57
Revenue Analysis:	
Charges for Services	58
Fines and Forfeits	58
Property Taxes	59
Other Taxes	59
1% Sales Tax	60
Licenses and Permits	60
Intergovernmental Revenue	61
Other Financing Sources	61
Revenue Summary Narrative	62
Expenditure Summary Narrative	66
Aggregate Debt Service	69

GOVERNMENTAL FUNDS

General Fund	73
General Fund Summarized Operating Budget	74
City General Administration	76
Organization Chart	76
Mission Statement and Goals & Actions	77
Performance Measurements and Goals Accomplished	78
Expenditure Summary and Personnel Detail	79
Municipal Court	80
Organization Chart	80
Mission Statement and Goals & Actions	81
Performance Measurements and Goals Accomplished	82
Expenditure Summary and Personnel Detail	83
Finance	84
Organization Chart	84
Mission Statement and Goals & Actions	85
Performance Measurements and Goals Accomplished	86
Expenditure Summary and Personnel Detail	87

TABLE OF CONTENTS

Human Resources and Risk Management.....	88
Organization Chart.....	88
Mission Statement and Goals & Actions.....	89
Performance Measurements and Goals Accomplished.....	90
Expenditure Summary and Personnel Detail.....	91
Development Services.....	92
Organization Chart.....	92
Mission Statement and Goals & Actions.....	93
Performance Measurements and Goals Accomplished.....	94
Expenditure Summary and Personnel Detail.....	95
Public Works.....	96
Organization Chart.....	96
Mission Statement and Goals & Actions.....	97
Performance Measurements and Goals Accomplished.....	98
Expenditure Summary and Personnel Detail.....	99
Parks, Recreation and Facilities.....	100
Organization Chart.....	100
Mission Statement and Goals & Actions.....	101
Performance Measurements and Goals Accomplished.....	102
Expenditure Summary and Personnel Detail.....	103
Police.....	104
Organization Chart.....	104
Mission Statement and Goals & Actions.....	105
Performance Measurements and Goals Accomplished.....	106
Expenditure Summary and Personnel Detail.....	107
Fire.....	108
Organization Chart.....	108
Mission Statement and Goals & Actions.....	109
Performance Measurements and Goals Accomplished.....	110
Expenditure Summary and Personnel Detail.....	111
City Non-departmental.....	112
Expenditure Summary.....	112
Special Revenue Funds, Capital Projects Funds and Debt Service Fund.....	113
Expenditure Summary and Personnel Detail:	
Lease Income Fund.....	114
Tax Allocation District (TAD) Fund.....	114
Cemetery Fund.....	115
Housing and Urban Development (HUD) Fund.....	116
Community Development Block Grant (CDBG) Fund.....	117
Grants Funds.....	118
Asset Forfeiture Fund.....	118
Radio System Core Replacement Fund.....	119
Aurora Fire Museum Fund.....	119
Gone With The Wind Museum Fund.....	120
City Parks Bond Fund.....	121
Hotel / Motel Tax Fund.....	122
Auto Rental Excise Tax Fund.....	122
Parks and Tree Funds.....	122
SPLOST 2011 Fund.....	123
Redevelopment Bond Fund.....	124
Citywide Projects Fund.....	124
Debt Service Fund.....	125

TABLE OF CONTENTS

PROPRIETARY FUNDS

Board of Lights and Water (BLW) Fund	127
Board of Lights and Water (BLW) Summarized Operating Budget.....	128
Board of Lights and Water (BLW) General Administration.....	130
Organization Chart.....	130
Mission Statement and Goals & Actions.....	131
Performance Measurements and Goals Accomplished.....	132
Expenditure Summary and Personnel Detail.....	133
Electrical.....	135
Organization Chart.....	135
Mission Statement and Goals & Actions.....	136
Performance Measurements and Goals Accomplished.....	137
Expenditure Summary and Personnel Detail.....	138
Personnel Detail (continued).....	139
Water and Sewer.....	140
Organization Chart.....	140
Mission Statement and Goals & Actions.....	141
Performance Measurements and Goals Accomplished.....	142
Expenditure Summary and Personnel Detail.....	143
Utility Marketing.....	144
Organization Chart.....	144
Mission Statement and Goals & Actions.....	145
Performance Measurements and Goals Accomplished.....	146
Expenditure Summary and Personnel Detail.....	147
Customer Care.....	148
Organization Chart.....	148
Mission Statement and Goals & Actions.....	149
Performance Measurements and Goals Accomplished.....	150
Expenditure Summary and Personnel Detail.....	151
Information Technology.....	152
Organization Chart.....	152
Mission Statement and Goals & Actions.....	153
Performance Measurements and Goals Accomplished.....	154
Expenditure Summary and Personnel Detail.....	155
BLW Non-departmental.....	156
Expenditure Summary.....	156
Enterprise Funds and Internal Service Funds	157
Expenditure Summary and Personnel Detail:	
Golf Course Fund.....	158
Mission Statement and Goals & Actions.....	159
Performance Measurements and Goals Accomplished.....	160
Conference Center Fund.....	161
BLW Vogtle Generation Trust Fund.....	161
Fleet Maintenance Fund.....	162
Self-Insurance Funds.....	163

TABLE OF CONTENTS

FIDUCIARY FUNDS

Trust Funds	165
Expenditure Summary:	
General Pension Trust Fund	166
Other Post-Employment Benefits (OPEB) Trust Fund	166

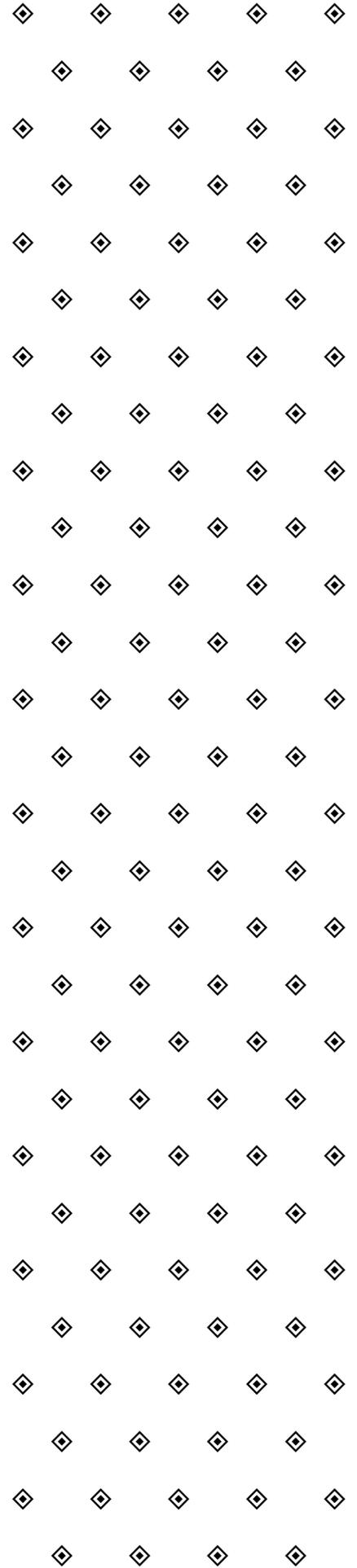
CAPITAL IMPROVEMENTS

Capital Summary Narrative	167
Capital Improvement Program Detail:	
Computer & Technology	169
Transportation Projects	169
Facility Improvements	170
Vehicles and Powered Equipment.....	171
Utility Projects	172
Miscellaneous Capital Outlay	175
Capital Summary by Department.....	176

APPENDIX

Budget Ordinance	177
Millage Rate Ordinance.....	181
Glossary of Terms.....	182
Index.....	188

INTRODUCTION





Office of the City Manager Budget Message Fiscal Year 2015

July 1, 2014

The Honorable R. Steve Tumlin, Jr.
And Members of the City Council
City of Marietta

I respectfully submit the official document for the adopted budget for fiscal year 2015, which begins July 1, 2014 and ends June 30, 2015. As the City's financial and spending plan for the new fiscal year, the adoption of the budget is one of the most important actions taken by the City Council each year. It authorizes resources and establishes a direction for our programs and services of the city government for the coming year in accordance with the City's Vision Statement, Strategic Plan and Comprehensive Plan.

With each budget cycle the City addresses the challenge of providing services with limited resources. The budget process provides the foundation that guides the operational and financial planning for the City. It factors in a world of constraints and pressures – new needs, citizen demands, efficiency in government – and requires tradeoffs, thus limiting the number of choices and requiring that some requests go unmet. These days we are faced with the worst economic downturn since the 1930s. Our budget process has been difficult and demanding. Many hard decisions had to be made including program and benefit changes, postponing of capital expenditures, additional operating budget cuts and the continuation of hiring freezes and previous operating budget cuts. The city General Fund expenditures are now \$2 million less than they were before the recession, the operating budget accounts controlled by departments have been cut 30 percent and an average of 45 positions are being kept vacant in response to the reduction in General Fund revenue. This proactive and responsible approach has enabled the city to keep taxes at their current level, continue to provide the services that our citizens desire, preserve the healthy reserve balance we have worked hard to accumulate, and maintain our bond rating which is one of the highest in the State.

Although the City's population decreased slightly in 2010 as the result of planned decreases in the rental population, the City's overall population has seen substantial growth over the last several decades. Marietta has grown from a population of 30,829 in 1980 to an estimated 58,359 in 2012, according to the U.S. Census. Marietta saw its greatest population increase since the 1940s between 1990 and 2000 when the city gained more than 10,000 residents at a growth rate of 2.13% annually. The City of Marietta offers a wide range of housing for its residents. Housing units have grown from 13,768 in 1990 to approximately 26,918 in 2010 with a projection of 27,960 in 2014. As the city has grown, it has also diversified with 23% of current residents having been born outside of the United States. The City of Marietta is also a major business and employment center in the county. According to 2011 estimates from the US Bureau of Labor Statistics and the Georgia Department of Labor, more than



Downtown Marietta provides unique dining, shopping and entertainment for residents and visitors.

4,200 businesses operate in the city limits employing more than 62,900 persons. While the problems with the national economy have caused a major slowdown of all growth in the Atlanta Metro, Marietta is experiencing growth from infill development, and many new projects are now being permitted.



SPLOST Funds are used for a multi-year project to construct road improvements and streetscape enhancements on Roswell Street from Marietta Square to US 41, providing major improvements for one of Marietta's main corridors.

Over the last 10 years the City has worked hard to change the percentage of rental units in Marietta as compared to owner occupied units. For decades the percentage continued to swing heavily in the direction of rental units to the point that in 2000 Marietta's 62.4 percent rental and 37.5 percent owner-occupied was the exact opposite of the national average. Because of the efforts of the City to encourage the building of owner occupied housing, discourage apartment or rental unit construction, the establishment of programs to convert rental houses to first time homebuyers and the spearheading of the demolition of hundreds of rental and apartment units, the increase in rental has not only been halted but has even been reversed. According to recent data, homeownership has increased so that recent numbers are 56 percent rental and 44 percent owner occupied. With current policies in place we should see a continuation of this trend as planned owner occupied housing developments begin to build out their supply of available lots.

As a result of the national economic recession, Marietta's overall revenue picture actually decreased over the last several years; however, some areas are now starting to experience a positive change. While real estate tax revenue is stable, most of our other sources of revenue are growing. Revenue growth and upward trends can be seen in charges for services such as sanitation and recreation, business licenses, construction permits, personal property taxes and tourism revenue from hotel/motel taxes, and our downtown is doing better than most. Redevelopment and economic development are showing signs of activity once again. In recent years the city felt the

effects of the national downturn in housing starts and sales, which stalled many of our redevelopment projects, but because we are primarily a built-out urban area, the impact was less pronounced than in many other metro communities. We have seen a double-digit percent increase in our real estate transaction taxes which indicates that real estate is indeed selling in Marietta. We also have new home building taking place in many of our formerly stalled developments. We believe we have seen the bottom of the recession and are hopeful that the overall upward trend continues to grow.

The test of government is the ability to insure long-term operating functions without a disruptive impact upon those we serve. A city must maintain an expenditure rate that does not exceed its revenue growth, while allowing itself the flexibility to respond to changing conditions. In times of revenue stagnation or slow growth, cities must prioritize services and make appropriate and timely cuts that adapt to the changing revenue forecast. To this end, it is important that the City Council and staff continue our efforts to follow a course that insures long-term as well as short-term stability. I am pleased to report that our efforts over the last year resulted in significant expenditure savings which has again allowed us to make additional capital purchases at year end.

BUDGET FORMAT

Government budget documents should provide sufficient, meaningful and useful information to elected officials and the public. To that end, we have developed a budget document that serves as a:

1. Policy
2. Financial Plan
3. Operation Guide, and
4. Communications Device

Combined, these elements define what the City of Marietta has done, what it plans to do, and how it will accomplish these objectives. The FY2015 Budget is a plan that links developed organizational goals and objectives with the financial resources necessary to fund them. The allocation of money and personnel becomes increasingly important as more demands are placed on limited resources.

BUDGET GOALS FOR FY2015

The FY2015 budget is based on the following goals incorporated into an overall strategy for minimizing the cost of local government:

- ❖ We will seek methods to reduce spending and monitor expenditures, including the use of innovative technology, to insure that we remain within budget parameters.
- ❖ We will maintain fund balance reserves in accordance with our reserve policy.
- ❖ We will continue to provide competitive wages and positive work environments that will attract and retain quality employees.
- ❖ We will invest in our future and partner with our community to encourage economic growth.
- ❖ We will seek new sources of revenue and implement cost-cutting measures.
- ❖ We will provide a superior level of support and service to the community.



FY2014 IN REVIEW

The City of Marietta worked diligently last year to improve the quality of life of our citizens as we continued to develop our City into the most livable community in the Atlanta metro region. In order to progress toward this goal, we undertook the following major initiatives:

1. The Mayor and City Council called for the issuance of a General Obligation (GO) Bond as a funding mechanism to facilitate and encourage redevelopment activities in the Franklin-Gateway redevelopment area. Such actions are pursuant to the city's Urban Redevelopment Plan, which addresses areas within Marietta exhibiting economic challenges with an increase in crime, high retail/office vacancy rates, large transient populations and general neglect of property. In November 2013, the citizens approved a \$68 million bond for urban redevelopment.
 - \$64 million dedicated to the Franklin-Gateway redevelopment area
 - Acquisition and demolition of developed property for further redevelopment and right-of-way acquisition.
 - Road infrastructure improvements to improve east-west transportation connectivity within the Franklin-Gateway redevelopment area.
 - \$4 million dedicated for streetscape improvements in the Whitlock Avenue corridor
 - Landscaping, sidewalks, pedestrian lighting and intersection improvements
2. The \$25 million voter-approved parks bond from 2009 to improve Marietta's park system is providing funding for many parks projects such as land acquisition; improvements to existing parks and facilities; development of parks, facilities, trails and green space; planning and design of improvements; and administration and contingencies. The following projects took place last year.
 - Merritt Park – complete renovations include:
 - Sand volleyball court
 - Lighted tennis court
 - Trail renovation
 - Installation of an additional picnic shelter
 - Birney Park – picnic shelter renovations and handicap accessibility work began
 - Brown Park – landscape improvements were completed
 - Custer Park – Renovation of recreation building and site began. Additional land was purchased for parking lot additions
 - Elizabeth Porter Recreation Center – additional land purchased and site improvement concepts completed
 - Lake Park – landscape improvements and pedestrian access to picnic area were completed
 - Lawrence Street Recreation Center – renovation of site and building got underway
 - Lewis Park – small dog off-leash area and playground site improvements were completed
 - Victory Park – construction of site got underway
3. Reimbursements from Georgia Department of Transportation (GDOT) for road, intersection, streetscape and trail improvements were approved for more than \$7.1 million.
 - Roswell Street Streetscapes, Phases 1 & 2 are complete
 - Multi-use trails: In-town & North sections are underway; South sections are complete
 - Franklin Road Improvements are underway



Brown Park sits on 2.2 acres of land at the corner of Powder Springs Street and South Marietta Parkway. It is adjacent to the Marietta Confederate Cemetery.

4. In 2011 the voters approved a 1% Special Purpose Local Option Sales Tax (SPLOST) for road and transportation projects throughout the city. In addition, some projects were supplemented with Georgia Department of Transportation (GDOT) funding. Many projects have been completed or are currently underway.

- Major Corridor upgrades are part of multi-year, multi-phase projects to improve mobility, pedestrian safety and appearance.
 - Fairground Street:
 - Utility relocations
 - Construction
 - Intersection improvements
 - Streetscape enhancements
 - Roswell Street:
 - Section from Dodd Street to US41 is complete
 - Right of way acquisition is underway
 - Utility relocations are complete
 - Miscellaneous:
 - Powder Springs Street gateway, including streetscape upgrades and tree plantings, is complete
 - Street Resurfacing - various streets are complete and many are currently underway



Numerous special events commemorating the 150th anniversary of the Civil War's Battles of Marietta are on-going throughout 2014. Conventions, lectures, historic re-enactments and special events draw thousands of visitors and tourists to Marietta.

- Sidewalks and multi-use trail construction projects are underway throughout the city.
 - Marietta Multi-Use Trails – South section is complete and University sections are in progress
 - Kennesaw Mountain to Chattahoochee Multi-Use Trail is about to begin
 - Powder Springs Road Multi-Use Trail is complete
5. Marietta uses technology internally and externally to improve efficiency, ensure data security and provide better services to the public while saving money.
 - Marietta was recognized on the regional, state and national levels for development and use of technology.
 - Improved the City's and Marietta Power & Water cybersecurity through the implementation of Security Incident and Event Management (SEIM) tools from IBM
 - Implemented security technology for Marietta Police, which was required by the FBI
 - Real-time crisis management tool was developed for employees, whether in the field or in the Crisis Management Center, and to be used by City leaders and all emergency responders
 6. Many special events commemorating the Civil War and the 150th Anniversary of the battles of Marietta provided tourism opportunities rich in local and regional history. The National Park Service's movie, *Kennesaw: One Last Mountain*, premiered at The Strand Theatre in Marietta Square in September 2013. In the weeks and months following, Marietta hosted, partnered or sponsored numerous events including re-enactments, lectures, tours and performances drawing visitors from across America. Many events were held in the downtown area, bringing tourism dollars to the local shops, restaurants and museums in and around the Square.

FY2015 MAJOR INITIATIVES

Marietta will continue its makeover efforts by focusing on parks, streets and traffic projects, economic development, redevelopment and creating a friendly, safe and aesthetically pleasing environment for citizens and visitors. A major portion of the City Council's Vision Statement and Comprehensive Plan revolves around these objectives. With these goals in mind, the following major initiatives are planned in the coming year:

1. Road and transportation projects continue to be a priority for the coming years. Traffic management, streetscape enhancement and safety issues will be addressed in the road and intersection improvements planned for FY2015.
 - The voters approved a 1% Special Purpose Local Sales Tax (SPLOST) in 2011 and the following projects are slated for FY2015. In addition, federal funding has been secured for some of these transportation projects as well.
 - Intersection improvements currently in development are Cherokee Street at Cherry Street, Cobb Parkway at North Marietta Parkway, Cobb Parkway at Roswell Road South Marietta Parkway at Atlanta Street, North Marietta Parkway at Wallace Road, Cobb Parkway at White Circle, and the Polk Street and Mountain View Road Roundabout.
 - Street improvements will be constructed on Alexander Street, Franklin Road, and Fairground Street between Roswell Road and Rigby Street
 - Street and sign marking reflectivity projects, gateway improvements, annual street resurfacing, drainage improvements, sidewalk and multi-use trail construction, and traffic calming devices will be addressed.
 - Renovation of the Public Works facility – this is the oldest operational city-owned building (1968).
 - The State of Georgia recently awarded \$1.45 million to Marietta in Transportation Enhancement (TE) funding for three projects. All are in the design phase with construction slated by fall of 2015.
 - Atherton Square Revitalization
 - Renovating the Marietta Welcome Center
 - Repaving with brick or concrete pavers the Mill Street sidewalks, McNeel Alley and Atherton Square
 - Upgrading pedestrian lights, improved landscaping and hardscaping with benches and planters
 - Kennesaw Mountain to Chattahoochee River Trail
 - Constructing a ten-foot wide multi-use trail along East Dixie Avenue, Manget Street and Fairground Street
 - The trail gap will link users to the Cobb County Community Transit (CCT) Transfer Station, Southern Polytechnic University (SPSU) and Life University, and other trails within the city and Cobb County
 - Cemetery Trail
 - Constructing a ten-foot wide multi-use trail along Cemetery Street between Powder Springs Street and West Atlanta Street
 - Will connect to the Kennesaw Mountain Chattahoochee River Trail and Kennesaw Mountain National Park to the Silver Comet Trail and the Chattahoochee River National Recreation Area



Downtown Marietta is the backdrop and hub of many events and attractions throughout the year, such as the annual Fourth of July parade, fireworks and festivities, and the arrival of Santa and Mrs. Claus and the tree lighting ceremony and concert.



2. Parks bonds projects in progress will continue as scheduled and other parks projects will get underway in FY2015.

- Victory Park - construction of site improvements will be completed in FY2015:
 - Sand volleyball court
 - Park trails, sidewalks and plaza area
 - Playground equipment and fencing
 - Installation of an additional picnic shelter
 - Handicapped accessibility
- Other Parks bond improvements to be addressed in the coming year include:
 - Birney Park – picnic shelter renovations and handicap accessibility
 - Brown Park – construction of 2 additional walls listing more than 250 names of soldiers buried in the adjacent Confederate Cemetery
 - Custer Park – renovation of recreation building
 - Elizabeth Porter Recreation Center – designs finalized for renovations including playground, splash pad, picnic pavilions, facility entryway and landscape improvements
 - Lawrence Street Recreation Center – renovations of building and site for Police Athletic League use



The Marietta Square Farmers Market is open year round on weekends featuring a wide variety of fresh, locally grown produce and garden products from more than 60 vendors.

3. Maintaining and expanding the water, sewer and electric utilities will ensure reliable and high-quality services to our customers and citizens.

- Major electric utility projects include:
 - SCADA Fiber Network – design and construct a fiber optic network to connect 17 electric distribution substations, 117 automated switches and 6 water sites to Marietta’s power control center System Control and Data Acquisition (SCADA) system
 - Underground Cable Replacement – engineering, materials and underground boring crews to replace outdated or failing power supply
 - Substation Construction – replacement circuit breakers and regulators at or beyond their 30-year life cycle with new vacuum breakers and electronic control panels
 - Overall system improvements, secondary system upgrade, service to new customers, and utility relocations for road projects
- Major water and sewer utility projects include:
 - Wastewater Collection System Rehabilitation – replace or upgrade the deteriorated or overloaded sections of sewer pipes as well as point repairs of pipe defects and manholes
 - Water Distribution Line Replacements – replace older or inadequately sized water pipes that cause problems such as low pressure, low flow, poor water quality and frequent pipe breaks
 - Water Meter Replacement Program – replace small and medium meters to control unbilled water usage
 - Water and wastewater system improvements, valve maintenance program, infiltration and inflow detection program, and utility relocations for road projects
- Major utility support projects include:
 - Wireless Meter Reading – implement the next phase of a system to remotely read all electric and water meters without sending personnel out into the field. This system will provide real time information directly to the BLW customer service and billing office.
 - In-vehicle two-way radio equipment upgrade and computer technology core router upgrade – replace communication and base network connectivity

4. Economic Development and Redevelopment continue to be a priority for the coming year as Marietta brings in new businesses, retains existing industries, and revitalizes distressed shopping centers. The following tools have been successful and will continue to be used to assist the City in this effort:

- Redevelopment Bond – a \$68 million bond approved in 2013 provides funding for the acquisition and demolition of improved property in the Franklin Road area for further redevelopment. Two distressed apartment buildings that have been acquired to date will be demolished and marketed once they are totally vacant. These properties represent 50 contiguous acres along Interstate 75 for future development. These bond funds will be used to purchase more properties to market for redevelopment purposes. In addition, funding exists to construct streetscape improvements on Whitlock Avenue, which will get underway this fiscal year.
- Opportunity Zones – a state sponsored program where any company that creates two or more jobs in certain areas gets a \$3,500 tax credit for each job for each year for the next five years. Marietta's expanded opportunity zone includes portions of Fairground Street, Roswell Street, Powder Springs Street, South Marietta Parkway, Franklin Road, and industrial and heavy commercial locations throughout Marietta.
- Green Tech Corridor – a collaborative program in which government, business, and academia work together to redevelop the Franklin Road corridor. Diverse financial incentives and tax credits are available from federal, state and city governments.
- Military Zone – a state sponsored program where any company that creates two or more jobs in a certain area near Dobbins ARB gets a \$3,500 tax credit for each job for each year for the next five years. Marietta's military zone qualifying area is East of Atlanta Road, West of Cobb Parkway, South of Roswell Street and North of South Cobb Drive.



The Taste of Marietta is an annual food festival showcasing local restaurants and caterers. This popular event draws thousands of people to Historic Marietta Square each year.

- Marietta Growth Fund - gap financing to qualified Marietta businesses, by supplementing traditional commercial loans or other financial resources with additional funds for new business or expansion.
 - Business Retention and Expansion Program – a new initiative to establish relationships through site visits between Marietta government officials and our local industries.
 - Keeping existing industries in our community is just as important as recruiting new industries.
 - We may be able to assist with expansion plans or mitigate potential relocations outside of Marietta.
 - Creation of a Community Improvement District (CID) to promote redevelopment.
5. Tourism promotion and development continue to be very important for the success of our community. Marietta will partner with local organizations, non-profits and businesses and make every effort to bring tourism dollars into our city during the 150th Anniversary of the battles of Marietta. A host of special events commemorating historic Civil War events, locations and people are scheduled throughout 2014. Special and on-going tours, re-enactments and conventions will bring thousands to Marietta's downtown, Confederate Cemetery, local businesses and Marietta Square.

6. Marietta is an open government and user friendly to citizens and visitors
 - The Marietta E-News is sent out to subscribers on Fridays for the latest news about our government, information on special events for citizens, reports about the community, and general announcements that our citizens, visitors and businesses need to know.
 - Free mobile application, MyMarietta, is available to residents, business owners, visitors and staff to access city information from a mobile device including report concerns or make requests
 - A program for paying court citations and parking tickets is available online as well as paying property taxes online using eChecks
 - All public meetings are recorded and available for streaming online.

FOUNDATION FOR THE BUDGET

REVENUE

Marietta has been in the fortunate position of being able to ride out the storm during downturns in the economy. Strong fiscal policies, ample reserves, and a diverse revenue base have sustained the City while waiting for the national and local economies to turn around. There is a need for additional revenue to adequately fund capital requirements as we go forward, and our decrease in employees and operating and maintenance funding will be tough to maintain, however, no tax increases or fee increases are recommended or approved for the coming year. We are doing everything possible to not raise the tax burden on our citizens during this time of economic turmoil.

Certain assumptions are incorporated into our revenue forecast. The following section is a brief explanation of the assumptions used and the effect on projected revenue categories.

Property Taxes

The value of Marietta's tax digest in conjunction with applicable exemptions increased in 2014 by an overall 1.6%. Commercial and industrial valuations make up 55% of the real estate digest while taxable residential valuations make up 45%. The commercial side decreased by 1.5% and the residential side increased by 8.4%. Personal property values increased by 7.1% and the digest for ad valorem taxes for motor vehicles went down by 15.5%. The counter-point to the motor vehicle digest decreasing from last year is the new state law that provides a one-time ad valorem payment at the time a vehicle is purchased in lieu of being assessed an annual tax via the digest. This essentially provides tax revenue to make up for the loss in the digest.

Tax revenue projections in the general fund are expected to remain stable due to Marietta's tax law that froze residential property values in 2001 for tax relief purposes. This law states that if a property's value increases after the 2001 base year, an exemption will be granted in the amount of the increase. In this scenario, the tax owed on this property remains steady even though the property value has increased.

The millage rate for the maintenance and operation of the city, also known as the General Fund, remains steady at 2.788 mills as it has since 2003. In the Debt Service Fund, the millage rate for the parks bond stays at 0.55 mills and the public safety bond millage rate remains at 0.629 mills. The redevelopment bond, which was approved by voters last year, will carry a millage rate of 2.0 mills. The Cemetery Fund millage rate remains at 0.079 mills.

Miscellaneous Taxes

Tourism taxes are trending higher due to increased activity in the hotel/motel and auto rental tourism industry over the last few years. Wholesale taxes on alcoholic beverages are expected to increase slightly in FY2015. The Insurance Premium Tax is expected to increase from last year's funding level. Franchise Fees are expected to increase in many areas; however, telephone franchise taxes are expected to continue its steady decline. Real Estate and Intangible Recording taxes are showing an upward trend, indicating that the local housing market is trending upwards as well.

Revenue from the 1% Special Local Option Sales Tax (SPLOST) for road, transportation, construction and capital projects is budgeted on a prescribed schedule. This tax was approved by the voters in 2011 is collected

by Cobb County and disbursed to the cities. The revenue for FY2015 is approximately \$4.1 million higher than last year's budget.

Licenses and Permits

Business License revenue is budgeted 2.4% higher than last year's budget. Slight increases and decreases in business license revenue can be seen in all sectors, whether in manufacturing, retail or service businesses, but overall the revenue picture looks positive with definite signs of growth. We continue to look at our economic development efforts to provide the growth in this area. With companies relocating to Marietta each year, we expect business license revenue to steadily increase in the coming years. General building permit revenue is exhibiting steady growth as well. With our infrastructure in place in redeveloped areas and having some developments already underway, building should recommence more quickly in Marietta as compared to the local region, and we are hopeful that this revenue trend will continue in the coming years.

Charges for Services

In the General Fund, this category is budgeted almost 2% higher than last year's adopted budget due mostly to higher receipts in the Sanitation sector of revenue. As land is redeveloped and housing projects are completed, more customers are added to our service area. Sanitation services include solid waste and yard waste pickup, recycling, and special large pickups at a level of service that is unsurpassed by neighboring communities. Recreation fees are expected to be consistent with last year's budget numbers for youth and adult recreation programs, arts and crafts festivals, concerts, sports teams, and special events. Minor sources of revenue, such as, document copying fees, false alarm fees, film permits, and the charge to the school board for tax collection services, round out this category.

The BLW is committed to providing reliable and high quality service at the lowest possible ratepayer cost. No increases in rates to water or power customers are included in this budget. In the recent past, the water and electric rate structures have been increased in order to cover the rise in cost of purchasing these commodities from our suppliers. Because weather can affect the demand for water and power, conservative projections are made in this area. In addition, the BLW adopted a water conservation plan as well as a water conservation rate structure. In general, sales volumes are anticipated to be close to last year's figures.



City Club Marietta is located minutes from the downtown, adjacent to the Hilton Atlanta/Marietta Hotel and Conference Center.

Marietta City Club, the City's golf course, remains a leader in public golf courses in the metropolitan area. The quality and attractiveness of the course and the friendly service in both golf operations and concessions has helped to ensure a steady number of rounds, tournaments and outings over the years. Again, this is an area greatly affected by weather, but recent sales and rounds averages were used to project revenue estimates for the coming fiscal year.

Fines and Forfeitures

Municipal Court fines are expected to remain stable in the coming year based on the trends of the recent past. The photo red-light violation program has been instrumental in providing greater safety for motorists, pedestrians and police officers, which has been the goal of this valuable program.

Miscellaneous

Interest income and investment earnings have been extremely inconsistent in recent years. This category is budgeted conservatively in all funds, with some positive upward movement anticipated over last year's adopted budget.

EXPENDITURES

Although we were unable to fund many requests, this budget allows us to maintain service levels without layoffs or furloughs. In addition, we have pulled together funding from several sources, such as federal grants, SPLOST revenue, BLW, Parks bond funds, TAD collections, private donations and city contributions in order to continue the largest makeover in Marietta's history. This \$97 million project began eight years ago and covers streetscapes, sidewalks, trails, road, electrical and park improvements.

The table below shows a summary of the approved budget for the City of Marietta by expenditure category. Totals for each expenditure category as well as each fund are also presented. This chart includes inter-fund transfers but excludes planned reserve increases.

FY2015 Budget

FUND	PERSONAL SERVICES	OPERATING	CAPITAL	FY2015 BUDGET
General Fund	35,485,081	14,849,691	300,000	50,634,772
Lease Income	0	2,769,444	0	2,769,444
TAD City Center	0	851,155	0	851,155
Cemetery	91,805	105,195	0	197,000
Housing Assistance	503,805	4,693,904	0	5,197,709
CDBG	194,021	22,051	0	216,072
Grants	13,721	200,500	0	214,221
Asset Forfeiture	0	900,000	0	900,000
Gone With the Wind Museum	67,005	80,917	0	147,922
City Parks Bond	95,913	0	7,904,087	8,000,000
Hotel Motel Tax	0	2,200,000	0	2,200,000
Auto Rental Excise Tax	0	425,000	0	425,000
Redevelopment Bond	0	0	44,000,000	44,000,000
2011 SPLOST	285,461	0	19,157,997	19,443,458
Golf Course	0	2,063,086	30,500	2,093,586
Conference Center	0	2,769,444	0	2,769,444
Debt Service	0	12,589,678	0	12,589,678
Board of Lights and Water	16,246,562	139,845,918	11,420,429	167,512,909
Fleet Maintenance	875,208	2,677,158	0	3,552,366
Self-Insurance	0	12,227,029	0	12,227,029
General Pension	0	10,452,882	0	10,452,882
OPEB	0	5,000	0	5,000
TOTAL	53,858,582	209,728,052	82,813,013	346,399,647

Note: This presentation includes interfund transfers but excludes planned reserve increases.

Personal Services

As we see changes in the marketplace or in service delivery needs, Marietta carefully plans and adapts its personnel position allocations to address those issues. The City took a conservative approach when looking at staffing levels for the coming year. Marietta is committed to preserving jobs throughout the city and because of this, all employee programs and benefits were evaluated for funding ability. The overtime and standby budgets remain at the same levels as prior years. Because of savings generated in the Personal Services category throughout the city, the city set aside funds for an employee pay increase of 3% in January 2015, and we will evaluate our financial forecast at that time to see if we can move forward with that plan.

The General Fund has a budgeted salary savings of \$1.5 million, which must be made up through current and future vacancies and a selective hiring freeze for the next 12 months. An average of 45 positions in the General Fund will continue to be left open and not filled. Unfilled positions will be reviewed on a case-by-case basis for backfilling, such as in the Marietta Police Department and Marietta Fire Department where adequate levels must be maintained in order to provide high quality protection services. The ability to secure federal grant funds in order to hire officers is a valuable strategy that we have taken advantage of without obligating the City to unwieldy future costs.

The Board of Lights and Water (BLW) Fund addressed positions in order to keep up with changing technology and business practices. In this fund as well, unfilled positions will now be reviewed before filling. This strategy is helpful to mitigate unforeseen expenses that may arise during the year.

Operating

Cutbacks have been made in the city-wide operating budget to compensate for rising expenses to the City such as contract increases for buildings and grounds maintenance, law enforcement programs, professional and consulting services, addressing federal requirements, rising costs for property and health insurance, rising fuel prices and the cost of maintaining an aging fleet of Fire, Police and municipal vehicles. This is the third consecutive year that General Fund departments kept their operating budgets flat with the prior year budget. This was a welcome relief based on the history of cuts seen in recent years: 7% in FY12, 7% in FY11, 15% in FY10 and 7% in FY09. Each year the budgets were cut without affecting services provided to the citizens, businesses and visitors.

In the BLW, departmental operating budgets decreased from the prior year based on history of actual expenses in an effort to true up budget projections. Departmental spending is small compared to the operating cost for the resale of electric, water and sewer services. Electric Cost of Goods Sold and Water/Sewer Cost of Goods Sold comprise 80.2% (\$94.7 million and \$17.1 million, respectively) of the total operating services budget of \$139.3 million.



The City of Marietta partners with local organizations to host an annual Veteran's Day Parade on November 11th. The parade is followed by a ceremony in Glover Park in Marietta Square.



Capital

The General Fund approached its capital budget very differently again this year in order to balance the budget. While there are always capital needs throughout the city, such as the routine replacement of vehicles, the city put those expenses on hold for the coming year. Instead, a capital contingency fund was established for items that break during the year and cannot be repaired. A typical capital budget in the general fund is about \$1 million to \$1.5 million. Setting up a contingency budget for FY2015 is a necessary strategy to delay the purchase of capital items in order to ride out the slow economy. Marietta is pursuing other strategies in order to stretch capital dollars, such as grant funds and police asset forfeiture funds. At 2014 fiscal year end, the \$300,000 capital contingency budget remained unspent, and we will use those funds as well as savings in the department's operating budgets to purchase vehicles and address minor projects. We anticipate the same will take place at the end of this fiscal year as well.

The BLW capital budget is funded at approximately \$11.4 million. The Electrical System budget totals \$3.8 million, which includes projects such as Service to New Customers and System Improvements, which will expand the BLW's customer base with the goal of maintaining low rates due to increased volume sales. Water and Sewer system projects make up almost \$5 million of the BLW's capital budget. The majority of these expenditures involve Water Line Replacements and Sewer System Upgrades. A wireless meter reading project

for \$2 million will support both Electric and Water departments. A half million dollars is budgeted for technology projects.

Transportation, road and capital construction projects account for about \$19.4 million of the capital budget in the 1% Special Purpose Local Option Sales Tax (SPLOST) Fund. Public Works projects such as road improvements, new road construction, general street, drainage and intersection improvements, sidewalk and multi-use trail construction, and street resurfacing and repairs are funded by collections from a 1% SPLOST passed by the voters in 2011 and enacted as of January 1, 2012. This SPLOST also included capital construction projects such as Public Works facility renovations, Traffic Control Center replacement, and the construction of a new fire station.

In the City Parks Fund budget, capital expenditures of \$8 million are budgeted for the acquisition of land for new parks and new park construction, the renovations to existing parks and facilities, and general improvements to city park properties. These expenditures are funded by a \$25 million general obligation bond for city parks that was approved by the citizens in 2009.

Capital expenditures in the Redevelopment Bond Fund are planned for streetscape, sidewalk, pedestrian lighting and intersection improvements for Whitlock Avenue (\$4 million). \$40 million is budgeted for the purchase and demolition of aging and distressed properties along the Franklin Road. These properties include unsatisfactory apartment buildings and vacant commercial buildings that are suffering from neglect and disrepair. Because of the proximity to Interstate 75, these large parcels are prime real estate for developers and businesses looking to move to a highly accessible location. The investment of bond funds in this area is a proactive approach to making the city safer for its residents while attracting quality industry to the area.

A capital budget in the Golf Course Fund of \$30,500 is budgeted to make some improvements to both the clubhouse and the cart path. Also, an ADA golf cart will be purchased.

CONCLUSION

We have been fortunate over the course of time to improve service levels, keep taxes the lowest in metro Atlanta for a city our size and improve on the financial integrity of the City. The FY2015 budget was, however, challenging to balance due to increased costs while revenue growth is slower to recover. This budget, therefore, seeks to strike a balance between continuing to provide quality services to our citizens, while minimizing the cost associated with local government so that we can operate within an environment of relatively flat revenue. We will maintain a stable financial position as we wait to see how the national and local economies play out over the next year, and use available resources such as Parks Bond, Redevelopment Bond and SPLOST funding to make much needed improvements to our community. This budget is designed to focus our resources on the areas which will be of the greatest benefit to our citizens and to those who work in Marietta and visit our City. We are committed to working together toward one common goal, and this is to continue to provide the high quality of government that our constituents deserve.

The City of Marietta has several strong traditions. We have a tradition of sound fiscal management, and this year's budget continues that tradition. In addition, we have an enviable tradition of teamwork among our players – elected and appointed officials, administrative staff, employees and citizens. I am certain these traditions will endure and that this administration can continue to count on those who help them serve.

The preparation of this budget could not have been accomplished without the hard work of our city departments who made great efforts to cut expenditures and take on additional responsibilities with fewer employees, while continuing to provide exceptionally high levels of service. I would like to express my sincere appreciation to all of our department managers and employees for their dedication and cooperation. I am also grateful for the performance of our budget staff and the time they devoted to the production of this year's budget. Finally, I would like to thank the Mayor and City Council for their efforts and support during this very challenging budget process.

Sincerely,

William F. Bruton, Jr.
City Manager

ABOUT MARIETTA

Date Founded	1834
Form of Government	Council – City Manager
Number of Personnel positions:	
Employee positions	750
Elected, Appointed, Board & Commission positions	41
Fire:	
Number of Stations	6
Number of Certified Firefighter and Officer positions	132
Police:	
Number of Precincts	1
Number of Sworn Police Officer positions	139
Recreation:	
Parks	37
Golf Courses	1
Recreation Centers	3
Tennis Courts	21
Outdoor Basketball Courts	3
Parks / Recreation Center Acreage	406.3
Education:	
Elementary Schools	8
Middle Schools / 6 th Grade School	2
High Schools	1
Special Entities	1
Source: Marietta staff	

<u>Utility Customers</u>			
Year	Electric	Water	Sewer
2006	45,213	18,490	16,702
2007	45,309	18,292	16,710
2008	46,242	18,592	16,689
2009	46,477	18,353	16,499
2010	46,526	18,339	16,425
2011	46,309	18,385	16,451
2012	46,437	18,453	16,491
2013	46,287	18,557	16,602
2014	46,887	18,701	16,709
Source: Marietta staff			

<u>Land Area Composition</u>	
Land Use Type	% of Land Area
Residential	57.0%
Commercial	26.1%
Industrial	16.9%
Total Land Area	100.0%
Source: Marietta staff	

<u>Building Permit Activity</u>						
Year	Residential	Commercial	Heating	Plumbing	Electric	Total
2006	854	689	819	947	2,362	5,671
2007	1,068	609	817	882	3,160	6,536
2008	797	714	671	827	1,758	4,767
2009	460	658	678	959	2,059	4,814
2010	608	676	381	667	1,321	3,653
2011	594	719	781	931	1,751	4,776
2012	551	836	639	751	1,538	4,315
2013	627	784	474	510	1,173	3,568
2014	818	841	670	594	1,526	4,449
Source: Marietta staff						

ABOUT MARIETTA

<u>Total Population by Gender and Age</u>				
<u>Age</u>	<u>Male</u>	<u>Female</u>	<u>Total</u>	<u>% of Population</u>
Under 10 yrs	4,253	4,109	8,362	14.8
10 to 14 yrs	1,570	1,474	3,044	5.4
15 to 19 yrs	1,854	1,534	3,388	6.0
20 to 24 yrs	2,719	2,321	5,040	8.9
25 to 34 yrs	5,426	5,237	10,663	18.8
35 to 44 yrs	4,173	4,026	8,199	14.5
45 to 54 yrs	3,299	3,609	6,908	12.2
55 to 64 yrs	2,356	2,931	5,287	9.4
65 to 74 yrs	1,174	1,611	2,785	4.9
77 to 84 yrs	614	1,211	1,825	3.2
85 yrs and over	<u>253</u>	<u>825</u>	<u>1,078</u>	<u>1.9</u>
Total	27,691	28,888	56,579	100.0

Source: 2010 U.S. Census

<u>Total Population by Race</u>	
White alone	29,806
Black or African American alone	17,804
American Indian & Alaska Native alone	264
Asian alone	1,671
Native Hawaiian & Pacific Islander alone	48
Some Other Race alone	5,147
Two or more Races	<u>1,839</u>
Total	56,579

Source: 2010 U.S. Census

<u>Marietta Climate</u>	
January Avg High Temperature	51°F
January Avg Low Temperature	34°F
April Avg High Temperature	72°F
April Avg Low Temperature	50°F
July Avg High Temperature	88°F
July Avg Low Temperature	70°F
Oct Avg High Temperature	72°F
Oct Avg Low Temperature	51°F
Coldest Month	January
Hottest Month	July
Avg Monthly Precipitation	4.43"
Wettest Month	January

Source: Weather.com

<u>Ten Largest Private Employers</u>		
<u>Company</u>	<u>Product</u>	<u>No. of Empl.</u>
Lockheed Martin Aeronautical	Aircraft Manufacturing	8,200
Tip Top Poultry, Inc.	Poultry Processing	1,400
Brickman Group	Landscape Contractors	1,000
C.W. Matthews	Highway Construction	1,150
Walmart	Department Store	750
Six Flags White Water	Amusement Park	750
3PD Inc	Trucking & Motor Freight	750
YRC Freight	Trucking & Motor Freight	630
Life University	Education	410
FedEx Ship Center	Mail/Package Delivery	300

Source: Marietta staff

<u>Ten Largest Public Employers</u>	
<u>Company</u>	<u>No. of Empl.</u>
Wellstar Kennestone Hospital	3,500
Cobb County Police & Public Safety	2,525
Marietta City Schools	1,124
Cobb County Schools	1,108
Cobb County Government	820
Dobbins Air Reserve Base	801
City of Marietta Government	698
Cobb Electric Membership Corp.	470
Southern Polytechnic State University	450
Wellstar Windy Hill Hospital	300

Source: Marietta staff

INTRODUCTION

THE BUDGET CALENDAR

January

- 21 Budget Kickoff: a. Present Vision Statement and Goals of the City Council to Department Directors
b. Present revenue forecast, budget calendar and instructions to Department Directors
- 28 Budget training sessions for individuals responsible for the preparation of their department's budget
- 31 All Service Proposals for Reclassifications and New positions due

February

- 7 Operating Budget requests entered in computer database due
- 21 Capital Budget requests due to Finance

March

- 3 Payroll budget due
- 13 Budget meetings with City Manager, Department Directors, BLW Budget Committee, various staff members throughout March and April
- 14 Departmental Strategic Plans due

April

- 7 Preliminary budget presentation to City Council

May

- 12 BLW Board approves their budget
- 19-21 Budget Work Sessions with City Council
- 23 Recommended Budget Book distributed to City Council
- 28 Recommended Budget Book presented to City Council

June

- 4 Public Hearing on the Recommended Budget
- 11 City Council adopts Final Budget and Tentative Millage Rate

July

- 28 City Council adopts Final Millage Rate

INTRODUCTION

THE BUDGET PROCESS

The budget process begins when the Mayor and City Council attend their planning retreat, at which time they outline the vision statement and statement of goals for the coming year. Simultaneously, the Planning Department coordinates and develops the city's long range Comprehensive Plan and Policies. The process of developing the Comprehensive Plan entails holding many public hearings and citizen input meetings. This document is adopted by the City Council and is directly linked to the vision statement and statement of goals. Together, these two plans become the foundation and working document for the budget process.

Each January, a budget kickoff meeting is held by the City Manager and Budget Department with department directors. This meeting outlines the expectations and goals of the City Council and City Manager for the upcoming budget year. Financial forecasts are also presented which help lay the foundation for the coming year. Instructional packets are handed out to the department directors and contain information such as the budget calendar and detailed instructions on how to develop departmental budgets.

Armed with this information, the department directors are instructed to update their 5-year strategic plans and goals in accordance with those of City Council and based on what has been accomplished in the previous and current years. The Budget Department and City Manager review the strategic plans in order to better assess the budget requests for the coming year.

Each department director is responsible for compiling and submitting budget requests for operating and capital expenditures. The personnel budget is a collaboration between the Human Resources and Budget Departments. Service proposals are also the responsibility of the department director and include items such as new positions and reclassification requests and any new service initiatives.

The Human Resources and Risk Management Department is in charge of reviewing the requests for new positions, reclassifications and staffing changes to the position allocation chart. The Human Resources Director will then meet with the City Manager to present the analysis and recommendation for proposed personnel changes. In this meeting with the City Manager, decisions are made as to which service proposals will be considered for incorporation into the budget process.

Once the department directors submit their budget requests, the Budget Department analyzes all operating and capital requests in accordance with the city's vision statement, the departments' strategic plans, prescribed rating scales and special needs of the city. All segments of the budget are assembled – personal services, operating, capital, service proposals and issues for the future – and are balanced to the revenue forecast. Based on this analysis, a draft recommendation is formulated for the City Manager's review.

During the months of April and May, the Budget Department and City Manager make budget presentations to the City Council and hold budget work sessions. Presentations and work sessions are also held with the Board of Lights and Water (BLW) Budget Committee on the formulation and details of the BLW enterprise fund budget.

Once these meetings conclude, a draft version of the budget is sent to all department directors for review and additional input. Follow-up meetings are held with directors if necessary.

When the City Manager's final recommendation is ready, a Recommended Budget Book is prepared and distributed to the City Council, city administration and the local press and copies are made available for public review. A public hearing is held to receive comment and answer questions about the budget.

The recommended budget is presented to the Finance Committee at the end of May for final review and recommendation to the City Council as a whole. At the same time, the final list of personnel changes is presented to the Personnel Committee for their review and recommendation. (Committees are comprised of three assigned City Council members). Incorporated into the City Manager's recommended budget is the BLW Budget, which is approved at the BLW Board's regularly scheduled monthly meeting in May.

The budget is then adopted at a City Council meeting in June along with the tentative millage rate.

INTRODUCTION

The final tax digest is received from the county on or near the last day of June. The Budget Department analyzes the digest to ensure sufficient revenue will be generated, computes the millage rate and presents it to the City Council for review. A public notice detailing the tax levy for the past five years and a proposed levy for the coming year is published in the local paper. Three public hearings are held during the month to allow for public comments and questions. The final millage rate is then adopted at the end of July.

BASIS OF BUDGETING

The annual budgets adopted by the City of Marietta are structured to be consistent with generally accepted accounting principles (GAAP). Budgets for the General Fund, Special Revenue Funds, Debt Service Fund, Capital Projects Funds and Trust Funds are prepared based on the modified accrual basis of accounting. This means that revenues are recognized when they become both measurable and available; expenditures are generally recognized when incurred and measurable.

The Board of Lights and Water (BLW) Fund, Golf Course Fund, Conference Center Fund, Fleet Maintenance and Self-Insurance Funds budgets are prepared consistent with the accrual basis of accounting. This means that revenues are recognized when earned and measurable; expenses are recognized when incurred and measurable.

Differences do appear, however, between budgeting and the basis of accounting used in the Comprehensive Annual Financial Report (CAFR). For instance, in budgeting, issuance of debt is recorded as an "other revenue source" and the payment of debt is budgeted as an expenditure. In the CAFR, the issuance of debt service is recorded as a liability and the payment of debt is recorded as a reduction in the liability. In enterprise funds, capital outlays are budgeted while the CAFR reports depreciation. In the CAFR, fund balance is reserved to cover encumbrances at fiscal year-end. For budgetary purposes, these outstanding encumbrances are treated as budgeted expenditures in the next fiscal year. In budgeting the excess of revenues over expenditures uses the budgetary account "planned reserve increase" to balance the budget and is categorized as an expenditure. A deficit of revenues over expenditures uses the budgetary account "use of reserve" to balance the budget and is categorized as a revenue. In the CAFR, the net change in fund balance is simply shown. Lastly, the budget book details each of the funds as found in the City's chart of accounts. In the CAFR, some special revenue funds are grouped into the General Fund, such as some Grants, Parks and Recreation Fund, Asset Forfeiture Fund and Aurora Fire Museum Fund.

Unencumbered appropriations lapse at year-end.

For all fund types, the legal level of control for each fund is at the department level.

AMENDING THE BUDGET

After the adoption of the budget, there are times when amending the budget becomes necessary. Examples of these occurrences would be to receive and spend grant funds or a donation; an unplanned expenditure such as a vehicle that is rendered unusable due to an accident; to move funds into the personal services category to cover the cost of a temporary employee while a regular employee is out on medical leave; or to decrease the overall spending level due to a shortfall in revenue.

The request to amend the budget occurs at the department director level and is communicated with the City Manager. A memo outlining the issue, background and recommendation is put on the agenda for consideration at the monthly Finance Committee meeting. This memo also states the source of revenue (grant, donation, another department's budget, excess current year revenue, for example) and the nature of the expenditure. If the Finance Committee approves the item, it is placed on the agenda for the next regularly scheduled Council meeting. A budget amendment ordinance is placed on the agenda as well, which outlines the reason, the revenue and expenditure account numbers to be amended and the dollar amount. Once the City Council votes to approve the budget amendment, the ordinance is signed and delivered to the Budget Department to process.

INTRODUCTION

Because the legal level of control is at the departmental level, all transfers between departments must follow this process as do transfers involving salary and benefit increases. A transfer into a personal services account from an operating account or from an appropriation of fund reserves, for example, is permitted as long as it follows this process.

In the case of an overall spending decrease, a memo is considered at the Finance Committee meeting as detailed in the procedure above. Also provided is a list of revenue accounts and expenditure accounts requiring a budget decrease. This list is generated by the Budget Department in conjunction with the department directors and City Manager.

THE BUDGET BOOK

For ease of comprehension, the budget document is divided into the following sections: **Introduction; Financial Summary; Governmental Funds; Proprietary Funds; Fiduciary Funds; Capital Improvements** and **Appendix**.

The **Introduction** contains the budget message, an introduction about the Budget Book and budgeting including a budget calendar, an organization chart, information about Marietta, Vision Statement and the City's Comprehensive Plan and Financial Policies.

The **Financial Summary** section includes a comprehensive three-year history of all City funds, Revenue Analysis by major category, Combined Statement of Revenue and Expenses, Fund Balance Summary, Revenue and Expenditure Summaries and Aggregate Debt Service details.

The sections for **Governmental Funds, Proprietary Funds** and **Fiduciary Funds** are comprised of the normal on-going expenses of departments, including personal services, operating and capital. These sections also provide a history of expenses for each department or accounting entity since FY11. The number of budgeted positions is the number of full-time personnel authorized for each department at the beginning of each fiscal year.

The **Capital** section includes new projects as well as projects from the prior years' Capital Improvement Program (CIP) that have been updated to reflect changing priorities and conditions. This information includes a five-year projection as well as the impact on the FY15 Operating Budget.

The **Appendix** includes information such as City Budget and Millage ordinances, a Glossary of Terms and Index.

BASIS OF PRESENTATION

Instead of accounting for and presenting all financial activities of a government as one large entity, governmental accounting provides for local governments to create smaller, separate entities known as Funds. A fund is a fiscal and accounting entity with a self-balancing set of accounts that reflects all assets, liabilities, equity, revenue and expenditures and is segregated for the purpose of differentiating activities or attaining certain objectives. All of the funds used by the City of Marietta are classified into one of three fund types. Governmental-type activities are known as Governmental Funds, business-like activities are known as Proprietary Funds and fiduciary matters and activities are known as Fiduciary Funds. Below is a breakdown of Marietta's Fund structure.

Governmental Funds

General Fund: This is the principal fund of the City and is used to account for all activities of the City not included in other specified funds. The General Fund accounts for the normal recurring activities of the City (i.e. police, fire, recreation, public works, general government, etc.). The activities are funded by property taxes on individuals and businesses, municipal court fines, user fees and miscellaneous sources.

INTRODUCTION

Special Revenue Funds: These funds are used to account for the proceeds of specific revenue sources that are legally restricted to expenditures of a specialized nature. They include Lease Income Fund; Tax Allocation Districts; Cemetery; HUD; CDBG; Grants; Asset Forfeiture; Radio System Core Replacement; Aurora Fire Museum; Gone With the Wind Museum; Hotel/Motel Tax; Auto Rental Excise Tax; and Parks and Tree Funds.

Capital Projects Funds: The City Parks Bond Fund provides funding for land acquisition, development of new parks and improvements to existing parks. The Redevelopment Bond Fund was established in FY2014 to finance urban redevelopment projects including streetscape improvements, acquisition and demolition of properties, and road infrastructure modifications. The Citywide Projects Fund used bond funds to construct major projects or purchase large vehicles or equipment. SPLOST 2011 was approved in March 2011 and is also funded by 1% county sales tax proceeds. Projects include traffic congestion relief, road reengineering; sidewalk construction, road resurfacing and capital improvements.

Debt Service Fund: Debt Service Fund is used to account for the accumulation of resources for, and the payment of, general long-term debt principal, interest and related costs.

Proprietary Funds

Enterprise Funds: Enterprise funds are used to account for the acquisition, operation and maintenance of government facilities and services which are predominantly or entirely self-supporting by user charges. The operations of enterprise funds are accounted for in such a manner as to show a profit or loss similar to comparable private enterprises. The Board of Lights and Water (BLW) is the largest enterprise fund of the City. The BLW Fund accounts for the operations of electric and water distribution and wastewater collection systems. The Golf Course Fund accounts for the receipts and disbursements of funds from the operation of the City golf course, "City Club, Marietta". The Conference Center Fund accounts for the operation of the Hilton Atlanta/Marietta Hotel and Conference Center.

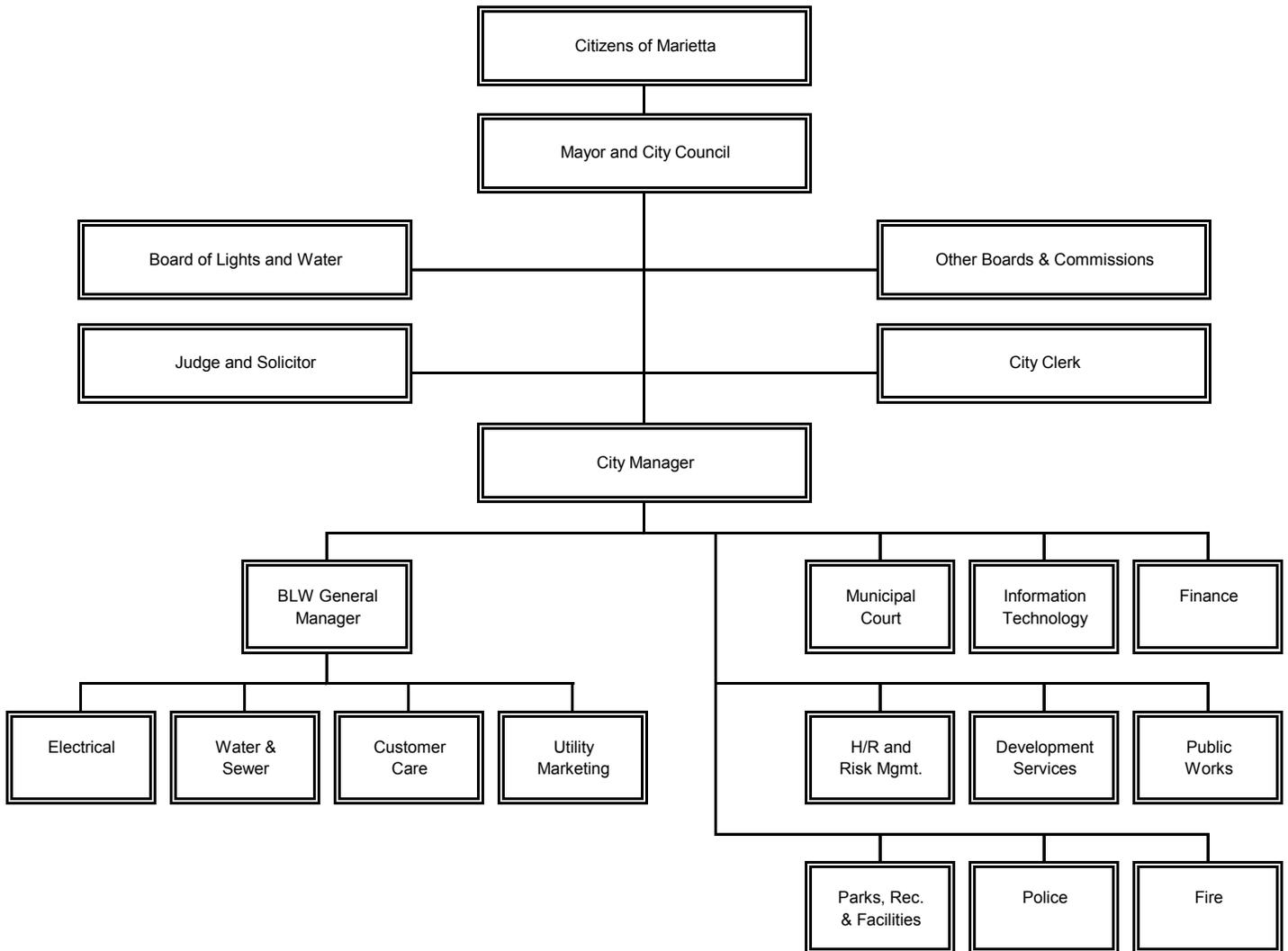
Internal Service Funds: These funds are used to account for services performed by a central service department for other departments or agencies of the governmental unit. The Fleet Maintenance Fund provides fuel and repair and maintenance services for vehicles owned by the various City departments and bills the user department for the services rendered. Health Insurance, Workers' Compensation and Property and Casualty Funds are the City's self-insurance funds.

Fiduciary Funds

General Pension Trust Fund: The General Pension Trust Fund accounts for the assets held by the City in a trustee capacity. It accounts for City contributions to the general contributory defined pension plan and benefit payments to eligible participants.

Other Post-Employment Benefits (OPEB) Trust Fund: The OPEB Trust Fund accounts for assets held by the City in a trustee capacity. It accounts for post-employment benefits besides pension, usually in the form of health insurance and dental, vision, prescription or other healthcare benefits provided to eligible retirees.

CITY OF MARIETTA ORGANIZATION CHART



CITY OF MARIETTA FUND AND FUNCTION CHART

FUNDS:	GENERAL FUND	BLW	GOLF COURSE	CONFERENCE CENTER	DEBT SERVICE
FUNCTIONS:	Mayor City Council City Manager City Clerk Boards & Commissions Municipal Court Finance Legal Human Resources & Risk Mgmt Development Svcs Public Works Parks, Rec & Facilities Police Fire	BLW Board General Manager Legal Electric Water & Sewer Utility Marketing Customer Care Information Technology	General Manager Operations Maintenance Food & Beverage	Management Svcs	Debt Service

FUNDS:	CAPITAL PROJECTS	SPECIAL REVENUE	FLEET MAINTENANCE	SELF-INSURANCE	TRUSTS
FUNCTIONS:	City Parks Bond SPLOST 2011 Citywide Projects Redevelopment Bond	Lease Income Tax Allocation Districts Cemetery Maintenance HUD CDBG Grants Police Asset Forfeiture Radio System Core Repl. Aurora Fire Museum Gone With the Wind Museum Hotel/Motel Tax Auto Rental Excise Tax Parks and Trees	Fleet Maintenance	Health Workers' Comp Property & Casualty	Pension OPEB

PERSONNEL POSITION SUMMARY

The following charts and summaries denote a history of personnel allocations and an explanation of the changes that were approved with the FY2015 budget.

GENERAL FUND	Budget FY13	Budget FY14	Budget FY15
General Administration	12	12	12
Municipal Court	16	16	16
Finance	26	26	26
Human Resources & Risk Mgmt	10	10	10
Development Services	19	18	19
Redevelopment	2	1	0
Public Works	98	97	98
Parks, Rec & Facilities	30	30	29.25
Police	176	177	177
Fire	135	135	135
Elected/Appointed Officials	36	36	36
Total	560	558	558.25

Move the Project Manager in Redevelopment to Development Services.
 Add two City Service Worker II positions while deleting a labor contract with an outside vendor.
 Delete one position of Building Trades Inspector.
 Move 25% of Manager of Parks, Landscape and Open Space position from City Parks Bond fund to Parks, Rec & Facilities.
 Delete the Building Supervisor position.
 Delete the Purchasing Manager position and delete one Purchasing Agent III position and add position of Purchasing Supervisor.
 Add one position of Utility Business Analysis (move a position from BLW Business Analysis Department.)
 In conjunction with these changes, there were other position retitles, upgrades and downgrades approved as a result of departmental re-organizations without further changes in the levels of personnel allocations within the departments.

BLW FUND	Budget FY13	Budget FY14	Budget FY15
General Administration	2	2	2
Electrical	87	87	86
Water & Sewer	44	44	44
Utility Marketing	3	3	3
Customer Care	41	41	43
Business Analysis	4	3	0
Information Technology	21	20	21
Appointed Officials*	5	5	5
Total	207	205	204

Move the Network Analyst position from Electrical to Information Technology.
 Move two Principal Utility Analysts from Business Analysis to Customer Care.
 Delete Director of Business Analysis. (Department is deleted.)
 In conjunction with these changes, there were other position retitles, upgrades and downgrades approved as a result of departmental re-organizations without further changes in the levels of personnel allocations within the departments.

OTHER FUNDS	Budget FY13	Budget FY14	Budget FY15
Cemetery Maintenance	2	2	2
HUD - Housing Assistance	10	9	9
CDBG	2	2	2
Gone With the Wind Museum	1	1	1
City Parks Bond	1	1	0.75
SPLOST Fund	1	1	1
Fleet Maintenance	15	15	15
Total	32	31	30.75

Move 25% of Manager of Parks, Landscape and Open Space position from City Parks Bond fund to Parks, Rec & Facilities Department in the General Fund.
 No other personnel allocation changes were made in the Other Funds with the FY15 Budget.

GRAND TOTAL	799	794	793
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*BLW Appointed Officials is a 7-member board, 2 of which are the Mayor and Council Representative who are accounted for in the General Fund Elected Officials total.

Note: Tables include regular full-time and part-time positions but do not include temporary, seasonal or pooled positions.

VISION STATEMENT AND STATEMENT OF GOALS

STATEMENT 1

Marietta is a livable city in a great metropolitan area. It is dedicated to being a clean city with trees, green spaces, and boulevards.

Goals:

1. Clean up public properties that are littered and dispose of inappropriate signage.
2. Create landscaped boulevards and gateways.
3. Establish aesthetically pleasing roads and passageways. Plant currently unplanted corridors and improve existing landscapes.
4. Strive for code compliance in the appearance of the city.
5. Establish good and continuous tree coverage and canopy.
6. Strive for compliance with the Greenspace ordinances that contain requirements for tree-save plans including new residential construction.

STATEMENT 2

We are a dynamic business center that has retail, offices and environmentally friendly industry in appropriate places. We honor our past, preserve our history and welcome the future.

Goals:

1. Encourage a diverse and vibrant local economy that provides meaningful employment for our citizens.
2. Encourage redevelopment with a mixture of uses, while strengthening viable neighborhoods and commercial areas.
3. Educate our residents on mixed use and higher density housing.
4. Work with property owners and developers to make sure new development is well-planned and harmonious with existing structures in appearance, including landscapes.
5. Encourage quality architecture and construction in development and redevelopment projects.
6. Strive for a more effective historic preservation ordinance.

VISION STATEMENT AND STATEMENT OF GOALS

STATEMENT 3

We are a city that cherishes culture and arts, and we are a tourist destination and an entertainment center for the region.

Goals:

1. Become a significant destination for arts and entertainment.
2. Gain more public and private support for our local cultural and arts organizations.
3. Make public art part of the community streetscape.
4. Promote tourism more aggressively.
5. Promote the downtown as a dining and entertainment destination.
6. Encourage programs for local artists.

STATEMENT 4

Ours is a city of mixed uses (live, learn, work, play) and diverse urban design that will become known as “the Marietta Look”. Our city has a well-defined, vibrant downtown and neighborhoods that mix residences, parks and greenspace, and businesses.

Goals:

1. Design and build “the Marietta Look” that our citizens have helped create.
2. Create literature that will help developers and the public sector understand the look we are trying to achieve.
3. Establish or continue a collaborative relationship with local centers of higher learning.
4. Have vibrant centers that support retail, offices, entertainment and residences.
5. Create visuals that display what we want the future appearance of the City to be.
6. Continue quality zoning and development that will benefit generations to come.
7. Encourage revitalization of our current parks and establish new parks for active and passive use.

VISION STATEMENT AND STATEMENT OF GOALS

STATEMENT 5

Marietta offers housing for people of all ages, incomes and ethnic backgrounds so that generations of families can live within our City. We recognize the importance of homeownership and our vision is that a majority of our residences will be owner-occupied.

Goals:

1. Attain owner occupancy in more than 50% of our homes.
2. Support and secure funding for the Marietta Redevelopment Corporation to power the regeneration of the community. A portion of the newly created or renovated housing units will be reserved for low to moderate-income families.
3. Convert portions of developed multi-family housing properties located on Franklin Road to new development.
4. Continue to encourage more diverse housing units in the downtown area and encourage quality single-family detached housing throughout the City.
5. Build 250 affordable first-time homebuyer units.
6. Continue to educate residents and homebuyers to strengthen their ability to buy, retain and maintain their homes.
7. Ensure safe housing for all residents.
8. Provide a Public Safety employee home ownership program in target areas.
9. Rehab or replace 10% of City rental housing.

VISION STATEMENT AND STATEMENT OF GOALS

STATEMENT 6

Marietta is a hub of activity where traffic, transit and pedestrians move about easily and safely. In designing our transportation system, we placed a high premium on the quality of life of our citizens.

Goals:

1. Design and build a pedestrian bridge over the S. Loop.
2. Address traffic issues from West Marietta to Central Marietta and beyond.
3. Reconstruct all existing roads greater than two lanes using boulevard standards. Where not practical, reconstruct all existing roads greater than two lanes as tree-lined streets.
4. Construct all new roads greater than two lanes using boulevard standards.
5. Support the creation of a trolley bus system to operate in and around the city.
6. Support new downtown parking, the design of which will be integrated with commercial development.
7. Connect Powder Springs Road to South Cobb Drive as previously approved by the voters.
8. Complete the Stone Mountain to Kennesaw Avenue Trail through Marietta.
9. Work with the State DOT to reroute Highway 5 out of downtown Marietta to US 41 or I-75. The City will take control of Church and Cherokee Streets.
10. Work with Cobb County DOT to make South Cobb Drive, from US 41 to Atlanta Road, a parkway.

STATEMENT 7

Marietta is a place where citizens are positively involved in decision-making through boards, community organizations and community meetings. The City will actively seek partnerships with other governments, businesses, philanthropic institutions, non-profit organizations and educational institutions in building a high quality of life.

Goals:

1. Hold community-wide meetings in which citizen input is actively received and considered.
2. Have active citizens' participation in planning processes.

VISION STATEMENT AND STATEMENT OF GOALS

STATEMENT 8

Marietta is a place where the City Council is committed to ethical behavior.

Goal:

1. Ensure that the Council maintains an effective code of ethical behavior.

MISSION STATEMENT

The City of Marietta envisions full maturation of its role as a key player in Metropolitan Atlanta. The City's desirable residential settings, its role as a center of local government and cultural activities and its strong employment base have come together as it stands poised on the brink of new opportunity. With a community oriented government approach, the City will use the tools of downtown redevelopment, neighborhood reinvestment, innovative service delivery and strategic planning to create a quality of life that is the envy of our region.

COMPREHENSIVE PLAN 2006 – 2030 POLICIES

The following is a series of policies, actions, and activities that the City will take to achieve the vision and goals stated in the Community Vision.

Policies

Policies are a series of guiding principles adopted by the local government. The purpose of these statements are to provide direction to the local government officials to assist in the decision making process. The principles are one of the ways to make certain that new development is helping the community to meet the Community Vision and address the Community Issues and Opportunities.

Goal #1: *Marietta is a livable city in a great metropolitan area. It is dedicated to being a clean city, with trees, green spaces and boulevards.*

- Objective 1.1 Promote the conservation and protection of sensitive natural resources while allowing for continued growth and development.
 - Policy 1.1 Enact the required Department of Natural Resources Environmental Planning Criteria regulations to ensure the protection of water supply watersheds, not in conflict with private property rights.
 - Policy 1.2 Enact the required Department of Natural Resources Environmental Planning Criteria regulations to ensure the protection of wetlands.
 - Policy 1.3 Enact the required Department of Natural Resources Environmental Planning Criteria regulations to ensure the protection of groundwater recharge areas, not in conflict with private property rights.
 - Policy 1.4 Pursue the acquisition of greenspaces and conservation easements as a means of protecting the natural environment.
 - Policy 1.5 Revise the zoning ordinance to provide incentives to protect sensitive plant and wildlife species habitat.
- Objective 1.2 Establish and maintain a system of greenspaces and trails in the city, linking to other greenways within Cobb County.
 - Policy 1.6 Create a citywide Greenway and Multiuse trail Master Plan to guide the construction of multi-use facilities and preservation of greenspace.
 - Policy 1.7 Complete the design and construction of Marietta's portion of the Kennesaw Mountain to Chattahoochee River Trail.
- Objective 1.3 Promote the development of brownfield and greyfield sites, as well as other underdeveloped areas.
 - Policy 1.8 Develop a database and map of potential brownfield and greyfield sites.
 - Policy 1.9 Develop a Brownfield Redevelopment Plan and a Greyfield Redevelopment Plan, including an awareness program and action plan.
- Objective 1.4 Promote the preservation of trees as part of the land development and construction process on non-residential properties, including maintenance of minimum tree densities.
 - Policy 1.10 Strengthen the city's enforcement of the tree protection and landscaping ordinance to ensure compliance with its requirements.

COMPREHENSIVE PLAN 2006 – 2030 POLICIES

- Policy 1.11 Amend the tree protection and landscape ordinance to provide additional incentives to protect specimen trees.
- Policy 1.12 Amend the alternative compliance section of the tree protection and landscaping ordinance to allow monies from the dedicated fund to be used for the creation of landscape plans as well as the purchase and installation of trees within the City.
- Objective 1.5 Encourage and require the planting of street trees along local streets.
- Policy 1.13 Ensure enforcement of and provide clear language in the Tree Protection and Landscaping Ordinance so that street trees are required on all new developments in the city.
- Objective 1.6 Promote the benefits of preserving specimen trees on residential properties through education.
- Policy 1.14 Establish a program with cooperation from the Marietta Tree Keepers and other organizations to educate homeowners on ecological, health, and societal benefits of specimen trees.
- Objective 1.7 Support the replanting of appropriate replacement trees in order to ensure the upkeep of Marietta's tree canopy for future generations. Replacement trees should not conflict with future transportation improvements and placement should take into account tree form and life cycle.
- Policy 1.15 Ensure the planting of appropriate tree species in conjunction with transportation improvements to ensure a healthy and stable tree canopy for Marietta's present and future residents.
- Policy 1.16 Collaborate with property owners, Marietta Tree Keepers, and other organizations to progressively plant new trees on private property in order to provide upkeep to the tree canopy.
- Objective 1.8 Provide for, maintain, and improve upon environmentally responsible water supply, wastewater treatment, sanitary sewer, and stormwater systems that support desired growth.
- Policy 1.17 Maintain the Capital Improvement Program to assist in identifying, prioritizing, and funding needed capital equipment and community facilities.
- Policy 1.18 Optimize pressure and flow throughout the city water system.
- Policy 1.19 Ensure yearly funds are available to implement improvements needed to maintain and upgrade the city's water and wastewater collection systems.
- Policy 1.20 Monitor the effects of stormwater quality management on private developments through the development review and approval process to ensure minimal impacts on the environment.
- Policy 1.21 Continue the City's efforts to inventory the municipal separate storm sewer system in order to assist in the development of a maintenance program.
- Policy 1.22 Ensure the City's compliance with the Metropolitan North Georgia Water Planning District's requirements for water supply and conservation, wastewater, and stormwater management.

COMPREHENSIVE PLAN 2006 – 2030 POLICIES

- Policy 1.23 Ensure the Board of Light and Water is working towards compliance with new federal and state regulations on distribution system water quality.
- Objective 1.9 Provide for an innovative, environmentally responsible, comprehensive solid waste management system.
- Policy 1.24 Continue to implement Marietta's Solid Waste Management Plan by encouraging recycling that will reduce reliance on landfills and to achieve other goals.
- Objective 1.10 Provide a balanced set of active and passive recreational facilities and programs appealing to a broad range of recreational interests while fully utilizing resources.
- Policy 1.25 Create a citywide Parks and Recreation Master Plan to ensure a diversity of recreational opportunities for local area residents.
- Policy 1.26 Enhance and upgrade the existing park and pool facilities throughout the jurisdiction.
- Policy 1.27 The Development Services Department, the Parks and Recreation Department, Marietta Tree Keepers, and other organizations should collaborate to assist in the location and construction of pocket parks in Marietta, which include provisions for upkeep of new facilities.
- Objective 1.11 Ensure that public safety facilities meet desired benchmarks.
- Policy 1.28 Maintain adequate police, fire and rescue, and emergency medical service response times to all areas in the city and any areas outside the city where municipal services are provided via intergovernmental service agreements.
- Policy 1.29 Enhance training programs for public safety personnel by establishing a shooting range in Burrell Park.
- Goal#2: *We are a dynamic business center that has retail, offices and environmentally friendly industry in appropriate places. We honor our past and welcome the future.***
- Objective 2.1 Cultivate an economic climate that supports the retention of existing enterprises and assists in attracting a diverse mix of new business and industry to Marietta.
- Policy 2.1 Prepare a yearly analysis of the city's tax structure that contains comparisons with other local area counties and municipalities.
- Policy 2.2 Prepare an annual Marietta Development Report.
- Policy 2.3 Coordinate marketing and incentives policies between the Office of Economic Development, the Marietta Redevelopment Corporation, the Marietta Development Authority, and the Board of Lights and Water.
- Policy 2.4 Communicate with the business community via an electronic newsletter to keep them informed of developments in the city.
- Policy 2.5 Streamline city processes and communicate them more effectively with the business and development communities.
- Policy 2.6 Involve the business community in the local government decision-making process as stakeholders.

COMPREHENSIVE PLAN 2006 – 2030 POLICIES

- Objective 2.2 Assist industries in expanding their workforce and operations.
- Policy 2.7 Create an Economic Development Incentive Program through the Office of Economic Development that contains associated policies to assist in business expansion, retention, and redevelopment.
- Objective 2.3 Provide a well-balanced mix of employment opportunities in Marietta as a means of establishing a healthy job market for our residents.
- Policy 2.8 Prepare a marketing strategy to promote business and industry in Marietta that contains information about local area trade schools, educational institutions, and coordinated economic incentives.
 - Policy 2.9 Perform annual updates to the city's community profile document that showcase the areas quality-of-life.
 - Policy 2.10 Provide an alternative financing source to assist small businesses.
- Objective 2.4 Encourage and expand linkages between the education community and the business community as an economic force in the city.
- Policy 2.11 Work with local area educational institutions, trade schools, and businesses to assist in addressing workforce development and training concerns.
 - Policy 2.12 Support educational efforts and act as a resource to assist start-up companies and entrepreneurs in Marietta.
- Objective 2.5 Encourage class "A" office, high end commercial, and mixed-uses, especially along the I-75/Hwy 41 corridors, the downtown area, and other appropriate areas.
- Policy 2.13 Conduct corridor studies as necessary and establish zoning policies to the establishment of high intensity uses along the I-75/Hwy 41 corridor, the Canton Road corridor, and other appropriate areas.
 - Policy 2.14 Periodically update property inventories of targeted redevelopment areas.
- Objective 2.6 Emphasize the redevelopment of existing underperforming commercial properties, obsolete or abandoned structures, and economically deteriorating areas.
- Policy 2.15 Conduct a comprehensive economic development plan for the City.
 - Policy 2.16 Coordinate with the Marietta School System and Cobb County to create Tax Allocation Districts, where appropriate, and administer existing Tax Allocation Districts to assist in creating public-private partnerships to remove blight and assist in redevelopment.
 - Policy 2.17 Investigate the possible use of Opportunity zones in Marietta as a means of promoting economic development.
 - Policy 2.18 Further define Redevelopment Areas within the City.
- Objective 2.7 Assist the private sector in expanding health related industries as a means of enhancing economic prosperity.
- Policy 2.19 Prepare an inventory of sites appropriate to expand our health services and manufacturing clusters.

COMPREHENSIVE PLAN 2006 – 2030 POLICIES

Goal #3: *We are a city that cherishes culture and arts, a tourist destination and entertainment center for the region.*

- Objective 3.1 Expand awareness and understanding of Marietta’s heritage while protecting private property rights by encouraging the protection of significant and historic resources.
 - Policy 3.1 Establish an assistance program to help fund local historic rehabilitation projects.
 - Policy 3.2 Update Marietta’s inventory of historic sites and places.
- Objective 3.2 Educate the community about the value of historic resources.
 - Policy 3.3 Add a specific historic preservation category to the city’s web site to direct people to technical information about historic preservation.
 - Policy 3.4 Develop a series of seminars and workshops for the education of the public on historic preservation, the process, the implications, and the opportunities.
 - Policy 3.5 Support the heritage education programs in local schools to educate children about the city’s historic preservation efforts.
- Objective 3.3 Proactively plan for the preservation of cultural resources.
 - Policy 3.6 Establish historic districts and designate historic properties in appropriate areas of the City through the Historic Preservation Commission, in conformity with the City’s Historic Preservation Ordinance.
 - Policy 3.7 Contact other governmental agencies to assess the amount of grants, loans, leveraged funds and other financial assistance available to the city for preservation and tourism needs.
- Objective 3.4 Strengthen the visual image and identity of Marietta as a “historic city” through branding, marketing, and urban design.
 - Policy 3.8 Work with the Downtown Marietta Development Authority, the Marietta Business Association, and other organizations to identify and conduct promotional activities.
 - Policy 3.9 Expand the network of way-finding signage in Marietta to assist visitors in locating key attractions and historic sites throughout Marietta.
- Objective 3.5 Assist the private sector in expanding the tourism and arts related industries as a means of enhancing economic prosperity.
 - Policy 3.10 Prepare an inventory of sites appropriate to expand our arts and entertainment services clusters.
 - Policy 3.11 Perform an assessment of the financial impact tourism has on Marietta in terms of the change in the tax base, sales tax generation and multiplier effects in the local economy. This should include an assessment of which properties are key to increasing tourism.
- Objective 3.6 Maintain and encourage cultural and recreational opportunities to meet the present and future needs of the citizen’s of Marietta.
 - Policy 3.12 Expand programs and create publications that inform both residents and visitors about the city’s cultural resources and history.

COMPREHENSIVE PLAN 2006 – 2030 POLICIES

- Objective 3.7 Expand support for arts and cultural organizations throughout Marietta, because they are a vital part of the community.
- Policy 3.13 Collaborate with Cobb County to ensure that cultural programs in Marietta have the financial means to continually enhance our quality-of-life.
- Policy 3.14 Continue to monitor parking conditions in the Downtown Marietta area from a short and long range perspective. Conduct studies when appropriate to assess options, including parking decks, in collaboration with the Downtown Marietta Development Authority and Cobb County.
- Objective 3.8 Encourage more private involvement/investment in supporting arts and cultural resources.
- Policy 3.15 Establish working relationships with local historic preservation and conservation organizations to encourage the use of conservation easements to protect culturally significant structures.
- Policy 3.16 Encourage the use of both Federal Rehabilitation Tax Credits and State Property Tax Abatement programs available for historic properties listed in or eligible for the National Registry.
- Policy 3.17 Encourage the tax-deductible donation of historic façade easements and conservation easements to further protect significant cultural resources in perpetuity.
- Policy 3.18 Encourage the creation of a Cobb/Marietta Arts Council to assist in leveraging private donations to support local arts and cultural programs.
- Goal #4 *Ours is a city of mixed-uses (live, learn, work, play) and diverse urban design that will become known as “the Marietta Look.” Our City has a well-defined, vibrant downtown, and neighborhoods that mix residences, parks and greenspace, and businesses.***
- Objective 4.1 Create a strategy for targeting specific areas for growth.
- Policy 4.1 Conduct a series of corridor studies, master plans, and neighborhood plans to improve under performing areas.
- Policy 4.2 Develop and adopt flexible development standards and procedures that are responsive to market demands.
- Policy 4.3 Conduct yearly updates and revisions to the city’s Comprehensive Plan and Future Land Use Map.
- Policy 4.4 Perform an audit of the entire zoning ordinance to incorporate smart growth policies.
- Policy 4.5 Amend the lists of permitted uses by zoning district.
- Policy 4.6 Update local areas Master Plans every five years to ensure relevancy and accuracy.
- Policy 4.7 Aggressively apply the non-conforming use provisions of the Marietta Zoning Ordinance by identifying nonconforming uses and monitoring abandonment of such uses for periods exceeding the six-month window as provided in Section 706.02 of the Marietta Zoning Ordinance.

COMPREHENSIVE PLAN 2006 – 2030 POLICIES

- Policy 4.8 Use the Marietta Comprehensive Plan, Future Land Use Map, and Character Area Map as a guide to managing growth in the city and a tool in evaluating zoning changes.
- Objective 4.2 Encourage a stable jobs-housing balance in the city.
- Policy 4.9 When making amendments to the Comprehensive Plan or Zoning Map ensure that impacts on the city's jobs-housing balance is being considered.
- Objective 4.3 Encourage a mix of shopping and mixed-use opportunities in and around downtown Marietta and along major corridors with buildings that include ground floor retail and owner-occupied flats/lofts to enhance a "sense-of-place".
- Policy 4.10 Submit applications for federal and state grants that will be used to supplement the city's contribution towards improving streetscapes along road corridors.
- Policy 4.11 Institute an overlay district or a form based special district that contains design guidelines and development incentives to assist in the redevelopment of the Franklin Road Corridor.
- Policy 4.12 Establish design guidelines or form base coding in selected areas of the city, where appropriate.
- Policy 4.13 Periodically revisit adopted design guidelines and amend them as necessary to be consistent with changing and anticipated future conditions.
- Policy 4.14 Establish "activity centers" ordinances and guidelines to create a walkable, pedestrian friendly area to support mixed-use opportunities.
- Objective 4.4 Ensure that parking lots and parking decks are aesthetically pleasing.
- Policy 4.15 Establish design guidelines for parking lots and parking decks to ensure an aesthetic appearance for both uses.
- Objective 4.5 Wherever possible, encourage and maintain a grid street system throughout the city.
- Policy 4.16 During the rezoning, variance, and site plan review processes ensure that an analysis of impacts on the city's grid system is conducted in order to ensure interconnectivity of the transportation network.
- Objective 4.6 Mitigate possible adverse impacts caused by incompatible developments by establishing planted areas and buffers between properties.
- Policy 4.17 Establish an ordinance that requires mitigation, where appropriate, when individuals seek variances from the standard buffer requirements in order to protect neighboring incompatible uses.
- Objective 4.7 Encourage an increase in the intensity and density of use in the downtown area.
- Policy 4.18 Encourage the construction of mixed-use developments in the Central Business District that contain high-density owner-occupied residential units on the second floor and above, especially on vacant parcels and parking lots.
- Policy 4.19 Enlarge the CBD through zoning changes that will expand the influence of the downtown area out to the South Marietta Parkway.
- Objective 4.8 Encourage the reuse and revitalization of obsolete commercial and industrial facilities.

COMPREHENSIVE PLAN 2006 – 2030 POLICIES

- Policy 4.20 Identify impediments to quality development in the zoning ordinance as a means of promoting new development and assisting in the redevelopment of commercial and office properties.
- Policy 4.21 Continue to market and encourage development on underdeveloped and vacant properties in Marietta with special emphasis being given to in-town areas.
- Policy 4.22 Create an Urban Village Commercial District that would be appropriate in specified areas.
- Policy 4.23 Develop a comprehensive sign database to assist in the amortization of nonconforming signs.
- Objective 4.9 Develop a series of greenspaces and nodal parks throughout the city.
- Policy 4.24 Create a citywide Greenway and Multiuse trail Master Plan to guide the construction of multi-use facilities and preservation of greenspace.
- Policy 4.25 Create a citywide Parks and Recreation Master Plan to guide construction of recreational facilities including the creation of pocket parks.
- Policy 4.26 Encourage private common greenspaces during the redevelopment process to encourage the private sector in creating pocket parks and greenspaces using low maintenance landscaping and/or ensuring adequate maintenance.
- Goal #5: *Marietta offers housing for people of all ages, incomes, and ethnic backgrounds so generations of families can live within our City. We recognize the importance of homeownership and our vision is that the majority of our residences will be owner-occupied.***
- Objective 5.1 Provide a variety of housing alternatives for all residents that reflect quality in construction, environment, variety, affordability, and accessibility.
- Policy 5.1 Develop a strategy aimed at the identification and revitalization of specific blighted residential neighborhoods that includes a Policy plan that considers citizen input in neighborhood revitalization.
- Policy 5.2 During the rezoning process, emphasize the type of housing under consideration to ensure that a variety of housing types are being approved, with an emphasis on creating owner-occupied structures.
- Objective 5.2 Continue to encourage the rehabilitation or redevelopment of substandard rental housing into quality rental and owner occupied housing within blighted neighborhoods.
- Policy 5.3 Work with the Marietta Redevelopment Authority, Cobb Housing, Inc., the Marietta Initiative for Neighborhood Transformation, the private sector, and other organizations to convert substandard rental housing units into owner-occupied housing units.
- Policy 5.4 Maintain and enhance code enforcement and property maintenance throughout Marietta.
- Policy 5.5 Revise zoning regulations to ensure new multi-family developments meet a high quality housing standard.
- Objective 5.3 Encourage the revitalization of existing rental housing stock into owner occupied housing in transitional neighborhoods.

COMPREHENSIVE PLAN 2006 – 2030 POLICIES

- Policy 5.6 Revise the zoning regulations to encourage expansions and renovations of existing housing.
- Policy 5.7 Continue to implement policies and programs to increase the quantity of owner-occupied housing units in the city.
- Policy 5.8 Encourage the process to convert higher density renter-occupied development to owner-occupied condominiums.
- Objective 5.4 Preserve and promote stable single-family residential neighborhoods.
- Policy 5.9 During the rezoning, variance, and site plan approval processes; ensure that efforts are being made to protect stable neighborhoods through Objective decision and buffering.
- Policy 5.10 Promote additional funding that will assist low-income homeowners in making necessary improvements to their housing unit.
- Policy 5.11 Develop a program to help identify and provide signage for entrances into districts to recognize neighborhood gateways.
- Policy 5.12 Modify regulations as they pertain to group homes and assisted living facilities.
- Policy 5.13 Write and approve guest-parking requirements and amenity package requirements for all multi-family and attached residential developments.
- Objective 5.5 Continue to increase home buying opportunities for 1st time homebuyers from the Marietta Initiative for Neighborhood Transformation (MINT) program.
- Policy 5.14 Continue the city’s support of public and non-profit programs that assist low-income individuals in transitioning from renters into homeowners.
- Policy 5.15 Break public housing cycle by encouraging families to leave system by creating educational programs aimed at improving their financial means.
- Policy 5.16 Continue to work with the Atlanta Regional Commission, the Atlanta Neighborhood Development Partnership, and other organizations to regionally collaborate efforts to ensure sufficient quality and placement of affordable and mixed income housing.
- Objective 5.6 Encourage the construction of housing in locations where necessary public facilities can be economically provided and in areas that are accessible to services and employment.
- Policy 5.17 Promote the revitalization of neighborhoods through the use of infill development housing opportunities within appropriate in-town neighborhoods.

- Goal #6: *Marietta is a hub of activity, where traffic, transit, and pedestrians move about easily and safely. In designing our transportation system, we placed a high premium on the quality of life of our citizens.***
- Objective 6.1 Provide for safe and efficient transportation systems that support desired growth patterns.
- Policy 6.1 Ensure coordination exists between land use planning and transportation planning by evaluating effects on travel demand during the rezoning process.

COMPREHENSIVE PLAN 2006 – 2030 POLICIES

- Policy 6.2 Develop innovative pedestrian crossings along Powder Springs Street and the South Loop in the area from Kennesaw Avenue to Powder Springs Street to provide safe and efficient movement for both pedestrians and vehicles, while reconnecting the surrounding neighborhood to the downtown area and other areas.
- Policy 6.3 Work with the Downtown Marietta Development Authority and Cobb County Government to manage parking within the downtown area.
- Objective 6.2 Continue the development of the transportation planning process that includes procedures to systematically forecast future transportation needs, evaluate alternatives, and identify needed improvements.
- Policy 6.4 Work with the Cobb County Department of Transportation and the Atlanta Regional Commission on the development of the Transportation Improvement Program to ensure regional cooperation in improving mobility for multiple transportation modes.
- Policy 6.5 Participate in the Countywide Transportation Plan with Cobb County and the other local area municipalities. Particular focus should be paid to discovering alternatives that will facilitate and reduce the negative impact of through traffic on the city's neighborhoods and transportation facilities.
- Objective 6.3 Coordinate transportation planning activities with the county, regional and state agencies to address inter-county transportation demands.
- Policy 6.6 Continue to participate in developing transportation projects through the Atlanta Regional Commission's transportation coordinating committee. Establish procedures for exchanging transportation planning information with surrounding counties.
- Objective 6.4 Provide a variety of transportation options including walking, bicycling, driving, and transit.
- Policy 6.7 Plan and implement sidewalk improvements as indicated in approved Master Plans.
- Policy 6.8 Develop standards for retrofitting our existing infrastructure with bicycle and pedestrian facilities, where needed, to address the needs of the community and improve safety.
- Policy 6.9 Provide additional transit shelters and connecting sidewalks in areas that lack facilities to improve our commitment to mass transit.
- Policy 6.10 Continue the development of a multi-use trail system throughout Marietta.
- Objective 6.5 Develop programs to implement streetscape improvements on targeted corridors as a means of providing safe and efficient pedestrian mobility options and improve the city's sense-of-place.
- Policy 6.11 Plan and implement streetscape improvements as indicated in the approved Master Plans.
- Policy 6.12 Plan and implement Gateways and landscaping improvements to provide entryways on main corridors leading to downtown.
- Objective 6.6 Continue to program and implement improvements needed to maintain and upgrade the system of municipal roads, bridges, sidewalks, signals, and drainage.

COMPREHENSIVE PLAN 2006 – 2030 POLICIES

- Policy 6.13 Ensure that sufficient City money is dedicated to assist with the upkeep and improvement of our existing transportation systems, while also encouraging private investment in transportation infrastructure.
- Objective 6.7 Investigate the need for non-intrusive traffic calming devices and integrate traffic calming projects.
- Policy 6.14 Conduct a study of various non-intrusive traffic calming techniques to determine which methods and facilities will meet the needs of the community, while minimizing impacts to public safety, access, and infrastructure maintenance.
- Objective 6.8 Support the Georgia Regional Transportation Authority, the Georgia Department of Transportation, and other public and private sector agencies in providing regional mass transit systems to relieve traffic congestion on the I-75 corridor.
- Policy 6.15 Participate with the Georgia Regional Transportation Authority, the Georgia Department of Transportation, and other public and private sector agencies to ensure improved mobility and reduce traffic congestion along the I-75 corridor.
- Policy 6.16 Work with the Georgia Regional Transportation Authority on selecting sites for Bus Rapid Transit stations along the I-75 corridor.
- Policy 6.17 Ensure collaboration between Cobb County Transit and the Georgia Regional Transportation Authority so that connectivity is provided between Downtown Marietta and the Bus Rapid Transit stations.
- Objective 6.9 Support improvements in the transportation system by improving traffic mobility on arterial and collector streets.
- Policy 6.18 Implement transportation improvements including vehicle and pedestrian access, turn lanes, improved signalization and intersection realignment to assist in traffic mobility where needed.
- Policy 6.19 Maintain and enhance the existing grid system in Marietta.
- Policy 6.20 Enhance transportation mobility near new residential developments with over fifty (50) housing units by requiring decel lanes, sidewalks, and pedestrian crosswalks.
- Policy 6.21 Continue to implement traffic signal optimization and progression throughout the network.
- Objective 6.10 Coordinate water related infrastructure improvements with transportation infrastructure improvements.
- Policy 6.22 Ensure that stormwater and other water related improvements are scheduled with transportation projects to assist in improving infrastructure.
- Policy 6.23 Continue to coordinate transportation improvement projects with public utilities.

COMPREHENSIVE PLAN 2006 – 2030 POLICIES

Goal #7: *Marietta is a place where citizens are positively involved in decision-making, through boards, community organizations and community meetings. The City actively seeks partnerships with other governments, businesses, philanthropic institutions, non-profit organizations, and educational institutions in building a high quality of life.*

- Objective 7.1 Work with the Marietta Housing Authority, Cobb Housing, Inc., and other public, private, and non-profit sector agencies to assist in providing quality affordable housing for low and moderate-income individuals and seniors.
 - Policy 7.1 Work the Department of Housing and Urban Development through the Section 8 Housing Assistance program in order to assist in providing affordable housing in the community.
 - Policy 7.2 Expand affordable housing options through public, private, and non-profit cooperation in rehabilitating existing housing units and the creation of new housing units.
- Objective 7.2 Work with the Marietta Housing Authority to assist in the redevelopment of inadequate and antiquated public housing facilities.
 - Policy 7.3 Assist the Marietta Housing Authority and other organizations in the redevelopment of aging housing developments.
- Objective 7.3 Maintain a high quality of service to the community through the City/Board of Lights and Water.
 - Policy 7.4 Implement a customer service Objective and Policy plan in each of the city's departments, with a consistent level of service throughout the departments.
 - Policy 7.5 Seek additional funding sources to assist in burying overhead utilities.
 - Policy 7.6 Continue to enhance the city's Capital Improvement Program to assist in identifying, prioritizing, and funding needed capital equipment for all city departments.
- Objective 7.4 Coordinate planning processes with the Marietta School System to ensure that educational facilities and services meet current and future demands.
 - Policy 7.7 Continue to engage the Marietta School System in land use decision making to ensure the adequacy of facilities.
 - Policy 7.8 Continue to encourage the Marietta School System to participate in long range planning efforts so space for new educational facilities can be incorporated into the Master Planning and Comprehensive Planning Process.
- Objective 7.5 Provide a variety of mechanisms and facilities to support public participation in governmental processes and provide forums for other types of public meetings.
 - Policy 7.9 Encourage citizen participation in the planning process by establishing and maintaining a database of public participants that are involved in various organizations in order to better reach out to citizens.
 - Policy 7.10 Conduct a study to determine the need for and appropriate locations for community and senior centers in Marietta. Once the study is complete work with Cobb County on constructing facilities to meet the community's needs.
 - Policy 7.11 Communicate with the citizenry via electronic newsletters to keep individuals informed about City news.

COMPREHENSIVE PLAN 2006 – 2030 POLICIES

- Objective 7.6 Coordinate with the county, adjoining municipalities, and regional agencies on water supply, wastewater, and other environmental issues to provide efficient services, eliminate duplication, and protect the natural environment.
- Policy 7.12 Work with the Cobb/Marietta Water Authority to make certain that there is sufficient water supply for the upcoming generations.
- Policy 7.13 Coordinate efforts between Cobb County and Marietta to maintain sufficient capacity for wastewater systems.
- Policy 7.14 Continue to participate in the creation of the Etowah Regional Habitat Conservation Plan and work with our regional partners in implementing policies to protect endangered species.
- Objective 7.7 Encourage citizen participation in the transportation planning, land use planning, and redevelopment processes.
- Policy 7.15 Establish public/private partnerships that will expand cooperation in the planning, design and financing of improvements for transportation facilities, infrastructure and other services.
- Objective 7.8 Collaborate with regional higher educational and technical institutes to maximize public service.
- Policy 7.16 Improve and maintain close relationships with institutional and educational facilities regarding short and long range planning prospects.
- Policy 7.17 Continue to involve interns from local universities, colleges, and local school system students to assist in educating these individuals by providing “real world” experience.
- Policy 7.18 Develop collaborations, programs, and innovative courses involving local area post-secondary institutions in order to support the educational opportunities of students while providing new ideas for the city.
- Policy 7.19 Build on existing relationships and develop new relationships to implement recommendations of the Comprehensive Plan.
- Policy 7.20 Planning and Zoning staff should participate in the creation of the Atlanta Regional Commissions regional Transportation Plan and Regional Development Plan.
- Policy 7.21 Continue to meet periodically with the Marietta School System to encourage cooperative use of school district and municipal facilities, share City growth and development plans, and work cooperatively to plan for new school sites during the redevelopment process.

FINANCIAL POLICIES

The City of Marietta's financial policies compiled below set forth the basic framework for the overall fiscal management of the City. These policies assist Council and City Management in decision-making and provide a guideline in evaluating current and future proposals. The policies reflect the long-standing principles, traditions and practices of the City of Marietta.

BUDGETARY POLICIES

Balanced Budget: The City shall adopt a balanced budget for each of its funds in which operating expenses may not exceed anticipated revenues plus available unreserved fund balance after meeting the fund's reserve requirement.

Borrowing for Operating Expenditure: The City shall not use debt or bond financing to fund current expenditures nor shall it borrow from the short-term lending market to fund operating expenditures.

Budget Amendments:

- ✧ Any amendment that increases the personal services budget shall require approval of City Council through an ordinance.
- ✧ Transfers of appropriations among departments/funds shall require an amendment to the budget through an ordinance.
- ✧ Budget amendments shall recognize additional revenue to fund special projects or balance expenditure needs or to counter revenue shortfalls when the expenditure levels are reduced.

Budget Transfers:

- ✧ Transfers for operating services between divisions of a department shall require a budget transfer request to be approved by the Department Director, Budget Manager, and City Manager.
- ✧ Spending over line item budgets for operating services accounts within a department/division will be allowed so long as it does not exceed the total budget allocation for operating services for that department.

CAPITAL BUDGET POLICIES

Capital Improvement Program: The City shall prepare a five-year capital improvement program for both the City and the BLW, which shall detail each project, its estimated cost and funding source.

Operating Budget Impacts: The five-year CIP program shall include all the necessary operating expenditures related to the capital outlay.

Maintenance and Replacement: The City shall undertake sufficient maintenance-related capital outlays to safeguard its property and investments.

REVENUE POLICIES

Revenue Structure: The City shall maintain a diverse and stable revenue system to protect against short-term fluctuations in any one source. The City shall seek new revenue sources with a view to avoiding increases in taxes or utility rates so as not to unnecessarily burden the taxpayer or utility customer.

Revenue Collection: All cash receipts shall be deposited by the following business day.

FINANCIAL POLICIES

FIXED ASSET POLICY

Classification: An item is classified as a fixed asset if it has a value over \$1,000 and a minimum useful life of two (2) or more years.

RESERVE POLICIES

General Fund Reserves: The General Fund Reserves shall be maintained at one-twelfth of the General Fund's current year operating budget plus one-fourth of the property tax collections estimated for the General Fund, Debt Service Fund and Cemetery Fund.

Utility Reserves: Cash reserves will be determined based on a three-tier approach designed to meet the fiscal demands posed by a range of contingency conditions. Each Tier also encompasses the preceding tier(s). Tier 1 or the Reserve Floor is the sum of one month's operating expenses excluding depreciation plus funds needed to pay for current encumbrances. Tier 2 or the Weather Reserve includes a weather contingency factor equal to 3% of the estimated annual electric sales revenue. Tier 3 or the Target Reserve consists of additional funds for emergency capital projects to maintain the integrity of electric, water or sewer infrastructure and shall be set at \$4 million.

Health Insurance: The City shall reserve 5% of expected claims, and review this policy each year for adequacy to meet situations where expected claims are more than anticipated revenues.

Sinking Fund: Sufficient transfers shall be made during the fiscal year into the Sinking Fund to cover the principal and interest payments to be made, and such transfers shall be made well in advance of when the payments will actually become due.

DEBT POLICIES

Debt Ceiling: The total general obligation debt will not exceed ten percent of the assessed valuation of taxable property.

Debt Issuance: Long-term borrowing will be confined to capital improvements that cannot be financed from current revenues and will not be used to fund current operations.

Bond Term: The City shall issue bonds with terms no longer than the economic useful life of the project.

INVESTMENT POLICIES

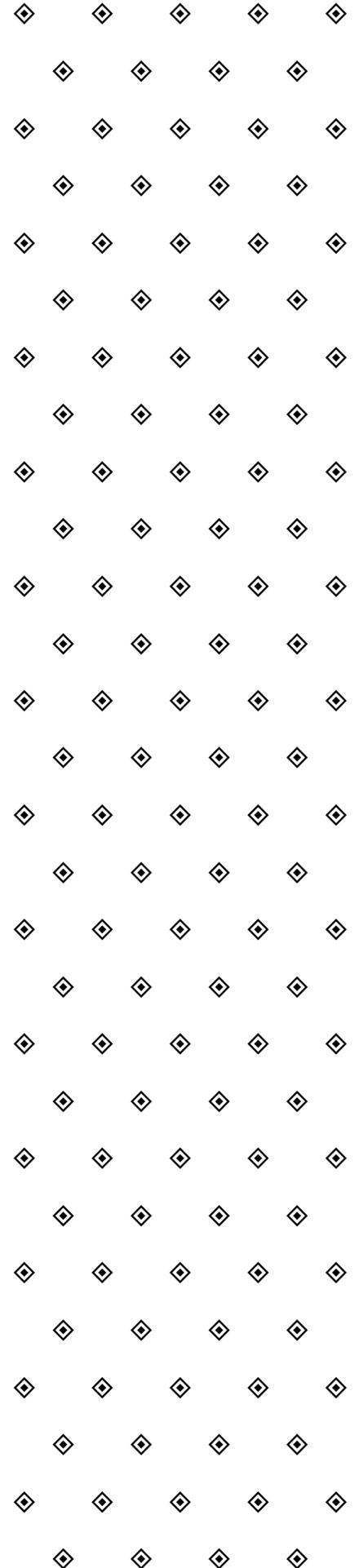
Safety of Principal: Each transaction shall avoid capital losses, whether from security defaults or erosion of market value.

Liquidity: The portfolio must be structured to provide sufficient liquidity to pay maturing obligations, without loss of principal value.

Return on Investment: The goal of the overall portfolio shall be to exceed the average return on three month US Treasury Bills by 25 basis points.

Types of Investments: The City shall invest only in those instruments as approved by its ordinance 93-1003, Section 5.

FINANCIAL SUMMARY



SOURCES AND USES OF FUNDS

GENERAL FUND	FY13 Actual	FY14 Appr Budget	FY14 Final Budget	FY14 Yr-End Est	FY15 Budget
<u>Revenue</u>					
General Property Taxes					
Real Estate Taxes	5,468,510	5,585,000	5,585,000	5,388,971	5,539,000
Personal Property Taxes	1,788,510	1,406,300	1,406,300	3,477,616	3,353,200
Total General Property Taxes	7,257,020	6,991,300	6,991,300	8,866,587	8,892,200
Other Taxes					
Real Estate Trans./Intangible Rec.	264,797	228,000	228,000	234,312	275,000
Wholesale Excise Taxes	762,324	771,000	771,000	745,204	764,000
Insurance Premium	2,818,771	2,960,000	2,960,000	2,918,570	3,010,000
Franchise Fees	5,803,116	5,777,000	5,777,000	6,014,179	5,838,000
Miscellaneous	78,345	92,500	92,500	41,049	67,000
Total Other Taxes	9,727,353	9,828,500	9,828,500	9,953,314	9,954,000
Licenses & Permits					
Business Licenses	5,017,443	5,126,154	5,126,154	5,370,396	5,246,374
Permits	590,774	602,900	602,900	602,087	616,200
Total Licenses & Permits	5,608,217	5,729,054	5,729,054	5,972,483	5,862,574
Intergovernmental Revenue	1,301,806	1,211,463	1,365,877	1,261,800	1,178,834
Charges For Services					
Sanitation	3,597,327	3,537,064	3,537,064	3,637,966	3,653,564
Recreation	121,210	116,675	116,675	150,041	123,700
Miscellaneous	371,889	403,800	403,800	360,978	358,800
Total Charges For Services	4,090,426	4,057,539	4,057,539	4,148,985	4,136,064
Fines and Forfeits	3,388,856	3,317,000	3,317,000	3,366,826	3,248,000
Other Financing Sources					
Miscellaneous	592,702	548,414	665,427	913,167	564,642
Interest Income	76,689	130,000	130,000	50,451	75,000
Transfer from BLW	11,500,000	11,500,000	11,500,000	11,500,000	11,000,000
Transfers In	5,243,852	5,140,132	5,140,132	5,425,496	5,523,458
Use of Reserve	0	474,571	2,258,097	0	200,000
Total Other Financing Sources	17,413,243	17,793,117	19,693,656	17,889,114	17,363,100
General Fund Revenue	48,786,921	48,927,973	50,982,926	51,459,109	50,634,772
<u>Appropriated Expenditures</u>					
Personal Services	33,505,879	34,662,070	34,695,984	34,403,775	35,485,081
Operating Services	6,535,538	7,007,003	7,728,778	6,959,918	7,779,356
Internal Fleet Services	2,289,128	2,472,170	2,472,170	2,433,980	2,579,353
Transfers Out	5,236,673	4,486,730	4,486,730	4,486,730	4,490,982
Capital Projects	753,281	300,000	1,599,264	502,054	300,000
General Fund Expenditures	48,320,499	48,927,973	50,982,926	48,786,457	50,634,772

SOURCES AND USES OF FUNDS

SPECIAL REVENUE FUNDS	FY13 Actual	FY14 Appr Budget	FY14 Final Budget	FY14 Yr-End Est	FY15 Budget
<u>Revenue</u>					
Lease Income Fund					
Interest Income	31,006	0	0	29,607	0
Transfers In	618,206	2,760,850	2,760,850	2,447,039	2,769,444
Lease Income Fund Revenue	649,212	2,760,850	2,760,850	2,476,646	2,769,444
City Center Tax Allocation District					
Property Tax	50,061	63,000	63,000	34,113	42,500
Intergovernmental Revenue	458,690	530,000	530,000	452,596	485,000
Interest Income	1,872	1,500	1,500	1,877	1,500
Use of Reserve	0	256,655	499,543	0	322,155
City Center TAD Fund Revenue	510,623	851,155	1,094,043	488,586	851,155
Perimeter Tax Allocation District					
Property Tax	3,953	13,000	13,000	2,054	20,000
Intergovernmental Revenue	17,005	30,000	30,000	0	20,000
Perimeter TAD Fund Revenue	20,958	43,000	43,000	2,054	40,000
Cemetery Fund					
Property Tax	197,091	188,500	188,500	194,660	196,500
Interest Income	1,902	2,000	2,000	318	500
Use of Reserve	0	69,624	120,454	0	0
Cemetery Fund Revenue	198,993	260,124	310,954	194,978	197,000
HUD - Housing Assistance Programs					
Voucher Program	4,801,679	4,765,404	4,765,404	5,010,193	5,045,327
Interest Income	(5,502)	0	0	(5,789)	0
Use of Reserve	0	222,893	223,532	0	152,382
HUD Fund Revenue	4,796,177	4,988,297	4,988,936	5,004,404	5,197,709
CDBG Fund Revenue	372,035	209,697	209,697	194,420	216,072
Grants Funds					
Reimbursement Grants	2,819,218	214,221	2,916,825	768,197	214,221
Miscellaneous	5,000	0	0	0	0
Use of Reserve	0	0	477,220	0	0
Grants Funds Revenue	2,824,218	214,221	3,394,045	768,197	214,221
Asset Forfeiture Fund					
Intergovernmental Revenue	696,954	900,000	900,000	930,727	900,000
Miscellaneous	151	0	227,248	27,209	0
Asset Forfeiture Fund Revenue	697,105	900,000	1,127,248	957,936	900,000

SOURCES AND USES OF FUNDS

SPECIAL REVENUE FUNDS	FY13 Actual	FY14 Appr Budget	FY14 Final Budget	FY14 Yr-End Est	FY15 Budget
<u>Revenue</u>					
Radio System Replacement Fund	108,668	107,783	107,783	109,300	107,719
Gone With the Wind Movie Museum Fund					
Admissions	47,611	41,200	41,200	51,581	41,900
Gift Shop	43,626	41,500	41,500	45,620	41,500
Special Events	15,083	22,000	22,000	25,739	22,000
Welcome Ctr. Disbursement	40,221	40,222	40,222	40,222	40,222
Other	724	3,000	3,000	2,477	2,300
GWTW Fund Revenue	147,265	147,922	147,922	165,639	147,922
Aurora Fire Museum Fund					
Donations/Fundraising	929	0	0	0	0
Use of Reserve	0	0	3,902	0	0
Aurora Fire Mus. Fund Revenue	929	0	3,902	0	0
Parks and Tree Preservation Funds					
Interest Income	2,032	0	0	976	0
Miscellaneous	1,925	0	0	0	0
Use of Reserve	0	0	165,162	0	0
Parks Funds Revenue	3,957	0	165,162	976	0
Tourism Funds					
Hotel / Motel Tax	2,049,273	1,975,000	1,975,000	2,166,654	2,200,000
Auto Rental Excise Tax	379,446	350,000	350,000	443,708	425,000
Tourism Funds Revenue	2,428,719	2,325,000	2,325,000	2,610,362	2,625,000
Special Revenue Funds Revenue	12,758,859	12,808,049	16,678,542	12,973,498	13,266,242
<u>Appropriated Expenditures</u>					
Personal Services	892,488	988,023	918,123	825,452	870,357
Operating Services	950,575	1,403,267	1,320,709	660,284	1,402,468
Cost of Goods Sold	28,176	25,285	25,285	29,400	25,285
Internal Fleet Services	8,636	9,400	9,400	7,782	9,400
Housing Assistance Payments	4,670,553	4,244,760	4,244,760	4,233,596	4,515,888
Planned Reserve Increase	0	150,783	150,783	0	147,719
Debt Service	3,620,610	3,612,005	3,612,005	3,612,005	3,620,599
Transfers Out	2,478,244	2,374,526	2,374,526	2,659,888	2,674,526
Capital Projects	3,038,625	0	4,022,951	1,832,243	0
Special Revenue Funds Expenditures	15,687,907	12,808,049	16,678,542	13,860,650	13,266,242

SOURCES AND USES OF FUNDS

CAPITAL PROJECTS FUNDS	FY13 Actual	FY14 Appr Budget	FY14 Final Budget	FY14 Yr-End Est	FY15 Budget
<u>Revenue</u>					
City Parks Bond Fund					
Interest Income	48,759	0	0	30,002	0
Miscellaneous	8,050	0	0	3,261,628	0
Use of Reserve	0	6,000,000	14,816,910	0	8,000,000
City Parks Bond Fund Revenue	56,809	6,000,000	14,816,910	3,291,630	8,000,000
Redevelopment Bond Fund					
Bond Proceeds	0	0	68,329,835	68,329,835	0
Interest Income	0	0	0	2,075	0
Use of Reserve	0	0	0	0	44,000,000
Redevelopment Bond Fund Revenue	0	0	68,329,835	68,331,910	44,000,000
SPLOST 2011 Fund					
1% Sales Tax	11,840,059	15,320,826	15,320,826	10,857,552	19,443,458
Interest Income	4,109	0	0	4,375	0
Use of Reserve	0	0	5,033,388	0	0
SPLOST 2011 Fund Revenue	11,844,168	15,320,826	20,354,214	10,861,927	19,443,458
Capital Projects Funds Revenue	11,900,977	21,320,826	103,500,959	82,485,467	71,443,458
<u>Appropriated Expenditures</u>					
Personal Services	347,359	363,736	363,736	364,321	381,374
Operating Services	71,721	0	345,947	526,540	0
Capital Projects	7,235,337	20,957,090	102,791,276	30,642,202	71,062,084
Capital Projects Funds Expenditures	7,654,417	21,320,826	103,500,959	31,533,063	71,443,458
DEBT SERVICE FUND					
<u>Revenue</u>					
Property Tax	3,100,328	3,159,250	3,159,250	2,917,803	8,230,816
School SPLOST	3,694,625	3,694,750	3,694,750	3,694,750	3,691,500
Interest Income	18,580	20,000	20,000	10,329	10,000
Use of Reserve	0	274,586	274,586	0	657,362
Debt Service Fund Revenue	6,813,533	7,148,586	7,148,586	6,622,882	12,589,678
<u>Appropriated Expenditures</u>					
Debt Service	7,102,175	7,123,350	7,123,350	7,123,350	12,564,442
Transfers Out	25,236	25,236	25,236	25,236	25,236
Debt Service Fund Expenditures	7,127,411	7,148,586	7,148,586	7,148,586	12,589,678

SOURCES AND USES OF FUNDS

ENTERPRISE FUNDS

ENTERPRISE FUNDS	FY13 Actual	FY14 Appr Budget	FY14 Final Budget	FY14 Yr-End Est	FY15 Budget
BLW Fund					
<u>Revenue</u>					
Charges for Services	144,180,281	153,707,792	153,707,792	148,904,747	152,454,866
Interest / Investment Income	9,157,603	12,488,145	12,488,145	12,329,681	11,575,597
Miscellaneous	804,792	461,170	461,170	503,669	466,000
Transfers In	3,016,446	3,016,446	3,019,952	3,019,952	3,016,446
Use of Reserve	0	0	3,068,479	0	0
BLW Fund Revenue	157,159,122	169,673,553	172,745,538	164,758,049	167,512,909
<u>Appropriated Expenditures</u>					
Personal Services	15,415,928	16,600,849	16,600,849	15,785,833	16,246,562
Operating Services	9,322,270	11,198,268	11,461,651	10,114,081	10,381,839
Cost of Goods Sold	99,710,946	112,397,259	108,215,798	92,791,937	111,793,000
Internal Fleet Services	893,180	962,628	962,628	797,795	944,113
Miscellaneous Expenses	758,164	792,061	792,061	616,426	637,890
Planned Reserve Increase	0	0	0	0	531,443
Transfers Out	20,290,784	15,951,237	20,132,698	20,132,698	15,557,633
Capital Projects	12,355,505	11,771,251	14,579,853	10,733,255	11,420,429
BLW Fund Expenditures	158,746,777	169,673,553	172,745,538	150,972,025	167,512,909
BLW Trust Funds					
<u>Revenue</u>					
Transfers In	5,235,076	0	5,416,537	5,416,537	1,235,076
Interest Income	12,137	0	0	37,532	0
BLW Trust Fund Revenue	5,247,213	0	5,416,537	5,454,069	1,235,076
<u>Appropriated Expenditures</u>					
Planned Reserve Increase	0	0	5,417,537	0	1,235,076
BLW Trust Fund Expenditures	0	0	5,417,537	0	1,235,076
Golf Course Fund					
<u>Revenue</u>					
Green Fees	812,755	915,000	915,000	810,793	915,000
Cart Rental	397,011	415,000	415,000	395,198	415,000
Driving Range	93,928	95,000	95,000	95,834	95,000
Food and Beverage	225,139	233,800	233,800	219,435	233,800
Pro Shop Rental	12,915	15,000	15,000	12,789	15,000
Miscellaneous	21,619	20,000	20,000	20,732	20,000
Transfer from General Fund	399,042	399,845	399,845	399,845	399,786
Use of Reserve	0	0	4,036	0	0
Golf Course Fund Revenue	1,962,409	2,093,645	2,097,681	1,954,626	2,093,586
<u>Appropriated Expenditures</u>					
Operating Services	1,235,994	1,282,102	1,286,138	1,196,041	1,282,602
Debt Service	823,476	760,022	760,022	824,394	755,463
Transfers Out	25,021	25,021	25,021	25,021	25,021
Capital Projects	62,374	26,500	26,500	25,033	30,500
Golf Course Fund Expenditures	2,146,865	2,093,645	2,097,681	2,070,489	2,093,586

SOURCES AND USES OF FUNDS

ENTERPRISE FUNDS

	FY13 Actual	FY14 Appr Budget	FY14 Final Budget	FY14 Yr-End Est	FY15 Budget
Conference Center Fund					
<u>Revenue</u>					
Welcome Ctr. Disbursement	618,206	597,438	597,438	649,621	665,500
Rental Income	2,204,531	2,163,412	2,163,412	2,152,537	2,103,944
Use of Reserve	0	0	1,602,874	0	0
Conference Ctr. Fund Revenue	2,822,737	2,760,850	4,363,724	2,802,158	2,769,444
<u>Appropriated Expenditures</u>					
Operating Services	500	0	0	429,675	0
Miscellaneous	31,006	0	0	29,607	0
Transfers Out	618,207	2,760,850	2,760,850	2,447,039	2,769,444
Capital Projects	0	0	1,602,874	0	0
Conference Ctr. Fund Expenditures	649,713	2,760,850	4,363,724	2,906,321	2,769,444

TRUST FUNDS

Revenue

Pension Fund					
Fund Charges	5,244,906	5,560,558	5,560,558	5,234,250	5,560,558
Employee Contributions	1,240,726	1,437,380	1,437,380	1,260,264	1,439,958
Transfers In	340,293	0	0	0	0
Investment Earnings	10,568,881	2,400,944	2,400,944	15,473,724	3,452,366
Pension Fund Revenue	17,394,806	9,398,882	9,398,882	21,968,238	10,452,882
Other Post-Emplmt. Benefits Fund	164,333	120,000	120,000	140,463	120,000
Trust Funds Revenue	17,559,139	9,518,882	9,518,882	22,108,701	10,572,882

Appropriated Expenditures

Operating Services	23,624	26,000	26,000	67,475	18,000
Benefit Payments & Premiums	9,025,361	9,385,000	9,385,000	9,638,517	10,435,000
Transfers Out	4,882	4,882	4,882	4,882	4,882
Planned Reserve Increase	0	103,000	103,000	0	115,000
Pension Fund Expenditures	9,053,867	9,518,882	9,518,882	9,710,874	10,572,882

SOURCES AND USES OF FUNDS

INTERNAL SERVICE FUNDS

	FY13 Actual	FY14 Appr Budget	FY14 Final Budget	FY14 Yr-End Est	FY15 Budget
Fleet Maintenance Fund					
<u>Revenue</u>					
Fund Charges	3,233,647	3,463,698	3,463,698	3,259,692	3,552,366
Miscellaneous	(558)	0	0	(594)	0
Use of Reserve	0	0	37,843	0	0
Fleet Maintenance Revenue	3,233,089	3,463,698	3,501,541	3,259,098	3,552,366
<u>Appropriated Expenditures</u>					
Personal Services	726,430	780,540	780,540	733,382	875,208
Operating Services	2,510,865	2,637,855	2,639,648	2,461,510	2,637,855
Internal Fleet Services	19,002	19,500	19,500	19,515	19,500
Transfers Out	19,803	19,803	19,803	19,803	19,803
Capital Projects	155,040	6,000	42,050	0	0
Fleet Maintenance Expenditures	3,431,140	3,463,698	3,501,541	3,234,210	3,552,366
Self-Insurance Funds					
<u>Revenue</u>					
Fund Charges	8,276,714	9,248,377	9,248,377	8,437,547	9,581,978
Employee Contributions	1,054,695	1,090,654	1,090,654	1,190,387	1,288,397
Reimbursement Revenue	113,029	0	0	80,283	0
Miscellaneous	33,715	140,000	146,381	37,791	30,000
Transfers In	2,393,826	1,643,826	1,643,826	2,298,826	1,650,397
Self-Insurance Funds Revenue	11,871,979	12,122,857	12,129,238	12,044,834	12,550,772
<u>Appropriated Expenditures</u>					
Operating Services	653,741	647,504	650,379	653,587	847,068
Benefit Payments & Premiums	12,092,341	11,132,501	11,132,501	12,952,694	11,332,069
Transfers Out	55,251	47,892	51,398	51,398	47,892
Planned Reserve Increase	0	294,960	294,960	0	323,743
Self-Insurance Funds Expenditures	12,801,333	12,122,857	12,129,238	13,657,679	12,550,772

SOURCES AND USES OF FUNDS

SUMMARY - ALL FUNDS

	FY13 Actual	FY14 Appr Budget	FY14 Final Budget	FY14 Yr-End Est	FY15 Budget
<u>Revenue</u>					
Property Taxes	10,608,453	10,415,050	10,415,050	12,015,217	17,382,016
Other Taxes	12,156,072	12,153,500	12,153,500	12,563,676	12,579,000
1% Sales Tax	11,840,059	15,320,826	15,320,826	10,857,552	19,443,458
Licenses & Permits	5,608,217	5,729,054	5,729,054	5,972,483	5,862,574
Intergovernmental Revenue	14,820,439	12,193,195	15,050,213	13,002,526	12,456,676
Charges For Services	171,195,613	182,527,910	182,527,910	176,266,130	181,917,331
Fines and Forfeits	3,388,856	3,317,000	3,317,000	3,366,826	3,248,000
Interest Earned	19,918,068	15,042,589	15,042,589	27,965,158	15,114,963
Miscellaneous	1,833,460	1,380,367	70,060,844	73,405,228	1,290,661
Total Revenue	251,369,237	258,079,491	329,616,986	335,414,796	269,294,679
<u>Appropriated Expenditures</u>					
Personal Services	50,888,084	53,395,218	53,359,232	52,112,763	53,858,582
Operating Expenses	150,831,321	165,642,563	162,718,353	146,620,360	166,640,686
Debt Service	11,546,261	11,495,377	11,495,377	11,559,749	16,940,504
Capital Projects	23,600,162	33,060,841	124,664,768	43,734,787	82,813,013
Total Expenditures	236,865,828	263,593,999	352,237,730	254,027,659	320,252,785

This summary excludes Use of Reserve and Planned Reserve Increases, as these are used as budget balancing accounts. Interfund Transfers (Transfers In and Transfers Out) are also excluded from this presentation. All of these items are shown on the schedules on the previous pages in order to clearly depict the activities in each Fund or groups of Funds.

The Funds that are utilizing an appropriation of fund balance or retained earnings for FY2015 operations are:

- ❖ General Fund: \$200,000 - FY2014 year-end surplus to be used for a special code enforcement project.
- ❖ City Center TAD Fund: \$322,155 - prior years' tax collections to be used for debt service payment.
- ❖ HUD Fund: \$152,382 - built-up reserves to be used for housing assistance and administrative expenses.
- ❖ City Parks Bond Fund: \$8,000,000 - prior year bond proceeds to be used for parks projects.
- ❖ Redevelopment Bond Fund: \$44,000,000 - prior year bond proceeds to be used for redevelopment projects.
- ❖ Debt Service Fund: \$657,362 - prior years' tax collections to be used for principal and interest payments.

The Funds that plan to increase fund balance as a result of FY2015 operations are:

- ❖ Perimeter TAD Fund: \$40,000 - reserved to offset redevelopment costs in future years.
- ❖ Radio System Replacement Fund: \$107,719 - reserved for future replacement of the 800 MHz radio system.
- ❖ BLW Fund: \$531,443 - reserved for future infrastructure construction.
- ❖ BLW Trust Fund: \$1,235,076 - reserved to offset the loss of another revenue source in future years.
- ❖ Self Insurance Funds: \$323,743 - reserved for future claims.
- ❖ OPEB Trust Fund: \$115,000 - reserved for future retiree health benefits.

Additional details can be found on the following pages in the FY2015 Combined Statement of Revenue, Expenditures and Changes in Fund Balance.

COMBINED STATEMENT OF REVENUE, EXPENDITURES AND CHANGES IN FUND BALANCE

GENERAL FUND:

The General Fund accounts for the daily operating activities of the City such as Fire, Police, Recreation, Public Works, General Government, etc. The "Transfers In" represents transfers from the BLW towards the City's operating costs plus Indirect Cost Recoveries from the BLW Fund and Other Funds. Other "Transfers In" funding consists of a tourism transfer from Special Revenue funds. The "Transfers Out" includes the Indirect Cost Transfer to the BLW Fund, an operating transfer to the Golf Course to assist in paying debt service and a transfer to the Health Insurance Fund to help fund the retiree health insurance benefit.

BOARD OF LIGHTS AND WATER (BLW) FUND:

The BLW Fund accounts for the operations of the Electric, Water Distribution and Collection Systems and other activities to support these functions. The "Transfers In" represents Indirect Cost Recoveries from the General Fund and Other Funds. The "Transfers Out" includes an operating transfer to the General Fund, an Indirect Cost Transfer to the General Fund, a transfer to the Health Insurance Fund to help fund the retiree health insurance benefit, and a transfer to the BLW Trust Fund for future use.

DEBT SERVICE FUND:

The Debt Service Fund is used for the accumulation of resources for, and the payment of, principal and interest on General long-term debt. The "Transfers Out" represents the Indirect Cost Transfers to the General Fund.

GOLF COURSE FUND:

This fund accounts for the receipts and disbursements of money from the operation of the City Golf Course. The "Transfers In" represents funds received from the General Fund to help make payments toward the Golf Course debt service. The "Transfers Out" represents the Indirect Cost Transfers to the General Fund and BLW Fund.

CONFERENCE CENTER FUND:

This fund is used for the receipt of rental income from the hospitality management company and debt service payments for the operation of the Hilton Atlanta/Marietta Hotel & Conference Center. Hotel/motel tax receipts also offset the debt service amount. The "Transfers Out" is a transfer to the Lease Income Fund.

CAPITAL PROJECTS FUNDS:

The City Parks Bond Fund provides funding for land acquisition, development of new parks and improvements to existing parks. The Redevelopment Bond Fund provides funding for property acquisition and demolition and for public right-of-way and streetscape enhancements. The SPLOST 2011 Fund accounts for the activities of the SPLOST that was approved in March 2011 and will be in effect through 2015. It is funded by 1% county sales tax proceeds for road and traffic improvements and capital improvements.

SPECIAL REVENUE FUNDS:

The Special Revenue Funds are used to account for the proceeds of specific revenues which are legally restricted to finance specific functions or activities of government and, therefore, cannot be diverted to other uses. This group of funds is comprised of Lease Income, Tax Allocation Districts, Cemetery Maintenance, HUD Housing Assistance Program (Section 8), HUD Community Development Block Grant (CDBG), Grants, Police Asset Forfeiture, Radio System Core Replacement, Gone With the Wind Museum, Parks Fund, Tree Preservation Fund, Hotel/Motel Tax, and Auto Rental Excise Tax Funds. The "Transfers In" is the amount transferred from the Conference Center Fund to the Lease Income Fund. The "Transfers Out" represents the Indirect Cost Transfers to the General Fund and BLW Fund as well as Tourism transfers to the General Fund.

FLEET MAINTENANCE FUND:

This fund accounts for operations of the Fleet Maintenance Division which provides fuel and repair and maintenance services for vehicles used by City departments. The "Transfers Out" represents the Indirect Cost Transfers to the General Fund and BLW Fund.

SELF-INSURANCE FUNDS:

This fund is comprised of the Health Insurance, Workers' Compensation, and Property/Casualty Funds. The purpose of this fund is to provide self-funding for casualty, liability, workers' compensation and medical claims. The "Transfers In" represents the contribution from General Fund and BLW Fund for retiree health. The "Transfers Out" represents the Indirect Cost Transfers to the General Fund.

TRUST FUNDS:

This fund is comprised of General Pension, Other Post-Employment Benefits (OPEB) Funds and BLW Trust Fund. The General Pension Trust Fund accounts for City and employee contributions and benefit payments to eligible participants. The "Transfers Out" represents the Indirect Cost Transfers to the General Fund and BLW Fund. The OPEB Trust Fund accounts for the contributions made by the City for future benefits such as retiree health care. The "Transfer In" in the BLW Trust Fund comes from the BLW Fund for future use.

FY2015 COMBINED STATEMENT OF REVENUE, EXPENDITURES AND CHANGES IN FUND BALANCE

FUNDS:	GENERAL	BLW	GOLF COURSE	CONFERENCE CENTER	DEBT SERVICE
REVENUES:					
Property Taxes	8,892,200				8,230,816
Other Taxes	9,954,000				
1% Sales Tax					
Licenses and Permits	5,862,574				
Intergovernmental	1,178,834			665,500	
Charges for Services	4,136,064	152,454,866	1,693,800	2,103,944	
Fines and Forfeits	3,248,000				
Interest Earned	75,000	11,575,597			10,000
Miscellaneous Sources	564,642	466,000			
School SPLOST Proceeds					3,691,500
Total Anticipated Revenues	33,911,314	164,496,463	1,693,800	2,769,444	11,932,316
EXPENDITURES:					
Personal Services	35,485,081	16,246,562			
Operating Services	10,358,709	123,756,842	1,282,602		
Appropriated Expenditures	45,843,790	140,003,404	1,282,602	0	0
Debt Service:					
Principal Retirement			725,000		7,985,000
Interest and Fiscal Charges			30,463		4,579,442
Capital Projects	300,000	11,420,429	30,500		
Total Anticipated Expenses	46,143,790	151,423,833	2,068,565	0	12,564,442
Excess (Deficit) of Revenues over Expenses	(12,232,476)	13,072,630	(374,765)	2,769,444	(632,126)
Transfers In	16,523,458	3,016,446	399,786		
Transfers Out	(4,490,982)	(15,557,633)	(25,021)	(2,769,444)	(25,236)
Incr (Decr) in Reserves as a result of FY15 Operations	(200,000)	531,443	0	0	(657,362)

FY2015 COMBINED STATEMENT OF REVENUE, EXPENDITURES AND CHANGES IN FUND BALANCE

FUNDS:	CAPITAL PROJECTS	SPECIAL REVENUE	FLEET MAINT.	SELF - INSURANCE	TRUSTS	TOTAL
REVENUES:						
Property Taxes		259,000				17,382,016
Other Taxes		2,625,000				12,579,000
1% Sales Tax	19,443,458					19,443,458
Licenses and Permits						5,862,574
Intergovernmental		6,920,842				8,765,176
Charges for Services		105,400	3,552,366	10,870,375	7,000,516	181,917,331
Fines and Forfeits						3,248,000
Interest Earned		2,000		30,000	3,452,366	15,144,963
Miscellaneous Sources		110,019			120,000	1,260,661
School SPLOST Proceeds						3,691,500
Total Anticipated Revenues	19,443,458	10,022,261	3,552,366	10,900,375	10,572,882	269,294,679
EXPENDITURES:						
Personal Services	381,374	870,357	875,208			53,858,582
Operating Services		5,953,041	2,657,355	12,179,137	10,453,000	166,640,686
Appropriated Expenditures	381,374	6,823,398	3,532,563	12,179,137	10,453,000	220,499,268
Debt Service:						
Principal Retirement		2,248,596				10,958,596
Interest and Fiscal Charges		1,372,003				5,981,908
Capital Projects	71,062,084					82,813,013
Total Anticipated Expenses	71,443,458	10,443,997	3,532,563	12,179,137	10,453,000	320,252,785
Excess (Deficit) of Revenues over Expenses	(52,000,000)	(421,736)	19,803	(1,278,762)	119,882	(50,958,106)
Transfers In		2,769,444		1,650,397	1,235,076	25,594,607
Transfers Out		(2,674,526)	(19,803)	(47,892)	(4,882)	(25,615,419)
Incr (Decr) in Reserves as a result of FY15 Operations	(52,000,000)	(326,818)	0	323,743	1,350,076	(50,978,918)

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FY2015 FUND BALANCE SUMMARY

	Beginning FY2015 Fund Balance	Anticipated Revenues	Anticipated Expenses	Projected Change in Fund Balance	Estimated Ending FY2015 Fund Balance	Designated/ Reserved	Undesignated
<u>Governmental Funds</u>							
General Fund	19,803,841	50,434,772	50,634,772	(200,000)	19,603,841	9,831,357	9,772,484
Lease Income	26,671,034	2,769,444	2,769,444	0	26,671,034	0	26,671,034
Tax Allocation Districts	1,915,332	569,000	851,155	(282,155)	1,633,177	0	1,633,177
Cemetery	3,221	197,000	197,000	0	3,221	0	3,221
HUD - Section 8	590,555	5,045,327	5,197,709	(152,382)	438,173	0	438,173
CDBG	28,031	216,072	216,072	0	28,031	8,069	19,962
Marietta Redevel. Growth	50,000	0	0	0	50,000	0	50,000
Grants	539,870	214,221	214,221	0	539,870	327,990	211,880
Asset Forfeiture	2,136,696	900,000	900,000	0	2,136,696	149,644	1,987,051
Radio Sys Core Replacement	1,095,233	107,719	0	107,719	1,202,952	1,202,952	0
Gone With The Wind Museum	11,153	147,922	147,922	0	11,153	109	11,044
Aurora Fire Museum	10,515	0	0	0	10,515	0	10,515
Parks and Trees	574,940	0	0	0	574,940	574,940	0
Tourism	0	2,625,000	2,625,000	0	0	0	0
Capital Projects	81,625,212	19,443,458	71,443,458	(52,000,000)	29,625,212	5,109,042	24,516,170
Debt Service	5,611,250	11,932,316	12,589,678	(657,362)	4,953,888	0	4,953,888
Governmental Funds Total	140,666,882	94,602,251	147,786,431	(53,184,180)	87,482,702	17,204,104	70,278,598

Notes:

General Fund: Reserves in the amount of \$200,000 are appropriated for a one-time special project in Development Services.

Tax Allocation Districts Funds: The City Center TAD will use \$322,155 from fund balance toward the debt service payment. The Perimeter TAD will add \$40,000 to its fund balance for future projects. The net effect for the TAD Funds is a decrease of \$282,155 as a result of FY2015 operations.

Section 8 Fund: The fund will use \$152,382 in built-up reserves for housing assistance payments and administrative expenses.

Radio System Replacement Fund: This is an amount that the city contributes each year to a reserve fund in order to have funds available after ten years to pay our portion of the county-wide 800 MHz radio system upgrade. In FY2015 the reserve increase is \$107,719.

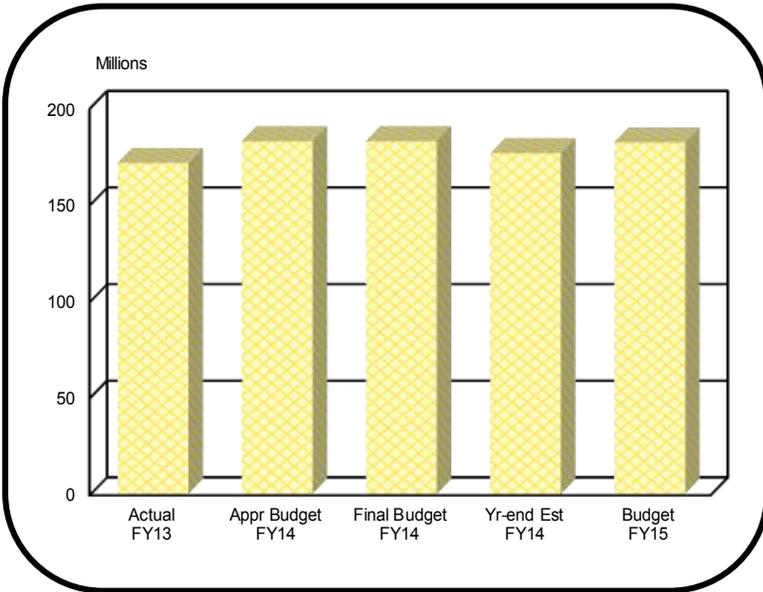
Capital Projects Fund: A Parks bond was issued in 2009 for \$25 million. A Redevelopment bond was issued in 2013 for \$68 million. These funds will be spent over the course of several years. In FY2015 the city appropriated \$8 million from the Parks bond fund balance and \$44 million from the Redevelopment bond to go forward with council-approved projects.

Debt Service Fund: Accumulated tax collections will be used toward the principal and interest payments on general obligation bonds, thus decreasing the fund balance by \$657,362.

REVENUE ANALYSIS

CHARGES FOR SERVICES

This revenue source includes revenue generated for services such as sanitation, electric, water and sewer utilities, golf, museum and recreation fees, fleet maintenance charges to user departments, and city and employee contributions to self-insurance and pension funds.

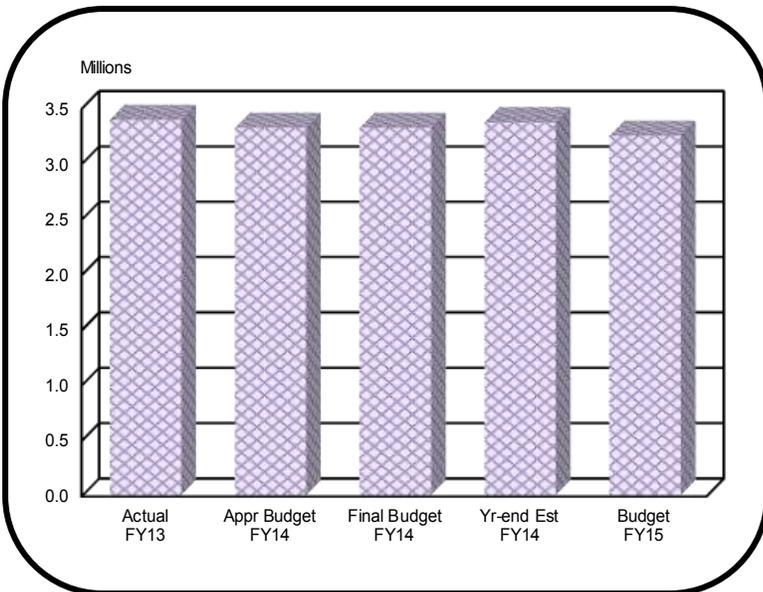


Assumptions: The budget for Electric, Water and Sewer revenue in total is slightly less than last year's adopted budget. A conservative approach was taken when formulating this year's budget with an eye on FY2014's year-end projection. The sale of power for FY2014 was about 4.7% higher than the prior year but because no rate increase is being considered for this fiscal year, we estimate revenue will be about 1.7% higher than last year. Water and Sewer services are billed on a tiered rate structure to encourage conservation. As the cost to purchase water increases to us, the rates that we charge our customers can increase as well. Water and sewer revenue is, therefore, expected to increase by about \$1.5 million. Golf course revenue is expected to be on par with the last few years. This revenue source remains rather flat barring extreme weather conditions. Charges for fleet services

to user departments are expected to remain flat as well. Contributions for health insurance are projected to increase by approximately 10% in the new calendar year. Funding for pension is stable.

FINES AND FORFEITS

Traffic fines and citation fees collected by the Municipal Court constitute this category of revenue.

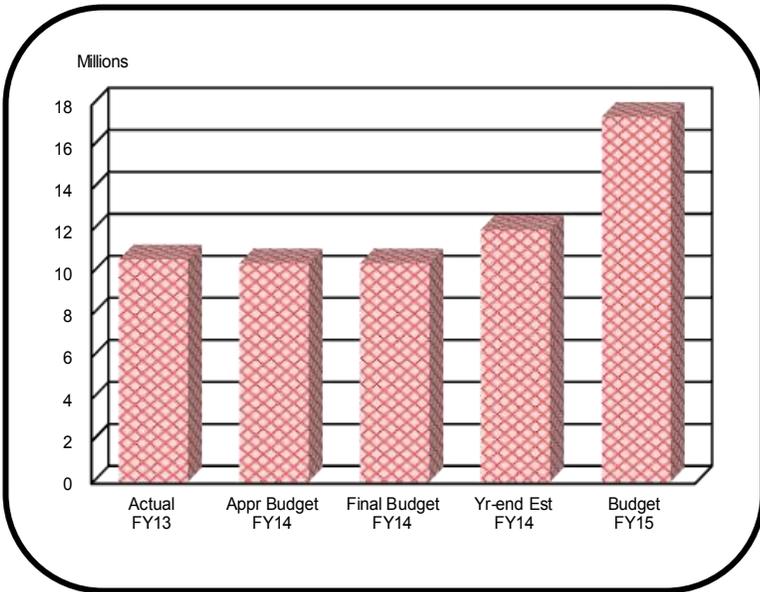


Assumptions: The intersection safety program was instituted in FY2005 and has proven effective. In years since that time, red-light violations via photo enforcement and the associated revenue dropped significantly. An increase in violations began in FY2013 and we expect these violations will plateau. We are seeing a downward trend in general traffic fines, moving violations, parking fines and probation fees. During the last year, the school system instituted a school bus passing enforcement program in which bus-mounted cameras capture video of vehicles passing buses while their red-lights are flashing. This program is administered by the City court system and, therefore, a portion of the fine revenue is distributed to the City. The amount estimated for FY2015 is \$175,000.

REVENUE ANALYSIS

PROPERTY TAXES

This category of revenue includes Real Estate and Personal Property Taxes levied on residential and commercial property to support the General Fund, Cemetery Fund, Debt Service Fund and Tax Allocation District Funds.

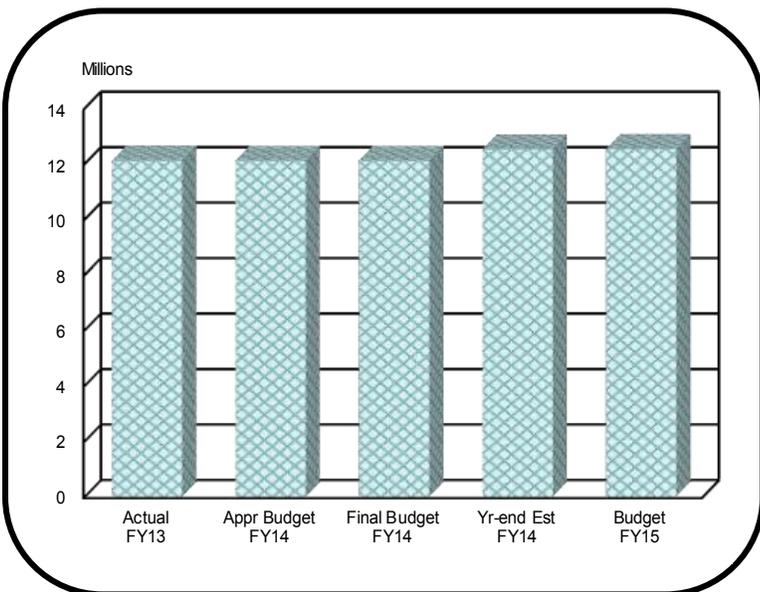


Assumptions: The City of Marietta’s millage rate for the General Fund remains unchanged since 2003. Because a School bond was paid off in FY2012, the total millage rate in the Debt Service Fund was lowered by 1.187 mills in FY2013; however, the debt service millage rate then increased by 2 mills in FY2014 due to voters passing a general obligation bond for redevelopment projects focusing on the Franklin Road area. Marietta’s Real Estate digest for FY2015 increased by 1.6%, net with homestead exemptions. Personal Property taxes for motor vehicles are expected to remain at last year’s level. The millage rate for the Cemetery Fund remains at the same level as previous years. All in all, the overall tax digest for Marietta is valued at approximately 0.6% more than the prior year. Marietta’s digest is 45% residential and 55% commercial. The City’s efforts in buying and selling distressed properties with the Redevelopment

Bond funds, working with developers, and redeveloping targeted areas will ultimately increase the value of the digest and provide revenue for this category.

OTHER TAXES

This category of revenue includes Franchise Fees such as Cable, Telephone, Natural Gas, Electricity and Fiber Optics, State Insurance Premium Tax, Alcoholic Beverage Excise Tax, and Tourism taxes such as Hotel/Motel Tax and 3% Auto Rental Excise Tax.

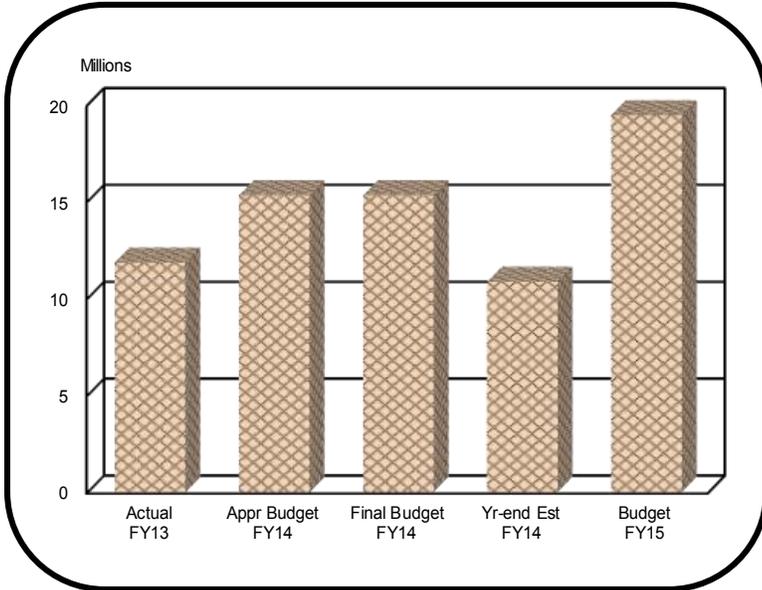


Assumptions: Franchise fees are expected to decrease slightly from last year. Franchise fees for telephone service continue to decline due to the number of land lines dropping off and being replaced with cell phones. Other franchise fees remain steady. The State Insurance Premium Tax increased last year, and we expect a similar increase in FY2015. Alcoholic Beverage Excise Taxes on wholesalers are expected to increase slightly from last year. Tourism taxes are expected to increase in the area of hotel/motel taxes and auto rental excise taxes. Real estate transfer and intangible taxes are likely to increase from last year’s figures. Even though this is a minor revenue source for Marietta, this upward movement is worth mentioning because this is an indicator that the local housing market is recovering.

REVENUE ANALYSIS

1% SALES TAX

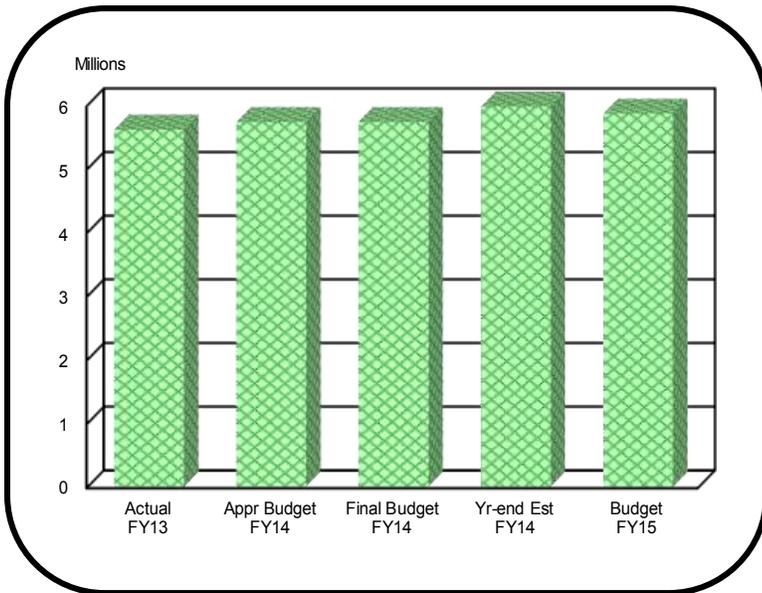
This category tracks the 1% Special Purpose Local Option Sales Tax (SPLOST) collections as approved by the voters in 2011.



Assumptions: The voter-approved 2011 SPLOST provides funding for transportation projects such as intersection improvements, road widening, sidewalk and streetscape enhancements, multi-use trail construction and general street resurfacing and drainage projects. It also provides funding for capital projects such as building a new fire station, purchasing a fire truck, a public works facility renovation and a traffic control center replacement. The SPLOST was approved for a 4-year period, ending in December 2015. Projects will continue to bid, designed, engineered and constructed after the tax expires with the built-up funds previously collected.

LICENSES AND PERMITS

This category of revenue includes business and occupation licenses and construction permit fees.



Assumptions: Revenue from business licenses increased last year, and we are expecting this category to increase in FY2015 as well. We are seeing a general upward trend. There isn't one particular sector of business license revenue that stands out; ups and downs are seen across the board. The bulk of business license revenue is collected in March and April of each year.

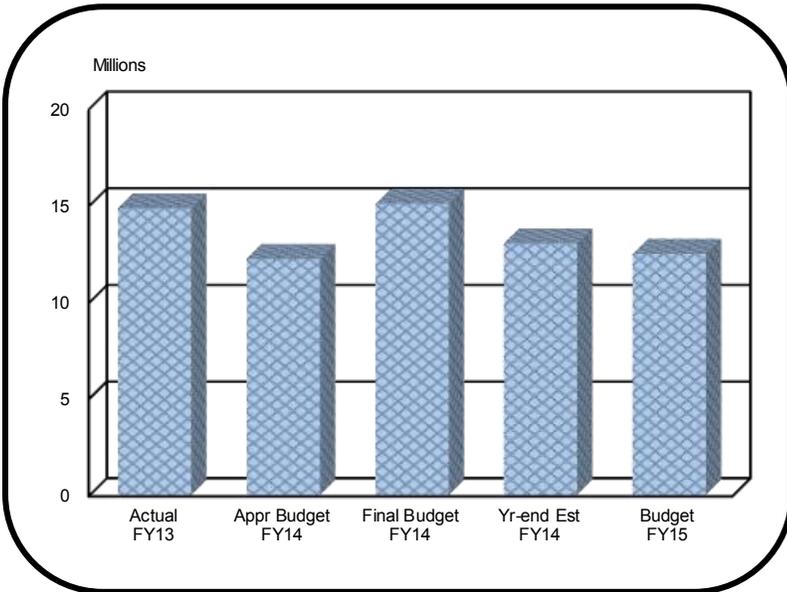
In past years there has been a general decrease in construction permit revenue that was directly related to the slump in the housing industry that is felt throughout the nation. A slight increase in activity and revenue was realized in FY2014 and we are estimating a similar increase this year. Both commercial and residential projects are expected to take place in the next twelve months.

The City continues to address its infrastructure and work with developers so that redevelopment projects can be permitted and begin immediately as market conditions improve. The City continues to work with local businesses looking to expand and other companies wishing to relocate to the city. These efforts ultimately provide revenue in this category.

REVENUE ANALYSIS

INTERGOVERNMENTAL REVENUE

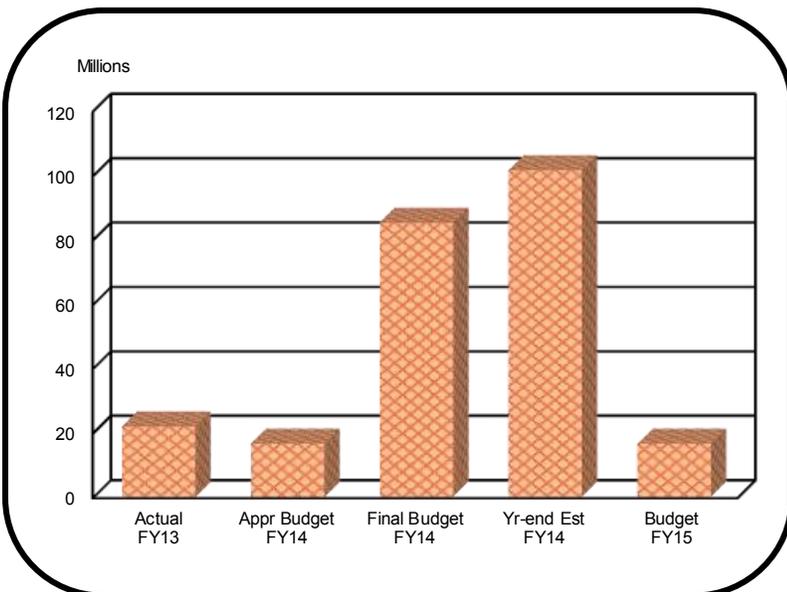
Receipts from local, state and federal governments comprise this category. These include reimbursements for debt service payments, construction projects and grant programs, police asset forfeiture revenue, and a tax equity reimbursement from the county government. HUD program grants from the federal government make up about half of the revenue in this category.



Assumptions: The Marietta School Board collects a 1% Special Purpose Local Option Sales Tax (SPLOST) for the debt on the school bond. The City carries the debt and the school board reimburses the City for the principal and interest payments. It should be noted that each time the school SPLOST is scheduled to expire, if the vote to continue the SPLOST were defeated, the City would be required to raise the tax millage rate for General Property Taxes for the Debt Service Fund in order to collect the revenue for the bond payments. The federally-funded housing assistance program is budgeted at full capacity. Other minor grants as well as the tax equity reimbursement from the county are expected to remain at levels equal to the prior year.

OTHER FINANCING SOURCES

This category includes a wide variety of revenue sources throughout all funds such as interest income on cash in the bank, investment earnings, bond proceeds, donations, sponsorships for recreation events, insurance claim revenue, rental income, proceeds from inventory and fixed asset sales, restitution revenue, and miscellaneous receipts. Inter-fund transfers and fund balance appropriations are excluded from this presentation.



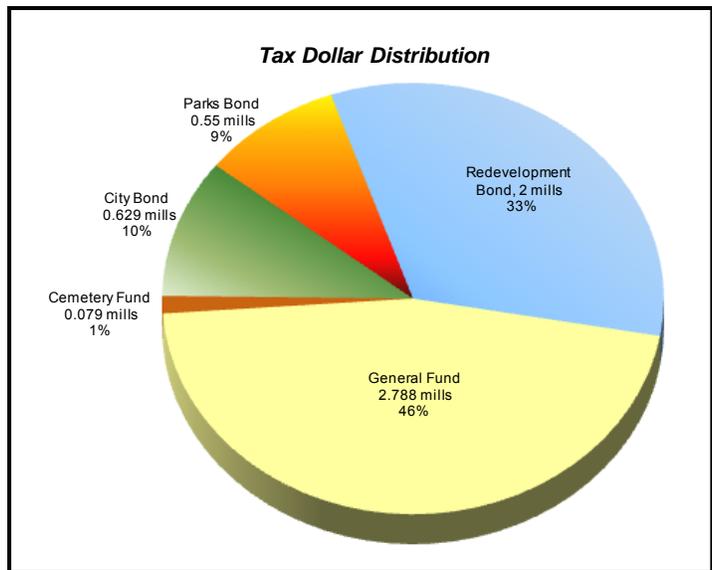
Assumptions: The largest portion of this category is made up of investment earnings, which can vary greatly due to economic and market conditions. The recipients of the largest investment earnings are the Pension Fund and the Board of Lights and Water (BLW). While gainful returns were seen last year, past performance does not guarantee future earnings; therefore, investment earnings are always budgeted very conservatively. Please note that the bond proceeds were the driving force in FY2014's numbers. Overall, this category of revenue is varied and inconsistent in nature. Since many of the remaining revenue items occur randomly, they are not likely to be included in the adopted budget. With that said, all customary miscellaneous sources are budgeted based on the trends of recent years.

REVENUE SUMMARY

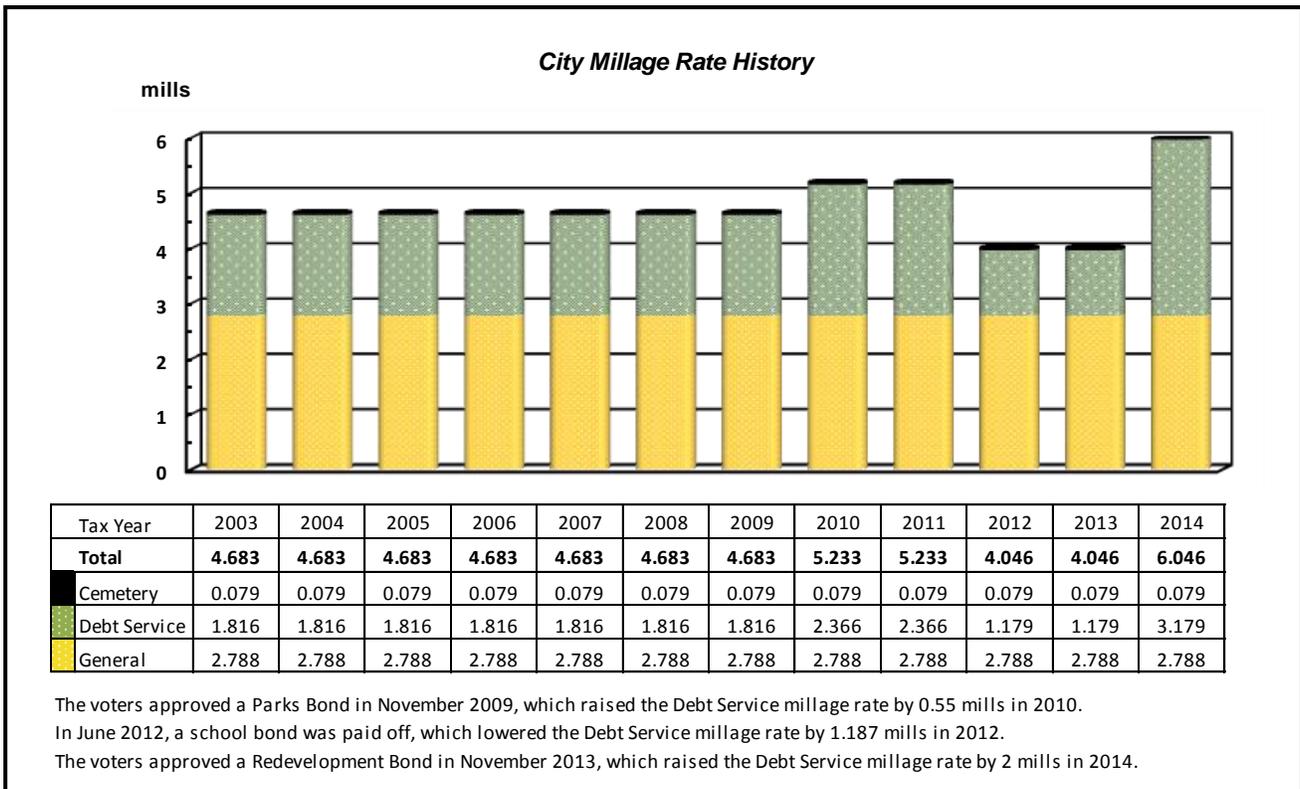
Marietta's Revenue is derived from eight basic categories, Charges for Services, Taxes, Licenses and Permits, Fines and Forfeits, Intergovernmental Revenue, Other Financing Sources, Bond Proceeds, and Investment Income. These categories span the 39 funds of Marietta city government.

Property tax collections provide revenue for the General Fund and Cemetery Fund for maintenance and operations and the Debt Service Fund for the payment of bonds for the public safety complex, parks and redevelopment areas. The City Council adopted the same millage rates for each of the levies as last year with the addition of the new millage for the redevelopment bond that the voters approved in 2013.

The graph to the right shows the tax dollar distribution for the five levies. The General Fund portion is 2.788 mills, which is expected to generate almost \$9 million dollars. The City Bond portion for the Public Safety complex is set at 0.629 mills. A 2009 voter-approved parks bond has a millage rate of 0.550 mills. The millage rate for the new redevelopment bond is 2 mills. These three debt service levies are estimated to bring in about \$8.23 million. The cemetery portion is 0.079 mills which should produce about \$196,500 for cemetery maintenance. This brings the total millage rate to 6.046 mills. All in all, a typical tax bill for property assessed at \$200,000 would be approximately \$484. This is exclusive of the School Board's levy. Homeowners may apply for a homestead exemption, which would reduce this amount, if eligible, to \$447.



The graph below shows a history of Marietta's millage rate.



REVENUE SUMMARY

GENERAL FUND

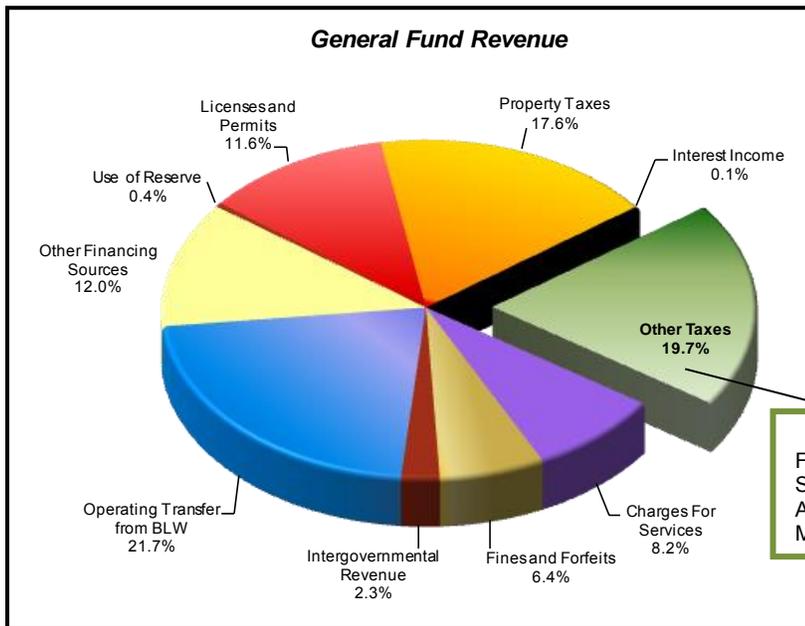
The General Fund differs from the other funds because it has a variety of revenue sources. The graph below shows the sources of revenue along with the percent each contributes to the total amount budgeted of \$50.6 million. The percentages that each of these categories contributes to the General Fund remain rather constant from year to year. There are no tax increases or user fee increases approved for the FY2015 budget. The general fund revenue budget is expected to increase by 3.5% from last year's adopted budget.

Nominal increases and decreases can be seen across all the categories. However, the largest increase in revenue collections can be found in Ad Valorem motor vehicle taxes. In other categories, general property taxes are expected to remain flat, the state-issued insurance premium distribution is expected to increase about 3% from last year, and revenue processed through the Municipal Court for traffic fines are declining. While the franchise fee from most utilities companies will remain steady or increase from last year, the most significant decrease in overall revenue can be found in the telephone franchise fee. This has been an ongoing trend since FY2005 as fewer residential landlines are retained.

The General Property Taxes category has a distinctive feature. Marietta has a tax law that froze residential real estate property values in 2001 for tax relief purposes. The law states that if any residential properties are assessed higher after the base year of 2001, the amount of the reassessment increase will be granted in the form of an exemption. This exemption is granted to all homeowners receiving the state homestead exemption until the property is sold. This essentially creates a situation in which no significant amount of tax revenue can be collected due to higher property values. On the personal property tax side, a new law in the Georgia states that vehicles purchased on or after March 1, 2013 and titled in Georgia will be exempt from sales and use tax and the

annual ad valorem tax. Instead, these vehicles will be subject to a new, one-time title ad valorem tax that is based on the value of the vehicle. Because of this, Marietta expects to see a higher revenue figure in this category than last year.

Charges for Services consists mostly of fees collected for Sanitation Services and secondly for Parks and Recreation programs and services. Miscellaneous fees round out this category. We expect to see a 2% increase in revenue in this area.



Other Taxes includes:	
Franchise Fees	\$5,838,000
State Insurance Premium	3,010,000
Alcoholic Beverage Excise Tax	764,000
Miscellaneous	342,000

We are anticipating continued growth in the Business License category. Last year's

revenue came in about 4.7% over budget. This is a positive sign for the local economy as we see businesses thriving. In addition, Marietta's steady economic development efforts are helping to contribute to the upward trend by bringing businesses to our city. Construction permit revenue has increased in the last couple years and we expect this trend to continue as we see developers and home builders making investments in the city.

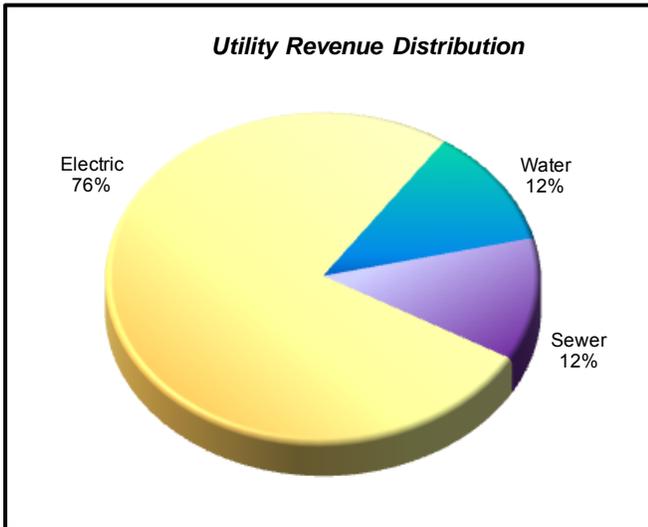
The Other Financing Sources category includes the indirect cost recovery from the BLW Fund and other funds of the city, which totals about \$2.9 million. Tourism taxes from hotel and motel occupancies and auto rentals are collected in special revenue funds and transferred to the general fund for disbursement to other agencies and tourism groups in the downtown area. This source is expected to bring in approximately \$2.6 million.

The overall revenue picture for the General Fund in FY2015 is positive, with many areas showing signs of recovery and healthy upward trend lines.

REVENUE SUMMARY

BOARD OF LIGHTS AND WATER FUND

The operation of the electric, water and sewer utilities is projected to produce 91% of the revenue for the Board of Lights and Water (BLW) Fund. The remaining 9% of its income is derived from investment earnings, miscellaneous sources, and indirect cost recovery of over \$3 million from the General Fund and other funds.



Charges for Services is the largest category of revenue, which is budgeted at just less than \$152 million for FY2015. Electric, water and sewer sales are projected to contribute 76%, 12% and 12%, respectively, to this category of revenue. This area is expected to increase by 2.4% over last year's revenue figures.

This distribution of utility revenue remains rather constant from year to year. In the coming year the BLW's utility sales will be partially determined by the prevailing weather conditions. Summertime heat and rainy or drought conditions are the two of the biggest factors facing Marietta's utility enterprise fund annually. As the BLW pays more for water and electricity, the cost has also increased to our customers. This accounts for most of the revenue increase we see in this fund.

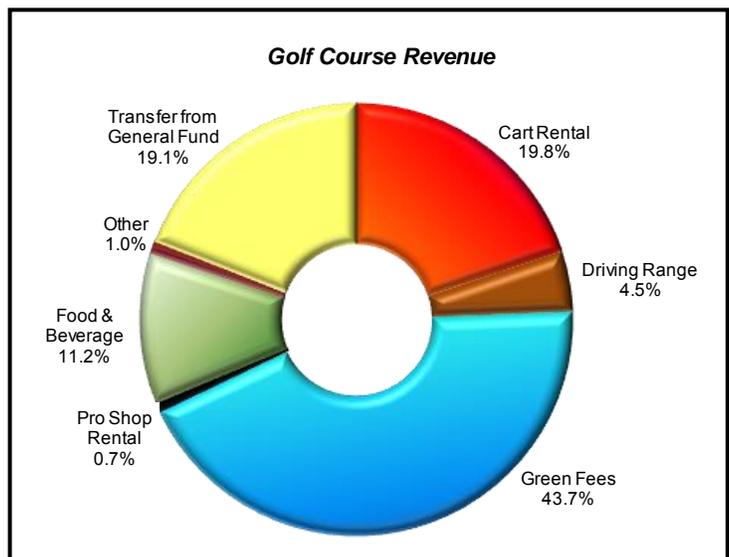
As we look to the future, we must also consider when the city's redevelopment projects will have an effect on the BLW's growing customer base and bottom line. The BLW has been continuing with its infrastructure enhancements and service to redeveloping areas so that we have resources and utilities ready for new customers every day.

GOLF COURSE FUND

The Golf Course Fund receives its revenues mainly through user fees from rounds, driving range, as well as food and beverage services. Additional revenue comes from a transfer from the General Fund to use toward debt service payments.

Last year the golf course had approximately 35,500 players, which is about the same as the prior year. Overall operating revenue is stable and level with the prior year as well. We remain conservative in our budget estimates for FY2015 and are projecting similar revenue and numbers of players.

Weather is a factor in golf course operations, and we have seen where this can make a considerable difference when comparing the number of rounds sold from year to year. The course is well maintained and attracts golfers and tournaments throughout the year.



The course is well maintained and attracts golfers and tournaments throughout the year.

DEBT SERVICE FUND

The Debt Service Fund receives its revenue from two basic sources: a property tax levy for three city general obligation bonds and a reimbursement from the School Board for one school bond. The School Board collects a 1% SPLOST as approved by the voters in order to cover the debt service for the school bond.

REVENUE SUMMARY

OTHER FUNDS

Tourism funds from Hotel/Motel Tax and Auto Rental Excise Tax are received and accounted for in special revenue funds instead of the General Fund. Hotel/Motel collections are transferred to the General Fund monthly and distributed to the required agencies, such as the Welcome Center, Cobb Galleria Convention Center, and the Marietta Conference Center. Auto Rental Excise Tax are also transferred to the General Fund monthly, where it is granted to local non-profits, museums, theatres and historic societies to assist in bringing tourism to the historic downtown Marietta area. Tourism funds are estimated to generate approximately \$2.6 million in FY2015.

The Marietta Gone With the Wind Museum, "Scarlett on the Square", is a tourist attraction that is expected to draw more than 6,000 visitors to Marietta's downtown area. This fund accounts for admission revenue, gift shop sales and funds generated by special events, and it is partially supported by grants that flow through the Welcome Center with funds derived from tourism revenue. This budget is the same as last year, \$147,922.

The reimbursements from the federal government for the Section 8 housing assistance program is based on the maximum number of authorized participants in the program. In years past, revenue from HUD for the voucher program and administrative expenses were less than 100% so that Marietta could utilize reserves that were built up in that fund over the past several years. A small amount of administrative reserves are budgeted for FY2015.

The 2011 SPLOST collects 1% sales tax for road projects and capital projects. This is a voter-approved four-year SPLOST which is expected to provide approximately \$19.4 million in FY2015.

The Conference Center Fund receives its revenue from rental income received from the hotel's management company as well as hotel/motel taxes collected by the city for the operation of a conference center. In FY2008, a major renovation of the conference center was done in order to transition to the Hilton brand.

INTERNAL SERVICE FUNDS

The Internal Service Funds receive their financing from the General Fund, BLW, Cemetery, HUD, and CDBG Funds. The revenue for these funds is based on the amount needed to cover their projected expenses. The Fleet Maintenance Fund has increased its budget in FY2015 due to higher fuel costs, with a total fund budget of \$3.55 million. This is an overall increase of 2.6% over last year's adopted budget.

Marietta is a self-insured entity. Health Insurance plan and benefit changes were made over the last couple of years in order to slow the growing trend of higher claims costs. While Marietta's increase in payable claims is less than the national average, major medical costs continue to rise. The Workers Comp Fund will charge its user departments a little less than recent years due to the fund balance that has built up over the years in that fund from fewer claims. The Property and Casualty Fund receives its revenue through charges to the General Fund and the BLW Fund to cover the cost of premiums and claims. This area is stable.

TRUST FUNDS

The revenue in the Pension Fund is derived from charges to all funds for all eligible employees at a rate of 14.5% of salaries. The employees contribute 4% of salaries to the pension fund as well. Investment earnings play a substantial role in the fund's overall health. An analysis by an outside firm is done each year to evaluate the rate of contribution into the fund in order to ensure strength now and in the future. The Other Post-Employment Benefits (OPEB) Trust Fund was established in FY2008. The Board of Lights and Water (BLW) Trust Fund was established in FY2011 in which the BLW made contributions to set aside funds for future years.

In conclusion and as highlighted herein, the overall revenue picture for FY2015 is sound. No new taxes, tax increases or fee increases are implemented with the passage of this budget. Despite concerns for the national and local economies in the past, Marietta remains stable and is thriving. Marietta is deliberate in maximizing its financial and personnel resources and has a fiscally conservative philosophy that has sustained the city during hard economic times.

EXPENDITURE SUMMARY

Marietta's Expenditure Budget is thoughtful, conservative and provides services that meet or exceed last year's levels. The total budget for FY2015 is \$320.3 million for all City funds, excluding planned reserve increases and interfund transfers. As in recent years, the FY2015 budget addresses economic development services across several funds, which is an area of focus for Marietta's future. Other highlights for each fund are detailed as follows:

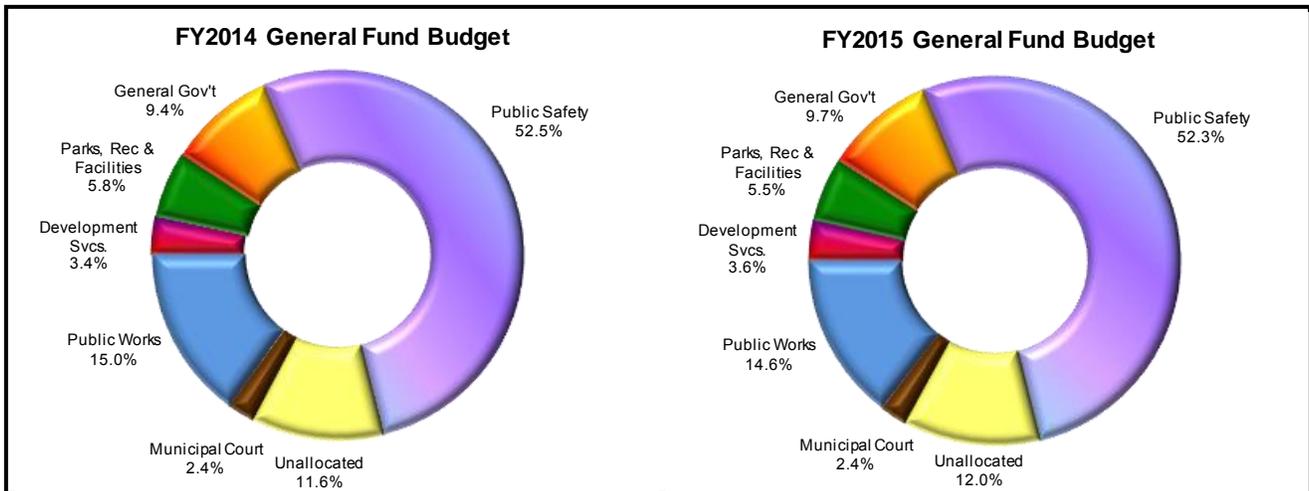
GENERAL FUND

The total budget for the General Fund of \$50.6 million is 3.5% higher than last year's adopted budget. Total salaries and benefits are budgeted below the 100% mark, as we rely on turnover and vacancies in personnel to make up salary savings along with a hiring freeze that will remain in effect throughout the year. In FY2015 the salary savings is budgeted at -\$1.5 million. This allows us to plan our spending more efficiently and put some otherwise unused dollars toward programs and services. A few adjustments to staffing levels and departmental re-organizations were made, providing cost savings to the fund.

A concerted effort by the administration to limit spending plays a big part in controlling the budget. The departmental operating budgets were budgeted at the same level as last year with an eye to decrease some areas in order to offset increases elsewhere. While Parks Bond funds purchased park land and recreation buildings, maintaining these acquisitions is part of the general fund. Likewise, when SPLOST funding installed landscaped medians and gateways, the general fund takes on the recurring maintenance costs, which is why we must keep a close eye on maximizing the operating budget. Marietta is committed to providing high levels of service while maintaining or reducing costs.

The General Fund capital budget for FY2015 consists of a \$300,000 contingency for large items that break during the year and cannot be fixed. An average year in Marietta's capital budget would include the normal replacement rotation of police patrol vehicles, a garbage truck, a couple large utility vehicles such as a budget truck and dump truck, a few pickup trucks and municipal vehicles, and smaller items like riding mowers and streets equipment. While revenue is increasing, our uncontrollable expenses are increasing as well; therefore, the current economic climate has required us to think outside the box in order to balance the budget without any increases in taxes or fees, and we view this atypical capital budget as a necessary strategy at this time. While the city routinely pursues grants for public safety vehicles and apparatus, we regularly pursue other avenues to purchase critical-need items such as previously-owned equipment or high quality demos. If at year end the contingency budget remains unspent, the city may move forward on the purchase of capital items pursuant to our capital needs plan as we have done in the last few years.

The budget allocations to the various activities of the General Fund are illustrated in the graphs below. The allocation of funds remained rather steady from last year.



EXPENDITURE SUMMARY

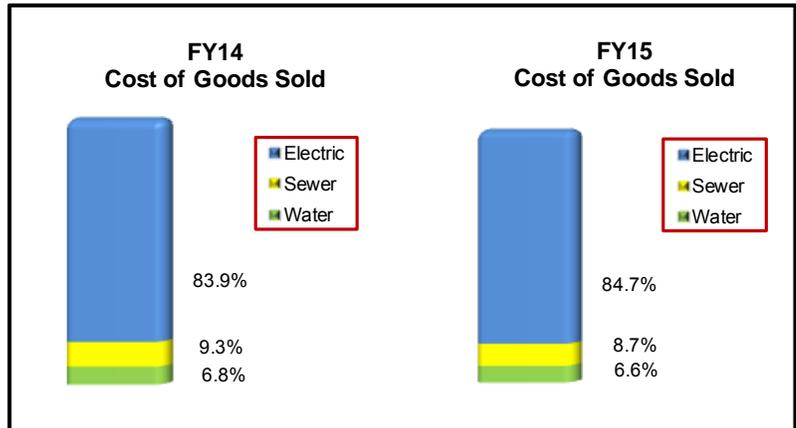
BOARD OF LIGHTS AND WATER FUND

The expense budget of the Board of Lights and Water (BLW) is \$167.5 million. This is a decrease of 1.3% from last year's approved budget. The percentage of the whole spent in each category remains largely stable from year to year. The largest category of expenditures, Cost of Goods Sold, decreased by 5.4% over last year's adopted budget. The capital budget of \$11.4 million is 3% less than last year. This reduction is the result of careful planning of the timing of expenditures for major multi-year utility projects.

The salary and benefits budget includes the normal day-to-day positions to support the operations of a large utility company. Cost-saving measures are implemented in this area with some minor adjustments to positions and restructuring.

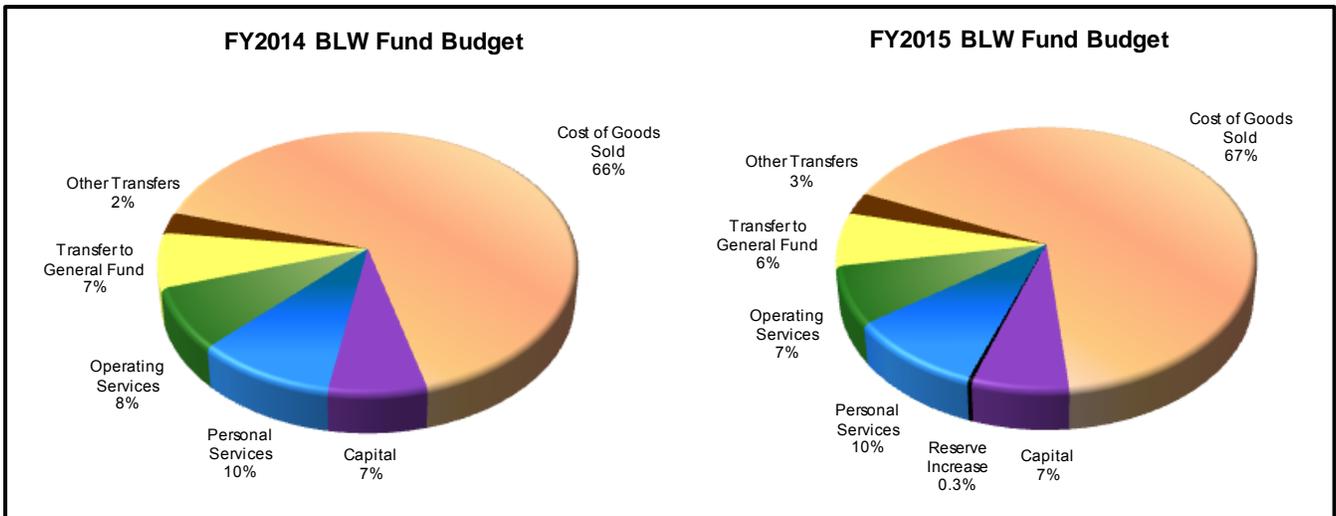
The Cost of Goods Sold in Electrical and Water/Sewer are far and away the largest expense for the utility. Purchased power costs accounts for 56.5% and purchased water and sewer services are 10.2% of the BLW's operating budget.

Electricity for resale is budgeted at \$94.7 million, which equal to last year's adopted budget. Meanwhile water and sewer services for resale are budgeted at \$17.1 million, which accounts for a 5.4% decrease from last year.



The FY2015 capital budget of \$11.4 million includes the routine capital projects, such as sewer rehabilitation, water main replacements, underground cable replacements, substation maintenance, system protection and improvements, and electrical service to new customers, which remain the backbone of the capital budget. These projects are necessary in order for the BLW to remain a leader in the utility business.

The graphs below compare the expenditure distribution from FY2014 to FY2015.



EXPENDITURE SUMMARY

OTHER FUNDS

In the Special Revenue Funds area, the HUD housing assistance payments are budgeted at 100% occupancy for FY2015. While the budget always covers 100% of vouchers and portables in the city, there is ample turnover in the program, which decreases the total amount paid out over the course of the year.

In the Cemetery Fund the budget provides for the repair of tombstones and markers as well as for routine grounds maintenance of the city-owned cemetery. The Marietta Police Department is a recipient of Asset Forfeiture funds that are used for valuable training for officers and special equipment for the department. The Golf Course Fund is budgeted at the same level as last year, \$2.09 million.

The Tourism funds are budgeted 13% higher than last year's adopted budget based on trends. These funds are transferred to the General Fund in order to be disbursed to the Welcome Center, Cobb Galleria Convention Center and the Marietta Conference Center as well as several local museums and historical attractions in the downtown area.

In the Capital Projects funds, approximately \$19.5 million is budgeted for roads, transportation and capital projects funded by a 1% Special Purpose Local Option Sales Tax (SPLOST). In the City Parks Bond Fund, \$8 million in expenditures are planned for FY2015 for various park construction and renovation projects. Redevelopment improvement projects are budgeted at \$44 million, which is what is remaining from the \$68 million redevelopment GO Bond which was passed in 2013.

The Debt Service Fund provides for the principal and interest payments on the city's four existing general obligation bonds, which can be found in the Aggregate Debt Service schedule on the following pages.

INTERNAL SERVICE FUNDS

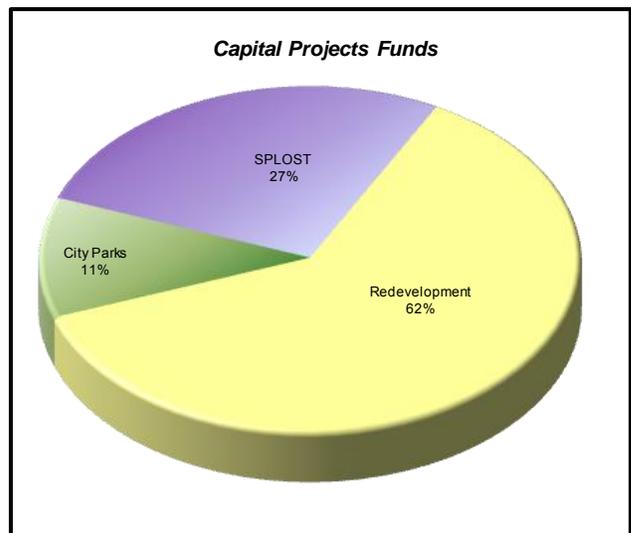
The City is self-insured in the areas of Health Insurance, Workers Comp and Property Casualty Insurance. As it is the nature of self-insured funds, we have seen some increases and decreases throughout recent years. In FY2015 the budget for claims, policy premiums, and administration fees is about 3.5% higher than last year. The City continues to be proactive in making changes to the benefit structure and coverage plan in order to keep our increases to a minimum and below the national average.

The Fleet Maintenance shop provides fuel and vehicle services to all departments of the City. Controllable expenses are cut back in order to partially offset the increases in uncontrollable expenses, such as rising fuel costs. As the city's fleet continues to age due to limited available funds to replace vehicles, repair charges become an increasingly greater expense.

TRUST FUNDS

The FY2015 budget provides for continued retirement benefits to a pool of retirees. Pension benefit payments are budgeted at 11% higher than last year. The Other Post-Employment Benefits (OPEB) Fund is not expected to distribute any funds in the current year; therefore, a planned reserve increase is budgeted at \$115,000.

In conclusion, the budget for FY2015 is sound and conservative, and it should be noted that the City administration, in concert with the elected officials and department directors, have made a diligent effort to generating innovative ideas and finding cost cutting measures in order to provide the highest level of services to our citizens and customers.



AGGREGATE DEBT SERVICE

The City of Marietta currently has bonds outstanding, including general obligation bonds and revenue bonds. Below is a description of the bonds that are included in the table on the following pages. This is an all-inclusive list. The city's utility enterprise fund, Board of Lights and Water (BLW), has no debt.

DEBT SERVICE FUNDS:

Public Safety General Obligation Bond:

This bond was originally issued in 1995 for the construction and equipping a Police precinct and Municipal Court building, major renovations to Fire Station #1, along with a fire museum and conference rooms, and construction of two new fire stations. This bond was refunded in 2009.

School General Obligation Bonds:

This bond was originally issued in 1998 then refunded in 2009, for the acquiring, constructing and equipping school buildings including the construction of a new high school. The principal and interest for this bond is paid from proceeds of a 1% sales tax as approved by the voters.

City Parks General Obligation Bond:

This \$25 million bond was approved by the voters in 2009 for the acquisition of land, construction of new parks and facilities, and for the renovation of existing parks & facilities.

Redevelopment General Obligation Bond:

This \$68 million bond was approved by the voters in 2013 for the acquisition and demolition of properties approved for redevelopment, right-of-way acquisitions and road infrastructure modifications to improve connectivity within the Franklin-Gateway redevelopment area. In addition, streetscape improvements in the Whitlock Avenue corridor will be constructed.

SPECIAL REVENUE FUNDS:

Tax Allocation District (TAD) Bond:

The Tax Allocation District bonds were issued in 2005 for the purpose of funding infrastructure improvements and redevelopment in the Center City South Renaissance tax allocation district. As property within the TAD is redeveloped and improved, the City receives new property tax revenues as a result of the increased property values. The new revenue is used to pay the debt service on the TAD bond.

Citywide Projects Revenue Bond:

The Citywide Projects Fund was established in 2009 when the City issued revenue bonds to support the construction of major projects or the purchase of major equipment or vehicles. The debt service for the revenue bonds is paid through the Lease Income Fund.

ENTERPRISE FUNDS:

Golf Course Revenue Bond:

The golf course revenue bonds were originally issued in 1990 with two issues: Series A for golf course redevelopment and Series B for golf course acquisition, both totaling \$9,352,452. The bonds were refunded in 1995 then again in 2008.

AGGREGATE DEBT SERVICE

	School General Obligation Bonds 2009A Refunding Issue		Public Safety General Obligation Bonds 2009B Refunding Issue		Parks General Obligation Bonds 2009D Issue		Redevelopment General Obligation Bonds 2013A Issue	
	Principal	Interest	Principal	Interest	Principal	Interest	Principal	Interest
Outstanding	<u>\$13,730,000</u>		<u>\$ 2,300,000</u>		<u>\$21,110,000</u>		<u>\$ 7,000,000</u>	
Due Dates	Feb 1	Aug 1 & Feb 1	Jan. 1	July 1 & Jan 1	Jan. 1	July 1 & Jan 1	Jan. 1	July 1 & Jan 1
Maturities for F/Y/E June 30:								
2015	3,005,000	686,500	1,350,000	92,000	1,015,000	974,350	-	210,583
2016	3,160,000	536,250	950,000	38,000	1,040,000	948,975	-	210,000
2017	3,335,000	378,250	-	-	1,065,000	915,175	-	210,000
2018	3,520,000	211,500	-	-	1,100,000	872,575	-	210,000
2019	710,000	35,500	-	-	1,135,000	838,200	-	210,000
2020	-	-	-	-	1,170,000	781,450	-	210,000
2021	-	-	-	-	1,215,000	722,950	940,000	210,000
2022	-	-	-	-	1,260,000	662,200	2,985,000	181,800
2023	-	-	-	-	1,305,000	605,500	3,075,000	92,250
2024	-	-	-	-	1,360,000	540,250	-	-
2025	-	-	-	-	1,415,000	472,250	-	-
2026	-	-	-	-	1,470,000	401,500	-	-
2027	-	-	-	-	1,535,000	328,000	-	-
2028	-	-	-	-	1,600,000	251,250	-	-
2029	-	-	-	-	1,675,000	171,250	-	-
2030	-	-	-	-	1,750,000	87,500	-	-
2031	-	-	-	-	-	-	-	-
2032	-	-	-	-	-	-	-	-
2033	-	-	-	-	-	-	-	-
2034	-	-	-	-	-	-	-	-
	<u>\$13,730,000</u>	<u>\$ 1,848,000</u>	<u>\$ 2,300,000</u>	<u>\$ 130,000</u>	<u>\$21,110,000</u>	<u>\$ 9,573,375</u>	<u>\$ 7,000,000</u>	<u>\$ 1,744,633</u>

Notes:

1. The School General Obligation Bonds (Page 1) are currently being paid from the SPLOST Tax for schools. If it runs out, then it will be paid from a millage tax.
2. The Tax Allocation District Bonds (Page 2) are assessed only on the specified redevelopment area. The Bond is paid by the increase in tax collections from the county, city and school board over the base year (2004).
3. The DMDA Citywide Projects Revenue Bonds (Page 2) are paid from Hotel Motel Tax and income from the Conference Center Lease.

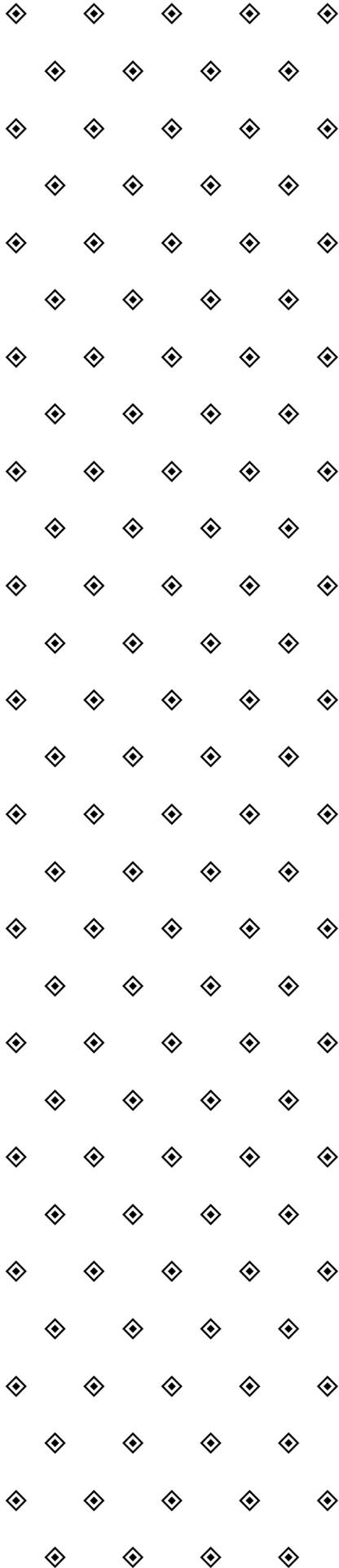
AGGREGATE DEBT SERVICE

	Redevelopment General Obligation Bonds 2013B Issue		Tax Allocation District Governmental Bonds 2005 Issue		Golf Course Revenue Bond 2008 Refunding Issue		DMA Citywide Projects Revenue Bonds 2009 Issue	
	Principal	Interest	Principal	Interest	Principal	Interest	Principal	Interest
Outstanding	<u>\$61,000,000</u>		<u>\$ 5,072,998</u>		<u>\$ 1,480,000</u>		<u>\$26,365,000</u>	
Due Dates	Jan. 1	July 1 & Jan 1	Dec 15	Dec 15	July 1	July 1	July 1	July 1 & Jan 1
Maturities for F/Y/E June 30:								
2015	2,615,000	2,615,009	638,596	212,559	725,000	30,463	1,610,000	1,159,444
2016	2,650,000	2,529,315	665,353	185,801	755,000	10,291	1,675,000	1,084,322
2017	2,685,000	2,449,815	693,232	157,923	-	-	1,760,000	1,006,200
2018	2,730,000	2,342,415	722,278	128,877	-	-	1,830,000	934,400
2019	2,780,000	2,233,215	752,541	98,613	-	-	1,905,000	869,225
2020	2,835,000	2,122,015	784,073	67,082	-	-	1,960,000	801,450
2021	1,965,000	1,994,440	816,926	34,229	-	-	2,040,000	711,250
2022	-	1,906,015	-	-	-	-	2,140,000	606,750
2023	-	1,906,015	-	-	-	-	2,250,000	497,000
2024	3,175,000	1,906,015	-	-	-	-	2,360,000	381,750
2025	3,285,000	1,779,015	-	-	-	-	2,480,000	260,750
2026	3,405,000	1,647,615	-	-	-	-	2,455,000	137,375
2027	3,535,000	1,508,010	-	-	-	-	1,900,000	38,000
2028	3,675,000	1,359,540	-	-	-	-	-	-
2029	3,825,000	1,201,515	-	-	-	-	-	-
2030	3,990,000	1,033,215	-	-	-	-	-	-
2031	4,165,000	853,665	-	-	-	-	-	-
2032	4,355,000	662,075	-	-	-	-	-	-
2033	4,555,000	457,390	-	-	-	-	-	-
2034	4,775,000	238,750	-	-	-	-	-	-
	<u>\$61,000,000</u>	<u>\$32,745,059</u>	<u>\$ 5,072,999</u>	<u>\$ 885,085</u>	<u>\$ 1,480,000</u>	<u>\$ 40,754</u>	<u>\$26,365,000</u>	<u>\$ 8,487,916</u>

AGGREGATE DEBT SERVICE

	Total City Debt			City Millage Rate for Debt Service			
	Principal	Interest	Total Payment	Public Safety	Parks	Redevelopment	Total
Outstanding	<u>\$ 138,057,998</u>						
Maturities for FY/E June 30:				<u>Millage</u>	<u>Millage</u>	<u>Millage</u>	<u>Millage</u>
2015	10,958,596	5,980,908	16,939,504	0.629	0.550	2.000	3.179
2016	10,895,353	5,542,954	16,438,307	0.629	0.550	2.000	3.179
2017	9,538,232	5,117,363	14,655,595	-	0.550	2.000	2.550
2018	9,902,278	4,699,767	14,602,045	-	0.550	2.000	2.550
2019	7,282,541	4,284,753	11,567,295	-	0.550	2.000	2.550
2020	6,749,073	3,981,997	10,731,070	-	0.550	2.000	2.550
2021	6,976,926	3,672,869	10,649,795	-	0.550	2.000	2.550
2022	6,385,000	3,356,765	9,741,765	-	0.550	2.000	2.550
2023	6,630,000	3,100,765	9,730,765	-	0.550	2.000	2.550
2024	6,895,000	2,828,015	9,723,015	-	0.550	2.000	2.550
2025	7,180,000	2,512,015	9,692,015	-	0.550	2.000	2.550
2026	7,330,000	2,186,490	9,516,490	-	0.550	2.000	2.550
2027	6,970,000	1,874,010	8,844,010	-	0.550	2.000	2.550
2028	5,275,000	1,610,790	6,885,790	-	0.550	2.000	2.550
2029	5,500,000	1,372,765	6,872,765	-	0.550	2.000	2.550
2030	5,740,000	1,120,715	6,860,715	-	0.550	2.000	2.550
2031	4,165,000	853,665	5,018,665	-	-	2.000	2.000
2032	4,355,000	662,075	5,017,075	-	-	2.000	2.000
2033	4,555,000	457,390	5,012,390	-	-	2.000	2.000
2034	4,775,000	238,750	5,013,750	-	-	2.000	2.000
	<u>\$ 138,057,999</u>	<u>\$ 55,454,821</u>	<u>\$ 193,512,820</u>				

GOVERNMENTAL FUNDS



GENERAL FUND

The General Fund is the principal fund of the City and is used to account for all activities of the City not included in other specified funds. The General Fund accounts for the normal recurring activities of the City, such as police, fire, parks and recreation, public works, general government, etc.

GENERAL FUND

SUMMARIZED OPERATING BUDGET FY2015

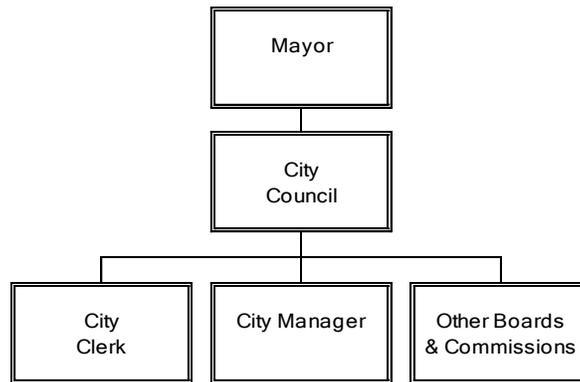
General Fund Departments	Personal Services	Operating Services	Capital	Total Budget
General Administration				
Mayor	95,649	5,560	0	101,209
Council	154,200	67,811	0	222,011
City Manager's Office	738,086	82,700	0	820,786
City Clerk	173,769	23,291	0	197,060
City Attorney	0	525,000	0	525,000
Civil Service Board	6,000	413	0	6,413
Total General Administration	1,167,704	704,775	0	1,872,479
Municipal Court	1,048,348	144,382	0	1,192,730
Finance				
Administration	369,346	76,891	0	446,237
Accounting	525,820	17,258	0	543,078
Budget	176,212	4,785	0	180,997
Tax	249,559	73,616	0	323,175
Business License	324,367	9,288	0	333,655
Purchasing	233,431	8,025	0	241,456
Total Finance	1,878,735	189,863	0	2,068,598
Human Resources and Risk Mgmt	872,785	89,120	0	961,905
Development Services				
Planning and Zoning	1,082,874	264,600	0	1,347,474
Economic Development	329,972	77,593	0	407,565
Planning Commission	12,600	0	0	12,600
Board of Zoning Appeals	8,400	0	0	8,400
Historic Preservation Commission	0	23,500	0	23,500
Total Development Services	1,433,846	365,693	0	1,799,539
Public Works				
Admin, Engineering and Drafting	633,096	53,019	0	686,115
Board of Building Code Appeals	1,500	0	0	1,500
Building Inspections and Permits	537,662	29,855	0	567,517
Environmental Services	1,944,268	1,134,628	0	3,078,896
Streets and Traffic Administration	244,177	6,000	0	250,177
Streets	1,488,670	561,795	0	2,050,465
Traffic Services	635,862	119,871	0	755,733
Total Public Works	5,485,235	1,905,168	0	7,390,403

GENERAL FUND

SUMMARIZED OPERATING BUDGET FY2015

General Fund Departments	Personal Services	Operating Services	Capital	Total Budget
Parks, Recreation and Facilities				
Administration	769,071	47,817	0	816,888
Programs and Events	0	58,451	0	58,451
Recreation Centers and Athletics	0	34,090	0	34,090
Buildings Maintenance	527,633	525,688	0	1,053,321
Grounds Maintenance	412,708	336,614	0	749,322
Keep Marietta Beautiful	84,047	5,650	0	89,697
Total Parks, Rec. and Facilities	1,793,459	1,008,310	0	2,801,769
Police				
Support Services	12,281,972	1,450,431	0	13,732,403
Uniform Patrol Services	0	990,515	0	990,515
Investigative Services	0	9,925	0	9,925
Total Police	12,281,972	2,450,871	0	14,732,843
Fire				
Administration	371,779	13,161	0	384,940
Rescue	0	90,312	0	90,312
Suppression & Emergency Services	9,140,188	638,560	0	9,778,748
Prevention	710,196	21,851	0	732,047
Training	540,834	216,860	0	757,694
Apparatus Service and Maintenance	0	12,344	0	12,344
Total Fire	10,762,997	993,088	0	11,756,085
Non-departmental	(1,240,000)	6,998,421	300,000	6,058,421
Total Operating Budget				
	\$35,485,081	\$14,849,691	\$300,000	\$50,634,772

CITY GENERAL ADMINISTRATION



The Mayor is the chief executive officer of the City and has general supervision over all its affairs. Elected at-large for a four-year term that runs concurrently with the terms of Council members, the Mayor presides over City Council meetings though only votes to break ties.

The City Council is comprised of seven members who are elected from each of the seven districts in the City and serve for a four-year term, which run concurrently. The City Council enacts ordinances and resolutions, adopts an annual budget, establishes the tax levy and otherwise takes such actions as are "necessary for the security, welfare, convenience and interest of the City."

The position of City Manager is appointed by the City Council. The Manager regularly meets with the City Council to inform, recommend and receive direction on affairs of the City. The office of City Manager is responsible for ensuring that operations for the City and its Board of Lights and Water are conducted in an efficient and effective manner and for ensuring continual improvement and responsiveness of the City government.

The City Clerk is the historian for the City and the keeper of City records. The City Clerk is held responsible for the proper recording and filing of all ordinances, resolutions, petitions, deeds, contracts, agreements and other legal documents. As Clerk of the Council, Board of Lights and Water and the Civil Service Board, the Clerk is responsible for recording the proceedings of regular, special and committee meetings; attesting to all documents executed by the Mayor and City Manager; and certifying official records. In addition, the City Clerk serves as the Election Superintendent for the City and registers citizens to vote.

The City Council relies on other boards and commissions to review various requests and make recommendations to them for formal action. The Board of Appeals - Construction, Building, Electric and Plumbing consists of seven members who meet on call to consider requests for variances. The Planning Commission is a seven-person body that meets monthly to consider various planning and zoning matters. The Board of Zoning Appeals is a seven-member body that hears appeal requests from the City for zoning ordinances. The Civil Service Board consists of a five-member board that meets on call to address matters relating to the Civil Service System including Fire and Police matters. The Marietta Historic Preservation Commission works to protect and enhance the historical and aesthetic attraction of Marietta.

GENERAL ADMINISTRATION

MISSION STATEMENT

To manage the City in accordance with state law, local ordinance and policies adopted by the City Council. To champion a citizen-oriented, open government and provide professional counsel and support to policy makers and those who provide and receive services. To accurately record, maintain and retrieve records and minutes of all official acts, ordinances, resolutions and proceedings of the City and maintain all legislative records.

GOALS AND ACTIONS

Goal 1: Encourage a diverse and vibrant local economy

- ✓ Promote a more effective historic preservation ordinance
- ✓ Encourage quality architecture and construction in development and redevelopment projects
- ✓ Educate residents on mixed-use and higher density housing
- ✓ Support mixed-use redevelopment while strengthening viable neighborhoods and commercial areas
- ✓ Coordinate efforts with property owners and developers to ensure new development that is harmonious in appearance with existing structures and landscapes

Goal 2: Foster mixed-use concept and diverse urban design to be known as “the Marietta Look”

- ✓ Establish collaborative relationships with local centers of higher learning
- ✓ Promote centers that support retail, office space, residences and environmentally friendly industry
- ✓ Enforce code compliance relating to the appearance of the City including that which pertains to landscaped boulevards and gateways, aesthetically appealing roads and passageways, greenspace requirements and disposal of inappropriate signage

Goal 3: Increase owner occupancy

- ✓ Build affordable first-time homebuyer units
- ✓ Allocate a portion of newly built or renovated housing units for low to moderate income families
- ✓ Rehab or replace 10% of existing rental housing
- ✓ Encourage diverse housing in the downtown area and single-family detached housing throughout the City

Goal 4: Continue to meet the demands of growth, provide a safe community for residents and enhance the quality of life that attracts businesses and residents to the City

- ✓ Seek and encourage public and private support for local cultural and arts organizations
- ✓ Promote the downtown area as a dining and entertainment destination
- ✓ Increase downtown parking and integrate design with commercial development
- ✓ Connect Powder Springs Road to South Cobb Drive as previously approved by voters
- ✓ Address traffic issues from west Marietta to central Marietta
- ✓ Encourage revitalization of current parks through implementation of parks improvement projects
- ✓ Partner with Marietta Housing Authority, Cobb Housing Inc. and other agencies to redevelop and revitalize the Franklin Road, Allgood Road, Roswell Street and Powder Springs Road corridors



GENERAL ADMINISTRATION

PERFORMANCE MEASUREMENTS

Measurement	FY13 Actual	FY14 Estimate	FY15 Budget
Meetings Held:			
Council - Regular	12	12	12
Council - Special	10	8	10
Council Committees	84	88	84
Special Called City Council Agenda Work Sessions	12	12	12
Board of Lights & Water - Regular	12	12	12
Board of Lights & Water - Special	2	1	2
Board of Lights & Water Committees	5	2	5
Civil Service Board	4	2	2
Public Hearings	2	2	2
Filings:			
Contracts	15	121	150
Deeds	50	74	50
Ordinances	100	66	100
Resolutions	30	25	30
Clerk of Superior Court	100	67	100
Open Records Requests	150	231	175

GOALS ACCOMPLISHED

- ◇ Marietta Police has partnered with the DEA in its Prescription Drug Take Back initiative to provide citizens with 24/7 access to dispose of unused and unwanted prescription drugs
- ◇ Administered the Federal Summer Food Service Program (SFSP) for the 16th consecutive year, providing meals to at least 1,000 children on a daily basis for eight weeks during the summer break from school
- ◇ Voters approved a \$68 million general obligation bond for the urban development of the Franklin-Gateway area and streetscape improvements on portions of Whitlock Avenue
- ◇ Marietta's outstanding General Obligation Bonds have maintained a Moody's rating of Aa2, a Fitch Investors Service rating of AA+, and a Standard and Poor's rating of AA+.
- ◇ Marietta Police implemented Marietta Law Enforcement Image and Video Exchange (M-LIVE) program which enables police to request and process digital images and video submissions from the public of specific crimes and crime scenes
- ◇ Marietta Police developed a Hiker and Runner Safety Course and presented safety seminar to the public
- ◇ MyMarietta mobile application version 2 was released
- ◇ Received the Distinguished Budget Presentation Award from the Government Finance Officers Association (GFOA) for the Fiscal Year 2013 Budget Book (19th consecutive year)
- ◇ Received the Certificate of Achievement from GFOA for the Comprehensive Annual Financial Report (CAFR) for Fiscal Year 2012 (26th consecutive year)
- ◇ Hosted Marietta's Citizens' Government Academy, a 5-week course designed to acquaint residents and business owners with the structure of city government
- ◇ MiMedx Group, Inc. moved its corporate headquarters to Marietta and plans to increase its employee base each year over the next three years
- ◇ The Manager of Parks, Landscape and Open Space was named the Planning, Design and Development Distinguished Professional of the Year by the Georgia Recreation and Parks Association

GENERAL ADMINISTRATION

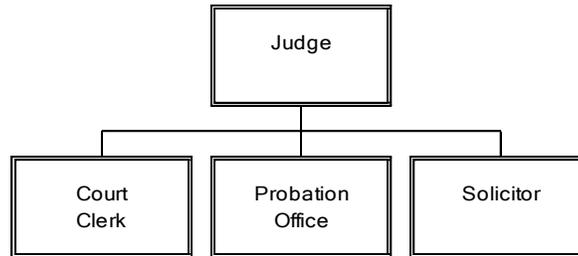
EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Personal Services	1,010,320	997,884	1,028,128	1,046,567	1,167,704
Operating Services	579,255	597,635	663,257	725,891	704,775
Total Budget	1,589,575	1,595,519	1,691,385	1,772,458	1,872,479
Change over prior year	---	0.37%	6.01%	4.79%	5.64%

PERSONNEL DETAIL

Title	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Mayor	1	1	1	1	1
Admin. Assistant to the Mayor	1	1	1	1	1
Council Member	7	7	7	7	7
City Manager	1	1	1	1	1
Assistant to City Manager-Proj. Devpt.	1	1	1	1	1
Public Information Officer	1	1	1	1	1
Public Information Tech - Part time	1	1	1	1	1
Executive Aide to the City Manager	1	1	1	1	1
Administrative Specialist	1	1	1	1	1
Director - Marietta Museum of History	1	1	1	1	1
Director - GWTW Museum	1	1	1	1	0
Director/Tourism Proj. Coord-GWTW	0	0	0	0	1
City Clerk	1	1	1	1	1
Deputy City Clerk	1	1	1	1	1
Records Clerk	1	1	1	1	1
Civil Service Member	5	5	5	5	5
Total Budgeted Positions	25	25	25	25	25

MUNICIPAL COURT



The City of Marietta Municipal Court is one of more than 400 local courts of the Georgia court system. Jurisdiction is limited to the offenses of shoplifting, possession of one ounce or less of marijuana and misdemeanor traffic offenses occurring within city limits. This court also handles violations of local ordinances including zoning and parking as well as photo red-light violations. It has the right and power to conduct non-jury trials, receive guilty pleas and impose sentence in the manner required by law. The Municipal Court system is comprised of three sections:

The Court Clerk's Office is the official depository and custodian of official court records. It maintains all original citations of defendants and acts as a case manager by arranging court appearances, preparing the case file, obtaining reports and test results, preparing production orders for the judge's signature and assessing fines for each offense. The disposition of all offenses is electronically reported within 24 hours to the state for inclusion in the offender's driver history and/or criminal history file. Concurrent with the reporting of final disposition to the state is the accounting of funds received from fines and other charges and transferred to the City's account.

The second section is the Solicitor's Office which prosecutes the cases filed in Municipal Court on behalf of the city and state. The Pre-Trial Diversion Program is administered by this office and is designed as an alternative to the processing of offenders within the criminal system. First offenders charged with crimes of a non-violent, non-aggressive nature that have been accepted to participate in the program are subjected to individualized controlled supervisory programs by the court's probation unit in lieu of traditional court processing. Should the defendant request a trial by jury, the case is bound over to the State Court of Cobb County for jury trial and disposition.

The Probation Office supervises those defendants who have been sentenced by the judge to serve a term of probation which is usually a 12-month term. This office assures the completion of any ordered community service, alcohol or drug addiction counseling and payment of fines and fees. Probationers are required to report to a Probation Officer on a monthly basis and, if necessary, the defendant will be placed into further counseling or additional treatment programs. The Probation Office is actively involved with community programs including the Cobb County State Court Drug Awareness Conference and the Cobb and City School Systems Drug and Alcohol Programs.

MUNICIPAL COURT

MISSION STATEMENT

To create and maintain quality of services that promotes public confidence and accessibility and generates support from individuals and organizations both inside and outside the judiciary. To provide a neutral, courteous forum, due process, fair treatment and individual justice. To provide timely resolution of matters brought before the court, commensurate with the attainment of justice, in an efficient and cost effective manner.

GOALS AND ACTIONS

Goal 1: Continue to provide opportunities for citizens to become more informed of the Court's operations and the ability to conduct transactions electronically

- ✓ Continue development of website to provide information and documentation relating to Court rules and procedures
- ✓ Implement on-line payment of parking tickets
- ✓ Explore the possibility of utilizing scanned documents and electronic filing of pleadings
- ✓ Create ability for citizens to print copies of public documents and make payment on-line

Goal 2: Increase electronic interfaces between internal and external departments; implement new Court Case Management software

- ✓ Implement electronic interfaces between Marietta Police, Georgia State Patrol and Municipal Court to upload citation information, thereby eliminating manual data entry into the Court's record management system
- ✓ Implement electronic interface between Court and Finance departments to automatically update various general ledgers with daily transactions
- ✓ Implement new software to promote improved case management, enhance operations, reduce redundant data entry and increase accountability

Goal 3: Enhance service of warrants, reduce number of pending warrants and reduce number of inmates housed for failure to appear

- ✓ Continue to develop the Defendant Image Repository which provides for the electronic attachment of the defendant's photo to the case file, aiding in securing positive identification at the time of arrest
- ✓ Develop electronic warrant interface between Court and Police departments to reduce the need for manual warrant entry
- ✓ Develop Annual Warrant Amnesty Program to reduce the number of pending warrants for failure to appear, thereby reducing the potential inmate housing costs associated with these warrants

Goal 4: Improve Court Services by providing additional resources to defendants and enhancing Court functions

- ✓ Create position of Court Services Manager to oversee several Court programs
- ✓ Improve Indigent Defense Verification System; submit for State review and approval to retain mandated fees collected for indigent services
- ✓ Create City Community Service Program allowing offenders who are unable to pay fines to perform community service for the City in lieu of payment

MUNICIPAL COURT

PERFORMANCE MEASUREMENTS

Measurement	FY13 Actual	FY14 Estimate	FY15 Budget
<u>Traffic/Local Ordinances</u>			
Traffic Citations Issued	15,748	18,256	19,533
Cases Filed	12,732	13,027	15,125
Non-Jury Trials	940	870	930
Cases Disposed during the Fiscal Year	13,164	12,138	14,085
New Probationers	721	742	779
New Diversion Program Participants	152	139	145
Probation Cases Disposed Successfully	480	390	409
Probation Cases Disposed Unsuccessfully	344	986	765
% Cases Filed and Disposed in the same Fiscal Year	58%	68%	73%
% Cases Disposed Within 90 Days	75%	74%	76%
% Cases Disposed and Sentenced to Probation	5.40%	6.10%	6.00%
<u>Photo Red-Light</u>			
Photo Red-Light Violation Notices Issued	17,101	17,500	18,325
Photo Red-light Court Hearing Appeals	228	199	208
% Collection Rate	79%	79%	80%
<u>Parking</u>			
Parking Violation Notices Issued	4,412	4,501	4,626
Parking Court Hearing Appeals	128	134	141

GOALS ACCOMPLISHED

- ◇ Installed ATM machine to provide public accessibility to cash for payment of jail bonds and court ordered
- ◇ Enhanced probation security and increased office space
- ◇ Increased collection of red-light violations with the assistance of a forensic collection agency and through the implementation of an amnesty program
- ◇ Successfully implemented pilot Court Appointed Attorney program with substantial savings to the City
- ◇ Provided guidance and support to Police department regarding development of electronic on-line bond payment system
- ◇ Coordinated secondary Sunday jail arraignment session, providing arraignments at two jails
- ◇ Absorbed Obnoxious Vegetation citations without increasing staff size; this action reduced Council Agendas
- ◇ Developed Indigent Defense Verification Program

MUNICIPAL COURT

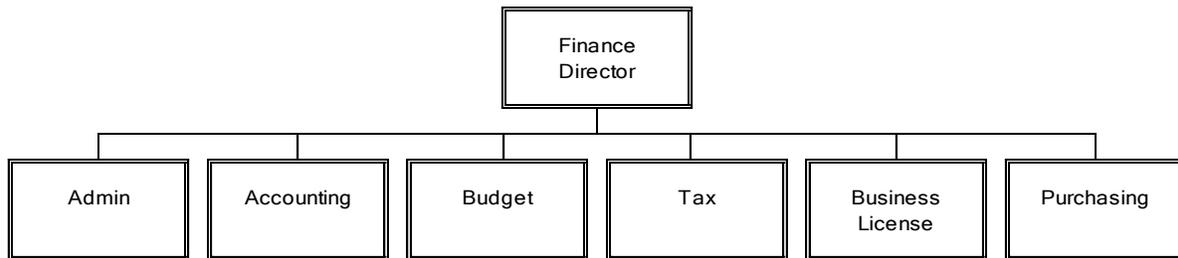
EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Personal Services	939,722	962,709	981,924	1,012,419	1,048,348
Operating Services	142,625	141,683	135,817	130,979	144,382
Total Budget	1,082,347	1,104,392	1,117,741	1,143,398	1,192,730
Change over prior year	---	2.04%	1.21%	2.30%	4.31%

PERSONNEL DETAIL

Title	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Municipal Court Administrator	1	1	1	1	1
Administrative Assistant I	1	1	0	0	0
Supervisor	1	1	1	1	1
Deputy Court Clerk	8	8	8	8	7
Court Services Coordinator	0	0	0	0	1
Deputy Court Clerk - Part Time	0	0	1	1	1
Legal Assistant	1	1	1	1	1
Probation Office Supervisor	1	1	1	1	1
Probation Officer	1	1	1	1	1
Probation Officer - Part Time	1	1	1	1	1
Probation Assistant	1	1	1	1	1
Judge	1	1	1	1	1
Solicitor	1	1	1	1	1
Total Budgeted Positions	18	18	18	18	18

FINANCE



The Finance Department is responsible for administration of all financial activities of the City and Board of Lights and Water.

The centralized financial accounting center of the City lies with the Accounting Division. Its functions include maintaining fund accounting systems according to generally accepted accounting principles; administering cash management/investment programs; reviewing, evaluating, and prescribing internal controls for safeguarding City assets; and administering financial accounting of grants and contracts and assuring financial compliance.

The primary responsibility of the Budget Division is the annual preparation and yearly management of the City's operating budgets. This includes preparing budget databases, reviewing budget requests, balancing projected revenues with proposed expenditures and formatting the formal budget document to incorporate as much useful information as possible. After the Mayor and Council have reviewed and adopted the annual budget, this division administers the budget by monitoring revenues and expenditures and making adjustments if proposed revenues and expenditures vary from projected figures.

The Business License Division is responsible for issuing business licenses for all classes of business allowed under the City Code. In addition to the enforcement of business license regulations, other areas of revenue include the collection and administration of franchise fees for natural gas, telephone service, electric power, cable TV and the receipt and processing of all hotel/motel tax revenue and various excise taxes.

The Purchasing Division is responsible for awarding purchase orders; service and labor contracts; and issuing and evaluating requests for bid proposals for all City requirements. Additional Purchasing functions include evaluation of vendor performance, quality assurance, price/cost analysis, value analysis, reorder point analysis and performing ongoing contract administration. Purchasing is also responsible for the disposal of scrap and surplus materials.

The major responsibility of the Tax Division is to ensure effective management of all taxes levied by the City, which include real estate, personal property, Downtown Marietta Development Authority (DMDA) and public utilities. Assessed values are established by the Cobb County Tax Assessor's Office and are currently calculated at 40 percent of the fair market value. The public utility assessments are supplied to the County by the State Revenue Department. Taxes on these categories are levied in the fall of each year based on the assessed valuation of property of the preceding January 1 and are due sixty (60) days from the date of billing. Ad Valorem taxes on motor vehicles and mobile homes are collected by the Cobb County Tax Commissioner and remitted to the City.

FINANCE

MISSION STATEMENT

To provide the services necessary to effectively and efficiently conduct the City's fiscal affairs. To provide direction, coordination and implementation of major financial and administrative policy decisions in accordance with applicable state law and local code. To collect, project, acquire and control the City's financial resources in a way that promotes financial stability and integrity.

GOALS AND ACTIONS

Goal 1: Link departmental goals to allocated funds

- ✓ Continue to work with other departments to gather meaningful performance measurement data for use in the development of their budget
- ✓ Continue to incorporate performance measurement practices into the budget process to aid in assessing efficiency and effectiveness of operations and determining where budgetary funding is needed



Goal 2: Continue to offer recommendations to resolve budgetary constraints and issues

- ✓ Continue to perform comparative analyses of operating programs for previous fiscal years as well as proposed projects by analyzing costs in relation to services performed
- ✓ Continue to explore and research all potential resources for revenue generation as well as areas of potential expenditure reduction

Goal 3: Improve employee efficiency and provide training and development

- ✓ Continue to support professional training and maintenance of certification standards through continuing education seminars
- ✓ Attend SunGard training and disseminate information to staff; recommend SunGard system enhancements
- ✓ Expand knowledge of application interfaces and utilize to improve current procedures and practices
- ✓ Ensure that procedures manuals are kept current
- ✓ Continue to offer in-house training classes to educate users on the basic functions and understanding of guidelines, procedures and SunGard applications for Budget, Accounting and Purchasing

Goal 4: Continue implementation of the Governmental Accounting Standards Board Statement 34 (GASB 34) reporting requirements

- ✓ Update the value of fixed assets and record in SunGard database
- ✓ Develop policy for disposal of fixed assets
- ✓ Value and book infrastructure assets to fixed asset system

Goal 5: Increase operational efficiency via utilization of electronic media and web access

- ✓ Offer over-the-counter electronic check acceptance and/or credit card payment options to taxpayers
- ✓ Provide business license tax forms online
- ✓ Continue to utilize Finance Technology Committee meetings as a forum to discuss wants and needs
- ✓ Offer paperless forms and payment options over the internet

Goal 6: Streamline Purchasing bids and proposals process through use of electronic media

- ✓ Evaluate feasibility of sending bids and proposals to vendors via email
- ✓ Gain City Council approval of electronic bidding procedure
- ✓ Maintain currency of data on City website for vendor inquiries and download of bidding information

FINANCE

PERFORMANCE MEASUREMENTS

Measurement	FY13 Actual	FY14 Estimate	FY15 Budget
% Invoices paid within 30 days of receipt	95%	96%	96%
% Budget adjustments processed within 24 hours of approval/receipt	99%	100%	100%
Budget training classes held	1	1	1
Attendees at Budget Procedures/Training classes	7	9	4
Tax payments processed	20,527	20,507	20,541
Tax payments processed per employee	6,842	6,836	6,847
% Tax payments received by fiscal year end	99%	99%	99%
Business Licenses issued	8,200	8,500	8,500
Business License renewals processed per employee	2,708	3,600	3,000
% New Business Licenses mailed within 3 weeks	90%	90%	90%
Business License audit revenue collected	\$75,000	\$84,000	\$75,000
Purchase orders processed	2,070	2,059	2,400
Purchase Orders processed per employee	518	515	600
New vendor applications processed	512	1,088	575
% Purchase requests processed into a PO within 4 weeks	99%	99%	99%

GOALS ACCOMPLISHED

- ◇ Received the Distinguished Budget Presentation Award from the Government Finance Officers Association (GFOA) for the FY2014 Budget Book (19th consecutive year)
- ◇ Received the Certificate of Achievement from GFOA for the Comprehensive Annual Financial Report (CAFR) for Fiscal Year 2013 (26th consecutive year)
- ◇ Created FY2014 Budget-in-Brief and Budget Summary documents and posted them to the City's website
- ◇ Posted FY2013 CAFR and FY2014 Budget Book to the City's website
- ◇ Budget Office held in-service training on the budget process
- ◇ Identified businesses moving into and out of Tax Allocation Districts and notified the Cobb County Business Personal Property Tax Division to ensure accurate assessment and collections
- ◇ Worked with Cobb County to identify ineligible taxpayers who are receiving State tax credits
- ◇ Utilized GovDeals to sell surplus goods
- ◇ Purchasing staff completed training offered by the National Institute of Governmental Purchasing, SunGard and other on-line classes
- ◇ Marietta's outstanding General Obligation Bonds have maintained a Moody's rating of Aa2, a Fitch Investors Service rating of AA+ and a Standard and Poor's rating of AA+.

FINANCE

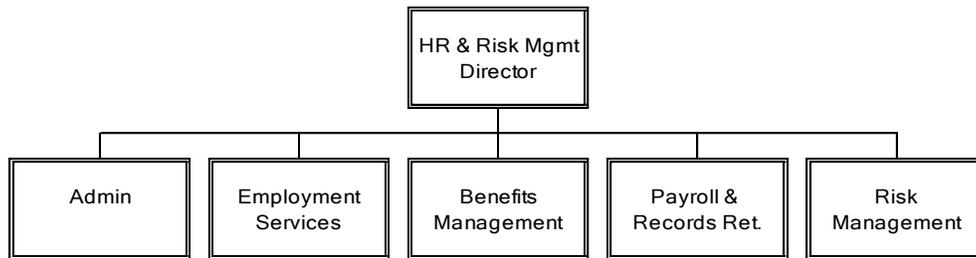
EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Personal Services	1,637,530	1,635,046	1,671,682	1,633,552	1,878,735
Operating Services	191,421	135,908	115,553	110,328	189,863
Total Budget	1,828,951	1,770,954	1,787,235	1,743,880	2,068,598
Change over prior year	---	-3.17%	0.92%	-2.43%	18.62%

PERSONNEL DETAIL

Title	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Finance Director	1	1	1	1	1
Admin. Assistant II - Administration	1	1	1	1	1
Internal Auditor	1	1	1	1	1
Utility Business Analysis Manager	0	0	0	0	1
Accounting / Treasury Manager	1	1	1	1	0
Controller/Purchasing Manager	0	0	0	0	1
Senior Accountant	1	1	1	1	1
Accountant	2	2	2	2	2
Accounting Clerk	2	2	2	2	2
Cashier	1	1	1	1	1
Budget Manager	1	1	1	1	1
Budget Analyst	1	1	1	1	1
Tax Manager	1	1	1	1	1
Tax Coordinator	1	1	1	1	1
Tax Representative	2	2	2	2	2
Business License Manager	1	1	1	1	1
Admin. Assistant I - Business License	1	1	1	1	1
Bus. License Compliance Officer	1	1	1	1	1
Business License Inspector	1	1	1	1	1
Business License Clerk	1	1	1	1	1
Purchasing Manager	1	1	1	1	0
Purchasing Supervisor	0	0	0	0	1
Purchasing Agent I	1	1	1	1	1
Purchasing Agent II	1	1	1	1	1
Purchasing Agent III	2	2	2	2	1
Total Budgeted Positions	26	26	26	26	26

HUMAN RESOURCES AND RISK MANAGEMENT



The Human Resources Department strives to provide innovative, effective services for the City's employees and the public. Department divisions include Administration; Employment Services; Benefits Management; Payroll and Records Retention; and Risk Management. Programs and policies are developed in an ethical, cost effective manner toward the goal of excellence in public service.

The Administrative Division performs the following functions while maintaining compliance with federal, state and local regulations: policy development, implementation and interpretation; employee grievance and appeals resolution; employee relations; and organizational/human resources development. These activities foster development, retention and recognition of high quality employees and provide fair and equitable resolution of management-employee relations.

The Employment Services Division's activities include employment and retention policy development and administration; employment recruitment including applicant tracking, advertisement, assessment and selection; internships; service recognition; termination services; EEO reporting; FLSA compliance; and out-processing.

The Benefits Management Division manages self-funded programs for employee/retiree health, vision, and dental insurance as well as traditional life, AD&D, accident and disability insurance plans; employee pension plans; deferred compensation options; employee assistance and wellness programs; HIPAA and FMLA compliance; and employee orientation programs.

The Payroll and Records Retention Division insures timely and accurate payroll production. In addition, it performs the following functions while maintaining compliance with federal, state and local regulations: communication of pay and leave policies; implementation of production audits; direct deposit and flexible spending account administration; employment verification; provision of public record requests; and systematic employee records management.

The Risk Management Division's responsibilities include a pro-active workers' compensation and loss control program; self-funded and insured claims administration; administration of property and casualty insurance programs including property inventory; establishment of insurance requirements and criteria transferring risk of loss; drug-free workplace programs; and safety training.

HUMAN RESOURCES AND RISK MANAGEMENT

MISSION STATEMENT

To actively recruit and retain the most qualified personnel to provide outstanding customer service to citizens, customers, employees and retirees of the City/BLW and to accurately and cost-efficiently administer payroll, benefit services and risk management functions while maintaining compliance with federal, state and local mandates.

GOALS AND ACTIONS

Goal 1: Attract and retain quality human resources for City government and the BLW

- ✓ Continue to design and implement employment strategies and methods for presenting career opportunities to the public via the City/BLW website, internet services, career fairs, print media and other viable resources
- ✓ Continue to develop and implement follow-up methodologies to keep viable applicants engaged in the employment process
- ✓ Implement SunGard Applicant Tracking, HRIS, and Click-to-Gov software to improve tracking procedures, recordkeeping and statistical reporting procedures

Goal 2: Provide prompt and effective benefits administration to employees and retirees

- ✓ Maintain current benefits information on the City website; utilize HRIS software for recordkeeping and reporting
- ✓ Continue to provide benefits open enrollment via the City's internal website
- ✓ Continue to work with the Pension Board to improve pension plans in a fiscally responsible manner
- ✓ Continue to monitor health insurance costs, reviewing plan designs annually
- ✓ Continue to work with benefits attorney to maintain compliance with Other Post Employment Benefits (OPEB) and GASB 45 financial reporting
- ✓ Monitor regulations regarding actuarial valuation of retiree health costs
- ✓ Continue quality customer service by processing pension and life insurance applications, FMLA certifications, COBRA administration, EAP referrals, providing flu shots and investment/financial training

Goal 3: Provide staff with up-to-date training on employment-related issues

- ✓ Provide training and on-site departmental visits to discuss accessibility of programs/facilities for the disabled
- ✓ Provide training on acceptable workplace behavior and expectations
- ✓ Provide training to supervisors, managers and timekeepers on the use of HRIS and SunGard Applicant Tracking software packages
- ✓ Provide training to management on the internal hiring process, legal and effective interviewing and selection/retention techniques

Goal 4: Provide pro-active risk management services to City/BLW employees

- ✓ Continue to monitor property/casualty insurance and reassess limits of coverage on an annual basis
- ✓ Provide pro-active safety program for employees with a goal of reducing workers' compensation claims by 5%
- ✓ Provide quarterly statistical reports to management regarding employee injuries and cost of on-the-job injuries

Goal 5: Maintain CareHere health clinic and continue to monitor effectiveness

- ✓ Ensure employee access to timely primary medical care at a lower cost to city
- ✓ Institute employee wellness program, offering initiatives including weight management, nutrition, exercise, tobacco cessation and other beneficial programs in order to reduce health care costs long-term

HUMAN RESOURCES AND RISK MANAGEMENT

PERFORMANCE MEASUREMENTS

Measurement	FY13 Actual	FY14 Estimate	FY15 Budget
Number of Positions Filled	50	68	65
Number of Applications Received	3,611	2,955	2,855
Workers' Compensation Claims:			
Medical Only	82	64	85
Indemnity	10	8	11
Reporting Purposes Only	21	11	21
Number of Liability Claims	66	64	64
Number of Auto Claims	25	21	24
Reported Health Insurance Concerns	70	209	105
Pension Applications Received and Approved	25	34	30
Number of Job Vacancies per Month	6	8	9
Average Cost per Vacancy Filled	\$2,189	\$2,295	\$2,468
Average Number of Days to Fill a Vacancy	64	51	52

GOALS ACCOMPLISHED

- ◇ Executed quarterly random drug and alcohol testing in accordance with state law
- ◇ Successfully conducted annual benefits open enrollment process
- ◇ Maintained compliance with changes to Family and Medical Leave Act, I-9 form, COBRA and other legal requirements from the State and Federal level
- ◇ Flu shots and random drug screens were successfully administered through CareHere health clinic at a savings to the city
- ◇ Coordinated mandatory training for employees
- ◇ Reinstated employee education assistance program to promote professional development of employees

HUMAN RESOURCES AND RISK MANAGEMENT

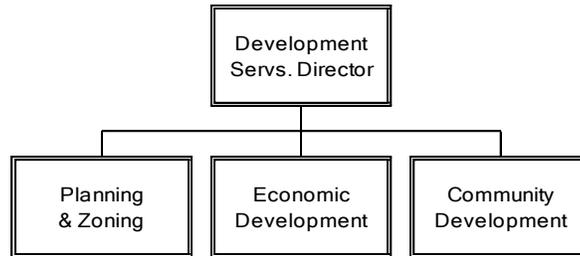
EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Personal Services	724,577	686,968	700,039	744,360	872,785
Operating Services	83,575	91,583	70,251	81,437	89,120
Total Budget	808,152	778,551	770,290	825,797	961,905
Change over prior year	---	-3.66%	-1.06%	7.21%	16.48%

PERSONNEL DETAIL

Title	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Human Res. & Risk Mgmt. Director	1	1	1	1	1
Administrative Assistant II	1	1	1	1	1
Benefits Manager	1	1	1	1	1
Benefits Technician - Part Time	0	0	1	1	1
Employment Manager	1	1	1	1	1
Risk Manager	1	1	1	1	1
Payroll Manager	1	1	1	1	1
Payroll Technician	1	1	1	1	1
Human Resources Analyst	1	1	1	1	1
Human Resources Specialist	1	1	1	1	1
Total Budgeted Positions	9	9	10	10	10

DEVELOPMENT SERVICES



The Planning and Zoning Division is responsible for the improvement of the physical condition and economic value of property in Marietta and the enhancement of the environment through redevelopment and maintenance of residential and commercial properties. This division administers the Comprehensive Development Code through the processing and review of all rezoning applications, variance applications, site plans and subdivision plats. It responds to all zoning-related questions and answers code violation complaints from the general public. Additional activities include maintenance of the City's Comprehensive Plan; long range planning studies; corridor development studies; analysis of all zoning changes with recommendations for the Planning Commission; review of the Marietta Historic Preservation Commission activities; and certification of zoning on specific properties.

The goal of the Economic Development Division is to attain a program of services and initiatives that promotes new business development, builds positive perceptions and community vision and increases economic growth. Such programs would enhance the quality of life; increase community wealth and individual prosperity; and strengthen local and regional roles in community economic development leadership. These services and initiatives include streamlining the development process, promotion of appropriate infill activity and investment in targeted areas of the community. Also included is the consideration of housing, mixed-use and other development forms to ensure the best mix for the community; promotion and attraction of private investment; promotion of the City as a premier location for business and residential living; and the creation of a team of professional economic developers who can meet the needs of the City.

The Community Development Division encompasses the Section 8 and CDBG programs which are detailed in the Special Revenue section.

DEVELOPMENT SERVICES

MISSION STATEMENT

To provide quality, professional assistance and expertise in the areas of planning, zoning, land use, economic development and strategic planning. To foster the growth and vitality of the local economy through the attraction and retention of quality business and industry and facilitate redevelopment using a collaborative approach that ensures integrity, innovation and responsiveness.

GOALS AND ACTIONS

Goal 1: Promote a customer-friendly approach to community development

- ✓ Utilize technology to develop an improved interactive experience with access to real-time information of Planning and Zoning applications such as rezonings, variances, etc.
- ✓ Coordinate efforts with Public Works and IT departments to create a seamless, user-friendly process for development approvals and permits

Goal 2: Adopt and revise ordinances to reflect increased environmental, aesthetic and neighborhood viability concerns

- ✓ Conduct a comprehensive review of the entire Zoning Ordinance to ensure that land use regulations appropriately reflect the needs of the community
- ✓ Review Transfer of Development Rights (TDR) and Transfer of Zoning Rights (TZR) concepts for consideration for redevelopment of existing apartment complexes and/or underutilized commercial properties
- ✓ Consider new Overlay Districts in areas around the universities as recommended in the Livable Centers Initiative study
- ✓ Consider changes to life, safety and sanitary codes to assist efforts of Code Enforcement, Fire department and Police department in the cleanup of blighted properties

Goal 3: Examine and implement financial redevelopment tools to redevelop the Franklin Gateway area

- ✓ Investigate financial opportunities for funding to complete Franklin Road streetscape improvements
- ✓ Investigate funding sources for connector roads from Cobb Parkway to Franklin Road
- ✓ Assist private sector in establishing a Community Improvement District (CID) for a defined area within the Franklin Gateway area; investigate property values to identify boundaries

Goal 4: Market the strategic vision of the transformation of Franklin Road into a vibrant corridor

- ✓ Investigate solutions to address and reduce problematic commercial properties
- ✓ Encourage public-private investment and site acquisitions to remove aging apartment complexes
- ✓ Explore potential funding opportunities for connector roads and trail systems in the Franklin Gateway area

Goal 5: Encourage economic activity and growth in Marietta's Central Business District

- ✓ Examine challenges with parking availability and make recommendations for improvements
- ✓ Manage silhouette lighting on Marietta Square
- ✓ Communicate a unified message to prospective visitors and citizens
- ✓ Manage the Marietta Square directory to reflect revisions and updates

DEVELOPMENT SERVICES

PERFORMANCE MEASUREMENTS

Measurement	FY13 Actual	FY14 Estimate	FY15 Budget
Code Compliance Inspections	5,833	6,000	6,000
Letters / Reports Generated	4,456	4,500	4,500
Code Enforcement Cases	5,822	6,000	6,000
Citations Prepared for Court	1,791	1,800	1,800
Citations Issued	31	30	30
Sign Permits Issued	362	300	300
Rezoning Applications Processed	27	20	24
Variance Applications Processed	58	30	20
Plats Reviewed	33	20	20
Site Plans Reviewed	25	40	40
Business License Applications Reviewed	974	900	900
Building Permits Reviewed	1,358	1,400	1,300
One-on-one dialogues with Georgia project managers	50	50	70
Meetings with private business prospects	150	150	150
Special projects (MU2 LCI, Franklin-Gateway, CID)	2	3	3
Print media per year in regional and national publications	15	15	15
Industries or businesses visited in support of business retention and expansion program (BREP)	50	50	75

GOALS ACCOMPLISHED

- ◊ Completed Marietta University Enhancement District Livable Centers Initiative (MU2 LCI) planning and market study with partners at Southern Polytechnic State University and Life University
- ◊ Revised Tree Ordinance to make it more business-friendly
- ◊ Updated detailed plans for Meeting Park and Summit Village
- ◊ Dissolved the Franklin-Gateway Tax Allocation District (TAD) and the Marietta-Cobb New Markets Fund
- ◊ Developed marketing ad copy for business and visitors publications promoting Marietta
- ◊ A \$68 million general obligation bond was approved for the urban redevelopment of the Franklin-Gateway area and streetscape improvements on portions of Whitlock Avenue
- ◊ Acquired two apartment complexes on Franklin Road for redevelopment
- ◊ Amended and expanded the Franklin Opportunity Zone to assist businesses
- ◊ Assisted Historic Preservation Committee with preparation for its first adopted historic district on Kennesaw Avenue; prepared plans for signage
- ◊ Facilitated approvals for quality commercial development projects including a Mercedes dealership and Family Dollar store
- ◊ Received grant funding for a portion of the Kennesaw Mountain to Chattahoochee River (KMCR) Trail
- ◊ Issued a Request for Proposal (RFP) for a Real Estate consultant for the Franklin-Gateway area
- ◊ Established industrial business lunches to improve communication between Mayor/staff and industry
- ◊ Encouraged the private sector to work on creating a Community Improvement District (CID)
- ◊ Sponsored and developed a Georgia State Project Manager's Day in Marietta to showcase business development opportunities
- ◊ Established grant guidelines for the Marietta Development Authority (MDA) and the Downtown Marietta Development Authority (DMDA)
- ◊ MiMedx Group, Inc. moved its corporate headquarters to Marietta and plans to increase its employee base each year over the next three years
- ◊ Administered the Federal Summer Food Service Program (SFSP) for the 16th consecutive year, providing meals to at least 1,000 children on a daily basis for eight weeks during the summer break from school

DEVELOPMENT SERVICES

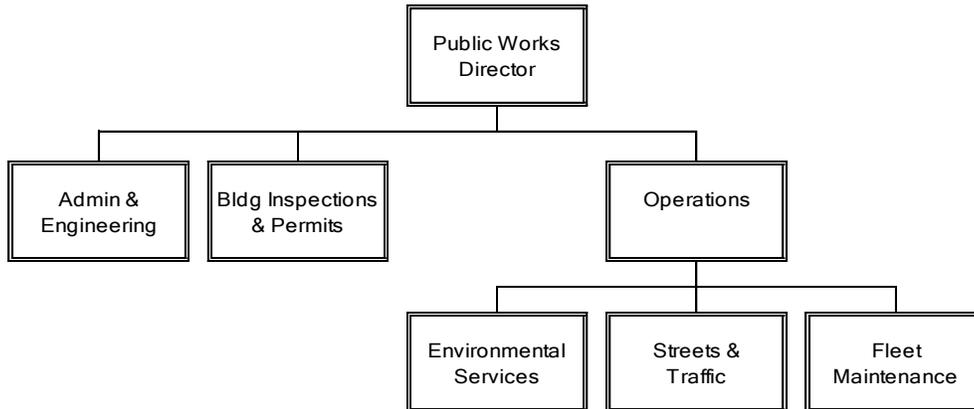
EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Personal Services	1,274,432	1,320,152	1,235,117	1,203,662	1,433,846
Operating Services	183,298	108,030	112,247	107,939	365,693
Total Budget	1,457,730	1,428,182	1,347,364	1,311,601	1,799,539
Change over prior year	---	-2.03%	-5.66%	-2.65%	37.20%

PERSONNEL DETAIL

Title	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Development Services Director	1	1	1	1	1
Administrative Assistant II	1	1	1	1	1
Planning and Zoning Manager	1	1	1	1	1
Urban Planner	1	1	1	1	1
Urban Planner II	1	1	1	0	0
Code Enforcement Manager	1	1	1	1	1
Senior Code Enforcement Inspector	0	0	1	1	1
Code Enforcement Inspector	5	5	4	6	6
Code Enforcement Specialist	2	2	2	0	0
Planning and Zoning Coordinator	1	1	1	1	1
Code Enforcement Coordinator	1	1	1	0	0
Zoning Coordinator	0	0	0	1	1
Code Enforcement Clerk	1	1	1	1	1
Economic Development Manager	1	1	1	1	1
Economic Development Proj. Mgr. I	1	1	1	0	0
Planning & Development Specialist	0	0	0	1	1
Economic Development Proj. Mgr. II	1	1	1	1	1
Project Manager - Redevelopment	0	0	0	0	1
Planning Commission Member	7	7	7	7	7
Board of Zoning Appeals Member	7	7	7	7	7
Total Budgeted Positions	33	33	33	32	33

PUBLIC WORKS



The Public Works Department has six main divisions: Administration and Engineering; Building Inspections; Environmental Services; Streets and Traffic Services; and Fleet Maintenance which is discussed in the Internal Service Funds section.

The Administration and Engineering Division provides engineering support to the other divisions and includes preparing plans and cost estimates for streets, sidewalks, storm drain and other projects constructed by City crews. It is responsible for reviewing and approving site development plans and conducting site inspections. It also oversees transportation and communications projects as outlined under the SPLOST program. This division is also responsible for implementing the City's comprehensive storm water management program which is designed to reduce pollutants in storm water runoff. In addition, this division manages the utility permitting program which requires utility companies to submit plans for approval prior to initiating any work on City owned rights-of-way.

The Building Inspections Division is responsible for the enforcement of City codes or laws related to construction in the City. Inspection responsibilities include reviewing plans; issuing permits; and performing field inspections for all building, electrical, grading, plumbing, and heating and air conditioning work performed in the City.

The Environmental Services Division is responsible for providing solid waste collection services to approximately 12,000 households within the City. Services provided include twice-weekly garbage collection at the rear door and curbside yard waste collection once per week. The City contracts with an outside vendor to collect solid waste, cardboard and glass in the Central Business District six days a week. The Environmental Services Division has successfully diverted over 25% of the solid waste stream from landfills each year since implementing a volume based fee structure in 1994.

The Streets Division is responsible for the maintenance of streets, sidewalks, curbs and gutters, rights-of-way and storm water collection systems throughout the City. This includes the street sweeping operation in which streets are swept every 6-8 weeks.

The Traffic Division is responsible for the installation and maintenance of traffic control signs, pavement markings, traffic signals and school flasher zones located within the City limits. It manages a traffic control center where traffic signal operations can be monitored and modified remotely. In addition, this division is installing closed circuit television cameras in several locations throughout the City to monitor traffic and modify signal operations when necessary.

PUBLIC WORKS

MISSION STATEMENT

To maintain a high level infrastructure and provide municipal and public support services to citizens and internal partnerships. To provide the services of engineering; building inspection; maintenance of City streets, drainage systems and traffic signals; solid waste collections and recycling; and fleet maintenance in a manner that protects the health, safety and welfare of the citizens and promotes awareness and satisfaction for the services received.

GOALS AND ACTIONS

Goal 1: Continue to maintain or exceed current service levels

- ✓ Maintain current FEMA Flood Plain Community Rating System level 8
- ✓ Update the Storm Water Management Plan to maintain a “living document”, as required by GA EPD
- ✓ Continue the conversion of residents to once-a-week roll-cart service
- ✓ Maintain compliance with the City’s General Storm Water Discharge Permit and the Watershed Management Plan

Goal 2: Effectively utilize technology to increase departmental efficiency

- ✓ Improve coordination of utility construction through an internet-based application process and computerized record retention system
- ✓ Assess implementation of an asset management program and work-order system for streets, traffic and storm drainage assets; utilize asset management system to forecast asphalt maintenance needs
- ✓ Maintain and improve utility coordination for road construction projects; improve documentation of same

Goal 3: Continue to maintain or enhance the transportation and traffic infrastructure through technology and planning

- ✓ Upgrade all poly-head pedestrian signals with countdown display
- ✓ Continue evaluation of pavement patch conditions at utility cut sites
- ✓ Perform/update traffic corridor timing analysis using Synchro for signalized corridors on an annual basis; evaluate capacity needs and complete Synchro master model
- ✓ Continue reflectivity program and inspections to insure safe visibility of City signage while meeting Federal Highway Administration (FHWA) requirements
- ✓ Evaluate storm water system mapping and inspection program using new asset management system
- ✓ Complete construction of projects funded through the 2005 SPLOST for Transportation Improvement Projects
- ✓ Continue striping inspection and maintenance program
- ✓ Perform a five-year pavement conditions analysis

Goal 4: Continue to support the City’s promotion of environmentally friendly projects such as decreased energy consumption and reduced carbon footprint

- ✓ Continue residential recycling programs as well as Central Business District and City facility recycling
- ✓ Continue to protect streams and watersheds from sediment and other pollutants through site plan reviews, site inspections, Industrial Storm Water Facility inspections, Highly Visible Pollutants Source inspections and Total Maximum Daily Load (TMDL) sampling of streams

Goal 5: Continue to support training and staff certification programs

- ✓ Maintain International Code Council certification to improve energy efficiency and awareness of current industry trends
- ✓ Provide continuing education for inspectors through Northwest Georgia Inspectors Association; obtain International Code Council certification for all building inspectors
- ✓ Continue certification of traffic technicians through International Municipal Signal Association
- ✓ Pursue Public Works Certification through the American Public Works Association
- ✓ Improve ISO Building Code Effectiveness Grading Schedule rating

PUBLIC WORKS

PERFORMANCE MEASUREMENTS

Measurement	FY13 Actual	FY14 Estimate	FY15 Budget
Potholes Repaired	195	200	108
Citizen Pothole Complaints	23	24	11
Citizen Pothole Complaints Completed within 24 hours	23	24	11
Sidewalks Completed (square feet)	18,345	18,814	13,193
Curbs/Gutters Completed (linear feet)	1,407	1,442	334
Count-down Pedestrian Crossing Signals Installed	5	3	3
Intersections converted to Light Emitting Diode (LED)	1	6	1
Signalized Intersections Installed/Upgraded	10	8	7
Traffic signals re-timed as part of corridor re-timing projects	22	15	25
Intersection Maintenance	218	218	220
Sign Maintenance areas defined by blocks	60	60	60
Sanitation Customer Calls	5,000	5,000	8,000
Missed Refuse Pickups	150	150	80
Average Number of Customers per Sanitation Route	1,739	1,739	2,000
Tons of Residential Waste Collected	24,000	24,000	28,000
% of Residential Waste Diverted to Recycling	37%	37%	40%
Tons of Residential Waste Recycled	8,900	8,900	10,000
Tons of Residential Waste Landfilled	16,200	16,200	18,000
Tons of Brush and Yard Waste Collected	4,000	4,000	6,000
Fees Charged for Pickup of Extra Items	\$30,000	\$30,000	\$40,000
Fleet Availability per Month	82%	82%	95%
Preventative Maintenance Compliance	54%	65%	90%
Rework Rate	0.0%	0.2%	0.1%
Mechanic Productivity	56%	75%	90%
Vehicle Repairs Completed within 24-hour Period	36%	43%	50%
Work Orders Processed (Fleet)	6,004	6,100	6,100
Work Zone and Safety Inspection for Public Works operations	315	625	350
Accident/Incident investigations (employee, property, vehs & equip)	110	130	130
Employee training and certification hours	1,980	4,000	2,000

GOALS ACCOMPLISHED

- ◊ Established communications between the traffic control center and three signalized intersections
- ◊ Installed upgraded traffic detection systems at twelve intersections
- ◊ Enabled traffic cameras to be viewed over any IP-enabled City computer with authorized access
- ◊ Updated Transportation Improvement Aspirations Plan
- ◊ Upgraded three signalized intersections with battery backup, making a total of eleven to date
- ◊ Reviewed Erosion, Sedimentation and Pollution Control Plans for proposed projects and assisted in the approval process; submitted plans for approximately 120 projects per year, plus multiple re-reviews for each
- ◊ 15% of site plans, 20% of building plans and 70% of building permits have been scanned and made available internally
- ◊ 81% of 2005 and 2011 SPLOST projects have begun construction or completed construction
- ◊ Converted 95 intersections to Light Emitting Diode (LED) since 2007
- ◊ Completed the last 1994 SPLOST project using funding from Livable Centers Initiative (LCI) and the American Recovery and Reinvestment Act (ARRA)
- ◊ Received grant funding for a portion of the Kennesaw Mountain to Chattahoochee River (KMCR) Trail

PUBLIC WORKS

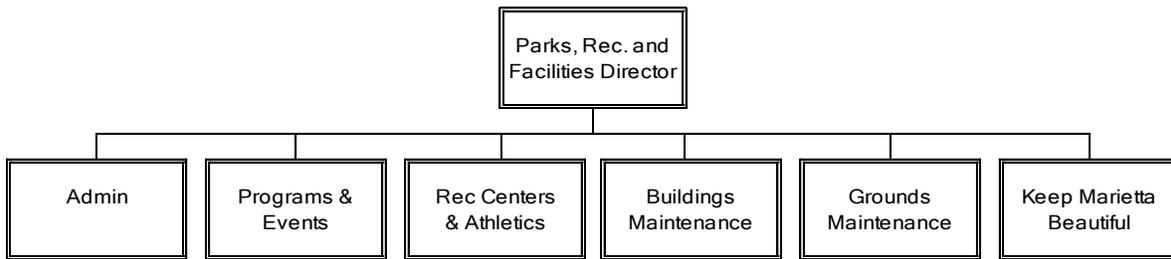
EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Personal Services	4,971,760	4,941,635	4,743,486	4,961,085	5,485,235
Operating Services	1,796,666	1,779,324	1,757,141	1,914,557	1,905,168
Capital	0	45,243	357,795	193,298	0
Total Budget	6,768,426	6,766,202	6,858,422	7,068,940	7,390,403
Change over prior year	---	-0.03%	1.36%	3.07%	4.55%

PERSONNEL DETAIL

Title	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Public Works Director	1	1	1	1	1
Admin. Assistant II - Public Works	1	1	1	1	1
Assistant PW Director/City Engineer	1	1	1	1	1
Transportation Engineer	1	1	1	1	1
Civil Engineer	1	1	1	1	1
Civil Engineering Technician	1	1	1	1	1
Civil Engineering Assistant	1	1	1	1	1
Erosion Control Inspector	1	1	1	1	0
Storm Water Technician	0	0	0	0	1
SPLOST Admin. Coordinator	1	1	1	1	1
SPLOST Support Specialist	1	1	1	1	1
Chief Building Official	1	1	1	1	1
Building Trades Inspector	4	4	4	4	3
Senior Building Trades Inspector	2	2	2	2	2
Permit Clerk	1	1	1	1	1
Environmental Servs. Superintendent	1	0	0	0	0
Environmental Services Supervisor	1	1	1	1	1
Admin. Assistant I - Envir. Services	1	1	1	1	1
Environmental Services Foreperson	3	3	3	3	3
Route Driver	15	15	14	14	10
Envir. Servs. City Service Worker I	21	21	19	19	17
Envir. Servs. City Service Worker II	0	0	0	0	8
Assistant PW Director/Ops. Manager	1	1	1	1	1
Admin. Assistant I - Streets & Traffic	1	1	1	1	1
PW Analyst/Safety Coordinator	1	1	1	1	1
Streets Supervisor	1	1	1	1	1
Streets Foreperson	5	5	5	4	4
Equipment Operator - Streets	6	6	6	6	6
Maintenance Technician - Streets	1	1	1	1	1
Streets City Service Worker I	3	3	3	3	8
Streets City Service Worker II	16	16	12	12	7
Traffic Supervisor	1	1	1	1	1
Traffic System Technician	1	1	1	1	1
Traffic Sign Technician	1	1	1	0	0
Sign Technician II	0	0	0	1	1
Traffic Signal Apprentice I	5	5	5	5	5
Traffic Signal Technician I	3	3	3	3	3
Board of Bldg.Code Appeals Member	7	7	7	7	7
Total Budgeted Positions	113	112	105	104	105

PARKS, RECREATION AND FACILITIES



The Parks, Recreation and Facilities Department administers recreation services and provides for the operation and maintenance of City parks, recreation centers, buildings and grounds and Keep Marietta Beautiful services.

The Special Events Division is responsible for scheduling, planning, organizing and staffing special events and other variety programs such as concerts on Marietta Square, the Fourth of July parade and festivities, arts and crafts festivals and holiday oriented activities.

The Elizabeth Porter and Lawrence Street Recreation Centers provide daily recreational activities. Seasonal special events, tournaments, league play and instruction are also offered. Summer Programs provides a diverse selection of activities during the summer months geared toward school age children. These activities include playground programs, day camps, safety education and swimming. The Athletics Division provides organized and supervised athletic programs for youths and adults. Youth athletics provide instruction and varying levels of competition. Adult athletics promote group involvement and allow teams to compete on local, district and state levels.

The Buildings Maintenance Division's responsibilities include general maintenance of all City buildings and facilities. It is also responsible for contractual maintenance services such as janitorial services; elevator repair and inspections; and other services necessary to keep City buildings clean and in safe working order.

The Grounds Maintenance Division is responsible for the City-wide Landscaping Program including Glover Park, all City parks and various lots owned by the City. It also maintains the grounds surrounding the City buildings and the City cemetery and supervises the community service program.

The Keep Marietta Beautiful Division focuses on business and multi-family housing recycling. It also promotes its in-school efforts through speeches and education on the three curbside programs and beautification efforts within the City.

PARKS, RECREATION AND FACILITIES

MISSION STATEMENT

To provide safe and enjoyable recreation and leisure experiences for a diverse population, generate tourism, initiate beautification projects, promote environmental awareness and maintain City buildings through preventative, routine and emergency care.

GOALS AND ACTIONS

Goal 1: Provide technical maintenance for designated buildings and facilities

- ✓ Inspect buildings according to established schedule and perform repairs as needed
- ✓ Process and complete work orders in a timely fashion; coordinate and supervise contractors as needed
- ✓ Continue to maintain new parking deck access gate and equipment as needed
- ✓ Maintain up-to-date knowledge of codes and ordinances governing facilities; ensure conformity to specifications

Goal 2: Maintain grounds at City parks and greenspaces

- ✓ Execute lawn maintenance schedule, evaluating sites and expanding program as needed; provide tree and shrub maintenance
- ✓ Maintain playground safety inspection program pursuant to National Playground Recreation Association standards
- ✓ Establish erosion-control measures; plant ground cover to reduce regular maintenance activities
- ✓ Inspect park fixtures according to established schedule; repair and secure safety issues as required

Goal 3: Provide landscape development and maintenance at beautification sites

- ✓ Continue pesticide management program and expand as necessary; maintain standards set by Georgia Department of Agriculture
- ✓ Engage in tree preservation, maintenance and planting; continue support of Marietta Treekeepers activities
- ✓ Improve turf coverage and expand care program; adjust chemical care program based on site needs
- ✓ Install and maintain seasonal color at designated City sites including new properties as they are developed; coordinate contracts with professional landscaping firms
- ✓ Maintain landscape and beautification installations and utilize captured rain water for irrigation

Goal 4: Provide janitorial services at designated City buildings

- ✓ Continue to supervise janitorial contractors and resolve issues reported by citizens and employees
- ✓ Evaluate existing staffing levels, contracted services and maintenance requirements for potential cost savings

Goal 5: Continue progress on construction projects funded by the 2009 Parks Bond

- ✓ Begin construction at the Lawrence Street Recreation Center
- ✓ Complete design details and initiate construction on the Custer Park building and Elizabeth Porter Park site

Goal 6: Manage contracts for the operation of Aviation and Custer Parks and Laurel Park Tennis Center

- ✓ Access the needs of the lessees, including advertising, marketing, promotions and participation improvement
- ✓ Meet quarterly with each group to discuss progress, goal achievement and program implementation

Goal 7: Upgrade irrigation systems at City parks and facilities

- ✓ As existing irrigation systems require repair or replacement, utilize components that will reduce water flow and better support water conservation
- ✓ Continue to attend irrigation seminars and training on Water Smart technology
- ✓ Utilize Water Smart Irrigation System and irrigation controllers to permit control and operation of all systems from a single location

PARKS, RECREATION AND FACILITIES

PERFORMANCE MEASUREMENTS

Measurement	FY13 Actual	FY14 Estimate	FY15 Budget
<u>Parks & Recreation:</u>			
Youth Basketball Participants	303	288	320
Concerts on the Square	18	18	18
Festivals on the Square	9	9	9
City Special Events	10	10	10
Non-City Special Events	25	25	25
<u>Buildings & Grounds Maintenance:</u>			
<u>Technical:</u>			
Projects	23	25	22
Work Orders	1,354	1,312	1,350
Vandalism Incidents	12	12	12
<u>Grounds:</u>			
Projects	10	12	11
Work Orders	547	532	538
Vandalism Incidents	25	24	25
<u>Community Service Program:</u>			
Work Orders	45	42	42

GOALS ACCOMPLISHED

- ◇ With the completion of the new Trane HVAC Tracer system, we have the ability to monitor and adjust area temperatures at City Hall, Fire headquarters and Public Safety
- ◇ Completed multiple projects, using City Parks Bond funding, at these locations: Custer Park, Laurel Park Tennis Center, Merritt Park, A.L. Burruss Park, Birney Park, Brown Park, Joe Mack Wilson Park, Lake Park and Lewis Park
- ◇ Continued to maintain playground safety inspection program pursuant to National Playground Recreation Association standards
- ◇ Continued lawn maintenance schedules for assigned areas, evaluating sites and expanding programs as needed
- ◇ Continued to maintain currency of information regarding codes and ordinances governing facilities; ensured conformation of all facilities to proper specifications
- ◇ Completed various construction/renovation requests including modification of kitchen cabinets at Fire Stations 52 and 53
- ◇ Continued to upgrade lighting fixtures throughout City facilities with energy saving electronic ballasts and bulbs
- ◇ Continued to supply technical, landscape and custodial services to all City facilities utilizing the Work Order system which provides monitoring and tracking capabilities of all submitted requests
- ◇ Continued restoration efforts of existing trails, replacement of bridges and thinning of vegetation at Wildwood Park and A.L. Burruss Park
- ◇ Continued to provide technical and labor support for all City-sponsored special events including Taste of Marietta, 4th of July celebration, Concerts on the Square and all City events
- ◇ Continued to upgrade the lighting in Municipal Court by installing low voltage/high output cool can lighting
- ◇ Obtained and maintained training and materials needed to effectively and efficiently achieve optimum performance levels
- ◇ The Manager of Parks, Landscape and Open Space was named the Planning, Design and Development Distinguished Professional of the Year by the Georgia Recreation and Parks Association

PARKS, RECREATION AND FACILITIES

EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Personal Services	1,639,392	1,602,398	1,455,579	1,630,528	1,793,459
Operating Services	945,967	849,370	900,965	930,111	1,008,310
Capital	75,794	12,719	187,310	97,525	0
Total Budget	2,661,153	2,464,487	2,543,854	2,658,164	2,801,769
Change over prior year	---	-7.39%	3.22%	4.49%	5.40%

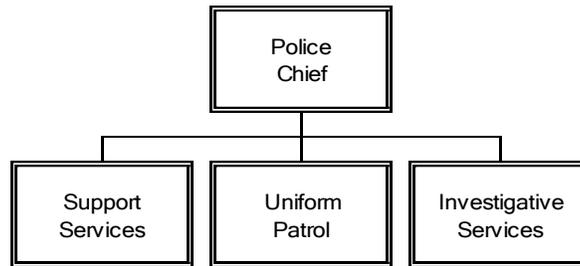
PERSONNEL DETAIL

Title	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Parks, Rec. and Facilities Director	1	1	1	1	1
Recreation Services Manager	1	1	0	0	0
Parks & Recreation Superintendent	0	0	1	1	1
Parks, Landscape & Open Space Mgr	0	0	0	0	0.25
Administrative Assistant II	1	1	1	1	1
Recreation Supervisor	2	2	2	2	2
Recreation Coordinator	3	3	2	2	2
Recreation Center Director	1	1	1	1	1
Recreation Leader	2	2	2	2	2
Clean City Coordinator	1	1	1	1	1
Buildings & Grounds Superintendent	1	1	1	1	1
Administrative Assistant I - Bldgs.	1	1	1	1	1
Buildings Supervisor	1	1	1	1	0
Senior Maintenance Tech	2	2	2	2	1
Maintenance Technician	2	2	3	3	2
Maintenance Technician II	0	0	0	0	2
Grounds Supervisor	1	1	1	1	0
Grounds Foreperson	2	2	2	2	3
Grounds City Service Worker I	2	2	3	3	5
Grounds City Service Worker II	6	6	5	5	3
Total Budgeted Positions	30	30	30	30	29.25

In FY2015, 25% of the position allocation for the Parks, Landscape & Open Space Manager was moved to the General Fund from the Parks Bond Fund.



POLICE



The Support Services Division of the Police Department consists of the offices of the Chief of Police, Deputy Chiefs, Evidence and Property Unit, Records, Crime Analysis Unit, Internal Investigations, Accreditation, Training and Police Academy. Expenses related to the custody of prisoners are also part of this division.

The Uniform Patrol Services Division is charged with the responsibility of taking appropriate action to protect life and property; preserve the peace; prevent crime; enforce DUI and traffic laws; identify and arrest violators of the law; and enforce all federal, state and local laws and ordinances falling within the Department's jurisdiction. Included in the Uniform Patrol Services Division are a Selective Traffic Enforcement Program (STEP) Unit, a Community Response Unit and a Parking Officer.

The Investigative Services Division is comprised of the Detective Unit, Marietta-Cobb-Smyrna (MCS) Narcotics Task Force, Forensic Services Unit and Drug Enforcement Administration (DEA) Task Force. These units are responsible for investigating criminal cases from either a proactive or reactive standpoint and conducting building searches, drug searches and tracking.

POLICE

MISSION STATEMENT

To ensure the highest level of crime control and overall public safety through community problem-solving, active partnering with public sector agencies, extensive teamwork with the community and willingness to share information with the public.

GOALS AND ACTIONS

Goal 1: Reduce the number of burglaries, larcenies, robberies, auto thefts and aggravated assaults by five percent

- ✓ Enhance quality of preliminary investigation by patrol officers
- ✓ Emphasize enforcement of selected misdemeanors
- ✓ Increase compliance checks of establishments serving alcohol
- ✓ Conduct investigative services enforcement details
- ✓ Continue to refine crime reduction and crime prevention programs
- ✓ Develop strategies and prevention details with other law enforcement agencies

Goal 2: Utilize improved technology to increase efficiency and effectiveness

- ✓ Upgrade equipment as needed to remain technologically current
- ✓ Acquire firearms training simulator
- ✓ Establish access to City probation database

Goal 3: Increase employee development opportunities

- ✓ Promote intermediate and advanced certification courses
- ✓ Review Senior Police Officer program
- ✓ Assess promotional requirements
- ✓ Evaluate Field Training program
- ✓ Review and strengthen office safety practices

Goal 4: Improve officer safety and service delivery through construction of a Public Safety training facility

- ✓ Review site plan
- ✓ Begin site preparation



POLICE

PERFORMANCE MEASUREMENTS

Measurement	FY13 Actual	FY14 Estimate	FY15 Budget
Crime Caseload:			
Murder	2	2	1
Robbery	142	133	127
Aggravated Assault	128	121	115
Burglary	513	488	464
Larceny	1,862	1,769	1,681
Auto Theft	185	173	165
Average response time for emergency priority calls (minutes)	4	4	4
Compliance rate with National and State Certification Standards	100%	100%	100%
Training cost per sworn officer	\$3,200	\$3,264	\$3,427
% of recruits employed after 1 year	100%	83%	94%

GOALS ACCOMPLISHED

- ◇ Achieved state recertification from the Georgia Association of Chiefs of Police and national re-accreditation through the Commission on Accreditation for Law Enforcement Agencies
- ◇ Reduced Part One offenses by five percent; Part One offenses include murder, robbery, aggravated assault, burglary, larceny, auto theft and arson
- ◇ Implemented Cyber Crimes Unit within the Investigations Division
- ◇ Developed a Hiker and Runner Safety Course and presented safety seminar to the public
- ◇ Completed replacement of in-car video systems in patrol vehicles
- ◇ Implemented Marietta Law Enforcement Image and Video Exchange (M-LIVE) program which enables police to request and process digital images and video submissions from the public of specific crimes and crime scenes
- ◇ Hosted Citizens' Police Academy, a ten-week course designed to familiarize residents and business owners with City policing
- ◇ Partnered with the DEA in its Prescription Drug Take Back initiative to provide citizens with 24/7 access to dispose of unused and unwanted prescription drugs



Marietta Police Officers and Police Explorers reach out to the community during the National Night Out block party

POLICE

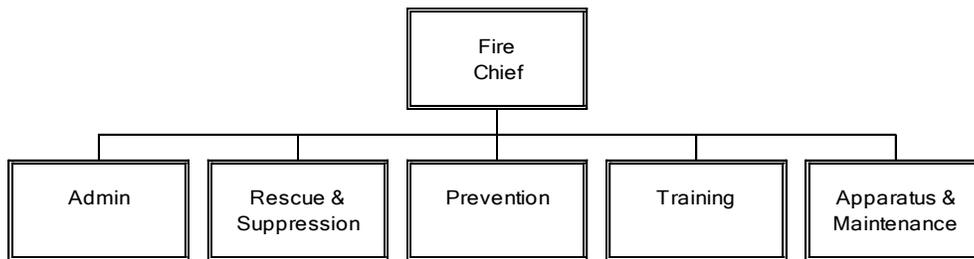
EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Personal Services	11,403,361	11,411,214	11,372,457	11,702,287	12,281,972
Operating Services	1,851,395	2,109,494	2,155,526	2,176,959	2,450,871
Capital	162,976	0	177,538	190,045	0
Total Budget	13,417,732	13,520,708	13,705,521	14,069,291	14,732,843
Change over prior year	---	0.77%	1.37%	2.65%	4.72%

PERSONNEL DETAIL

Title	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Chief	1	1	1	1	1
Deputy Chief	2	2	2	2	2
Major	5	5	5	5	5
Lieutenant	8	8	8	8	8
Sergeant	15	15	15	15	15
Senior Officer	19	19	19	19	19
Officer	89	89	89	89	89
Administrative Assistant I	1	1	1	1	1
Administrative Assistant III	1	1	1	1	1
Administrative Services Technician	1	1	1	1	1
Support Services Technician	3	3	3	3	3
Police Expense Coordinator	1	1	1	1	1
Supervisor of Police Services	1	1	1	1	1
Crime Analyst	1	1	1	1	1
Cyber Specialist	0	0	1	1	1
Police Service Representative	18	18	18	18	18
Prisoner Transport Officer	4	4	4	4	4
Fleet Maintenance Coordinator	1	1	1	1	1
Parking Enforcement Officer	1	1	1	1	1
Bailiff - Part Time	3	3	3	3	3
PAL/Franklin Rd. Programs Coord.	0	0	0	1	1
Total Budgeted Positions	175	175	176	177	177

FIRE



The Fire Department serves to effectively prepare, provide and promote services that minimize the loss of life and property resulting from fires, medical emergencies and other disasters.

The Administration Division is charged with the management of all Fire resources to assist with performance of the departmental mission. Policies and procedures are developed to provide guidelines for departmental operations.

The Suppression Division provides resources necessary to provide timely response to requests for emergency services. The priority for fulfilling these requests is, initially, for events threatening life and health; secondly, for events responsible for unacceptable levels of property damage; and thirdly, for events pertaining to unacceptable levels of environmental abuse.

Some of the operations that Suppression mitigates are: fires (commercial, residential, and transportation); medical (basic life safety and advanced life safety); hazardous materials (spills and leaks); and search and rescue (forcible entry, vertical rescue, confined space and water rescue).

Fire Prevention focuses on citizen safety by providing public education, inspections, code enforcement and investigations. This division also oversees the records and database to ensure that the department meets all its documentation responsibilities.

The Training Division insures that personnel meet all departmental, state and federal training goals and objectives and also purchases and oversees all personal protective equipment.

FIRE

MISSION STATEMENT

To effectively prepare, provide and promote services that minimize the loss of life and property resulting from fires, medical emergencies and other disasters.

GOALS AND ACTIONS

Goal 1: Maintain and improve infrastructure and capabilities through the achievement of an Insurance Services Office (ISO) Class 1 rating



- ✓ Complete the relocation of Station 56; continue plans for Station 57 and a seventh engine company
- ✓ Return to apparatus replacement plan to meet future vehicle needs
- ✓ Update firefighting equipment; replace Advanced Life Support heart monitors
- ✓ Replace HVAC system at two fire stations; replace flooring and drop ceiling at three fire stations; replace apparatus bay doors
- ✓ Replace Decontamination Unit tow vehicle and hazardous materials truck; replace hazmat chemical ID equipment and Decontamination Unit isolation curtains

Goal 2: Promote wellness and achieve physical fitness through an on-going program of functional exercise, proper nutrition and occupational evaluations

- ✓ Promote balanced diet; continue to provide information on Paleo and Zone diet plans
- ✓ Encourage participation in fitness programs that improves or maintains cardiovascular/respiratory endurance, stamina, strength, flexibility, power, speed, coordination, agility and balance
- ✓ Evaluate and support wellness and fitness through annual fitness evaluations and medical exams; insure that equipment, time and space are available to perform fitness training

Goal 3: Increase firefighter safety and improve service delivery through construction of a Public Safety training facility

- ✓ Complete site preparation; install fire hydrants; complete drives and pads for vehicle access
- ✓ Construct training tower and live fire burn training center
- ✓ Construct tactical and drill facility with public safety training props



FIRE

PERFORMANCE MEASUREMENTS

Measurement	FY13 Actual	FY14 Estimate	FY15 Budget
Total calls for service (all incidents)	10,676	10,750	10,850
Units dispatched to calls for service	15,964	16,100	16,800
Total Fire Calls	224	220	215
Structure fires	106	108	110
EMS (Emergency Medical Services) calls	6,878	6,890	6,950
ALS (Advanced Life Support) units in service	6	6	6
Plan reviews of commercial property	467	475	500
Business inspections	4,733	4,750	4,800
Fire investigations	68	70	75
Total departmental training hours	28,108	28,200	28,300
% of EMS responses in 6 minutes or less	77.35%	75.00%	74.00%
% of recruits employed after 1 year	100%	100%	100%
% of uniformed personnel who are paramedics	64%	65%	68%

GOALS ACCOMPLISHED

- ◇ Through a grant from the Federal Emergency Management Agency (FEMA), provided and installed 170 Lifetone alarms, specially designed smoke detectors for the hearing impaired
- ◇ Hired and trained nine new firefighters
- ◇ Fire investigation resulted in eight arson arrests
- ◇ Purchased 32 sets of turnout gear
- ◇ Continued to develop a Master Plan for fire training facility
- ◇ Completed annual fitness evaluation (BLITZ) to demonstrate firefighting fitness ability
- ◇ Conducted additional training, beyond that which is required by the State, to ensure the safety of Marietta's citizens



A Fire Department training exercise for new recruits



FIRE

EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Personal Services	9,938,788	9,942,625	10,130,322	10,267,778	10,762,997
Operating Services	938,379	893,788	866,827	1,017,941	993,088
Capital	0	39,097	30,638	21,186	0
Total Budget	10,877,167	10,875,510	11,027,787	11,306,905	11,756,085
Change over prior year	---	-0.02%	1.40%	2.53%	3.97%

PERSONNEL DETAIL

Title	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Chief	1	1	1	1	1
Deputy Chief	1	1	1	1	1
Administrative Assistant III	1	1	1	1	1
Assistant Chief - Suppression	3	3	3	3	3
Station Commander - Suppression	6	6	6	6	6
Lieutenant - Suppression	1	1	1	1	1
Lieutenant Medic - Suppression	14	14	14	14	14
Firefighter Engineer	14	14	14	14	14
Firefighter Engineer Medic	19	19	19	19	19
Firefighter III	1	1	1	1	1
Firefighter II	12	12	12	12	12
Firefighter I	48	48	48	48	48
Assistant Chief - Prevention	1	1	1	1	1
Commander - Prevention	2	2	2	2	2
Admin. Assistant I - Prevention	1	1	1	1	1
Lieutenant - Prevention Officer	2	2	2	2	2
Lieutenant - Prevention Officer, Medic	2	2	2	2	2
Assistant Chief - Training	1	1	1	1	1
Commander - Training	1	1	1	1	1
Administrative Assistant I - Training	1	1	1	1	1
Lieutenant - Training Officer	1	1	1	1	1
Lieutenant-EMS/Training Ofcr., Medic	1	1	1	1	1
Lieutenant - Homeland Security	1	1	1	1	1
Total Budgeted Positions	135	135	135	135	135

NON-DEPARTMENTAL

City Non-departmental includes funds for expenditures that benefit more than one department. The budget for the items listed herein is not readily allocated to the recipient department. Actual expenditures, along with the budgeted amount at year-end, are reclassified for preparation of the year-end financial statements.

Each year there is a lump sum budget for personal services which will be allocated out to the departments during the course of the fiscal year. These items include funding for the sick leave sell back program and a salary savings amount that will be realized throughout the year based on vacant positions and a hiring freeze.

Tourism expenses can be found in this area as well. The City levies a tax to the patrons of all hotels and motels inside the City limits and collects it from these business establishments on a monthly basis. The revenue from this tax is used for the promotion of tourism and is authorized to be distributed to, but not limited to, an exhibit hall, a conference center and a performing arts center. This promotes and supports tourism by providing a forum for conventions and trade shows as well as athletic, musical, theatrical, cultural, civic and performing arts events. The City distributes 62.5% of hotel/motel tax revenue that it receives as follows: Marietta Welcome Center receives 12.5%, the Hilton Atlanta/Marietta Hotel and Conference Center receives 30.25% and the Cobb Convention Center receives 19.75%.

In addition the City collects auto rental excise tax in the amount of 3% on all rental cars within the city limits. The City distributes 100% of these collections to local museums, theaters and other entities in order to promote tourism in the downtown area. These grants are administered through the Welcome Center as well. Tourism grants from hotel/motel tax and auto rental tax include the following: \$38,558 for Gone With the Wind Museum rent expense; \$50,927 for the Marietta-Cobb Museum of Art; \$128,579 for the Marietta Museum of History; \$2,547 for the Friends of Brumby Hall; \$40,222 for the Gone With the Wind Museum; \$8,029 for the Friends of Brown Park; \$33,500 for the Earl Smith Strand Theatre; \$3,000 for the Georgia Ballet; \$4,500 for the Old Zion Baptist Church Heritage Museum; \$1,529 for Cobb Landmarks; \$15,000 for Atlanta Lyric Theater; \$12,000 for the Georgia Symphony Orchestra and \$125,167 for Emergency Contingency and/or Tourism Development.

Other general expenditures found in this departmental accounting entity include transfers to other funds of the City, such as the BLW, the Golf Course, Health Insurance and others.

EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Personal Services	0	0	0	0	-1,240,000
Tourism - Welcome Center	569,381	500,855	578,750	629,358	700,000
Tourism - Cobb Convention Center	373,669	360,003	404,731	427,914	434,500
Tourism - Marietta Conference Center	572,329	499,794	618,206	649,621	665,500
Operating Services	385,635	413,653	440,020	484,519	707,439
Indirect Cost Transfer to BLW Fund	3,009,146	3,009,147	3,009,147	3,009,147	3,009,147
Transfer to Golf Course	398,670	399,042	399,042	399,845	399,786
Transfer to Pension Fund	160,000	0	231,741	0	0
Miscellaneous Operating Transfers	1,830,772	119,290	0	0	0
Transfer to Health Fund	1,077,738	1,077,738	1,596,743	1,077,738	1,082,049
Capital	0	342,680	0	0	300,000
Total Budget	8,377,340	6,722,202	7,278,380	6,678,142	6,058,421
Change over prior year	---	-19.76%	8.27%	-8.25%	-9.28%

Due to the hiring freeze that is in place, the Personal Services budget has been decreased in a lump sum to account for the savings that will be generated by not filling General Fund positions. At year end, this budget amount will be allocated to the departments that had vacancies.

SPECIAL REVENUE FUNDS

The fourteen Special Revenue Funds included in this section are used to account for the proceeds of specific revenue sources that are legally restricted to expenditures for specified purposes. The Lease Income Fund is used to pay the debt service on the Citywide Projects Revenue Bond with the rental income the City receives from the Hilton Atlanta/Marietta Hotel and Conference Center. The Tax Allocation District Fund (TAD) finances redevelopment through tax-backed bonds. The Cemetery Fund accounts for the care and maintenance of the City Cemetery. The Housing Urban Development (HUD) and Community Development Block Grant (CDBG) Funds provide housing assistance and the development of low-income areas. The Grants Fund accounts for expenditures addressed specifically in the grant award. The Asset Forfeiture Fund is used for special safety projects. The Radio System Core Replacement Fund accounts for the funds the City is required to set aside each year and accumulate in order to pay for its portion of the county-wide 800 MHz radio communications system when it is replaced. The Aurora Fire Museum Fund accounts for the expenditures of the fire museum as well as the restoration of antique fire engines. The Gone with the Wind Museum Fund accounts for the receipts and disbursements of money from the operation of the City Museum dedicated to the movie and novel *Gone With the Wind*. The Hotel/Motel Tax Fund and the Auto Rental Excise Tax Fund allows the City to receive and track hotel/motel taxes and auto rental excise taxes in separate funds instead of collecting the revenues in the General Fund as was done previously. The Parks and Tree Funds track bond proceeds, miscellaneous projects as stipulated by donors and expenditures associated with the tree-planting program.

CAPITAL PROJECTS FUNDS

The Citywide Projects Fund used bond funds to construct major projects or purchase large vehicles or equipment for the City or Board of Lights and Water (BLW). The City Parks Bonds Fund was established in FY2010 with the approval of a \$25 million bond referendum. It provides funding for land acquisition, improvements to existing parks and the development of new parks. The SPLOST 2011 Fund provides funding for road re-engineering, sidewalk construction, traffic congestion relief, road resurfacing and capital improvements. The Redevelopment Bond Fund was established in FY2014 to finance urban redevelopment projects including streetscape improvements, acquisition and demolition of properties, and road infrastructure modifications.

DEBT SERVICE FUND

The Debt Service Fund is used to account for the accumulation of resources for, and the payment of, general long-term debt, principal, interest and related costs.

LEASE INCOME FUND

This fund was created in FY2010 to account for the rental income received by the Hilton Atlanta/Marietta Hotel and Conference Center. Because the City/BLW paid off the former Conference Center bonds, which were previously funded with this rental income, the City now uses these funds to pay the debt service on the Citywide Projects revenue bonds.

EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Operating Services	2,249,731	2,780,306	2,769,456	2,760,850	2,769,444
Change over prior year	---	23.58%	-0.39%	-0.31%	0.31%

TAX ALLOCATION DISTRICT (TAD) FUND

A tax allocation district, or TAD, is a tool used to pay for infrastructure and other improvements in underdeveloped or blighted areas so that the property becomes productive and enhances the surrounding neighborhoods. As property within the TAD is redeveloped and improved, the City receives new property tax revenues as a result of the increased property values. This new revenue is used to make improvements in the TAD without raising taxes or dipping into the City's current tax revenues. The City's investment in the TAD is repaid through improved properties that become permanent sources of increased property tax revenues. The City currently has two TADs: the Center City South Renaissance (CCSR) TAD and the Center City Perimeter TAD.

EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Operating Services	851,154	851,154	851,154	851,155	891,155
Capital	157,863	24,873	0	0	0
Total Budget	1,009,017	876,027	851,154	851,155	891,155
Change over prior year	---	-13.18%	-2.84%	0.00%	4.70%

CEMETERY FUND

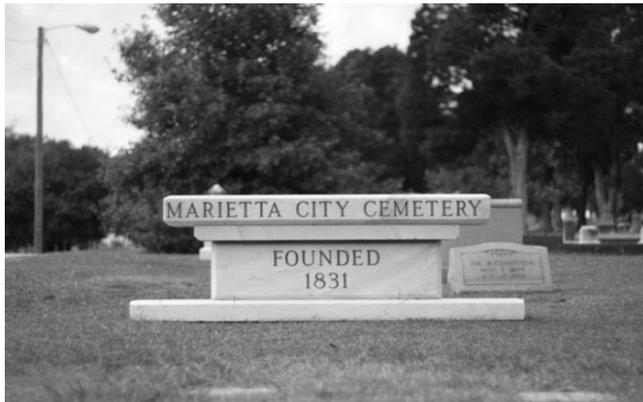
This fund was set up in FY1989 as a result of HB 1658, Act 949. The Act amended an act reincorporating the City of Marietta, passed March 23, 1977 (Ga. Law 1977, p. 3541). The Act provides the City with the power to levy and collect an additional tax of not more than one mill to repair and maintain City owned cemeteries. Included under the Act are procedures for the condemnation of property so that the City can do work on headstones as well as all the rest of the grounds. The current millage rate to support the maintenance and operations of the cemetery is .079 mills. The Parks, Recreation and Facilities Department assigns two employees to maintain the grounds of the City's cemetery.

EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Personal Services	84,078	86,797	77,039	77,785	91,805
Operating Services	306,143	399,418	255,019	196,303	105,195
Total Budget	390,221	486,215	332,058	274,088	197,000
Change over prior year	---	24.60%	-31.71%	-17.46%	-28.13%

PERSONNEL DETAIL

Title	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
City Service Worker I	1	1	0	0	0
City Service Worker II	1	1	2	2	2
Total Budgeted Positions	2	2	2	2	2



HUD FUND

The Section 8 Program is a totally federally-funded program designed to provide decent, safe and sanitary housing to very low-income families who cannot afford such housing using their own resources. The Program utilizes existing, substantially rehabilitated and newly constructed housing units in the private sector rental market.

EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Personal Services	678,202	683,101	573,309	489,414	503,805
Operating Services	255,532	288,675	147,647	161,034	178,016
Housing Assistance Payments	4,576,486	4,760,639	4,670,553	4,233,596	4,515,888
Capital	0	0	20,590	0	0
Total Budget	5,510,220	5,732,415	5,412,099	4,884,044	5,197,709
Change over prior year	---	4.03%	-5.59%	-9.76%	6.42%

PERSONNEL DETAIL

Title	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Manager-Housing Choice Vouchers	1	1	1	1	1
Housing Assistance Officer	4	4	3	3	3
Family Self-Sufficiency Coordinator	1	1	1	0	0
Housing Specialist	1	1	1	1	1
Intake Specialist	1	1	1	1	1
Housing Inspector	1	1	1	1	1
Accountant	1	1	1	1	1
Intake Clerk	1	1	0	0	0
Customer Service Data Specialist	0	0	1	1	1
Total Budgeted Positions	11	11	10	9	9

CDBG FUND

The Community Development Block Grant (CDBG) Program is a totally federally-funded program designed to assist the City of Marietta in addressing the needs of its low-income residents. The funds must be spent for this sole purpose. The City has committed CDBG funds to an ambitious Neighborhood Revitalization Program aimed at a comprehensive response to the deterioration of low and moderate-income neighborhoods. The City is promoting home ownership for first-time buyers, housing rehabilitation and various services to stem the decline.

EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Personal Services	166,520	170,153	172,452	186,490	194,021
Operating Services	31,619	9,295	199,148	3,806	22,051
Capital	0	0	0	27,363	0
Total Budget	198,139	179,448	371,600	217,659	216,072
Change over prior year	---	-9.43%	107.08%	-41.43%	-0.73%

PERSONNEL DETAIL

Title	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Manager of Housing Programs	1	1	1	1	1
Community Development Specialist	1	1	1	1	1
Total Budgeted Positions	2	2	2	2	2



GRANTS FUND

The Grants Fund accounts for the purchases and projects related to the receipt of various federal, state and local grants. Police grants for technology, vehicles and K-9 programs have been received in the past. Expenditures from other grants, such as from Georgia Department of Transportation, include planning consultation services, downtown streetscape installation, a pedestrian bridge and walking trail construction. The provision of summer-time lunch programs for low-income families is also made possible through the use

EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Personal Services	15,192	11,546	11,441	3,250	13,721
Operating Services	628,320	157,142	198,712	60,614	200,500
Capital	268,533	2,150,654	2,897,214	1,274,820	0
Total Budget	912,045	2,319,342	3,107,367	1,338,684	214,221
Change over prior year	---	154.30%	33.98%	-56.92%	-84.00%

ASSET FORFEITURE FUND

The Police Asset Forfeiture Fund accounts for the expenditures of special public safety projects and purchases. These funds are obtained through local and federal seizures and confiscations and cannot be used to supplant funding normally appropriated during the budget process. Each year a contingency budget is established in an operating account for this fund. In order for authorized purchases to be made throughout the year, a budget transfer is transacted to move the budget to the correct operating or capital expenditure account.

EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Operating Services	163,654	140,296	128,831	239,178	900,000
Capital	576,612	363,394	118,516	529,665	0
Total Budget	740,266	503,690	247,347	768,843	900,000
Change over prior year	---	-31.96%	-50.89%	210.84%	17.06%

RADIO SYSTEM CORE REPLACEMENT FUND

The Radio System Core Replacement Fund accounts for the funds the City is required to set aside each year and accumulate in order to pay for its portion of the county-wide 800 MHz radio communications system when it is replaced.

EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Operating Services	0	0	0	0	107,719
Change over prior year	---	---	---	---	100.00%

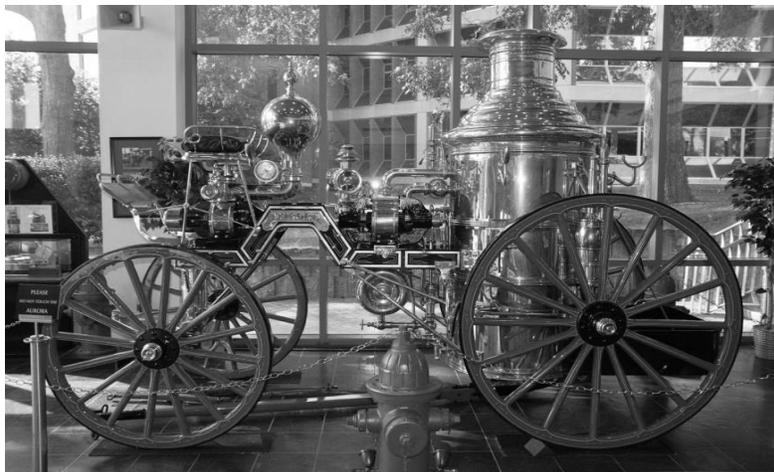
Funds are budgeted each year as a reserve increase. There is no history of expenditures to graph because the system has not yet been replaced.

AURORA FIRE MUSEUM FUND

The Aurora Fire Museum Fund accounts for the operation of the fire museum located inside the Marietta Fire Department headquarters in downtown Marietta. The museum showcases fire services in Marietta from the Civil War era through modern day. The addition of restored antique fire engines to the museum has complemented the display of historical fire service equipment and photographs.

EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Operating Services	757	475	1,218	1,295	0
Change over prior year	---	-37.25%	156.42%	6.32%	-100.00%



1879 Silsby steamer "The Aurora"

GONE WITH THE WIND MUSEUM FUND

The Gone With The Wind Museum Fund was established in FY2003 and accounts for the revenues and expenses associated with the display of the private collection of book and movie memorabilia owned by Dr. Christopher Sullivan from the movie *Gone With The Wind*. This collection is on lease to the City of Marietta and features an impressive compilation of artifacts related to the novel and film.

EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Personal Services	58,641	61,156	58,247	68,513	67,005
Operating Services	85,017	70,024	81,887	84,370	80,917
Total Budget	143,658	131,180	140,134	152,883	147,922
Change over prior year	---	-8.69%	6.83%	9.10%	-3.24%

PERSONNEL DETAIL

Title	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Museum Coordinator	1	1	1	1	1
Total Budgeted Positions	1	1	1	1	1



The world's largest Virginia Reel was performed by citizens and visitors in Glover Park in Historic Marietta Square.

CITY PARKS BOND FUND

The City Parks Bond Fund was established in FY2010 after the approval of a \$25 million bond referendum. Funding is provided for land acquisition; improvements to existing parks, facilities, trails and greenspace; development of new parks; administration fees and contingencies. The Citizens Advisory Committee for Marietta's Parks will submit project recommendations for Council approval.

EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Personal Services	84,775	90,496	93,315	95,160	95,913
Operating Services	144,408	203,697	71,721	146,350	0
Capital	1,658,552	3,511,853	2,997,306	1,304,805	7,904,087
Total Budget	1,887,735	3,806,046	3,162,342	1,546,315	8,000,000
Change over prior year	---	101.62%	-16.91%	-51.10%	417.36%

PERSONNEL DETAIL

Title	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Parks, Landscape & Open Space Mgr	1	1	1	1	0.75
Total Budgeted Positions	1	1	1	1	0.75

In FY2015, 25% of the position allocation for the Parks, Landscape & Open Space Manager was moved from the Parks Bond Fund to the General Fund.



Custer Park is located off Fairground Street

HOTEL/MOTEL TAX FUND

In FY2007 the City began to receive and track hotel/motel taxes in its own fund and transfer the receipts to the general fund to cover the cost of tourism expenses. Previously the revenue was collected and disbursed in the general fund. The Tourism expenses consist of grants to the Marietta Welcome Center, Cobb Galleria Convention Center and the Hilton Atlanta/Marietta Hotel and Conference Center.

EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Operating Services	1,891,998	1,822,801	2,049,273	2,166,654	2,200,000
Change over prior year	---	-3.66%	12.42%	5.73%	1.54%

AUTO RENTAL EXCISE TAX FUND

In FY2007 the City began to receive and track auto rental excise taxes in its own fund and transfer the receipts to the general fund to cover the cost of tourism expenses. Previously the revenue was collected by the general fund. The Tourism expenses consist of grants to local museums, theaters and organizations in the downtown area that draw visitors to the heart of Marietta. These grants are administered through the Marietta Welcome Center.

EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Operating Services	374,871	359,413	379,446	443,708	425,000
Change over prior year	---	-4.12%	5.57%	16.94%	-4.22%

PARKS AND TREE FUNDS

The Parks and Tree Funds were established for the accounting of purchases and projects related to tree planting, parklands, park structures, tennis and basketball courts, walking trails and recreation centers. In addition, private estate donations have been utilized for the creation of a new park in the City.

EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Operating Services	5,152	27,903	24,450	3,377	0
Capital	0	0	2,305	0	0
Total Budget	5,152	27,903	26,755	3,377	0
Change over prior year	---	441.60%	-4.11%	-87.38%	-100.00%

SPLOST 2011 FUND

The SPLOST 2011 Fund is the accounting entity for the expenditures related to the 1% Special Purpose Local Option Sales Tax (SPLOST) which was approved by voters in 2011 for a four-year period from 2012 through 2015. Funding is provided for traffic congestion relief, road improvements including redesign and resurfacing, intersection improvements, storm water drainage infrastructure improvements, sidewalk and multiuse trail construction, and capital improvements.

EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Personal Services	0	38,002	254,044	269,161	285,461
Capital	0	1,432,169	4,238,031	5,955,569	19,157,997
Total Budget	0	1,470,171	4,492,075	6,224,730	19,443,458
Change over prior year	---	100.00%	205.55%	38.57%	212.36%

The City dedicates 2.5 current staff positions for SPLOST administration. Those positions are currently listed on the Public Works Personnel Detail page; however, the associated cost is listed above in Personal Services. When the SPLOST is complete, the positions will revert back to the General Fund.

PERSONNEL DETAIL

Title	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
SPLOST Project Manager	0	0.25	1	1	1
Total Budgeted Positions	0	0.25	1	1	1



The roundabout on Fairground Street

REDEVELOPMENT BOND FUND

The Redevelopment Bond Fund was established in FY2014 after the approval of a \$68 million bond referendum. Its purpose is to finance urban redevelopment projects including streetscape improvements in the Whitlock Avenue corridor. It will also provide funding for the acquisition and demolition of properties approved for redevelopment, right-of-way acquisitions and road infrastructure modifications to improve connectivity within the Franklin-Gateway redevelopment area.

EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Operating Services	0	0	0	380,190	0
Capital	0	0	0	23,381,828	44,000,000
Total Budget	0	0	0	23,762,018	44,000,000
Change over prior year	---	---	---	100.00%	85.17%

CITYWIDE PROJECTS FUND

The Citywide Projects Fund was established in FY2010 when the City issued revenue bonds to support the construction of major projects or the purchase of major equipment or vehicles. The debt service for the revenue bonds is paid through the Lease Income Fund.

EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Operating Services	13,167,407	8,679,495	0	0	0
Change over prior year	---	-34.08%	-100.00%	0.00%	0.00%

DEBT SERVICE FUND

The Debt Service Fund accounts for the principal and interest payments of the City's general obligation bonds. The budgeted principal and interest payments for FY15 are as follows:

Bond Issue	Principal	Interest	Total
School 2009A Refunding	3,005,000	686,500	3,691,500
Public Safety 2009B Refunding	1,350,000	92,000	1,442,000
Parks 2009D	1,015,000	974,350	1,989,350
Redevelopment 2013A	0	210,583	210,583
Redevelopment 2013B	2,615,000	2,615,009	5,230,009
Total	7,985,000	4,578,442	12,563,442

Marietta's outstanding General Obligation Bonds enjoy a Moody's rating of Aa2, a Fitch Investors Service rating of AA+, and a Standard and Poor's rating of AA+.

Please note that the amounts in the chart below also include applicable fees to the Debt Service Fund in addition to Principal and Interest payments such as administrative and service fees, which accounts for the difference between this chart and the Bond Issue table at the top of the page.

The information herein is only for general obligation bonds. For more information regarding debt on all city bonds, please see the Aggregate Debt Service section in the Financial Summary tab of this book. It includes a detailed description of all city bonds and a debt service schedule.

EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Operating Services	9,830,619	8,575,511	7,127,411	7,148,586	12,589,678
Change over prior year	---	-12.77%	-16.89%	0.30%	76.11%

The City's debt policy states the total general obligation debt will not exceed 10% of the assessed valuation of taxable property. The calculation is as follows:

Assessed valuation of taxable property	2,707,914,858
Debt limit: 10% of assessed value	270,791,486
Less: Debt applicable to debt limit	<u>105,140,000</u>
Legal debt margin	165,651,486

PROPRIETARY FUNDS



BOARD OF LIGHTS AND WATER FUND

The Board of Lights and Water (BLW) Fund is the largest Enterprise Fund of the City. The BLW Enterprise Fund accounts for the operations of electric and water distribution and sewer collection systems as well as administrative departments which support these operations.

BOARD OF LIGHTS AND WATER FUND

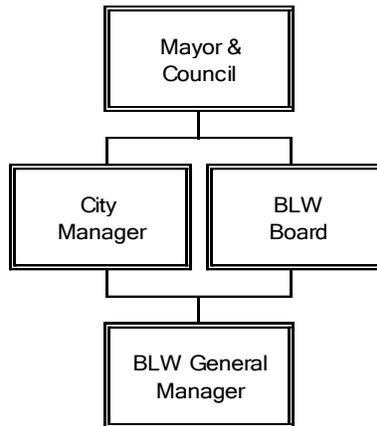
SUMMARIZED OPERATING BUDGET FY2015

BLW Departments	Personal Services	Operating Services	Capital	Total Budget
General Administration				
BLW Board	25,200	10,800	0	36,000
General Manager's Office	241,920	167,442	70,000	479,362
Board Attorney	0	30,000	0	30,000
Total General Administration	267,120	208,242	70,000	545,362
Utility Marketing	293,293	135,495	0	428,788
Electrical				
Administration	287,723	213,529	0	501,252
Engineering	1,253,128	592,052	2,101,000	3,946,180
Warehouse	350,153	47,339	0	397,492
Distribution	4,271,600	1,576,684	1,492,517	7,340,801
Operations & Maintenance	1,315,355	589,091	208,062	2,112,508
Cost of Goods Sold	0	94,673,000	0	94,673,000
Total Electrical	7,477,959	97,691,695	3,801,579	108,971,233
Water and Sewer				
Administration	585,216	179,409	30,000	794,625
Engineering	500,862	55,311	0	556,173
Pump Station Maintenance	138,315	30,950	0	169,265
Meter Maintenance	440,311	40,400	418,000	898,711
Water Distribution	593,977	422,239	2,981,500	3,997,716
Wastewater Collection	819,549	425,890	1,561,000	2,806,439
Cost of Goods Sold	0	17,120,000	0	17,120,000
Total Water and Sewer	3,078,230	18,274,199	4,990,500	26,342,929

BOARD OF LIGHTS AND WATER FUND SUMMARIZED OPERATING BUDGET FY2015

BLW Departments	Personal Services	Operating Services	Capital	Total Budget
Customer Care				
Administration	353,261	207,022	0	560,283
Customer Service	1,228,627	427,877	0	1,656,504
Meters and Services	719,405	99,705	2,025,000	2,844,110
Mail and Copy Center	98,042	696,014	0	794,056
Total Customer Care	2,399,335	1,430,618	2,025,000	5,854,953
Information Technology (IT)				
IT	1,066,222	1,186,373	0	2,252,595
Network Services	867,403	1,312,485	533,350	2,713,238
Total Information Technology	1,933,625	2,498,858	533,350	4,965,833
Non-departmental	797,000	19,606,811	0	20,403,811
Total Operating Budget				
	\$16,246,562	\$139,845,918	\$11,420,429	\$167,512,909

BLW GENERAL ADMINISTRATION



The BLW Board is the policy-making body for the Board of Lights and Water utilities. The chairperson of this Board is the Mayor of the City of Marietta. In addition to the Mayor, one member of City Council sits on the Board. The other five members are appointed by the City Council for various terms.

The General Manager's Office is responsible for the efficient and effective administration of all departments and divisions of the Marietta Board of Lights and Water. This includes the Electrical Department, Water and Sewer Department, Marketing, Customer Care and Information Technology. The General Manager's Office is also the interface with outside organizations such as the Cobb County-Marietta Water Authority, Cobb County Water System, Georgia Public Web and the Municipal Electric Authority of Georgia.

The BLW has an annual budget of \$167.5 million and currently employs over 200 people. It is the largest municipal utility in the State, serving over 45,000 customers.

GENERAL ADMINISTRATION

MISSION STATEMENT

To provide reliable and competitive utility services to our customers and a fair return to the citizens of Marietta.

GOALS AND ACTIONS

Goal 1: Improve financial performance by increasing revenues and decreasing costs

- ✓ Increase revenues and sales margins through new marketing programs, economic development initiatives and pricing options
- ✓ Develop meaningful financial performance indicators for monitoring the financial health of the BLW; benchmark these indicators against State and National utilities
- ✓ Evaluate opportunities to optimize existing generation assets and analyze future supply and capacity options
- ✓ Develop a long-range plan for investing in the utility infrastructure to maximize performance while recognizing capital constraints
- ✓ Develop financial policies that provide for long-range planning and optimal financial performance

Goal 2: Identify opportunities to enhance operations through process improvement, benchmarking and best practices

- ✓ Review existing business processes and key operating procedures to identify potential areas for improvement
- ✓ Upgrade computer applications for utility billing, work order management and management reporting
- ✓ Implement new technology to enhance planning, service delivery, operations and customer service
- ✓ Implement BLW strategy and goals for Smart Grid; define quantitative measures for evaluating results

Goal 3: Develop Emergency Preparedness procedures and institute employee training

- ✓ Participate in disaster preparedness exercises; coordinate activities through the Crisis Management Center
- ✓ Develop and practice emergency evacuation procedure for BLW campus
- ✓ Develop and maintain Emergency Operations Plan for electric and water services
- ✓ Develop business continuity standards to support essential functions in the event of an emergency that requires working from alternate facilities and/or locations

Goal 4: Continue to improve customer service and satisfaction

- ✓ Promote customer service and satisfaction to employees through Customer Appreciation Rewards Employees (CARE) program
- ✓ Identify and implement improvements in technology to aid customers in their business transactions
- ✓ Monitor and track problem areas and issues as identified by customers and citizens
- ✓ Assess customer satisfaction among all customer classes; identify issues and measure results through customer satisfaction surveys

Goal 5: Evaluate personnel capabilities and develop a human resources plan to meet business needs in future years

- ✓ Identify key management positions and required skill sets and experience
- ✓ Implement career development programs for all management and supervisory personnel
- ✓ Continue to provide training and educational opportunities through on-the-job training and work-study programs for all employees

GENERAL ADMINISTRATION

PERFORMANCE MEASUREMENTS

Measurement	FY13 Actual	FY14 Estimate	FY15 Budget
Meetings Held:			
Board of Lights and Water – Regular	12	12	12
Board of Lights and Water – Special	2	1	2
Board of Lights and Water Committees	5	2	5
Resolutions Executed	30	25	30

GOALS ACCOMPLISHED

- ◇ Completed \$10.6 million in capital projects for electric, water and sewer infrastructure
- ◇ Received the GAWP Gold Level 2013 Wastewater Collections System of the Year; received the GAWP 2013 Water Distribution System of the Year
- ◇ Maintained Platinum level of Reliable Public Power Provider (RP3) recognition from the American Public Power Association for the 5th consecutive year
- ◇ Completed Customer Satisfaction surveys for Key Accounts and for Residential/Commercial accounts and received exceptional results
- ◇ Implemented payment extension by phone; upgraded mobile collector; automated processes for collection of data for use in studies of benchmarking and business indicators
- ◇ Improved two-way radio communications for power crews; improved telephone system technology
- ◇ Incorporated remote security software upgrades
- ◇ Maintained yearly professional, technical and safety training standards according to Federal and State requirements
- ◇ Recovered over \$430,000 by monitoring billing for accuracy in Customer Choice, Key Accounts, Outdoor Lighting and Contractual Customers accounts
- ◇ Performed detailed planning studies for the marketing of electric generating capacity
- ◇ Created forecast of water and sewer billing determinants under new State regulations for conservation
- ◇ Released MyMarietta mobile application version 2
- ◇ Hosted Marietta's Citizens' Government Academy, a 5-week course designed to acquaint residents and business owners with the structure of city government
- ◇ Received the Mobile Application App award at the Southeast Regional GIS conference for submission of the City's Digital Downtown Directory
- ◇ Competed and won various awards at the 18th Annual Georgia Lineman's Rodeo



GENERAL ADMINISTRATION

EXPENDITURE SUMMARY

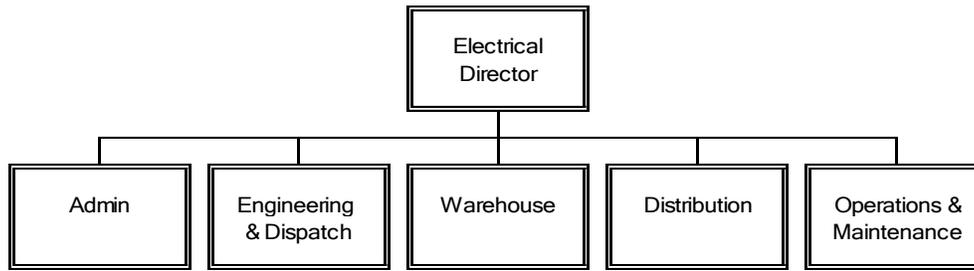
Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Personal Services	299,348	255,751	261,932	210,007	267,120
Operating Services	154,419	138,068	195,172	186,219	208,242
Capital	0	0	0	0	70,000
Total Budget	453,767	393,819	457,104	396,226	545,362
Change over prior year	---	-13.21%	16.07%	-13.32%	37.64%

PERSONNEL DETAIL

Title	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
BLW General Manager	1	1	1	1	1
Executive Assistant	1	1	1	1	1
Board Chairperson	1	1	1	1	1
Board Member	6	6	6	6	6
Total Budgeted Positions	9	9	9	9	9

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ELECTRICAL



The function of the Administration Division is to oversee the operations of all Electrical Department programs and processes. Included in this division are Safety & Training and Administrative Support and Coordination.

The Engineering Division is responsible for the engineering and design of changes to the distribution system and the planning and design of other facilities such as substations to ensure adequate capacity for future growth. It maintains records for various programs, reliability indices, permit records, easements and customer load records and coordinates all repair, maintenance, emergency and trouble calls. Engineering is also responsible for the daily operation of the SCADA Control Center and improvements to the SCADA system.

The Warehouse is responsible for ordering, unloading, receiving, issuing material and inventory control that are required to keep electrical and water operations functioning. It manages the status of items being returned to the Warehouse and determines if they are to be discarded or reused. This division receives all package deliveries and is responsible for notifications of delivery to the respective departments.

The Distribution Division installs, constructs and maintains the overhead and underground electrical distribution system including primary conductors, secondary conductors, transformers, switches, reclosers, capacitors and other devices necessary to provide electrical service to BLW customers. Distribution is responsible for all emergency repairs resulting from power outages.

The Operations and Maintenance Division (O&M) maintains, repairs, tests, installs and calibrates all electrical watt-hour meters and metering transformers. It is responsible for installing, removing and maintaining substation equipment and facilities. This division maintains a periodic meter change-out schedule to ensure accurate billing and also tests, repairs and installs all load management equipment. O&M is also responsible for general services and maintenance of street and area lighting and maintains an evening crew to provide additional services such as disconnects and re-connects. In addition, O&M assists in major outages and other emergency situations.

ELECTRICAL

MISSION STATEMENT

To design, build, operate and maintain a reliable electrical distribution system that will deliver competitive, dependable electric energy to customers.

GOALS AND ACTIONS

Goal 1: Improve electrical distribution system reliability

- ✓ Monitor and report System Average Interruption Duration Index (SAIDI), Momentary Average Interruption Frequency (MAIFI), System Average Interruption Frequency Index (SAIFI) and other indices; utilize results to direct system maintenance and rehabilitation efforts
- ✓ Reconductor 8% of cross-link primary underground cable annually based on age, repairs and need
- ✓ Complete 25% of substation preventative maintenance annually
- ✓ Convert overhead to underground based on age, repairs and need as directed by City ordinance
- ✓ Inspect 10% of single-phase pad mount transformers annually
- ✓ Perform thermography scans at all substations and key customer accounts on an annual basis
- ✓ Monitor redevelopment projects as requested by developers and evaluate future needs
- ✓ Visually inspect 10% of wooden poles for structural integrity on an annual basis
- ✓ Implement Smart Grid strategy for the department
- ✓ Trim 25% of trees on the distribution system on an annual basis

Goal 2: Improve operational efficiency

- ✓ Update feeder and substation contingency switching plan on an annual basis
- ✓ Install fiber optic system to feeder tie switches and other devices
- ✓ Schedule meetings with Standards Committee: review standards on an as-needed basis
- ✓ Balance loads on feeder phases within acceptable limits and perform system overload and voltage studies
- ✓ Develop new efficiency protocols, including training
- ✓ Install 20% of new automated switches to achieve goal of grid operations and distribution automation
- ✓ Install Fault Detection Isolation System (FDIR); continue training

Goal 3: Develop, deliver and evaluate safety and training for Electrical staff

- ✓ Conduct a minimum of ten in-house safety training sessions for all employees
- ✓ Design and deliver quarterly divisional forums for educational purposes
- ✓ Provide for continuing education to enhance opportunities for future advancement

Goal 4: Enhance emergency preparedness and training efforts

- ✓ Review emergency procedures for outage management by updating Storm Restoration Manual quarterly
- ✓ Participate in and monitor Continuity of Operations (COOP) and Continuity of Government (COG) processes
- ✓ Actively participate in the Crisis Management Center (CMC) when activated
- ✓ Conduct mock outages and assessments



ELECTRICAL

PERFORMANCE MEASUREMENTS

Measurement	FY13 Actual	FY14 Estimate	FY15 Budget
New Customer Work Orders	93	100	100
Line Clearance (miles)	139	175	176
Trees Removed on System	566	550	550
Meter Site Audits	472	450	450
Transformer Infrared Scanning	568	525	525
Average Annual Outage Duration (minutes)	63	62	61
Vehicular Incidents	4	4	3
Personnel Injuries	4	4	3

GOALS ACCOMPLISHED

- ◊ Replaced 10% of cross-link primary underground voltage cable
- ◊ Completed 25% of substation preventative maintenance
- ◊ Inspected 10% of single phase underground transformers at various locations
- ◊ Conducted monthly safety and training meetings
- ◊ Completed thermography scans of 20 substations and 35 key customer accounts
- ◊ Maintained Platinum Level of Reliable Public Power Provider (RP3) recognition from the American Public Power Association for the fifth consecutive year; submitted application for Fiscal Year 2014
- ◊ Completed fiber optic system into substations and open feeder tie switches
- ◊ Competed and won various awards at the 18th Annual Georgia Lineman's Rodeo
- ◊ Completed replacement of copper with fiber for Substation 5



ELECTRICAL

EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Personal Services	8,299,949	7,024,322	7,151,693	7,154,385	7,477,959
Operating Services	2,831,404	2,644,324	2,556,386	2,746,507	3,018,695
Cost of Goods Sold	76,290,539	82,832,626	83,394,941	77,635,101	94,673,000
Capital	6,910,651	6,196,264	6,952,525	5,558,355	3,801,579
Total Budget	94,332,543	98,697,536	100,055,545	93,094,348	108,971,233
Change over prior year	---	4.63%	1.38%	-6.96%	17.05%

PERSONNEL DETAIL (continued on next page)

Title	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Electrical Director	1	1	1	1	1
Administrative Assistant I	1	1	1	1	1
Training & Safety Manager	1	1	1	1	1
Engineering Manager	1	1	1	1	1
Administrative Assistant I - Eng.	1	1	1	0	0
Electrical Engineering Assistant	0	0	0	1	1
Electrical Engineer	2	2	2	1	1
Power Control Supervisor	1	1	1	1	1
Systems Design Supervisor	1	1	0	0	0
Senior Electrical Designer	0	0	1	2	2
Electrical Designer	4	4	4	4	4
Power Control Technician	4	4	4	4	4
Master Control Technician	1	1	1	1	1
Utility Network Analyst	1	1	1	1	0
Warehouse Manager	1	1	1	1	1
Warehouse Foreperson	1	1	1	1	1
Warehouse Material Processor	3	3	3	3	3
SUBTOTAL (this page)	24	24	24	24	23

ELECTRICAL

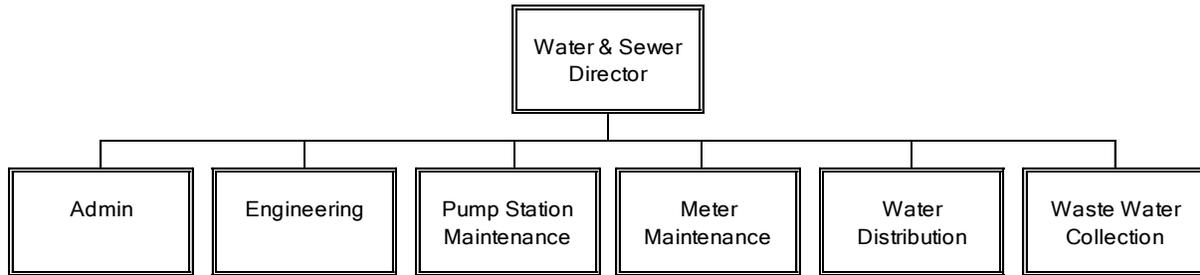
PERSONNEL DETAIL (continued from previous page)

Title	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Distribution Superintendent	1	1	1	1	1
Distribution Supervisor	2	2	2	2	2
Distribution Coordinator	1	1	1	1	1
Electrical Line Foreperson	8	8	8	8	8
Apprentice Line Worker	15	15	15	15	15
Line Worker	16	16	16	16	16
Tree Crews Supervisor	1	1	1	1	1
Tree Crews Foreperson	1	1	1	1	1
Tree Trimmer	1	1	1	1	1
Apprentice Tree Trimmer	1	1	1	1	1
Operations & Maint. Superintendent	1	1	1	1	1
Operations & Maint. Supervisor	1	1	1	1	1
Substations Supervisor	1	1	1	1	1
Meter Systems Supervisor	1	1	1	1	1
Senior Electrical Technician	2	2	2	2	2
Electrical Technician	6	6	6	6	6
Apprentice Electrical Technician	1	1	1	1	1
Thermography Technician	1	1	1	1	1
Utility Locator	2	2	2	2	2
SUBTOTAL (this page)	63	63	63	63	63
TOTAL BUDGETED POSITIONS	87	87	87	87	86



Crews respond to a power outage due to an overnight storm

WATER AND SEWER



The function of the Administration Division is to oversee the operations of the Water and Sewer Department.

The Engineering Division is responsible for the planning and construction of all capital improvements to the distribution and collection systems. Responsibilities include short-term and long-term planning, maintaining compliance with all Federal and State drinking water and clean water regulations and maintaining the Geographic Information System.

The Pump Station Maintenance Division operates and maintains one sewage pump station, three water pump stations and two elevated water storage tanks.

The Meter Maintenance Division's responsibilities include the large meter testing program, water meter replacement program, water meter repairs, water main flushing program and water valve exercise and maintenance program.

The Water Distribution Division is responsible for the operation and maintenance of the BLW's water distribution system. Responsibilities include the maintenance of fire hydrants, various sizes of water mains, control valves, and water connections.

The Wastewater Collection Division is responsible for the operation and maintenance of the wastewater collection system. This division maintains sanitary sewer mains, manholes and service lines.

WATER AND SEWER

MISSION STATEMENT

To provide our customers with high quality water distribution, wastewater collection and water resource management while maintaining fiscal responsibility.

GOALS AND ACTIONS



Goal 1: Maximize water revenues through the reduction of real and apparent water losses

- ✓ Continue yearly replacement program of 10% of small meters and GPS locations
- ✓ Test and calibrate all large meters on a yearly basis
- ✓ Replace chambers in 10% of medium sized meters each year
- ✓ Perform water pipe leak detection surveys on 3% of the distribution system each year
- ✓ Maintain an Infrastructure Leakage Index (ILI) of less than 2.0 and a distribution water loss of less than 10%
- ✓ Perform annual water pipe leak detection surveys on 3% of the distribution system

Goal 2: Maintain water quality standards as they relate to water distribution systems

- ✓ Ensure regulatory compliance of the estimated 1,095 high and medium hazard backflow locations through the review of inspection records on all locations
- ✓ Perform uni-directional flushing of 2% of the distribution system on a yearly basis
- ✓ Administer water quality sampling and Disinfection By-products Program (DBP) as required by the EPD
- ✓ Continue to prepare and distribute Consumer Confidence Report to all customers
- ✓ Review Vulnerability Assessment recommendations and Emergency Response Plan
- ✓ Clean and inspect Sugar Hill and Redwood elevated storage tanks every three years
- ✓ Install residential backflow devices in conjunction with small meter replacement program

Goal 3: Eliminate sanitary sewer overflows

- ✓ Clean 30% and Closed Circuit TV (CCTV) inspect 5% of the collection system annually
- ✓ Apply chemical treatment for root control to 1% of the collection system on a yearly basis
- ✓ Inspect all businesses requiring grease control devices to ensure program compliance
- ✓ Inspect all sanitary sewer aerial stream crossings as required by the EPD
- ✓ Install permanent sewage flow meters at key locations to monitor the impact of redevelopment
- ✓ Inspect 40% and clean 20% of sanitary sewer easements annually

Goal 4: Improve system reliability with infrastructure improvements

- ✓ Replace 2% of large water transmission lines on a yearly basis, including projects required for redevelopment and road improvements
- ✓ Replace 1% of distribution lines on a yearly basis to improve water quality and system reliability
- ✓ Complete temporary flow monitoring, inflow/infiltration (I/I) source detection and sewer system evaluation study (SSES) for all basins each year
- ✓ Rehabilitate or replace sewer manholes as recommended by I/I studies and sewer system model
- ✓ Update distribution and collection system hydraulic model to guide rehabilitation projects and determine impact of redevelopment on system capacity
- ✓ Inspect, exercise and repair 5% of valves in the distribution system on a yearly basis
- ✓ Rehabilitate sewer lines as recommended by I/I studies and collection system model

Goal 5: Maintain employee training standards for system operations, safety and technical expertise

- ✓ Maintain compliance with Federal and State mandates through operator certification training
- ✓ Continue safety training for all employees, approximately 400 hours per year
- ✓ Continue to support professional development training

WATER AND SEWER

PERFORMANCE MEASUREMENTS

Measurement	FY13 Actual	FY14 Estimate	FY15 Budget
Distribution water loss	7.7%	6.0%	<10.0%
Water Distribution - Failures per 100 miles of pipe	57.4	55.0	<35.4
Wastewater Collection – Failures per 100 miles of pipe	20.6	14.6	<7.2
Technical Complaints per 1,000 customers	17.8	17.0	<6.9
Sanitary Sewer Overflows (SSO) per 100 miles of pipe	4.6	4.0	<7.3
Training Hours per employee	26.9	28.6	>20.0

GOALS ACCOMPLISHED

- ◇ Replaced 10% of small meters and GPS locations
- ◇ Replaced chambers in 10% of medium sized meters
- ◇ Tested and calibrated all large meters
- ◇ Ensured compliance of high and medium hazard backflow locations through inspection at various sites
- ◇ Reviewed Vulnerability Assessment recommendations and Emergency Response Plan
- ◇ Administered Disinfection Byproducts Program (DBP) as required by the EPD
- ◇ Completed uni-directional flush of 2% of the distribution system
- ◇ Administered water quality sampling as required by the EPD
- ◇ Installed permanent sewage flow meters at key locations to monitor the impact of redevelopment
- ◇ Cleaned approximately 30% of the collection system
- ◇ Inspected businesses requiring grease control devices to ensure program compliance
- ◇ Inspected sanitary sewer aerial stream crossings
- ◇ Completed Closed Circuit TV (CCTV) inspection of approximately 78,000 feet of the collection system
- ◇ Inspected, exercised and repaired 5% of the valves in the distribution system
- ◇ Updated distribution and collection system hydraulic model to guide rehabilitation projects and determine the impact of redevelopment on system capacity
- ◇ Replaced portions of water distribution lines and water transmission lines to improve system reliability
- ◇ Rehabilitated sewer lines as recommended by Inflow/Infiltration studies and collection system model
- ◇ Rehabilitated or replaced sewer manholes as recommended by Inflow/Infiltration studies and sewer system model
- ◇ Maintained operator certification training as required by Federal and State law
- ◇ Created forecast of water and sewer billing determinants under new State regulations for conservation
- ◇ Received the GAWP Gold Level 2013 Wastewater Collections System of the Year award and the GAWP 2013 Water Distribution System of the Year award



WATER AND SEWER

EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Personal Services	3,120,603	2,728,063	2,753,501	2,845,320	3,078,230
Operating Services	1,011,449	1,033,176	1,060,201	994,879	1,154,199
Cost of Goods Sold	15,731,062	16,277,352	16,316,005	15,156,836	17,120,000
Capital	4,632,386	3,823,211	4,562,576	4,136,630	4,990,500
Total Budget	24,495,500	23,861,802	24,692,283	23,133,665	26,342,929
Change over prior year	---	-2.59%	3.48%	-6.31%	13.87%

PERSONNEL DETAIL

Title	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Water and Sewer Director	1	1	1	1	1
Administrative Assistant II - Admin.	1	1	1	1	1
Superintendent	1	1	1	1	1
Projects Planner	1	1	1	1	1
Environmental Compliance Coord.	1	1	1	1	1
Inspector	1	1	1	1	1
Dispatcher	1	1	1	1	1
Engineering Manager	1	1	1	1	1
Engineering Inspector	1	1	2	2	2
Engineering Project Manager	1	1	1	1	1
GIS Coordinator	1	1	1	1	1
Civil Engineering Assistant	1	1	1	1	1
Pump Station Foreperson	1	1	1	1	1
Pump Station Mechanic	1	1	1	1	1
Meter Maintenance Supervisor	1	1	1	1	1
Water Meter Service Worker	2	2	2	2	2
Meter Maint. System Operator I	1	1	1	1	1
Meter Maint. System Operator II	1	1	1	1	1
Meter Apprentice System Operator	2	2	2	2	2
Distribution Supervisor	1	1	1	1	1
Distribution Foreperson	2	2	2	2	2
Distribution System Operator I	1	1	1	1	1
Distribution System Operator II	2	2	2	2	2
Water Apprentice System Operator	1	1	1	1	1
Senior Utility Locator	1	1	1	1	1
Utility Locator	1	1	1	1	1
Wastewater Supervisor	1	1	1	1	1
Wastewater Foreperson	3	3	3	3	3
Wastewater Apprentice System Op.	1	1	1	1	1
Wastewater System Operator I	4	4	4	4	4
Wastewater System Operator II	4	4	4	4	4
Total Budgeted Positions	43	43	44	44	44

UTILITY MARKETING



The responsibility of the Utility Marketing Department is to increase profitable electrical sales to new and existing customers and to locate new enterprises in the service area while ensuring a high level of customer satisfaction, value and loyalty. It is also responsible for the promotion of energy efficiency and water conservation and education in all market segments.

Based on market research, the department develops new programs, services and advertising to capture competitive loads, increase revenues and customer satisfaction, promote energy efficiency and water conservation efforts and coordinates efforts with the Economic Development Division to ensure that all programs and services are focused on the specific needs of the customer.

UTILITY MARKETING

MISSION STATEMENT

To increase profitable sales to new, existing and Customer Choice customers while ensuring a high level of customer satisfaction, value and loyalty.

GOALS AND ACTIONS

Goal 1: Increase electric revenues for key market segments

- ✓ Achieve \$125,000 in competitive sales in Key Accounts; achieve \$75,000 in competitive sales in new and existing commercial markets (non Customer Choice accounts)
- ✓ Achieve competitive sales in existing residential market of 100 kW
- ✓ Obtain \$85,000 in outdoor lighting sales to new and existing customers
- ✓ Achieve a success rate of 100% for all Customer Choice jobs competed for and awarded
- ✓ Achieve a 100% competitive sales ratio (revenue won/total available revenue) for all Customer Choice jobs for which we compete
- ✓ Achieve 50% and 80% market penetration of electric or dual fuel heat pumps and electric water heating in new single family homes and new multi-family dwellings, respectively
- ✓ Implement Economic Development plan to attract business into the City and BLW service territory

Goal 2: Develop marketing programs that increase customer profitability and loyalty

- ✓ Evaluate service facilities of all Key Accounts to proactively improve reliability
- ✓ Continue to develop, implement and monitor conservation/efficiency programs for water and power customers
- ✓ Evaluate the need to develop revised incentives for heat pumps and water heaters

Goal 3: Enhance branding and company image to new and retrofit markets

- ✓ Promote electric end-uses, water conservation and energy efficiency through newsletters, target marketing, newspapers, brochures, website and other forms of advertising
- ✓ Evaluate advertising needs and establish program and annual calendar to promote marketing efforts
- ✓ Deliver monthly newsletter to commercial and industrial customers

Goal 4: Identify opportunities to increase sales, develop marketing programs and increase customer satisfaction

- ✓ Implement customer satisfaction survey for Key Accounts
- ✓ Develop and implement residential and commercial saturation surveys to determine appliance saturations; equipment age; space and water heating fuel saturations; energy efficiency measures and dwelling descriptions
- ✓ Develop and implement customer satisfaction surveys for residential and commercial accounts, with a particular emphasis on Smart Grid efforts

Goal 5: Ensure that appropriate rate policies and procedures are in place

- ✓ Monitor billing of Customer Choice, Key Accounts and contractual customers to ensure billing accuracy

Goal 6: Improve employee efficiency while maintaining awareness of industry issues and trends

- ✓ Continue to encourage and support employee training and development
- ✓ Create a formal professional development plan for employees

UTILITY MARKETING

PERFORMANCE MEASUREMENTS

Measurement	FY13 Actual	FY14 Estimate	FY15 Budget
Market Penetration of Electric/Dual Fuel Heat Pumps and Electric Water Heating in New Single Family Homes	0%	50%	50%
Market Penetration of Electric/Dual Fuel Heat Pumps and Electric Water Heating in New Multi Family Homes	0%	80%	80%
Customer Choice Jobs Competed for and Awarded	100%	50%	100%
Competitive Sales in Residential Market (Kilowatts)	59	100	100
Competitive Sales in Commercial Market	\$74,911	\$75,000	\$75,000
Competitive Sales in Key Account Market	\$747,046	\$125,000	\$125,000
Outdoor Lighting Sales	\$85,664	\$85,000	\$85,000
Rate Audit Recovery	\$434,210	\$200,000	\$50,000

GOALS ACCOMPLISHED

- ◇ Completed customer satisfaction surveys for residential, commercial and key accounts and received exceptional results
- ◇ Continued to monitor billing of Customer Choice, Key Accounts, Outdoor Lighting and contractual customers to ensure billing accuracy; recovered over \$430,000
- ◇ Achieved competitive sales in existing residential market of 100 kW
- ◇ Achieved key account competitive sales of \$747,046 in FY13
- ◇ Obtained \$85,664 in outdoor lighting sales to new and existing customers in FY13
- ◇ Achieved \$75,000 in competitive sales in new and existing commercial market accounts



UTILITY MARKETING

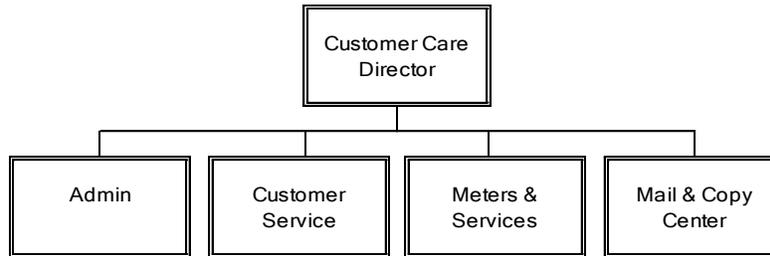
EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Personal Services	365,027	263,098	287,710	291,868	293,293
Operating Services	415,909	471,431	66,550	215,888	135,495
Total Budget	780,936	734,529	354,260	507,756	428,788
Change over prior year	---	-5.94%	-51.77%	43.33%	-15.55%

PERSONNEL DETAIL

Title	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Utility Marketing Director	1	1	1	1	1
Marketing Representative	2	2	2	2	2
Administrative Assistant II	1	1	0	0	0
Total Budgeted Positions	4	4	3	3	3

CUSTOMER CARE



Customer Care Administration oversees and directs the operations of Customer Service, Meters and Services, and the Mail and Copy Center.

The Customer Service Division is responsible for establishing new accounts, billing all accounts, processing payments, collecting for non-payment, terminating accounts and assisting customers with inquiries concerning meter reading and billing questions. This division assists both residential and commercial customers in energy management and water consumption monitoring. It also bills the sanitation charges for customers that live inside the city limits.

The Meters and Services division is responsible for reading electric and water meters and performing service orders for connection and disconnection per customer request. While collecting meter data, this division investigates meter tampering, power diversion, damaged and inoperative electric and water meters, and monitors demand meter fluctuations. In addition, it completes meter re-read requests and assists the Mail and Copy Center in preparing utility billing for mailing.

The Mail and Copy Center coordinates the City's mail by picking up and delivering mail to the U.S. Postal Service and by distributing mail throughout all City/BLW buildings. Other responsibilities include the preparation of utility bills, tax bills and other correspondence for mailing. Additionally, this division duplicates, binds and distributes documents for all departments as needed and is responsible for all the copier leases throughout city facilities.

CUSTOMER CARE

MISSION STATEMENT

To deliver the highest level of customer service while anticipating our customers' needs and responding to issues in a timely and efficient manner.

GOALS AND ACTIONS

Goal 1: Maximize efficiency of operations to reduce overall operating costs

- ✓ Maintain replacement end point devices for water meters
- ✓ Review Xerox contracts and evaluate for cost effectiveness
- ✓ Develop plan to complete resealing of electric meters
- ✓ Manually read 1,500 electric meters per year and inspect meter boxes
- ✓ Maintain monthly outbound phone report to track number of calls completed based on total call list
- ✓ Evaluate replacement of mail processing equipment
- ✓ Review all billing cycles and routes
- ✓ Maintain manual meter reading times to less than 250 hours per month
- ✓ Track expenses in order to charge back costs to departments for color copy requests and duplicate copy jobs
- ✓ Maintain meter reading accuracy of 99%; continue meter testing program for residential meters
- ✓ Maintain bad debt of .50% of revenues
- ✓ Maintain average wait time of 4.50 minutes
- ✓ Maintain report tracking payment arrangements
- ✓ Review Meter Data Management Solutions (Smart Grid)
- ✓ Reevaluate online solutions such as chat, text options and service applications
- ✓ Change the bill print process for duplicate accounts to reduce employee processing time

Goal 2: Continue to expand and streamline opportunities for customers to conduct business with the BLW on the internet and through the use of new technologies

- ✓ Continue to utilize data logger to assist customers who may have a water leak
- ✓ Evaluate Real Time Pricing (RTP) and Smart Metering modules from SunGard
- ✓ Enhance mobile applications
- ✓ Develop payment arrangement option via our web page
- ✓ Continue to research and review new technologies for meter reading

Goal 3: Develop rate administration procedures to ensure utility bill accuracy

- ✓ Review all demand meter changes on a monthly basis to confirm correct multiplier is being applied
- ✓ Conduct rate calculations in the event of a rate change and/or purchased power adjustment
- ✓ Conduct semi-annual rate calculations to verify billing accuracy

Goal 4: Support and provide training for employees to stay abreast of industry standards, current events and services offered

- ✓ Continue to build and utilize portfolio of Cognos reports to improve Customer Care operation
- ✓ Provide yearly training seminar for Customer Care staff focusing on providing quality customer care
- ✓ Continue monthly safety meeting program for meter reading, collections and service personnel to ensure safety knowledge of meter bases
- ✓ Track Customer Care training/certification program for third level participation
- ✓ Coordinate training with Gas South to ensure Customer Service representatives are adequately trained on our natural gas alliance
- ✓ Cross-train all meter reading staff
- ✓ Monitor Gas South Alliance and track customer count and revenues collected

CUSTOMER CARE

PERFORMANCE MEASUREMENTS

Measurement	FY13 Actual	FY14 Estimate	FY15 Budget
Number of Customer Phone Calls	128,427	134,838	135,000
Number of Meter Readings	796,512	790,000	790,000
Annual Meter Reading Hours	2,235	2,200	2,200
Number of Utility Cut-Offs	11,981	12,580	12,600
Uncollectible Accounts as % of Revenue \$	0.54%	0.50%	0.50%
Average Wait Time per Customer Call (Minutes)	2.41	4.50	4.50

GOALS ACCOMPLISHED

- ◇ Implemented payment extension by phone
- ◇ Upgraded mobile collector
- ◇ Tested billing system upgrade to ensure functionality
- ◇ Attained new record for Gas South revenues
- ◇ Achieved record high scores on Customer Service satisfaction surveys



CUSTOMER CARE

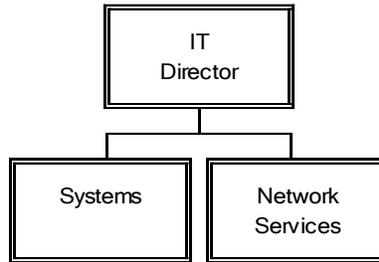
EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Personal Services	2,492,538	2,152,338	2,184,822	2,128,038	2,399,335
Operating Services	1,708,723	1,553,052	1,288,020	1,219,026	1,430,618
Capital	55,684	55,623	100,976	315,516	2,025,000
Total Budget	4,256,945	3,761,013	3,573,818	3,662,580	5,854,953
Change over prior year	---	-11.65%	-4.98%	2.48%	59.86%

PERSONNEL DETAIL

Title	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Customer Care Director	1	1	1	1	1
Administrative Assistant II - Admin.	1	1	1	1	1
Principal Utility Analyst	0	0	0	0	2
Customer Service Manager	1	1	1	1	1
Customer Service Supervisor	2	2	2	2	2
Customer Service Representative I	1	1	1	1	1
Customer Service Representative II	14	14	14	14	14
Final Billing Representative	1	1	1	1	1
Customer Service Data Specialist	1	1	1	1	1
Cashier	3	3	3	3	3
Switch Board Clerk	1	1	1	1	1
Meters & Services Supervisor	1	1	1	1	1
Meters & Services Foreperson	1	1	1	1	1
Meter Service Worker	2	2	2	2	2
Lead Meter Reader	1	1	1	1	1
AMR Field Technician	2	2	2	2	2
Meter Reader	3	3	3	0	0
Field Data Collection Specialist	0	0	0	3	3
Senior Collections Representative	1	1	1	1	1
Collections Representative	2	2	2	2	2
Meter Reading Clerk	1	0	0	0	0
Mail and Copy Center Supervisor	1	1	1	1	1
Mail Clerk	1	1	1	1	1
Total Budgeted Positions	42	41	41	41	43

INFORMATION TECHNOLOGY



The Information Technology Department (IT) is a support function that supplies all City departments with computer-related service and information. All departments and divisions in the City depend on the IT function for information storage, manipulation, processing and analysis. The objectives of the department are to provide fast, efficient methods of electronic data processing and to train, suggest solutions and provide new programs and technology for information analysis.

The Systems Division has two primary goals: to combine independent but interrelated division processes into a unifying whole and to minimize organizational costs through efficient automation. This division's responsibilities include supporting and implementing all business applications, delivering Mapping (GIS) services and providing all web development for City/BLW employees and the citizens of Marietta.

The Network Services Division is responsible for the technical support function of IT. This division is responsible for Help Desk support, Enterprise server support, Voice and Data networking and supervision of the City's computing infrastructure. It also manages emergency and non-emergency communications devices and oversees the Crisis Management Center.

INFORMATION TECHNOLOGY

MISSION STATEMENT

To provide the computing infrastructure and applications required to support the business processes of the City of Marietta and Board of Lights and Water (BLW). To develop and maintain a Geographic Information System; to provide web services to City/BLW personnel and citizens of Marietta.

GOALS AND ACTIONS

Goal 1: Identify areas where technology, automation and mobility can streamline and improve City business processes

- ✓ Review mobile application technology for Utilities, Code Enforcement, Building Permits and Fire Inspections
- ✓ Implement Asset Management application for Finance and Business Analysis
- ✓ Implement Court Records Management system and determine appropriate replacement options to address application deficiencies
- ✓ Implement mobile substation maintenance applications for Operations and Maintenance division
- ✓ Research and implement Risk Management application for Human Resources
- ✓ Provide an employee self-service benefits and applicant tracking application for Human Resources
- ✓ Investigate Cloud Technology for applications such as e-mail and office automation
- ✓ Implement an imaging and document management system

Goal 2: Provide department-specific applications, services and information to employees through the intranet (gemNet)

- ✓ Develop automated tracking system for Travel and Training forms
- ✓ Implement ITIL Service Model for the enterprise
- ✓ Update and refine policies regarding mobility, security and administrative procedures

Goal 3: Investigate and implement Utility (Power and Water) Grid enhancements

- ✓ Investigate real-time pricing applications, meter data management, distribution automation and outage management system
- ✓ Explore pre-paid metering
- ✓ Investigate Advanced Metering Infrastructure (AMI) metering and build pilot program

Goal 4: Promote and expand functionality of GIS applications and web technology

- ✓ Ensure that accurate GIS layers, maps, projects, data and digital orthophotography are maintained
- ✓ Scan historic plats and geo-reference to GIS base and grid
- ✓ Develop application for the Fire department to assist with inventory asset management of fire hydrants

Goal 5: Expand, enhance and maintain security of network communications infrastructure

- ✓ Continue rollout of wireless technology for remote computing and mobile surveillance
- ✓ Refresh Cisco Core and wireless infrastructure
- ✓ Investigate and install additional 2-way radio communication capabilities during the remodel and expansion of the Power Control Center
- ✓ Install virtual network gear
- ✓ Evaluate the need for a structural inspection of the Fort Hill radio tower
- ✓ Investigate the upgrade of Fire and Police to P25 Phase II (TDMA) digital radios
- ✓ Review disaster recovery system for possible process improvements and enhanced documentation

Goal 6: Provide applications and expanded access to data and services through City/BLW website

- ✓ Assess and deploy internet applications to provide online registration and payment capabilities
- ✓ Streamline the online permitting application for all permit types
- ✓ Evaluate Sungard Click2Gov applications for deployment

INFORMATION TECHNOLOGY

PERFORMANCE MEASUREMENTS

Measurement	FY13 Actual	FY14 Estimate	FY15 Budget
Standard PCs Supported	510	520	520
Laptop PCs Supported	202	205	205
AS/400 Servers Supported	2	2	2
Virtualized Servers	74	80	80
Physical Servers (Non-virtualized)	12	12	12
Physical Servers Supporting the Virtualization Infrastructure	10	10	10
Network Appliances Supported	11	12	12
Remote Access (RAS) enabled users	185	185	185
SAN Storage Capacity	100	120	120
Mobile (PDA) Devices Supported	90	100	100
Business Applications	55	70	75
HelpDesk Ticket Volume	7,250	7,500	7,500
IT Project/Task Volume	480	500	500
gemNet Applications	30	30	35
Print Requests	320	300	325
GIS/Web Mapping Applications	10	12	15
Address Issues	795	825	850
GIS Project/Task Volume	415	425	450
New Plats	25	12	10
Parcel Work	190	175	175
Web Page Update Requests	800	700	700
Two-Way Radios Supported (VHF/UHF/800 MHz)	1,084	1,098	1,100
Base Stations/Repeaters Supported (VHF/UHF/Cross-band)	33	33	33
Interoperability Systems Supported (Crisis Management Center)	2	2	2
Emergency Alert and Public Address Systems Supported	6	6	6
FCC Licenses maintained for City/BLW operations	18	18	18

GOALS ACCOMPLISHED

- ◊ Deployed Single Sign-On (SSO) which permits users to access multiple applications with only one sign-on
- ◊ Awarded the Mobile Application App award at the SE Regional GIS conference for the City's Digital Downtown Directory
- ◊ Automated portions of the financial year-end processes for Payroll and Accounting
- ◊ Released MyMarietta mobile application version 2
- ◊ Upgraded Sungard Public Sector application system to major version 9.1.1
- ◊ Completed redistricting process for City Council
- ◊ Rolled out 72 new Windows 7 computers
- ◊ Two employees achieved their Certified Information Systems Security Professional (CISSP) certification
- ◊ Improved 2-way radio communications of power crews using wire pulling machines
- ◊ Implemented new fuel management system
- ◊ Conducted preventative maintenance checks on 157 mobile radios used in Fire and Police departments
- ◊ Upgraded from Microsoft Office 2010 to Microsoft Office 2013 on both City and BLW campuses
- ◊ Installed Fiber to replace existing MetroE connections at City facilities
- ◊ Increased virtual servers from 96 to 104
- ◊ Installed and configured VMware Site Recovery Manager (SRM) to version 5.0 which allows disaster recovery of all Virtual Servers; tested software on a quarterly basis

INFORMATION TECHNOLOGY

EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Personal Services	1,968,882	1,663,435	1,762,437	1,787,306	1,933,625
Operating Services	2,277,299	2,062,220	2,282,634	2,698,058	2,498,858
Capital	669,678	607,966	736,538	722,754	533,350
Total Budget	4,915,859	4,333,621	4,781,609	5,208,118	4,965,833
Change over prior year	---	-11.84%	10.34%	8.92%	-4.65%

PERSONNEL DETAIL

Title	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
IT Director	1	1	1	1	1
Deputy Director / Project Manager	1	1	1	1	1
Administrative Assistant II	1	1	1	1	1
Systems Manager	1	1	1	1	1
Senior Programmer Analyst	1	1	1	1	0
Senior Programmer Analyst II	0	0	0	0	1
Systems Administrator	1	1	1	1	1
Senior Business Analyst	1	1	1	1	1
Systems Developer	0	1	1	1	1
Systems Analyst	0	1	1	1	1
GIS Coordinator	1	1	1	0	0
GIS Specialist II	1	1	1	1	1
Database Administrator	1	0	0	0	0
Technology Specialist	0	1	1	1	1
GIS Specialist	1	0	0	0	0
Web Developer I	1	0	0	0	0
Web Developer II	1	0	0	0	0
Web Database Administrator	0	1	0	0	0
Network Services Manager	1	1	1	1	1
Network Administrator	1	1	1	1	1
Server Administrator	1	1	1	1	1
Security Administrator	0	0	1	1	1
Network Analyst	1	1	1	1	2
Radio Systems Analyst	1	1	1	1	1
Communications Tech Analyst	1	1	1	1	1
PC Specialist	1	1	1	1	1
PC Analyst	1	1	0	0	0
PC Technician	0	0	1	1	1
Total Budgeted Positions	21	21	21	20	21

NON-DEPARTMENTAL

BLW Non-departmental includes funds for expenditures that benefit more than one department. The budget for the items listed herein is not readily allocated to the recipient department. Actual expenditures, along with the budgeted amount at year-end, are reclassified for preparation of the year-end financial statements.

EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Personal Services	0	581,518	659,085	1,083,424	797,000
Miscellaneous Operating Services	457,737	507,625	484,096	526,588	606,784
Utilities-City Hall	126,781	109,417	110,525	113,020	114,000
Utilities-Lights/Signals	1,195,389	1,350,243	1,406,676	1,414,640	1,436,053
Utilities-General Fund	610,969	619,418	573,059	672,552	627,008
Utilities-BLW Building	91,965	98,747	94,396	87,101	96,000
Operating Transfer to General Fund	11,499,999	11,499,999	11,500,000	11,500,000	11,000,000
Indirect Cost Transfer to Gen. Fund	2,650,073	2,650,073	2,650,073	2,650,073	2,754,210
Transfer to Pension Fund	50,000	0	108,552	0	0
Transfer to Other Funds	12,307,407	8,721,512	0	4,181,461	0
Transfer to BLW Trust Fund	2,000,000	1,000,000	4,000,000	0	0
Transfer to Health Fund	566,088	566,088	797,083	566,088	568,347
Reserve Increase	0	0	0	0	531,443
Transfer to Vogtle Trust	0	514,615	1,235,076	1,235,076	1,235,076
Miscellaneous Expenses	540,251	868,358	758,164	616,426	637,890
Depreciation	7,341,083	6,099,908	6,525,017	6,528,494	0
Total Budget	39,437,742	35,187,521	30,901,802	31,174,943	20,403,811
Change over prior year	---	-10.78%	-12.18%	0.88%	-34.55%

Note: Depreciation is not a budgeted item because capital expenditures are budgeted instead.

ENTERPRISE FUNDS

Enterprise Funds are used to account for operations that are financed and operated in a manner similar to private business where the intent of the governing body is that the cost (expenses, including depreciation) of providing goods or services to the public on a continuing basis be financed or recovered primarily through user charges. Shown in this section are the Golf Course Fund, the Conference Center Fund and Vogtle Generation Trust Fund. The BLW Enterprise Fund operations are detailed separately in the previous section.

INTERNAL SERVICE FUNDS

There are two Internal Service Funds. The Fleet Maintenance Fund provides for repair and maintenance services for vehicles owned by the various City departments. The Self-Insurance Funds are comprised of the Health Insurance Fund, Workers' Compensation Fund and the Property and Casualty Fund.

GOLF COURSE FUND

The 125 acre City Club Golf Course accommodates approximately 34,000 annual rounds of golf. All greens, tees and bunkers follow USGA standards. Classic Golf Management, Inc. manages the golf course and its facilities and employs all personnel who work at the property. However, City Finance Department personnel are responsible for purchasing and payment of invoices for the operation. The Parks & Recreation Director plays an integral part in the operations of the enterprise fund and is the liaison between the management company and City officials.

EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Principal and Interest Payments	825,072	755,717	823,476	824,394	755,463
Operating Services	1,502,385	1,374,660	1,476,792	1,430,479	1,307,623
Capital	4,999	112,644	62,374	25,033	30,500
Total Budget	2,332,456	2,243,021	2,362,642	2,279,906	2,093,586
Change over prior year	---	-3.83%	5.33%	-3.50%	-8.17%



GOLF COURSE FUND

MISSION STATEMENT

To provide a positive golf experience and service befitting an upscale daily fee and resort facility while maintaining guest safety and environmental stewardship.

GOALS AND ACTIONS

Goal 1: Continue to improve facility aesthetics and level of service

- ✓ Replace carpet in the Clubhouse
- ✓ Renovate/redesign the starter stand and add a tee time monitor
- ✓ Renovate restrooms in the clubhouse
- ✓ Upgrade and replace decorative items throughout the clubhouse

Goal 2: Increase golf course revenue with minimal increase in operating expense

- ✓ Continue to fill unsold tee times through email marketing and other internet marketing tools
- ✓ Continue to update City Club Marietta website and maintain currency of data and visual interest
- ✓ Target larger, more profitable outings and include package options such as hotel accommodations, golf clinics, tee gifts and meal offers
- ✓ Increase marketing of the grill, conference room and clubhouse rental
- ✓ Market and advertise Range Plan and Regular, Senior and Junior 10-play packages

Goal 3: Enhance playing conditions to increase revenue per player

- ✓ Replace driving range netting as needed
- ✓ Install landscaping for improved safety and playability; continue to remove dead trees and replace with new
- ✓ Replace beverage cart and range picker
- ✓ Improve infrastructures as needed: cart path repair, irrigation and utilities
- ✓ Add new bag racks on the driving range
- ✓ Replace and add signage to assist players throughout their round of play
- ✓ Place ads on the GPS units at strategic places throughout the course to promote sales in the grill and at the beverage cart; offer daily or weekly specials in the grill



GOLF COURSE FUND

PERFORMANCE MEASUREMENTS

Measurement	FY13 Actual	FY14 Estimate	FY15 Budget
Adjusted number of rounds	33,204	33,688	36,250
Income - Golf	\$1,325,313	\$1,322,557	\$1,445,000
Income - Pro Shop/Room rental	\$12,915	\$12,789	\$15,000
Income - Food and Beverage	\$225,139	\$219,435	\$233,800
Income - Total Revenue	\$1,563,367	\$1,554,781	\$1,693,800
Income per round	\$47.08	\$46.15	\$46.73
Food and Beverage Income per Round	\$6.78	\$6.51	\$6.45
Expenses	\$1,235,994	\$1,196,041	\$1,282,102
Profit Margin	20.94%	23.07%	24.31%

GOALS ACCOMPLISHED

- ◇ Added a wireless credit card machine, primarily for use on the beverage cart; added HDTVs in the grill and conference room
- ◇ Purchased a Ventrac machine which is capable of accepting over twenty attachments
- ◇ Replaced the beverage cart and range picker
- ◇ Replaced nine holes of irrigation around the greens; upgraded signage on the golf course
- ◇ Purchased a fairway aerifier for the large fairways
- ◇ Added a large monitor behind the pro shop counter to display pictures, ads, rates and other areas with marketing potential
- ◇ Purchased a new cooler in the grill for Coke products
- ◇ Bid out the food service provider to evaluate other options and better pricing



City Club Golf Course

CONFERENCE CENTER FUND

The Conference Center Fund accounts for the operation of the Hilton Atlanta/Marietta Hotel and Conference Center. Revenue is derived from rental income received from the hotel's management company as well as the hotel/motel taxes collected by the City for the operation of the conference center.

EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Operating Services	1,551,816	2,101,600	2,014,904	2,906,321	2,769,444
Capital	0	393,246	0	0	0
Total Budget	1,551,816	2,494,846	2,014,904	2,906,321	2,769,444
Change over prior year	---	60.77%	-19.24%	44.24%	-4.71%

VOGTLE GENERATION TRUST FUND

The Vogtle Generation Trust Fund was established to accumulate funds to help offset the anticipated increase in cost when the City starts receiving the added generation from the new units 3 and 4. The City will start receiving the added generation from Vogtle 3 in 2037 and from Vogtle 4 in 2038.

EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Operating Services	0	0	0	0	1,235,076
Change over prior year	---	---	---	---	100.00%

FLEET MAINTENANCE FUND

Fleet Maintenance maintains over 600 pieces of fleet equipment and provides the City/BLW with an economical, safe and available fleet so that the operating departments can provide services to the citizens and customers of the City/BLW. The Fleet Maintenance Division operates a centralized fuel facility that complies with federal underground fuel storage tank requirements. The division has a contract with NAPA to provide an on-site parts supply warehouse.

EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Personal Services	731,259	703,277	726,430	733,382	875,208
Operating Services	2,675,263	2,797,321	2,674,163	2,500,828	2,677,158
Capital	1,226,043	311,753	155,040	0	0
Total Budget	4,632,565	3,812,351	3,555,633	3,234,210	3,552,366
Change over prior year	---	-17.71%	-6.73%	-9.04%	9.84%

PERSONNEL DETAIL

Title	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Supervisor	1	1	1	1	1
Foreman I	1	1	1	2	0
Foreman II	0	0	0	0	2
Service Advisor	0	0	1	1	1
Administrative Assistant I	1	1	1	1	1
Small Engine Mechanic	1	1	1	1	1
Automotive Service Worker	2	2	2	2	2
Mechanic I	7	7	7	6	6
Mechanic II	1	1	1	1	1
Total Budgeted Positions	14	14	15	15	15



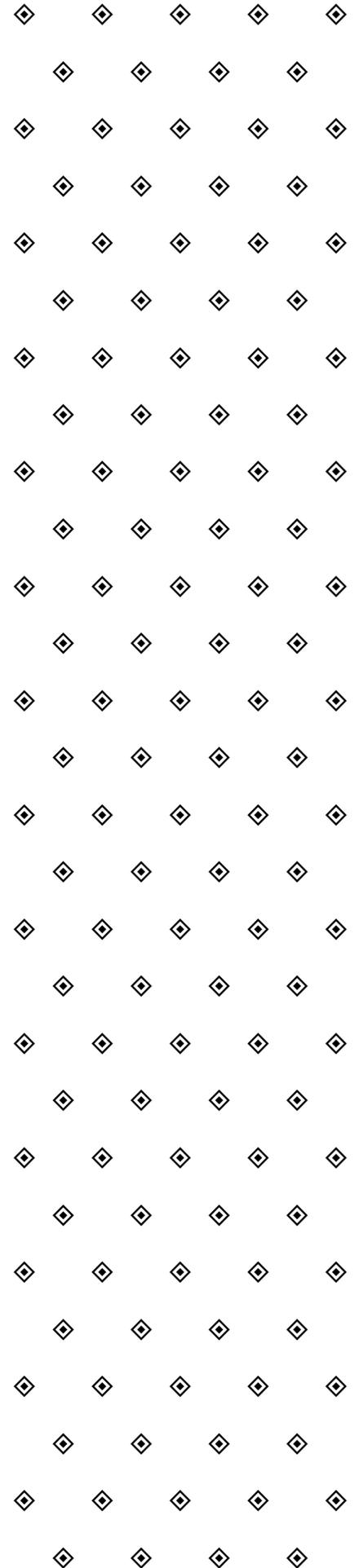
SELF-INSURANCE FUNDS

Self-Insurance Funds include the Health Insurance Fund, Workers' Compensation Fund and the Property and Casualty Fund. The Health Insurance Fund constitutes insurance benefit payments for City employees for health, dental, vision and life insurance coverage. This fund receives contributions from the City as well as from the employees (for family coverage, if applicable). A third party insurance company administers the plan. The proposed rates of contribution to this fund over the years have allowed it to maintain a self-insured status for benefit payments with a cash reserve over projected expenditures. The Workers' Compensation Fund represents benefit payments for workers' compensation claims. Although the City is self-insured for workers' compensation claims, a third-party administrator manages the plan. In addition, the City purchases supplemental insurance to cover claims in excess of \$300,000. The Property Casualty Fund represents benefit payments and insurance premiums for property and casualty claims. The City is self-insured for some types of claims and purchases supplemental coverage for others.

EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Operating Services	10,286,694	12,016,815	12,778,258	13,657,679	12,550,772
Change over prior year	---	16.82%	6.34%	6.88%	-8.10%

FIDUCIARY FUNDS



TRUST FUNDS

The General Pension Trust Fund accounts for the assets held by the City in a trustee capacity and the payment of retirement benefits. The Other Post-Employment Benefits (OPEB) Trust Fund accounts for the contributions made by the City for future benefits such as retiree health care.

GENERAL PENSION TRUST FUND

This fund represents payments on an annual basis to City employees who have retired from City service. It accounts for City and employee contributions to the defined pension plan and benefit payments to eligible participants. Employees are vested after ten years of employment. The city contributes 14.5% of employee gross salaries, and the employees contribute 4% of their gross salaries into the fund. The normal retirement benefit is 2.1% of final average earnings times years of service to a maximum of 35 years. The normal age requirement is 65 years, but employees are eligible for the normal benefit if their age plus years of service totals at least 80 and they are at least 55 years old. It should be noted that this is not all of the plan's provisions.

EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Operating Services	8,233,467	8,490,649	9,038,844	9,707,094	10,452,882
Change over prior year	---	3.12%	6.46%	7.39%	7.68%

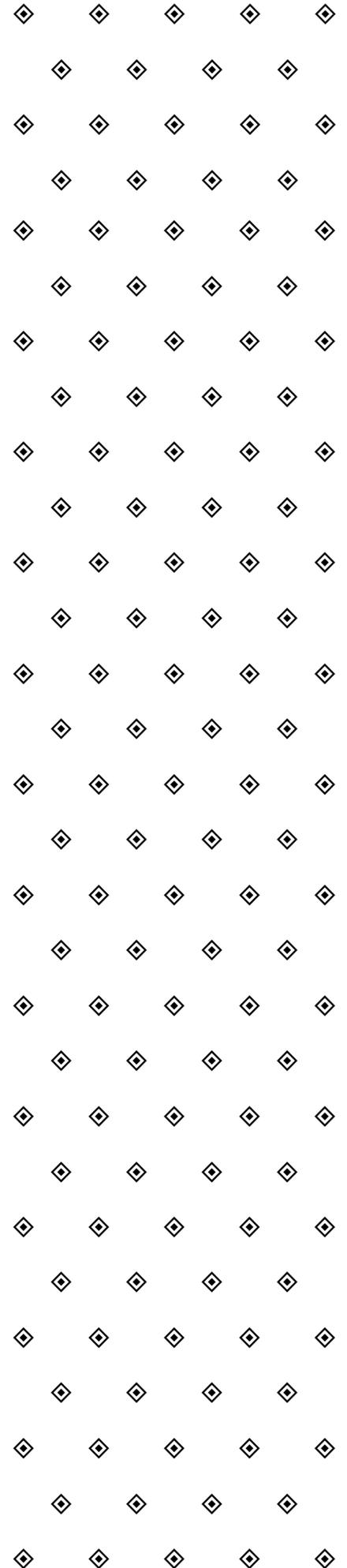
OTHER POST-EMPLOYMENT BENEFITS TRUST FUND

In FY2008 the City set up the Other Post-Employment Benefits (OPEB) Trust Fund. This fund represents the contributions made by the City for future benefits such as retiree health care. Although retiree health care benefits are currently paid from the Health Insurance Fund, claims will be paid from the OPEB Trust Fund once a sufficient fund balance accrues. The history of expenses shown for FY11-FY14 represents administrative or professional fees, while the FY15 budget also includes a reserve increase of \$115,000.

EXPENDITURE SUMMARY

Category	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Estimate	FY15 Budget
Operating Services	5,000	5,020	15,023	3,780	120,000
Change over prior year	---	0.40%	199.26%	-74.84%	3074.60%

CAPITAL IMPROVEMENTS



CAPITAL SUMMARY

The City of Marietta develops a Five-Year Capital Improvement Program as part of the budget process. Items or projects that fall under this section are those that cost \$1,000 or more. The Five-Year Capital Program identifies project costs and the timing of necessary financing arrangements over a five-year planning period.

The purpose of the capital program is to establish direction over multiple fiscal years and to allow for the planned replacement of items as they reach the end of their useful life. This planned replacement of capital items maintains their usefulness and helps to control downtime of worn resources and the associated cost of repairing these items. Capital replacement planning provides a framework for scheduling improvements based on the availability of funding, the priority between projects and the current condition of assets.

The Capital Improvement Program includes new projects and projects which are continuing from prior years that have been updated to reflect changing priorities and conditions. The Mayor and City Council adopt the first year, FY2015, of the five-year plan.

The Five-Year Capital Improvement Program is shown below in two different summaries below:

Capital Improvement Program by Fund Type

	<u>FY2015</u>	<u>FY2016</u>	<u>FY2017</u>	<u>FY2018</u>	<u>FY2019</u>
General Fund	300,000	175,000	0	0	0
City Parks Bonds Fund	7,904,087	2,000,000	0	0	0
Redevelopment Bond Fund	44,000,000	0	0	0	0
SPLOST 2011 Fund	19,157,997	0	0	0	0
Golf Course Fund	30,500	40,500	10,000	0	30,000
BLW Fund	11,420,429	15,075,145	11,424,552	11,076,597	11,118,095
TOTAL	\$82,813,013	\$17,290,645	\$11,434,552	\$11,076,597	\$11,148,095

Capital Improvement Program by Category Type

	<u>FY2015</u>	<u>FY2016</u>	<u>FY2017</u>	<u>FY2018</u>	<u>FY2019</u>
Computer and Technology	530,000	465,000	560,000	430,000	425,000
Facility Improvements	8,030,087	2,096,500	1,512,000	54,000	116,000
Miscellaneous Projects	44,373,350	225,000	0	0	0
Vehicles & Powered Equipment	535,500	1,916,000	1,036,879	859,000	679,000
Utility Projects	9,744,079	12,588,145	8,325,673	9,733,597	9,928,095
Transportation Projects	19,599,997	0	0	0	0
TOTAL	\$82,813,013	\$17,290,645	\$11,434,552	\$11,076,597	\$11,148,095

Capital projects are broken down into the following categories: Computer and Technology, Facility Improvements, Miscellaneous Projects, Vehicles & Powered Equipment, Utility Projects, and Transportation Projects. Miscellaneous Projects are those projects that do not fit into one of the categories above.

Computer and Technology relates to those items such as desktop PCs, network servers, system software, copiers and the like. Facility Improvements are those improvements made to existing structures and park grounds, as well as the construction of new buildings. Vehicles, heavy equipment and machinery fall under the category of Vehicles and Powered Equipment. The Utility Projects category contains projects relating to the maintenance and installation of electrical, water and sewer utilities and is found in the Board of Lights and Water (BLW) Fund. Transportation Projects are general streets, bridge and sidewalk construction.

CAPITAL SUMMARY

GENERAL FUND

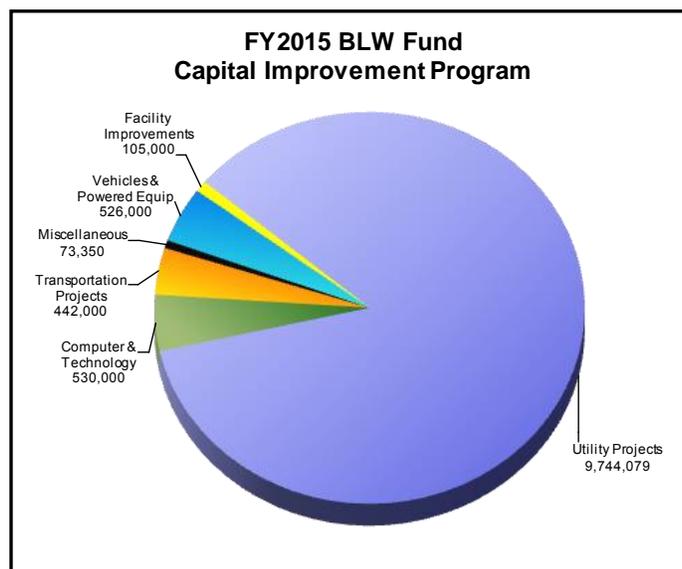
Capital expenditures for the General Fund will be addressed in the same manner as it has in the last several fiscal years. Because the economy has continued to slow revenue collections, the capital budget is one of the areas where expenditures have been cut. In place of a true capital budget for new items and the routine replacement of vehicles and equipment, Marietta has set aside \$300,000 in a contingency fund for the replacement of capital items that break during the year or emergency purchases. At year end, if all or some of the contingency fund remains unspent, we will purchase high priority items. Marietta has been fortunate in prior years to be well equipped with public safety vehicles, garbage trucks, municipal vehicles and maintenance equipment. Marietta has received grant funds in recent years for public safety equipment and vehicles. We have also used savings from the operating budget at year-end to purchase other necessary capital equipment.

OTHER FUNDS

This section is comprised of the Golf Course Fund and Capital Projects Funds. The largest portion of Capital Projects Funds is the Redevelopment Bond Fund, in which \$44 million is budgeted for redevelopment projects. Capital Projects Funds also includes the SPLOST 2011 Fund, in which \$19.1 million is budgeted for transportation projects. 1% SPLOST collections will be used to add or improve roadways, intersections, streetscapes, storm drains and traffic management systems. Also included in Capital Projects Funds is the City Parks Bonds Fund, where \$7.9 million is budgeted this year for park improvements and land acquisition for the development of new parks. The City Club Golf Course will continue its cart path replacement project, replace the flooring in the clubhouse, repair the maintenance building roof and purchase an ADA golf car.

BOARD OF LIGHTS AND WATER (BLW)

The BLW's capital budget for FY2015 is approximately \$11.4 million. Utility projects make up about 85% of the BLW capital budget. Of these, Electrical projects total about \$3.1 million, Water and Sewer projects equal about \$4.6 million and Customer Care is about \$2 million. In the Electrical Department, these projects include providing service to new customers, the underground cable replacement program, security lighting construction, and general maintenance and upgrades of the current electrical system. Adding new customers will expand the BLW's customer base with the goal of maintaining low rates due to increased volume sales. Upgrades to the current system allow the BLW to continue to service customers with reliable electricity. Capital expenses for Water and Sewer include new water meters, replacement water meters, a water valve replacement program, water transmission and distribution line replacements, sewer rehabilitation, pump station upgrade and various other system upgrades. Attention to the maintenance and the replacement of the infrastructure ensures soundness and reliability within the system. Customer Care's wireless meter reading project will capture real-time information without having to send personnel into the field.



Computer and Technology projects throughout the utility organization total \$530,000 and make up 4.6% of the BLW's capital expenditures. Facility Improvements of \$105,000 includes a chiller replacement for the BLW Administration building, pump station rehab and Benson pump station upgrade. Miscellaneous Projects of \$73,350 includes in-vehicle radio repeaters and a service monitor.

The Vehicles and Powered Equipment category, totaling \$526,000, makes up 4.6% of the total BLW capital budget. These purchases include utility pickup trucks, CCTV equipment, a message/arrow board, an electric breaker, a secondary power locator, a compaction tamp and other powered equipment.

Details regarding Marietta's five-year capital improvement plan can be found on the next several pages followed by a summary listing for FY2015 of all capital projects sorted by fund and department as well as category.

CAPITAL IMPROVEMENT PROGRAM

Computer & Technology

Item

Computer Hardware and Software

Description

The budget will provide funding for the following items for IT/Network Services: laptop replacements, a core network refresh and wireless meter reading project for electric and water meters. The Electrical department will upgrade Utility Center system software and purchase a Smart Board for the Power Control Center.

Funding

	Adopted FY15	Projected FY16	Projected FY17	Projected FY18	Projected FY19
BLW Fund	530,000	465,000	560,000	430,000	425,000

Impact on FY2015 Operating Budget

The City replaces computers on a three to five-year rotational basis. The purchases made this year come with a one-year service contract and will not impact the operating budget. Licensing fees for new software purchases will not affect the operating budget until FY2016.

Transportation Projects

Project

SPLOST 2011

Description

SPLOST 2011 was approved by voters in 2011 and will be in effect from 2012 through 2015. This 1% Special Purpose Local Option Sales Tax will fund projects which include congestion relief and mobility improvements; safety and operational improvements; infrastructure preservation and capital improvements.

Funding

	Adopted FY15	Projected FY16	Projected FY17	Projected FY18	Projected FY19
SPLOST 2011	19,157,997	0	0	0	0
BLW Fund	442,000	0	0	0	0
Total	19,599,997	0	0	0	0

Impact on FY2015 Operating Budget

The FY2015 budget in the SPLOST Fund includes funding for a portion of the salary and benefits of a SPLOST Project Manager, SPLOST Support Specialist, SPLOST Technician and Transportation Engineer.

CAPITAL IMPROVEMENT PROGRAM

Facility Improvements

Project

Building and Outdoor Improvements

Description

The FY2015 budget provides funding for a chiller replacement for the BLW Administration building. A distribution pump station rehab and Benson pump station upgrade are budgeted for the Water department. The City Club Golf Course will repair its maintenance building roof, continue its cart path replacement project and replace flooring in the clubhouse.

Funding

	Adopted FY15	Projected FY16	Projected FY17	Projected FY18	Projected FY19
Golf Course Fund	21,000	40,500	10,000	0	30,000
BLW Fund	105,000	56,000	1,502,000	54,000	86,000
Total	126,000	96,500	1,512,000	54,000	116,000

Impact on FY2015 Operating Budget

There is no foreseeable impact on the operating budget for the current year.

Project

Parks Improvements

Description

The \$25 million parks bond approved in 2009 provides funding for land acquisition; improvements to existing parks and facilities; development of parks, facilities, trails and greenspace; and planning and design of improvements. It also provides for perimeter fencing, irrigation, landscaping, trail lighting, shade structures, pavilions and parking lot lighting.

Funding

	Adopted FY15	Projected FY16	Projected FY17	Projected FY18	Projected FY19
City Parks Bonds	7,904,087	2,000,000	0	0	0

Impact on FY2015 Operating Budget

The FY2015 budget includes funding for a portion of the salary and benefits for a Parks, Landscape and Open Space Manager in the General Fund. Funding will be needed for utilities, landscaping and general upkeep of the grounds starting with the final stages of installation.

CAPITAL IMPROVEMENT PROGRAM

Vehicles and Powered Equipment

Item

Additional and Replacement Vehicles

Description

Vehicles are replaced on a rotation schedule. The FY2015 budget includes funding for F-150s and Ford pick-up trucks with service bodies for Electrical and Water departments.

Funding

	Adopted FY15	Projected FY16	Projected FY17	Projected FY18	Projected FY19
BLW Fund	224,000	1,916,000	998,879	859,000	679,000

Impact on FY2015 Operating Budget

Adherence to a rotation schedule for replacement of vehicles helps to stabilize repair and maintenance costs. Because the General Fund will not fund the normal replacement of vehicles in FY2015, the repair and maintenance costs budgeted are higher than in previous years. Repair and maintenance costs for all city and utility vehicles are budgeted at \$410,000 for commercial and purchased repairs and \$925,000 for internal repairs, parts and tires.

Item

Powered Equipment

Description

Powered equipment purchases for the Water department include CCTV equipment and a message/arrow board. The Electrical department will purchase an electric breaker, a secondary power locator, a hydraulic thumb for the excavator and a mini compaction tamp. The City Club Golf Course will purchase an ADA golf car.

Funding

	Adopted FY15	Projected FY16	Projected FY17	Projected FY18	Projected FY19
Golf Course Fund	9,500	0	0	0	0
BLW Fund	302,000	0	38,000	0	0
Total	311,500	0	38,000	0	0

Impact on FY2015 Operating Budget

Adherence to a rotation schedule for replacement of powered equipment helps to stabilize repair and maintenance costs. New equipment generally does not require repair. However, approximately \$24,700 is budgeted in FY2015 in the BLW Fund for repair and maintenance costs for equipment purchased in prior years.

CAPITAL IMPROVEMENT PROGRAM

Utility Projects

Project

Service to New Customers

Description

This project includes expansion of the utility networks to new areas and provides material to install primary and secondary service drops to new metering points. The project objective in the BLW is to construct underground distribution facilities for service to new customers.

Funding

	Adopted FY15	Projected FY16	Projected FY17	Projected FY18	Projected FY19
BLW Fund	400,000	412,000	424,360	437,091	450,204

Impact on FY2015 Operating Budget

When new customers are added to the network, the BLW has an associated purchased power cost each year thereafter.

Project

Underground Cable Replacement Program

Description

This project replaces 10% of aging XLP insulated primary voltage underground cable. The FY2015 budget includes funding for three contractual underground boring crews.

Funding

	Adopted FY15	Projected FY16	Projected FY17	Projected FY18	Projected FY19
BLW Fund	1,527,017	1,572,828	1,620,012	1,668,613	1,718,671

Impact on FY2015 Operating Budget

There is no foreseeable impact on the operating budget for the current year.

Project

Utility Relocation

Description

These projects allow for the relocation/replacement of electrical distribution lines and water and sewer facilities required by the state, county and city as the result of road widening projects and other transportation improvement projects.

Funding

	Adopted FY15	Projected FY16	Projected FY17	Projected FY18	Projected FY19
BLW Fund	179,000	273,870	280,766	287,689	294,640

Impact on FY2015 Operating Budget

There is no foreseeable impact on the operating budget for the current year.

CAPITAL IMPROVEMENT PROGRAM

Utility Projects

Project

Water Transmission/Distribution Line Replacements

Description

This project provides for the replacement of older or inadequately sized water lines that are causing water supply problems such as low pressure, low flow, poor water quality and frequent breaks due to deteriorating pipe conditions. In addition, fire protection is improved by providing additional flow and hydrant placement in areas that presently do not have adequate protection.

Funding

	Adopted FY15	Projected FY16	Projected FY17	Projected FY18	Projected FY19
BLW Fund	2,730,000	2,786,000	1,625,000	1,666,000	1,707,000

Impact on FY2015 Operating Budget

There is no foreseeable impact on the operating budget for the current year.

Project

New Water Meter Installation

Description

New services include contractual labor and materials for the installation of meters, backflow devices, concrete vaults, meter boxes, pipe, fittings and fire service detector checks.

Funding

	Adopted FY15	Projected FY16	Projected FY17	Projected FY18	Projected FY19
BLW Fund	200,000	233,000	238,000	244,000	251,000

Impact on FY2015 Operating Budget

There is no foreseeable impact on the operating budget for the current year.

Project

Collection System Rehabilitation

Description

This project provides for the replacement and/or upgrade of deteriorated or overloaded sections of sewer lines as well as point repairs of specific pipe defects and manholes. Inflow and infiltration problems throughout the system result in surcharges and possible overflows during wet weather. Several sections of pipe collapse each year due to their poor condition. Application of root treatment to 5% of the collection system each year is an essential part of the maintenance operation as it reduces sanitary sewer overflows due to blockages. This project includes inflow/infiltration source detection and collection system model and flow metering.

Funding

	Adopted FY15	Projected FY16	Projected FY17	Projected FY18	Projected FY19
BLW Fund	1,275,000	2,647,000	1,745,000	1,884,000	1,833,000

Impact on FY2015 Operating Budget

There is no foreseeable impact on the operating budget for the current year.

CAPITAL IMPROVEMENT PROGRAM

Utility Projects

Project Security Lighting					
Description This project provides for the construction and installation of new security lighting requested by customers.					
Funding					
	Adopted FY15	Projected FY16	Projected FY17	Projected FY18	Projected FY19
BLW Fund	100,000	101,000	104,030	107,151	110,365
Impact on FY2015 Operating Budget Purchased power costs of \$115,000 for these additional lights are added to the expenditure budget.					

Project Miscellaneous Utility Projects					
Description Miscellaneous Electrical projects include system improvements; system protection; capacitor program; substation construction; SCADA upgrade of reporting sites; recertification of infrared cameras and test boards; SmartGrid switch installation and automation; pole inspection/replacement program and street lighting. Miscellaneous Customer Care projects include the continuation of the Automated Meter Reading (AMR) water meter replacement program and Itron ERT wireless meter reading project for electric and water meters. Miscellaneous Water and Sewer projects include the water meter replacement program and valve maintenance program.					
Funding					
	Adopted FY15	Projected FY16	Projected FY17	Projected FY18	Projected FY19
BLW Fund	3,333,062	4,562,447	2,288,505	3,439,053	3,563,215
Impact on FY2015 Operating Budget An additional \$30,000 was added to system improvements for correction of Joint User safety violations. The inspection portion of the pole replacement program is budgeted in the operating budget at \$30,000.					

CAPITAL IMPROVEMENT PROGRAM

Miscellaneous Capital Outlay

Project

Redevelopment Projects

Description

The Redevelopment Bond Fund was established in FY2014 after the approval of a \$68 million bond referendum. Its purpose is to finance urban redevelopment projects including streetscape improvements in the Whitlock Avenue corridor. It will also provide funding for the acquisition and demolition of properties approved for redevelopment, right-of-way acquisitions and road infrastructure modifications to improve connectivity within the Franklin-Gateway redevelopment area.

Funding

	Adopted FY15	Projected FY16	Projected FY17	Projected FY18	Projected FY19
Redev Bond Fund	44,000,000	0	0	0	0

Impact on FY2015 Operating Budget

All costs associated with redevelopment projects are paid out of the Redevelopment Bond Fund. The projects are managed by current members of the Economic Development division and no additional costs are anticipated for the General Fund. There is no foreseeable impact on the operating budget for the current year; however, in future years, landscape maintenance for medians, right-of-way and gateways will be budgeted after installation is complete.

Item

Miscellaneous Items

Description

A \$300,000 designated contingency has been established for capital purchases in the General Fund. IT/Network Services will purchase in-vehicle radio repeaters for Electrical Distribution and Traffic Services vehicles and a service monitor to aid in maintaining the VHF trunked radio system.

Funding

	Adopted FY15	Projected FY16	Projected FY17	Projected FY18	Projected FY19
General Fund	300,000	175,000	0	0	0
BLW Fund	73,350	50,000	0	0	0
Total	373,350	225,000	0	0	0

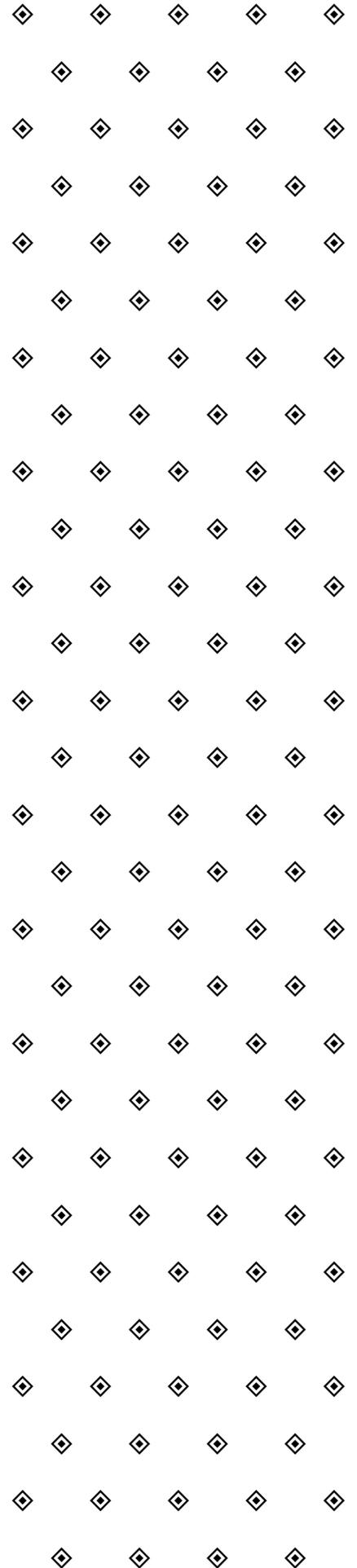
Impact on FY2015 Operating Budget

There is no foreseeable impact on the operating budget for the current year.

FY2015 CAPITAL SUMMARY BY DEPARTMENT

Fund / Department	Computer & Tech.	Facility Improv.	Misc. Projects	Veh. & Equip.	Utility Projects	Trans. Projects	Total
General Fund							
Designated Contingency			300,000				300,000
City Parks Bonds Fund		7,904,087					7,904,087
Redevelopment Bond Fund			44,000,000				44,000,000
SPLOST 2011 Fund						19,157,997	19,157,997
Golf Course Fund							
Maintenance		21,000		9,500			30,500
BLW Fund							
Administration		70,000					70,000
Information Technology Network Services	460,000		73,350				533,350
Customer Care: Meters and Svcs.					2,025,000		2,025,000
Electrical:							
Engineering	70,000				1,589,000	442,000	2,101,000
Distribution				215,500	1,277,017		1,492,517
Ops. & Maint.					208,062		208,062
Electrical Total	70,000	0	0	215,500	3,074,079	442,000	3,801,579
Water & Sewer:							
Administration				30,000			30,000
Meter Maintenance					418,000		418,000
Water Distribution		15,000		14,500	2,952,000		2,981,500
Wastewater Coll.		20,000		266,000	1,275,000		1,561,000
Water & Sewer Total	0	35,000	0	310,500	4,645,000	0	4,990,500
BLW Fund Total	530,000	105,000	73,350	526,000	9,744,079	442,000	11,420,429
Grand Total	530,000	8,030,087	44,373,350	535,500	9,744,079	19,599,997	82,813,013

APPENDIX



AN ORDINANCE

ADOPTING an Annual Budget for the fiscal year beginning July 1, 2014 and ending June 30, 2015 for the various funds of the City of Marietta and enacting the tentative Ad Valorem tax levies for said fiscal year for support of the City of Marietta governmental operations and other public purposes, and debt service obligations.

Whereas, pursuant to Division 1, Section 7.3 of the Marietta City Charter and Section 3-4-050 of the Marietta Code of Ordinances, the City Manager has submitted a proposed budget for Fiscal Year 2015 to the Mayor and Council for adoption; and,

Whereas, pursuant to Division 1, Section 7.8 of the Marietta City Charter the Council is authorized to adopt ad valorem tax levies for various purposes; and,

Whereas, pursuant to Act 949 was enacted by the General Assembly of Georgia authorizing the City of Marietta to levy taxes

NOW, THEREFORE, BE IT HEREBY ORDAINED BY THE MAYOR AND COUNCIL OF THE CITY OF MARIETTA, GEORGIA, THAT:

Section 1: There is hereby levied on all real, and personal property within the corporate limits of the City of Marietta, Georgia, taxable according to law, for the purpose of raising revenue for said City for the Fiscal Year 2015 for operating and providing governmental and other public purposes, paying debt on general bonds, maintaining and repairing City owned cemeteries, the following millage rates:

<u>Levy</u>	<u>Millage Rate</u>
General	2.788
Debt Service:	
City Bond	0.629
Parks Bond	0.550
Redevelopment Bond	2.000
Debt Service Total	3.179
Cemetery	<u>.079</u>
Total	<u>6.046</u>

Section 2: The above tentative millage rates shall be applied to the assessed value of all taxable property in the City of Marietta less any exemptions applicable to each levy in conformity with the Charter and Related Laws of the City of Marietta, Georgia.

Section 3: The anticipated revenues and appropriated expenditures for each fund of the City of Marietta for the Fiscal Year ending June 30, 2015 are hereby adopted as shown on the following pages:

	<u>Anticipated Revenues</u>	<u>Appropriated Expenditures</u>
General Fund		
Operating Revenue and Other Sources	\$50,634,772	
City Council		\$222,011
City Clerk		197,060
Municipal Court		1,192,730
Mayor		101,209
City Manager		820,786
Finance		2,068,598
City Attorney		525,000
Human Resources and Risk Management		961,905
Civil Service Board		6,413
Development Services		1,799,539
Public Works		7,390,403
Parks, Rec and Facilities		2,801,769
Police		14,732,843
Fire		11,756,085
Non-Departmental		6,058,421
Total General Fund	\$50,634,772	\$50,634,772
Lease Income Fund		
Operating Revenue	\$2,769,444	
Debt Service		\$2,769,444
TAD CCSR Fund		
Operating Revenue	\$851,155	
Debt Service		\$851,155
TAD Perimeter Fund		
Operating Revenue	\$40,000	
Reserve Increase		\$40,000
Cemetery Maintenance Fund		
Operating Revenue and Other Sources	\$197,000	
Expenditures		\$197,000
Housing Assistance Program Fund		
Operating Revenue and Other Sources	\$5,197,709	
Expenditures		\$5,197,709
Community Development Block Grant Fund		
Operating Revenue	\$216,072	
Expenditures		\$216,072
Grant Fund		
Reimbursement Revenue	\$214,221	
Expenditures		\$214,221
Police Asset Forfeiture Fund		
Operating Revenue	\$900,000	
Expenditures		\$900,000
Radio System Core Replacement Fund		
Operating Revenue	\$107,719	
Reserve Increase		\$107,719

	<u>Anticipated Revenues</u>	<u>Appropriated Expenditures</u>
<i>Gone with the Wind Movie Museum Fund</i>		
Operating Revenue and Other Sources	\$147,922	
Expenditures		\$147,922
<i>City Parks Bonds Fund</i>		
Operating Revenue	\$8,000,000	
Expenditures		\$8,000,000
<i>Hotel Motel Tax Fund</i>		
Operating Revenue	\$2,200,000	
Expenditures		\$2,200,000
<i>Auto Rental Excise Tax Fund</i>		
Operating Revenue	\$425,000	
Expenditures		\$425,000
<i>Redevelopment Bond Fund</i>		
Operating Revenue	\$44,000,000	
Expenditures		\$44,000,000
<i>2011 SPLOST Fund</i>		
Operating Revenue	\$19,443,458	
Expenditures		\$19,443,458
<i>Golf Course Fund</i>		
Operating Revenue and Other Sources	\$2,093,586	
Expenditures		\$1,338,123
Debt Service		755,463
Total Golf Course Fund	\$2,093,586	\$2,093,586
<i>Conference Center Fund</i>		
Operating Revenue and Other Sources	\$2,769,444	
Expenditures		\$2,769,444
<i>Debt Service Fund</i>		
Operating Revenue	\$8,898,178	
School SPLOST Proceeds	3,691,500	
Debt Service		\$12,564,442
Expenditures		25,236
Total Debt Service Fund	\$12,589,678	\$12,589,678
<i>BLW Fund</i>		
Operating Revenue and Other Sources	\$167,512,909	
BLW Board		\$36,000
General Manager		479,362
Utility Marketing		428,788
Information Technology		4,965,833
Board Attorney		30,000
Customer Care		5,854,953
Electrical		108,971,233
Water and Sewer		26,342,929
Non-Departmental		20,403,811
Total BLW Fund	\$167,512,909	\$167,512,909
<i>BLW Vogtle Generation Trust Fund</i>		
Operating Revenue	\$1,235,076	
Reserve Increase		\$1,235,076

	<u>Anticipated Revenues</u>	<u>Appropriated Expenditures</u>
Fleet Maintenance Fund		
Charges for Service Expenditures	\$3,552,366	\$3,552,366
Self Insurance Fund		
Charges for Service and Other Sources Expenditures	\$12,550,772	\$12,227,029
Reserve Increase		323,743
Total Self Insurance Fund	\$12,550,772	\$12,550,772
General Pension Fund		
Charges for Service and Other Sources Expenditures	\$10,452,882	\$10,452,882
OPEB Trust Fund		
Operating Revenue Expenditures	\$120,000	\$5,000
Reserve Increase		115,000
Total OPEB Trust Fund	\$120,000	\$120,000
 Total All City Funds	 <u>\$348,221,185</u>	 <u>\$348,221,185</u>

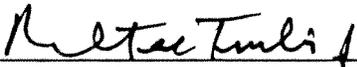
Section 4: The proposed budget presented by the City Manager is adopted and herein incorporated as Exhibit A.

Section 5: It is hereby declared to be the intention of this Ordinance that its sections, paragraphs, sentences, clauses and phrases are severable, and if any section, paragraph, sentence, clause or phrase of this Ordinance is declared to be unconstitutional or invalid, it shall not affect any of the remaining sections, paragraphs, sentences, clauses or phrases of this Ordinance.

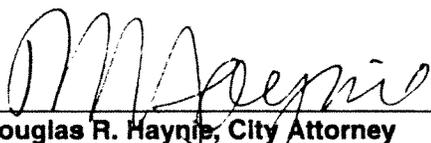
Section 6: All Ordinances or parts of Ordinances in conflict with this Ordinance are hereby repealed.

Section 7: This Ordinance shall become effective upon the signature or without the signature of the Mayor, subject to Georgia laws 1983, page 4119.

DATE June 11, 2014

APPROVED 
R. Steve Tumlin, Jr., Mayor

ATTEST 
Stephanie Guy, City Clerk

APPROVED AS TO FORM 
Douglas R. Haynie, City Attorney

AN ORDINANCE

ADOPTING the final Ad Valorem tax levies for Fiscal Year 2015 for support of the City of Marietta governmental and public operations and debt service obligations.

Whereas, pursuant to Division 1, Section 7.3 of the Marietta City Charter and Section 3-4-050 of the Marietta Code of Ordinances, Mayor and Council have adopted a final budget for Fiscal Year 2015; and,

Whereas, pursuant to Division 1, Section 7.8 of the Marietta City Charter the Council is authorized to adopt ad valorem tax levies for various purposes; and,

Whereas, pursuant to Act 949 was enacted by the General Assembly of Georgia authorizing the City of Marietta to levy taxes,

NOW, THEREFORE, BE IT HEREBY ORDAINED BY THE MAYOR AND COUNCIL OF THE CITY OF MARIETTA, GEORGIA, THAT:

Section 1: There is hereby levied on all real and personal property within the corporate limits of the City of Marietta, Georgia, taxable according to law, for the purpose of raising revenue for said City for the fiscal year 2015 for operating and providing governmental and public services, paying debt on general bonds, and maintaining City owned cemeteries, the following millage rates:

<u>Levy</u>	<u>Millage Rate</u>
General	2.788
Debt Service:	
City Bond	0.629
Parks Bond	0.550
Redevelopment Bond	2.000
Debt Service Total	3.179
Cemetery	<u>.079</u>
Total	<u>6.046</u>

Section 2: The above millage rates shall be applied to the assessed value of all taxable property in the City of Marietta less any exemptions applicable to each levy in conformity with the Charter and Related Laws of the City of Marietta, Georgia.

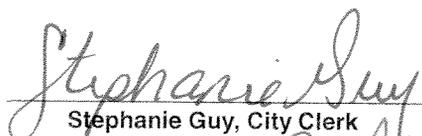
Section 3: It is hereby declared to be the intention of this Ordinance that its sections, paragraphs, sentences, clauses and phrases are severable, and if any section, paragraph, sentence, clause or phrase of this Ordinance is declared to be unconstitutional or invalid, it shall not affect any of the remaining sections, paragraphs, sentences, clauses or phrases of this Ordinance.

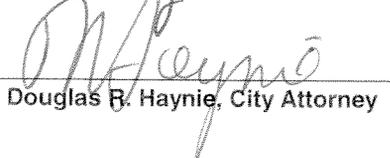
Section 4: All Ordinances or parts of Ordinances in conflict with this Ordinance are hereby repealed.

Section 5: This Ordinance shall become effective upon the signature or without the signature of the Mayor, subject to Georgia laws 1983, page 4119.

DATE July 28, 2014

APPROVED 
R. Steve Tumlin, Jr., Mayor

ATTEST 
Stephanie Guy, City Clerk

APPROVED AS TO FORM 
Douglas B. Haynie, City Attorney

GLOSSARY OF TERMS

Accrual Basis: The basis of accounting under which transactions are recognized when they occur, regardless of when related cash is actually received or spent.

Actions: Specific productivity measures undertaken by the City and/or Departments to achieve goals.

ADA: See Americans with Disabilities Act.

Adopted Budget: Appropriation of funds by the City Council at the beginning of each fiscal year.

Ad Valorem Tax: Tax levied on the assessed value of real and personal property.

Allocation: A sum of money set aside for a specific purpose.

Americans with Disabilities Act: A federal mandate requiring the removal of physical barriers and the addition of improvements to ensure that all physically challenged individuals have equal access to government programs, services and buildings.

Appropriation: A general term used to denote the amount authorized in the budget for expenditure by a department or division.

Asset Forfeiture Fund: A Governmental Fund which accounts for the expenditures of special public safety projects funds through the recovery of forfeited assets via the judicial system.

Assessed Taxable Value: The estimated true value of real or personal property times 40%. This is the amount that is applied to the tax rate when computing tax bills.

Aurora Fire Museum Fund: A Governmental Fund which accounts for the donations used for the operations of the Fire Museum showcasing fire services in Marietta from the Civil War era through modern day.

Auto Rental Excise Tax Fund: A Special Revenue Fund used to receive and track auto rental excise tax revenue. This revenue is transferred to the General Fund to cover the cost of tourism expenses.

Balanced Budget: A budget in which estimated revenues and appropriated fund balances is equal to appropriations for expenditures.

BLW: See Board of Lights and Water.

BLW Trust Fund: An internal fund established to set aside operating funds for future years to offset the end of the Municipal Competitive Trust payout from MEAG.

Board of Lights and Water: Marietta's utility system that provides Electric, Water and Sewer services. Also a seven-member policy-making board that oversees the utilities. In this document, BLW refers to the utility system as a whole or the governing body.

Bond: A certificate of debt issued by a government to finance a capital expenditure or other liabilities in which payment of the original investment plus interest is guaranteed by a specified future date.

Bond Rating: A system of appraising and rating the investment value of individual bond issues.

Budget: A financial plan for a specific period of time (fiscal year) incorporating an estimate of planned expenditures and financing sources.

Budget Amendment: A change in an amount in any budget line during the fiscal year.

Budget Calendar: The schedule of key dates which the City follows in the preparation, adoption and administration of the budget.

Budget Document: The official publication prepared by the budget office which presents the proposed or approved budget to the citizens and governing body.

Budget Message: A general discussion of the proposed or approved budget presented in writing as part of the budget document. A transmittal letter which explains the current budget issues compared to the background of financial experiences in recent years and recommendations made by the City Manager.

Budget Ordinance: The official enactment by the Mayor and City Council legally authorizing City officials to obligate and expend resources.

Budget Resolution: The official enactment by the Board of Lights and Water legally authorizing BLW officials to obligate and expend resources.

Budgeted Positions: The number of full-time positions allocated for a division. The actual number of staff on board may vary from the budgeted position level due to authorized changes in position or staffing levels.

CAFR: See Comprehensive Annual Financial Report.

Capital Assets: Property and equipment with a unit value of \$1,000 or more. Capital Assets can also be referred to as Fixed Assets.

Capital Budget: A financial plan of proposed capital expenditures and the means of financing them.

Capital Improvement Program: A plan for capital expenditures to be incurred each year over a fixed period of time (5 years) and the method for financing those expenditures.

Capital Outlay: An expenditure for the acquisition of, or addition to, a fixed asset.

GLOSSARY OF TERMS

Capital Projects Fund: A Governmental Fund used to account for the financial resources used for the acquisition and construction of major capital items and facilities.

Cash Basis: The method of accounting under which revenues are recorded when received in cash and expenditures are recorded when paid.

Cash Flow: A schedule reflecting projected cash receipts and disbursements to aid in determining seasonal and long-term borrowing needs and investment policy.

CCSR: See City Center South Renaissance.

CDBG: See Community Development Block Grant.

Cemetery Fund: A Governmental Fund which accounts for the tax revenue and donations received dedicated to the maintenance of the city-owned cemetery.

City Center South Renaissance: the name for the redevelopment area in the city's first Tax Allocation District (TAD).

City Council: The elected governing body of the city comprised of seven members.

City Parks Bond Fund: A Capital Projects Fund established in FY2010 with the approval of a \$25 million bond referendum. It provides funding for land acquisition, parks improvements and development of new parks.

Citywide Projects Fund: A Capital Projects Fund which uses revenue bond funds for major projects or the purchase of major vehicles or equipment.

Community Development Block Grant: A federally-funded program designed to assist low-income residents.

Comprehensive Annual Financial Report: a report compiled annually by an external auditing firm which provides detailed information on the city's financial status.

Comprehensive Plan: A long-term plan to control and direct the use and development of property in the City. It is also used to make strategic decisions regarding the water and sewage lines, infrastructure, and roads.

Cost of Goods Sold: The expenditure for goods or services purchased in order to resell them to customers. For instance, electricity, water and sewer commodities purchased in order to provide utility services to Board of Lights and Water (BLW) customers, or collectibles and merchandise purchased in order to be sold by the Gone With the Wind Museum's gift shop.

Debt Limit: A maximum amount of debt that can be legally incurred.

Debt Service: Expenditure providing for the repayment of principal and interest on City long-term obligations and interest costs on short-term borrowings for seasonal cash needs.

Debt Service Fund: A Governmental Fund used to account for the accumulation of resources for, and the payment of, general long-term debt principal and interest.

Department of Transportation: Usually referring to Cobb County's department which develops, manages, and operates the county's transportation systems. (GDOT is the Georgia Department of Transportation.)

Depreciation: Expiration in the service life of capital assets attributable to wear and tear, deterioration, action of the physical elements, inadequacy or obsolescence.

Designated Contingency: Funds set aside for a specific purpose by the City Council to be used as needed.

Disbursement: Funds paid out for goods or services received which results in a decrease in net financial resources; also referred to as expenditures.

DMDA: See Downtown Marietta Development Authority.

DOT: See Department of Transportation.

Downtown Marietta Development Authority: an eight-member organization, including the Mayor of the City of Marietta, the Chairman of the Cobb County Board of Commissioners, three elected property owners and three elected business owners, established for the purpose of overseeing the redevelopment of the downtown Marietta area.

800 MHz: Eight Hundred Megahertz – a radio system which allows the City of Marietta, other municipal agencies, Cobb County and surrounding counties to communicate directly with each other as well as with the E911 Center.

Encumbrance: The commitment of appropriated funds to purchase an item or service.

Enterprise Fund: A Proprietary Fund used to account for the acquisition, operation and maintenance of government facilities and services in a manner similar to private business enterprises which are entirely or predominantly self-supporting by user charges.

Estimated True Value: The true value of real and personal property as determined by the Cobb County Tax Assessors Office.

Expenditure: The outflow of funds paid for an asset, good or service.

GLOSSARY OF TERMS

Fiduciary Fund: A fund category used to account for assets held by a government in a trustee (managing pension plans for employees) or agent (collecting funds belonging to another agency) capacity. This category includes the General Pension Trust Fund and Other Post-Employment Benefits Trust Fund.

Fines and Forfeitures: Revenue received from bond forfeitures and authorized fines such as parking and traffic violation fines.

Fiscal Year: The City's accounting period of twelve months which begins July 1 and ends the following June 30. (e.g. FY2014 refers to the twelve-month period beginning July 1, 2013 and ending June 30, 2014.)

Fixed Assets: Capital items with a long-term life span which are intended to be held or used, such as land, buildings, improvements, machinery, and equipment.

Fleet Maintenance Fund: An Internal Service Fund which accounts for the operations of the Fleet Maintenance Division which provides fuel and motor vehicle repair and maintenance services to the city's fleet of vehicles.

Fringe Benefits: Payments made by the City to cover pensions, health insurance, life insurance, Medicare tax, worker's compensation and other benefits to City employees.

Fund: An independent fiscal and accounting entity with a self-balancing set of accounts which reflect all assets, liabilities, equity, revenue and expenditures which are segregated for the purpose of different activities or attaining certain objectives.

Fund Balance: The difference between assets and liabilities. Can also refer to the dollar amount of resources remaining from prior years which are available to be budgeted in the current year.

FY: See Fiscal Year.

GAAP: See Generally Accepted Accounting Principles.

GDOT: Georgia Department of Transportation. See Department of Transportation.

gemNet: A website created solely for City of Marietta employees, containing information, announcements, personnel forms and access to IT and GIS applications. GEM stands for "Government Employees of Marietta."

General Fund: A Governmental Fund, which is the city's principal accounting fund. This fund accounts for all activities of the City not included in other specified funds.

General Obligation Bonds: Method of raising funds for long-term capital financing. The State of Georgia requires approval by referendum. The debt ceiling is ten percent of the assessed value of all taxable property.

General Pension Trust Fund: A Fiduciary Fund which accounts for assets held by the City in a trustee capacity and the payment of retirement benefits.

General Property Taxes: Taxes levied on all property located in or owned by the citizens of the City of Marietta.

Generally Accepted Accounting Principles: Guidelines to financial accounting and reporting which set uniform minimum standards for accepted accounting practices.

Geographic Information System: Includes the development and maintenance of base map and cadastral information consisting of City/BLW boundaries, tax parcel boundaries, infrastructure location, etc.

GFOA: See Government Finance Officers Association of the United States and Canada.

GIS: See Geographic Information System.

Goals: Broad aims of the City and/or Departments toward which programs, projects and services are directed.

Golf Course Fund: A Proprietary Fund which accounts for the operations of the "City Club" golf course.

Gone With The Wind Museum Fund: A Governmental Fund which accounts for the donations and operation of the museum "Scarlett on the Square" located in Downtown Marietta which showcases artifacts and memorabilia related to the famous novel and movie.

Government Finance Officers Association of the United States and Canada: An organization which provides numerous professional services and promotes sound management of government financial resources. This Budget Book document is submitted to GFOA each year along with a detailed criteria location guide to be judged for the Distinguished Budget Presentation Award.

Governmental Fund: A fund category used to account for a government's governmental-type activities. This category includes four fund types: General Fund, Special Revenue Fund, Debt Service Fund and Capital Projects Fund.

Grant: A contribution by a government or other organization to support a particular function.

Grants Funds: A Governmental Fund which accounts for the receipts and expenditures of dedicated federal, state and local grants.

GWTW: See Gone With The Wind Museum Fund.

Health Insurance Fund: A Proprietary Fund which accounts for the health, dental, vision and life insurance coverage and benefit payments for city employees.

GLOSSARY OF TERMS

Homestead Exemption: A tax relief whereby state law permits local governments to exempt a fixed dollar amount of the appraised value of the qualifying residential property from taxation.

Hotel/Motel Tax Fund: A Special Revenue Fund used to receive and track hotel/motel tax revenue. This revenue is transferred to the General Fund to cover the cost of tourism expenses.

Housing and Urban Development: A federally-funded program which assists low-income families in attaining decent, safe and sanitary housing.

HUD: See Housing and Urban Development.

Indirect Cost Recovery: Revenue from providing services to another fund.

Indirect Cost Transfer: Expense for payment to another fund for services provided.

Information Technology: the City department responsible for supporting City/BLW departments with their technological and computer-related needs.

Infrastructure: The basic facilities, equipment, and installations needed for the functioning of a system or organization (e.g., roads, bridges, water/sewer lines, public buildings).

Intangible Property: A category of personal property that includes stocks, taxable bonds and cash.

Interfund Transfer: Contributions and operating transfers to another fund of the City.

Intergovernmental Revenue: Revenue received from other governments or local agencies such as the State of Georgia and the Cobb Chamber of Commerce.

Internal Service Fund: A Proprietary Fund used to account for the financing of goods or services provided by one department to other departments of a government on a cost-reimbursement basis.

IT: See Information Technology.

Lease Income Fund: A Special Revenue Fund which accounts for the rental income received from the Hilton Atlanta/Marietta Hotel and Conference Center. This rental income is used to pay the debt service on the Citywide Projects revenue bonds.

Licenses & Permits: Fees collected for the issuance of licenses and permits such as business licenses, building, and sign permits.

Marietta Redevelopment Corporation: An advisory Board of Directors composed of appointed members whose purpose is to strengthen the economic and residential base of the City of Marietta by reutilizing property for neighborhood and community redevelopment and other public purposes.

Marietta Redevelopment Growth Fund: A Governmental Fund used to help local small businesses start or grow their business by offering low interest loans.

Mayor: An elected position acting as the chief executive officer of the city and the presiding officer over City Council meetings and Board of Lights and Water meetings.

MEAG: See Municipal Electric Authority of Georgia.

Millage Rate: The rate at which real and personal property is taxed, with one mill equal to \$1 per \$1,000 of assessed taxable value.

Mission Statement: Statement of what the City does, and why and for whom it does it. A statement of purpose. Also applies to Departments within the City.

Modified Accrual Basis: The basis of accounting under which transactions are recognized when they become both measurable (i.e., an amount can be determined) and available (i.e., able to liquidate liabilities of the current period).

Motor Vehicle Tax: Taxes levied on vehicles designed primarily for use upon public roads.

MRC: See Marietta Redevelopment Corporation.

Municipal Electric Authority of Georgia: a public corporation and an instrumentality of the State of Georgia which supplies electricity to 48 local government electric distribution systems including the City of Marietta [Marietta Power].

Net Current Assets: A measurement of a government's liquid financial position using the formula Current Assets (ability to convert assets to cash within one year) minus Current Liabilities (ability to consume or pay for liabilities within one year).

Occupational Tax: Also known as a Business License. Taxes levied on trades, occupations, businesses, and professions.

OPEB: See Other Post-Employment Benefits Trust Fund.

Operating Budget: The portion of the City and BLW budgets pertaining to daily operations that provide basic services. The operating budget contains appropriations for such expenditures as salaries, fringe benefits, commodities, goods and services.

GLOSSARY OF TERMS

Operating Expenditures: Costs associated with the non-capitalized materials and services required in the daily operation of service delivery such as office supplies, maintenance supplies, professional services, and rental fees.

Operating Services: Expenditures for goods and services which primarily benefit the current period and are not defined as capital or personal services.

Other Financing Sources: Non-operating revenue received used to assist with financing City operations such as insurance recoveries, gifts/donations, and sale of surplus fixed assets.

Other Post-Employment Benefits Trust Fund: A Fiduciary Fund which accounts for the contributions made by the City for future benefits such as retiree health care.

Parks and Tree Funds: A Governmental Fund used to account for the purchases and projects related to the receipt of bond proceeds, donations, and fees dedicated specifically for parks and recreation projects and planting of trees in the city.

Penalties & Interest: Fees collected for violations or delinquent payments.

Performance Measurements: A way to measure effectiveness or efficiency in order to bring about desired results. Effectiveness usually compares actual work performed with planned work. Efficiency is usually expressed in terms of unit cost or output per timeframe.

Personal Property: Mobile property not attached to real estate, including tangible property (furniture, equipment, inventory, and vehicles) and intangible property (stocks, taxable bonds, and cash).

Personal Services: Expenses for salaries, wages, overtime, standby pay, worker's compensation, health and life insurance, and retirement employee benefits.

Police Asset Forfeiture Fund: See Asset Forfeiture Fund.

Property Casualty Fund: A Proprietary Fund which accounts for the benefit payments and insurance premiums for property and casualty claims to the City.

Proprietary Fund: A fund category used to account for a government's business-type activities. This category includes two fund types: Enterprise Funds and Internal Service Funds.

Public Safety Bond: Municipal Bond issue from Fiscal Year 1997 for the construction of a public safety complex including a new Police Station/Municipal Court building and the renovation of the Main Fire Station.

Radio System Core Replacement Fund: A Governmental Fund which accounts for the funds the City is required to set aside each year and accumulate in order to pay for its portion of the county-wide 800 MHz radio communications system when it is replaced.

Real Property: Immobile property such as land, natural resources above and below the ground, and fixed improvements to land.

Redevelopment Bond Fund: A Capital Projects Fund established in FY2014 with the approval of a \$68 million bond referendum. It provides funding for urban redevelopment projects which includes streetscape improvements, acquisition and demolition of properties and road infrastructure modifications.

Refunding Bond: A certificate of debt issued by a government which is used to pay the principal and interest on existing debt. The new debt proceeds are placed in a trust with a fiscal agent and used specifically to satisfy the scheduled interest payments and maturity/call date of the refunded debt.

Reserve Increase: A budget-balancing account used when revenue exceeds expenditures, thereby increasing the amount of money held in reserve at the end of each fiscal year.

Reserves: Appropriations of funds set aside to cover unanticipated or contingent expenses, shortfalls in revenues and special trusts.

Restitution: An act to make good or give an equivalent for any loss, damage, or injury.

Revenue: Funds that the City and BLW receive as income. It includes such items as taxes, license fees, service charges, fines and penalties, grants and income from the City's enterprises such as green fees and utility income.

Revenue Bonds: Bonds whose principal and interest are payable from pledged revenue sources, and are not legally backed by the full faith and credit of the City.

SCADA: See Supervisory Control and Data Acquisition System.

School Bonds: Municipal Bonds issued for the construction of a new high school, elementary school, and renovations of current city schools.

Section 8: A federally-funded Housing Assistance Program which assists very low-income citizens obtain safe, sanitary and affordable housing.

Self-Insurance Funds: Comprised of Health Insurance Fund, Workers' Compensation Fund and Property Casualty Fund.

GLOSSARY OF TERMS

Service Proposal: Budget request for implementing a new program or service; adding new personnel or upgrading or reclassifying position compensation grade(s); awarding merit or performance increases; and/or amending the pay scale based on market conditions.

Special Purpose Local Option Sales Tax: The City receives 1% sales tax from SPLOST 2011 to finance sidewalks, road re-engineering and resurfacing, traffic congestion relief and capital improvements. SPLOST 2011 was approved for a four-year period (2012 – 2015).

Special Revenue Fund: A Governmental Fund used to account for the proceeds of specific revenue sources that are legally restricted for a specific purpose such as TADs (Tax Allocation Districts), Cemetery, HUD, CDBG, Asset Forfeiture, Aurora Fire Museum, and others.

SPLOST: See Special Purpose Local Option Sales Tax.

Supervisory Control and Data Acquisition System: A program which assists the Water Department with the collection of data and control of the water and wastewater infrastructure.

TAD: See Tax Allocation District.

Tax Allocation District: TADs finance bonds with future tax collections from redevelopment. Tax values are frozen at current levels and the bonds are repaid with property taxes generated by increased values as the result of the redevelopment project.

Tax Digest: A listing of all property owners within the County, their property's assessed value, and the amount of taxes due. This listing is prepared annually and submitted to the State Department of Revenue.

Tax Exemption: Immunity from the obligation of paying taxes in whole or in part.

TIP: See Transportation Improvement Program.

Unallocated: A departmental cost center found in various funds in which the expenditures benefit more than one department and are not attributed to any one department. Also called the Non-departmental cost center.

Undesignated Contingency: Funds set aside to be used on an as-needed basis as approved by the City Council.

Vision Statement: A statement prepared by City Council addressing short term and long term goals, and the plans for achieving them.

Vogtle Generation Trust Fund: An internal fund established by the Board of Lights and Water (BLW) to help offset the anticipated increase in cost when the City starts to receive the added electric generation from Units 3 and 4.

Workers' Compensation Fund: A Proprietary Fund which is used to account for the benefit payments and insurance premiums for workers' compensation claims to the city.

Workload Measurements: A count of outputs or work performed.



INDEX

TOPIC	PAGE
About Marietta	14-15
Aggregate Debt Service	69-72
Amending the Budget	18-19
Asset Forfeiture Fund Budget	118
Aurora Fire Museum Fund Budget	119
Auto Rental Excise Tax Fund Budget	122
Basis of Budgeting	18
Basis of Presentation	19-20
Board of Lights and Water Expenditure Budgets	130-156
Board of Lights and Water Fund Description	127
Board of Lights and Water Members	iii
Board of Lights and Water Summarized Operating Budget	128-129
Budget Amendments	42
Budget Calendar	16
Budget Message	1-13
Budget Ordinance	177-180
Budget Process	17-18
Budget Transfers	2
Budgetary Policies	42
Capital Improvement Program Detail by Category	169-175
Capital Projects Funds Description	113
Capital Summary by Department	176
Capital Summary Narrative	167-168
Cemetery Fund Budget	115
City / BLW Administration	iii
City Council Members	iii
City Parks Bond Fund Budget	121
Citywide Projects Fund Budget	124
Combined Statement of Revenue, Expenditures and Changes in Fund Balance	53-55
Community Development Block Grant (CDBG) Fund Budget	117
Comprehensive Plan 2006-2030 Policies	29-41
Conference Center Fund Budget	161
Customer Care Department Budget	148-151
Debt Service Fund Budget	125
Debt Service Fund Description	113
Debt Service Schedule	69-72
Development Services Department Budget	92-95
Distinguished Budget Presentation Award	vi
Electrical Department Budget	135-139
Enterprise Funds Description	157
Expenditure Summary Narrative	66-68
Finance Department Budget	84-87
Financial Policies	42-43
Fire Department Budget	108-111
Fleet Maintenance Fund Budget	162
Fund and Function Chart (City of Marietta)	22
Fund Balance Summary	57
General Administration (BLW) Budget	130-133
General Administration (City) Budget	76-79

TOPIC	PAGE
General Fund Description	73
General Fund Expenditure Budgets.....	76-112
General Fund Summarized Operating Budget.....	74-75
General Pension Trust Fund Budget	166
Glossary of Terms.....	182-187
Golf Course Fund Budget	158-160
Gone With the Wind Museum Fund Budget	120
Grants Fund Budget.....	118
Historic Development (City of Marietta)	v
Hotel / Motel Tax Fund Budget	122
Housing and Urban Development (HUD) Fund Budget.....	116
Human Resources and Risk Management Department Budget.....	88-91
Information Technology (IT) Department Budget	152-155
Internal Service Funds Description	157
Introduction Narrative.....	16-20
Lease Income Fund Budget	114
Map, State of Georgia and City of Marietta	iv
Mayor and Council Members	iii
Mayor and Council Photos	ii
Millage Rate Ordinance.....	181
Mission Statement (City of Marietta).....	28
Municipal Court Department Budget	80-83
Non-departmental (BLW) Budget.....	156
Non-departmental (General Fund) Budget	112
Officials.....	iii
Organization Chart, City.....	21
Other Post-Employment Benefits (OPEB) Trust Fund Budget	166
Parks Bond Funds Budget	121
Parks and Tree Funds Budget	122
Parks, Recreation and Facilities Department Budget	100-103
Personnel Position Summary, All Funds.....	23
Police Department Budget	104-107
Public Works Department Budget.....	96-99
Radio System Core Replacement Fund Budget	119
Redevelopment Bond Fund	124
Revenue Analysis by Category, including Assumptions	58-61
Revenue Summary Narrative.....	62-65
Self-Insurance Funds	163
Sources and Uses of Funds, All Funds.....	45-52
Special Revenue Funds Description	113
SPLOST 2011 Fund Budget	123
Table of Contents	vii-x
Tax Allocation District (TAD) Fund.....	114
Trust Funds Description	165
Utility Marketing Department Budget	144-147
Vision Statement and Statement of Goals	224-28
Vogtle Generation Trust Fund.....	161
Water and Sewer Department Budget	140-143